

Case Study

**Tech M Transforms CAPEX strategy,
Cuts Cost by 30% for Platinum Equity
backed Tech Firm**



Overview

The client is a global leader in technology distribution, supply chain services, and mobility solutions, with a vast network of 189 logistics and service centers across 59 countries and over 35,000 employees. The company was acquired by Platinum Equity from the HNA Group in 2021.

Recognizing the need for modernization and operational efficiency in the fast-evolving digital landscape, the client sought Tech Mahindra as a strategic partner to drive digital transformation. By leveraging cloud technology, modernizing legacy systems, and optimizing core business applications, this collaboration resulted in significant cost savings and around a 30% reduction in capital expenditure (CapEx). By leveraging cloud-based solutions, upgrading the financial process systems, and providing end-to-end cloud services, Tech Mahindra improved the efficiency, and performance of services, enabling the client to focus on long-term growth and innovation.

Client Background and Challenge

Our client, a global technology distribution leader in supply chain services and mobility solutions, recognized the need for modernization to remain competitive in an increasingly digital landscape. After being acquired by Platinum Equity from the HNA Group in 2021, they faced the following challenges:

- **Tech Management and Standardization:** The client struggled with maintaining consistency across its extensive global operations. Managing the tech lifecycle, including updating and standardizing various platforms, proved challenging, impacting both operational efficiency and service delivery.
- **Time and Resource Constraints:** The company's rapid growth has increased time and resource pressures. Existing systems were outdated, making it difficult to adapt to new market demands and implement necessary updates without sacrificing day-to-day operations.
- **Long-term Strategic Vision:** The client required a partner who could modernize their systems and align with their long-term vision for growth and innovation. A strategic, future-proof partnership was essential to staying competitive in a tech-driven world.



Our Approach and Solution

Our approach centered on a full-scale digital transformation, including modernizing legacy and core business applications. We migrated outdated systems to the cloud to enhance operational efficiency. Implementing SAP S/4HANA as the ERP solution provided increased flexibility, reduced operating costs, and improved data analytics resulting in faster, data-driven decision-making

- Upgrade SAP ECC 6 EHP8 on HANA to S/4 HANA 2020 on AWS cloud
- Upgrade and build global template; deploy/rollout support for G7 countries for financial processes systems implemented SAP S4 Hana 2020
- Extend long- term partnership to provide end-to-end services on the cloud
- Target improved efficiency, performance and sustainability of customer cloud business

Business and Community Impact

Tech Mahindra's collaboration resulted in transformative business outcomes for the client, including:

- Achieved a 30% reduction in capital expenditure
- Enhanced user interface (UI) design for better usability and engagement
- Upgraded to SAP S/4HANA in 3 months while ensuring flawless execution
- Executed production cutover with minimal business disruption, ensuring zero loss
- Executed the RFP to project start in record time and delivered the project on time and planned budget
- Established a long-term partnership to support global facilities

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About Tech Mahindra

Tech Mahindra (NSE: TECHM) offers technology consulting and digital solutions to global enterprises across industries, enabling transformative scale at unparalleled speed. With 150,000+ professionals across 90+ countries helping 1100+ clients, Tech Mahindra provides a full spectrum of services including consulting, information technology, enterprise applications, business process services, engineering services, network services, customer experience & design, AI & analytics, and cloud & infrastructure services. It is the first Indian company in the world to have been awarded the Sustainable Markets Initiative's Terra Carta Seal, which recognises global companies that are actively leading the charge to create a climate and nature-positive future. Tech Mahindra is part of the Mahindra Group, founded in 1945, one of the largest and most admired multinational federation of companies. For more information on how TechM can partner with you to meet your Scale at Speed™ imperatives, please visit www.techmahindra.com

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