## EXPERIENCE **TECHMNXT**

ANNUAL REPORT

2018-2019

Featuring Real TechMighties and their families. The fuel behind TechMNXt.

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Last year, we introduced TechMNXt to build a future ready Tech Mahindra. Among other dimensions of TechMNXT, in the year 2018-2019, we extended that philosophy to the people function powered by our own drive to FUTURise together, to build TECHMHRNXT. This was envisaged as being disruptive, challenging all conventions and building a culture of innovation and empowerment for all our associates. We embarked on a journey focused on convergence of technology and empathy powering the next generation of human experiences. We embraced and empowered diversity, we launched programs that help our associates to live, learn and lead better lives.

> Together we created our culture statement, our light house to guide us everyday as TechMighties,

"We drive positive change, celebrate each moment and empower all to RISE<sup>™</sup>."



#### **CORPORATE INFORMATION**

#### **Board of Directors**

Mr. Anand G. Mahindra, Chairman

Mr. Vineet Nayyar, Vice Chairman (upto July 31, 2018)

Mr. C. P. Gurnani, Managing Director & CEO

Mr. Anupam Puri

Mr. M. Damodaran

Mrs. M. Rajyalakshmi Rao

Ms. Mukti Khaire (w.e.f. April 19, 2019)

Mr. Ravindra Kulkarni

Mr. T. N. Manoharan

Mr. Ulhas N. Yargop

Mr. V. S. Parthasarathy

#### **Chief Financial Officer**

Mr. Manoj Bhat

#### **Company Secretary & Compliance Officer**

Mr. Anil Khatri

#### **Registered Office**

Gateway Building, Apollo Bunder, Mumbai – 400 001.

#### **Corporate Office**

Plot No. 1, Phase III, Rajiv Gandhi Infotech Park, Hinjewadi, Pune – 411 057.

#### **Bankers**

Axis Bank Limited BNP Paribas Citibank N. A. HDFC Bank Ltd. HSBC Bank Ltd. ICICI Bank Ltd. Kotak Mahindra Bank Ltd. Standard Chartered Bank State Bank of India JP Morgan Chase Bank N.A. The Bank of Nova Scotia Yes Bank I td

#### **Committees of Directors**

#### Audit Committee

- Mr. T. N. Manoharan, Chairman
- Mr. Anupam Puri
- Mr. M. Damodaran
- Mr. Ulhas N. Yargop

#### Nomination and Remuneration Committee

- Mr. Ravindra Kulkarni, Chairman
- Mr. Anupam Puri
- Mr. Ulhas N. Yargop

#### **Stakeholders Relationship Committee**

- Mr. M. Damodaran, Chairman
- Mr. C. P. Gurnani
- Mr. Ravindra Kulkarni
- Mr. Ulhas N. Yargop
- Mr. V. S. Parthasarathy

#### **Corporate Social Responsibility Committee**

- Mr. C. P. Gurnani, Chairman
- Mrs. M. Rajyalakshmi Rao
- Mr. Ulhas N. Yargop

#### **Risk Management Committee**

- Mr. T. N. Manoharan, Chairman
- Mr. Anupam Puri
- Mr. M. Damodaran
- Mr. Ulhas N. Yargop

#### **Investment Committee**

- Mr. Ravindra Kulkarni, Chairman
- Mr. C. P. Gurnani
- Mr. Anupam Puri
- Mr. Ulhas N. Yargop
- Mr. V. S. Parthasarathy

#### **Securities Allotment Committee**

- Mr. Ravindra Kulkarni, Chairman
- Mr. C. P. Gurnani
- Mr. Ulhas N. Yargop

#### **Auditors**

B S R & Co. LLP Chartered Accountants

#### **MANAGING DIRECTOR & CHIEF EXECUTIVE OFFICER'S COMMUNIQUE**



C. P. Gurnani Managing Director & Chief Executive Officer

# Creating a Company with a Purpose

#### **Dear Shareholders**

Last year, we commenced on a journey of transformation where we relentlessly focused on execution while maintaining our goal of being a Next Gen Services Partner through TechMNxt. It is with great pride that we look back at our FY19's digital transformation journey. We had a significant uptick in our digital share, our digital revenues registered a growth of over 41% annually and we were recognized with one of the biggest rankings worldwide - listed among the top 15 companies in the Forbes Digital 100, a ranking of organisations that are shaping the digital economy. Your company was also the highest-ranked non-US company in the list.

#### Partner Ecosystem: Grow beyond the sum

Technology drives demand, and demand drives more technology. We live in a world where customer needs are getting more specialized, more complex and collaboration is the key to managing this new ecosystem. Today, through TechMNxt, we work with some of the best startups in emerging technology areas like Artificial Intelligence, Machine Learning, IoT, Blockchain and many others. Our rich partner program enables adoption of assorted technologies creating better solutions and services for customers and more importantly, paving the way for collaborative disruption. We had a satisfactory year with revenue growth coupled with significant margin expansion. We ended the year with a revenue growth of 12.9% at INR 34,742 crores and our profit after tax was INR 4,298 crores up by 13% from FY18. In dollar terms, we ended the year with revenue of USD 4,970.5 Mn representing a growth of 4.2% and constant currency growth of 5.8%. This year has been a milestone year in many aspects. We ended the year with 290 bps improvement in EBITDA margin over FY18. Our strategy of growing verticals outside of Communications has paid off, with the Manufacturing vertical now crossing one billion dollars in Revenue in FY19. With our relentless focus on cash conversion, we generated a record free cash flows of INR 3,708 crores in FY19. We also initiated our maiden Share Buyback this year as part of our capital allocation policy.

During the course of the year, we saw a turnaround in our communication business with a growth of 3.8% CQGR between Q1 & Q4 FY 2019. We continue to expand our industry leading capabilities in Communication business as we position ourselves to capture the '5G Wave'. We have been investing in developing capabilities and partnerships addressing multiple facets of 5G roll-out and our investments in Altiostar or Rakuten 5G testing lab are examples of our commitment in this area.

Our Enterprise business grew at industry rates of 8.0% YoY and growth of 9.7% on constant currency basis in FY19. We continue to add capabilities through acquisitions such as in Inter-Informatics Group and Dynacommerce that are focused on sharpening our abilities in key areas. We also optimized efficiency in our

portfolio companies while driving synergy deals leading to improvement in growth and margins.

#### Sustainability : Key Focus

Creating sustainable value and outperforming the competition has never been more challenging. Empowered customers are defining business on their own terms. Business leaders need to ask themselves:

- How can I increase profitability by doing more with less?
- What does it mean to be a responsible business in a digital world?
- How can I measure and share a positive impact on society?

To address these, we have integrated sustainability into our company's core strategy. Tech Mahindra believes in extending its radius of responsibility beyond immediate benefit to long-term good.

At the Global Climate Action Summit 2018, anchored by Mission 2020 consortium, your Company, along with twenty-one global digital powerhouses, announced the launch of the Step Up Declaration, a new alliance dedicated to harnessing the power of the fourth industrial revolution, to help reduce greenhouse gas emissions across all economic sectors and ensure a climate turning point by 2020.

We are focused on leveraging technology to provide green solutions that spur responsible growth, and in India, we are actively engaged in various Smart City projects in Gandhinagar, Kanpur, Jaipur and the Pimpri Chinchwad belt in Maharashtra. Combined with our global Managed Services capabilities and an industryleading ecosystem of partners, we are a single window partner for concept to roll out to management for Smart City solutions.

#### **Rise for Good**

Tech Mahindra Limited implements all its Corporate Social Responsibility activities through Tech Mahindra Foundation, a Section 25 company (referred to as a Section 8 Company in the Indian Companies Act, 2013). The Foundation's social work currently focuses on school and higher technical education, employability, and disability. As on March 31, 2019, the Foundation was running more than 150 projects across 11 locations in India and during 2018-19, the Foundation impacted over 36,723 primary beneficiaries. The initiatives under the higher technical education are carried out through Mahindra Educational Institutions (MEI). Employability: SMART (Skills for Market Training) is the Foundation's flagship employability programme, currently at 100 centres and growing. The employability programme trained close to 19,000 youth in 2018-19 who completed their training in various courses.

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Mahindra

Education: Initiatives in ARISE (All-Round Improvement in School Education) and ARISE+ positively impacted 16,000 students. We also trained 2,493 teachers under the Shikshaantar project in 2018-19.

Disability: During 2018-19, the Foundation supported 3,960 persons with disabilities. SMART+ trained 1,477 young men and women and helped them find dignified jobs. ARISE+ supported 2,483 children with disabilities enabling them to continue with their choice of education.

Corporate Volunteering: In 2018-19, 31,830 Tech Mahindra associates contributed 164,278 hours of volunteering through a robust corporate volunteering programme across locations.

#### **Company With a Purpose**

Finally, I wish to share that our journey towards being and becoming a *Company with a Purpose* found new strengths as we adopted sustainability as a way of life and made people embrace greater responsibility at Tech Mahindra this year. 2018-19 returned us hundreds of stories of TechMighties coming forward in the areas of corporate sustainability as well as corporate and individual social responsibility. We have been able to both do well and do good, and earn recognition and appreciation for that. Whether it is sustained efforts in the areas of green and blue, focused efforts in schools and skills as a Company, or personal acts of responsibility in everyday life, we have been successful in building a better world than the one we found. It is one of the most satisfying, humbling and gratifying aspects of what we do at TechM.

I sincerely thank all our stakeholders, our customers, our employees and our shareholders for their unstinting support and guidance. As I look into the new Fiscal 19-20, I am excited about the disruptions that lie ahead and the opportunities that your company can leverage.

Sincerely

proble

Place: Mumbai Date: May 21, 2019

C. P. Gurnani

#### ANNUAL REPORT 2018 - 2019

#### **BOARD OF DIRECTORS**



Standing in front row (L to R): Mr. V. S. Parthasarathy - Non-Executive Director Ms. Mukti Khaire - Non-Executive Director Mr. C. P. Gurnani - Managing Director & CEO Mr. Ulhas N. Yargop - Non-Executive Director Mrs. M. Rajyalakshmi Rao - Independent Director

Standing in back row (R to L): Mr. Anand G. Mahindra - Chairman Mr. T. N. Manoharan - Independent Director Mr. Anupam Puri - Independent Director Mr. Ravindra Kulkarni - Independent Director Mr. M. Damodaran - Independent Director

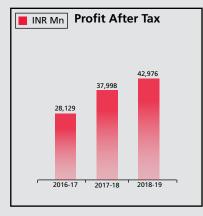
Sr.	Particulars	2016	5-17	2017	/-18	2018	8-19
No.		₹ Mn	US\$ Mn	₹ Mn	US\$ Mn	₹ Mn	US\$ Mn
1	Revenue	291,408	4,351.1	307,729	4,770.8	347,421	4,970.5
2	Total Income	299,184	4,466.4	321,894	4,990.3	352,763	5,046.7
3	EBIDTA	41,844	625.3	47,096	728.9	63,369	905.9
4	PBIT	39,816	594.2	50,412	780.3	56,763	811.4
5	Interest	1,286	19.2	1,624	25.1	1,332	19.0
6	PBT	38,530	575.0	48,788	755.1	55,432	792.4
7	PAT after share of profit/(loss) in	28,509	425.1	37,862	585.9	42,888	613.4
	Associate and before Minority interest						
8	PAT *	28,129	419.5	37,998	588.1	42,976	614.6
9	EBIDTA Margin %	14.4%	14.4%	15.3%	15.3%	18.2%	18.2%
10	PAT Margin %	9.7%	9.7%	12.3%	12.3%	12.4%	12.4%
11	Equity Capital	4,388	67.7	4,417	67.8	4,437	64.17
12	Net Worth	164,372	2,534.9	188,428	2,891.3	202,844	2,933.2
13Net Block Including CWIP14Investments		41,040	632.9	48,990	751.7	43,504	629.1
14 Investments		24,965	385.0	50,313	772.0	75,127	1,086.4
15 Current Assets		163,265	2,517.8	181,070	2,778.4	215,658	3,118.5
15         Current Assets           16         Current Liabilities & Provisions		63,929	985.9	79,167	1,214.8	103,312	1,493.9
16         Current Liabilities & Provisions           17         Total Assets		260,665	4,019.8	304,372	4,670.4	334,469	4,836.5
18	Current Ratio	2.6	2.6	2.3	2.3	2.1	2.1
19	ROCE % #	23.8%	23.8%	25.8%	25.8%	26.4%	26.4%
20	EPS (Diluted, in ₹ and US\$)	31.6	0.5	42.7	0.7	47.7	0.7

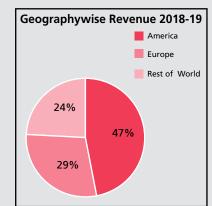
#### **CONSOLIDATED FINANCIAL PERFORMANCE FOR LAST THREE YEARS**

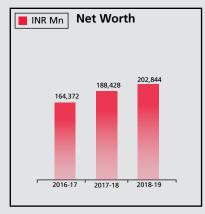
# ROCE% = PBIT/Average capital employed
\* Share of the owners of the Company

Previous period figures have been regrouped/rearranged wherever necessary.

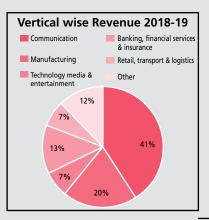














#### Creating a pool of talented workforce...

SMART (Skills for Market Training) is Tech Mahindra Foundation's flagship employability programme, with 100+ centres providing skill development across 11 cities. Afrumus Pasha, a student of Shishu Mandir SMART T (SMART Technical) center, Bangalore training to be an Electrician.

#### **DIRECTORS' REPORT**

Your Directors present their Thirty Second Annual Report together with the audited accounts of your Company for the year ended March 31, 2019.

#### FINANCIAL RESULTS (STANDALONE)

		(₹ in Million)
For the year ended March 31	2019	2018
Income	281,797	254,202
Profit before Interest, Depreciation and tax	61,291	56,273
Interest	(431)	(708)
Depreciation	(6,587)	(6,563)
Profit Before Tax	54,273	49,002
Provision for taxation	(10,469)	(9,063)
Profit after tax	43,804	39,939
Other Comprehensive Income	1,670	(4,196)
Balance brought forward from previous year	150,495	120,813
Profit available for appropriation	194,307	160,880
Final Dividend Including tax	(16,411) <sup>1</sup>	(10,361) <sup>2</sup>
Transfer from Share Option Outstanding Account	62	51
Others*	23	(33)
Transferred to Special Economic Zone re-investment reserve (net of utilisation)	(5,928)	(42)
Contractual Obligation for Buy back	(103)	-
Balance carried forward	171,950	150,495

<sup>1</sup> Dividend for the financial year ended March 31, 2018

<sup>2</sup> Dividend for the financial year ended March 31, 2017

\* The business of the Sofgen UK was transferred to Tech Mahindra UK branch based on Business Transfer Agreement and Sofgen India Private Limited has been merged with Tech Mahindra Limited (refer note 33 to the financial statements).

#### DIVIDEND

Your Directors are pleased to recommend a dividend of ₹ 14/- per Equity Share (280%), payable to those Shareholders whose names appear in the Register of Members as on the Book Closure Date.

Your Company has formulated a Dividend Policy as provided at "Annexure I" to this Report and the same is disclosed on the website of the Company at https://www.techmahindra.com/sites/ResourceCenter/ brochures/investors/corporategovernence/Dividend-Policy.pdf.

#### SHARE CAPITAL

During the year under review, your Company allotted 3,628,662 equity shares on the exercise of stock options under various Employee Stock Option Plans. Consequently the issued, subscribed and paid-up equity share capital has increased from ₹ 4,898.67 Million divided into 979,733,808 equity shares of ₹ 5/- each to ₹ 4,916.81 Million divided into 983,362,470 equity shares of ₹ 5/- each.

#### **BUSINESS PERFORMANCE / FINANCIAL OVERVIEW**

Your Company's goal is to enable connected experience in the connected world, by offering innovative and

customer-centric information technology experiences, enabling Enterprises, Associates and the Society to Rise. The Company has presence across 90 countries and helps over 900 global customers including Fortune 500 Companies. The Company's convergent, digital, design experiences, innovation platforms and reusable assets connect across a number of technologies to deliver tangible business value and experiences to the stakeholders.

During the Financial Year 2018-19, the Company's consolidated revenues increased to ₹ 347,421 Million from ₹ 307,729 Million in the previous year, a growth of 12.9%. The geographic split of revenue is well balanced across regions, with 47.3% share from the Americas, 29.3% share from Europe and 23.4% from the Rest of the World.

The consolidated Profit including other income before Interest, Depreciation and Tax was at ₹ 68,056 Million, against ₹ 61,262 Million in the previous year.

The consolidated Profit after Tax, amounted to ₹ 42,888 Million as against ₹ 37,862 Million in the previous year.

In the demanding, new digitally connected world, Tech Mahindra is helping its clients navigate their transformational journey with its wide range of offerings in Blockchain, Machine Learning, Artificial Intelligence, Cloud, Cyber Security, Quantum computing and IoT. The Company has also progressed in building intellectual property through various Products & Services and Platforms. The Company is committed towards building a synergistic relationship with its partners to enable deliver complete and customized solutions to its customers.

There are no material changes or commitments affecting the financial position of the Company between the end of the financial year and the date of the report.

#### ACQUISITIONS

#### Inter Informatics Group (IIG)

The Company, on August 22, 2018, through its wholly owned subsidiary Mahindra Engineering Services (Europe) Limited, acquired 100% of the share capital of Inter-Informatics spol. s.r.o, a Czech entity providing design and engineering services to clients in the Aerospace, Rail and Machinery industries. IIG has offices in the Czech Republic and Romania and is expected to bolster Tech Mahindra's capabilities and presence in Europe.

#### Dynacommerce

The Company, on February 01, 2019, entered into an agreement to acquire 100% of the share capital of Dynacommerce Holding B.V, a Dutch entity engaged in providing platforms and services to telecom end clients. The turnover of Dynacommerce for its fiscal year ended December 31, 2018 was ~EUR 9.15 Million. Dynacommerce has offices in The Netherlands, Germany and India. The transaction was concluded on May 9, 2019.

#### K- Vision

The Company, on March 14, 2019, through its wholly owned subsidiary Mahindra Engineering Services (Europe) Limited entered into an agreement to acquire 100% of the share capital of K-Vision Co., Ltd, a Japanese corporation engaged in providing network services to telecom clients in Japan. For the 12-month period ending January 31, 2019, K- Vision earned revenue of USD 4.8 Million. Tech Mahindra expects to leverage the local presence and expertise of K-Vision to build its network services business in Japan. In the near term, it will help the Company in supporting the 4G and 5G network build and roll-out in Japan for large telecom players.

#### DETAILS OF SUBSIDIARIES/JOINT VENTURES/ ASSOCIATE COMPANIES

The performance and financial position of the subsidiaries, associate Companies and joint venture companies included in the consolidated financial statement is provided in accordance with the provisions of Section 129 read with Rule 5 of the Companies (Accounts) Rules, 2014 containing the salient features of the financial statement of Company's subsidiaries/joint ventures or associate companies in Form AOC – 1 in "Annexure II" to this report.

Pursuant to Rule 8(5)(iv) of the Companies (Accounts) Rules, 2014, the names of the Companies which have become or ceased to be the subsidiaries, joint ventures or associate Companies during the year are provided in **"Annexure III**" to this report. The Company is actively pursuing the initiative on consolidation of its subsidiaries/branches to optimise the operational costs and reduce the compliance risks. During the year under review, your Company has closed/merged /filed for strike off/liquidation of 29 subsidiaries.

Tech Mahindra (Americas) Inc. has been identified as material subsidiary of the Company. The policy for determining Material Subsidiaries formulated by the Board of Directors is hosted on the Company's website and is accessible on https://www.techmahindra. com/sites/ResourceCenter/brochures/investors/ corporategovernence/Policy-For-Determining-Material-Subsidiaries.pdf.

#### **BUY BACK OF EQUITY SHARES**

Pursuant to the approval of the Board of Directors on February 21, 2019, your Company announced the maiden share buyback of 20,585,000 equity shares of the Company representing approximately 2.09% of the total number of equity shares in the paid up capital of the Company, for an aggregate amount of ₹ 19,555,750,000/-, being 9.551% of the total paid up equity share capital and free reserves of the Company, at a price of ₹ 950 per equity share from the existing shareholders of the Company on a proportionate basis under the Tender Offer method in accordance with the provisions of Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998, the Companies Act, 2013 and rules made thereunder. The process was completed on April 15, 2019 and in compliance with Securities and Exchange Board of India (Buy Back of Securities) Regulations, 2018 and Securities and Exchange Board of India (Depositories & Participants) Regulations, 2018 and the bye-laws framed thereunder the shares bought back were

extinguished on April 17, 2019 by reducing the issued and paid up capital of the Company.

#### HUMAN RESOURCES

In the year 2018-19, the Company focused on building TechMNxt, the future ready Tech Mahindra. This envisaged being disruptive, challenging all conventions and building a culture of innovation and empowerment for all our associates. Various initiatives undertaken have touched all facets of our associate's journey from launching the world's first Artificial Intelligence (AI) based Talent Exchange Marketplace for better job opportunities and to making better systems for our employees for open conversations at C.A.R.E. Your Company has driven positive changes on learning, re-skilling and upskilling on top priority with focus on cutting-edge digital and niche skills.

#### CULTURE

Your Company has consulted stakeholders far and wide and articulated/proliferated its culture as "We drive positive change, celebrate each moment and empower all to RISE." in alignment with the Mahindra core values. A culture of innovation, disruption, alternative thinking, mindfulness and most importantly empathy is in our culture code.

#### **GREAT PLACE TO WORK**

Great Place to Work<sup>®</sup> Institute conducts research on workplace culture and recognizes leading workplaces in close to 60 countries.

Great Place to Work Certification is a gold standard that organizations aspire to achieve. Business leaders and researchers rely on Great Place to Work<sup>®</sup> metrics - the Trust Index and Culture Audit<sup>®</sup> to establish the standard that defines a great workplace. Your Company has been certified as a Great Place to Work.

#### DIGITAL EXPERIENCE

Your Company is changing the way things work and has moved one step ahead of the edge.

Your Company has built the world's first AI based Talent Exchange marketplace to enable better fitment of employee skills with opportunities in the Company.

Your Company has taken another big step towards the future by rolling out Facial Recognition based attendance system across locations in India. Your face is now your digital identity. The recognition does not end there and goes on to capture moods of the employees through mood-o-meter, allowing the Company to assess the happiness at each location and fine tune right interventions as needed. In line with the digitization focus, the entire Reward and Recognition process is digital and associates can share their rewards and pride on their respective social networks.

#### CHANGING THE WAY WE LEARN

Learning is imbibed in the culture and DNA of your company. In addition to our traditional mechanisms, we have learnt new ways of learning. We learn from the young, we learn from the best in the world, we learn device-agnostically, we learn at our own pace, we enhance our learnings by working on real-time projects and we un-learn. We have invested in re-skilling and upskilling significantly in alignment with your Company vision of Digital Transformation.

Reverse Mentoring is the flagship programme where the senior leaders reach out to young leaders for learning, especially around social media and technology. This allows the senior leadership to stay abreast of latest happenings in the world.

Your Company is training its employees on the most sought-after and latest technologies. Ride With Pride is the future skilling initiative which covers 13 skills of the future including AI, RPA, Big data/ Analytics, CX, AR/VR, Cloud, IoT, Block Chain, BE, Platforms, Security, SDN/ NFV.

Your Company has created DEXT, a state-of-the-art learning platform for all its employees, which allows employees to learn courses from various platform such as EdX and Future skills where courses are taught by best in the world professors from MIT, Harvard and Stanford etc. DEXT is device agnostic allowing employees to access it from phone as well as desk at their own pace. It is the unified gateway for all learning contents from internal and external sources.

Your Company has also gone the extra mile through its innovative platform ExtraMile which helps employees to work on real-time company projects and prove their prowess.

#### COMPANY THAT CARES

Your Company believes in the fundamentals of transparency and empathy which has helped it build a culture of recognition, open conversation and celebrations.

The Company launched C.A.R.E. a platform which provides a platform for associates to raise all types of non-operational issues from mental health to policy violations. The focus is on open conversation and providing quality resolutions. The resolutions are monitored by Chief People Officer. Your Company believes in recognizing every great work done by its employees, about 44% of the employees were rewarded during the year against an industry average of 40%.

#### QUALITY

Your Company continues its focus on quality and strives to exceed customer expectations at all times. During the year, it undertook CMMI Dev v1.3 (Capability Maturity Model Integration) (Development) assessment and was successfully assessed at L5. Similarly it underwent various upgrade and continuous evaluation audits for various standards during the year to meet client demands and enhance value delivery – Successfully assessed for, CMMI Dev v 1.3, Level 5, ISO 9001:2015 (Quality Management System), ISO 20000-1:2011 (Information Technology Service Management System), ISO 27001:2013 (Information Security Management System), TL9000 R 6.1/ R5.5 (Quality Management Systems for Tele Communications industry), ISO 13485:2016 (Quality Management Systems for medical devices), AS9100 Rev D (Standard for Aerospace domain - scope of certification limited to the aerospace business within Tech Mahindra). In addition to these, your Company also maintains its commitment to health, safety and environment by continually improving its processes in accordance with ISO 14001:2015 (International Organization for Standardization) and OHSAS 18001:2007 (Occupational Health and Safety Assessment Series) standards. Your Company is also certified on ISO 22301:2012 (Societal Security and Business Continuity Management System) and has a comprehensive Business Continuity and Disaster Recovery framework, to prevent potential business disruptions in the event of any disaster. It has processes that will help resume services to customers' acceptable service levels. Automated Service Desk with SLAs for enabling business and Vulnerability Assessment and Penetration Testing Lab for secured corporate network operations are highlights showcasing information security posture of the Organization.

Tech Mahindra (IT Division) has been assessed for implementation of high maturity business excellence practices' at Mahindra Group (Services Sector). It has been assessed at TMW Maturity Stage 6 (on scale of 1-10 stages) of Mahindra Business Excellence Framework – The Mahindra Way. These certifications are testimony of the robustness of business processes and at large the quality culture imbibed in the organization.

Your Company has also strengthened Process/Practice and Tools Industrialization of various Engineering activities for Development, Testing and Managed service portfolio to achieve standardization, better efficiency and best practices being implemented across the businesses.

Your Company has continued to strengthen the process for transforming Quality Assurance processes to New Age Delivery processes with focus on re-usability and automation to achieve better customer experience and faster quality delivery. Your Company is putting all the initiatives in place in order to ensure we deliver as stated in Quality Policy.

#### DIRECTORS

During the year under review, all Independent Directors have given declarations that they meet the criteria of independence as laid down under Section 149(6) of the Companies Act, 2013 and Regulation 16(1)(b) of the Securities and Exchange Board of India (Listing Obligations And Disclosure Requirements) Regulations, 2015.

Pursuant to the provisions of Section 152(6)(c) of the Companies Act, 2013, Mr. V. S. Parthasarathy, Director (DIN: 00125299) is liable to retire by rotation and offers himself for reappointment.

The tenure of Mr. Anupam Puri, Mr. M. Damodaran, Mr. T. N. Manoharan, Ms. M. Rajyalakshmi Rao and Mr. Ravindra Kulkarni who were appointed as Independent Directors of the Company on 1<sup>st</sup> August, 2014 would end on 31<sup>st</sup> July, 2019. Board of Directors has recommended the re-appointment of Mr. M. Damodaran (DIN: 02106990) up to 31<sup>st</sup> March, 2022 as Mr. Damodaran would attain the age of 75 years in the year 2022 and re-appointment of Mr. T. N. Manoharan (DIN: 01186248) and Ms. M. Rajyalakshmi Rao (DIN: 00009420) for a further period of 5 years subject to the approval of shareholders at the ensuing Annual General Meeting.

Your Directors co-opted Ms. Mukti Khaire (DIN: 08356551) as an Additional Director with effect from 19<sup>th</sup> April, 2019 whose term will end at the ensuing Annual General Meeting. Since Ms. Mukti Khaire meets the criteria of Independent Director, the Board recommended her appointment as an Independent Director for a period of 5 years subject to the approval of shareholders at the ensuing Annual General Meeting.

Mr. Anupam Puri and Mr. Ravindra Kulkarni Independent Directors have opted not to be re-appointed considering they would be attaining 75 years of age.

The Board places on record its sincere appreciation for the valuable advice and guidance of Mr. Anupam Puri and Mr. Ravindra Kulkarni during their tenure as Directors of the Company.

#### **Familiarisation Programme**

These Programs aim to provide insights into the Company to enable the Independent Directors to understand its business in depth and contribute significantly to the Company. The details of program for familiarisation of the Independent Directors with the Company are available on the Company's website and can be accessed at the web-link: https://www.techmahindra.com/sites/ResourceCenter/brochures/investors/corporategovernence/Familiarization-Programme-to-Independent-Directors.pdf.

The Board members are also regularly updated on changes in Corporate and Allied laws, Taxation laws and related matters through, presentations and updates made by the respective functional leaders. MD & CEO along with Senior leadership conducts quarterly session with board members sharing updates about the Company's business strategy, operations and the key trends in the IT industry relevant for the Company. These updates help the board members to abreast themselves with the key changes and their impact on the Company.

#### **Board Evaluation**

Pursuant to the provisions of the Companies Act, 2013 and Regulation 19 read with Schedule II, Part D of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Board has devised a policy on evaluation of performance of Board of Directors, Committees and Individual directors. Accordingly, the Chairman of the Nomination and Remuneration Committee obtained from all the board members duly filled in evaluation templates for evaluation of the Board as a whole, evaluation of the Committees and peer evaluation. The summary of the evaluation reports was presented to the respective Committees and the Board.

#### Number of Meetings of the Board

The Board met 5 times during the financial year. The meeting details are provided in Corporate Governance report that forms part of this Annual Report. The maximum interval between any two meetings did not exceed 120 days as prescribed in the Companies Act, 2013.

#### Policy on Directors' Appointment and Remuneration

The Governance policies laid down by the Board of Directors of your Company include:

- i. Policy on appointment and removal of Directors, Key Managerial Personnel and Senior Management;
- ii. Policy on remuneration to the Directors, Key Managerial Personnel and Senior Management and other Employees;

The extract of these two policies are provided in "Annexure IV".

The policies are available on the Company's website and can be accessed at the web-link: https://www.techmahindra.com/sites/ResourceCenter/ brochures/investors/corporategovernence/Governance-Policies-including-remuneration-to-Directors-KMPS.pdf.

#### SUCCESSION PLAN

In accordance with the principles of transparency and consistency, your Company has adopted governance policies for Board of Directors, Key Managerial Personnel & Senior Management appointments, remuneration and evaluation. These governance policies inter alia outline Succession Planning for the Board, Key Managerial Personnel and Senior Management.

#### Training

The Company has laid down a policy on training for Independent Directors, as part of the governance policies. The Senior Leadership of the Company update the directors on the regulatory changes, Business strategy and operations periodically.

#### Key Managerial Personnel (KMPs)

Pursuant to provisions of Section 203 of the Companies Act, 2013, Mr. C. P. Gurnani, Managing Director & Chief Executive Officer, Mr. Milind Kulkarni, Chief Financial Officer up to 31<sup>st</sup> May, 2018 & Mr. Manoj Bhat, Chief Financial Officer from 1<sup>st</sup> June, 2018 and Mr. Anil Khatri, Company Secretary & Compliance Officer were the Key Managerial Personnel of the Company during the year under review.

#### DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to Section 134(5) of the Companies Act, 2013, your Directors, based on the representation(s) received from the Operating Management and after due enquiry, confirm that:

- i. in the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures, if any;
- they have selected such accounting polices and these have been applied consistently and, reasonable and prudent judgments and estimates have been made so as to give a true and fair view of the state of affairs of the Company as at March 31, 2019 and of the profit of the Company for the year ended on that date;
- iii. proper and sufficient care had been taken for the maintenance of adequate accounting

records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;

- iv. the annual accounts have been prepared on a going concern basis;
- v. they had laid down internal financial controls to be followed by the Company and that such internal financial controls are adequate and were operating effectively;
- vi. the proper systems to ensure compliance with the provisions of all applicable laws are in place and are adequate and operating effectively.

#### DETAILS IN RESPECT OF ADEQUACY OF INTERNAL FINANCIAL CONTROLS WITH REFERENCE TO THE FINANCIAL STATEMENTS

The Company has internal financial controls which are adequate and were operating effectively. The controls are adequate for ensuring the orderly & efficient conduct of the business, including adherence to the Company's policies, the safe guarding of assets, the prevention & detection of frauds & errors, the accuracy & completeness of accounting records and timely preparation of reliable financial information.

## SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS

There are no significant and material orders passed by the regulators or courts or tribunal impacting the going concern status and the Company's operations in future.

#### STATUTORY AUDITORS

The members, at the 30<sup>th</sup> Annual General Meeting held on August 1, 2017, appointed M/s. B S R & Co. LLP, Chartered Accountants, [Firm's Registration No. 101248W/W-100022] as the Statutory Auditors ('BSR') of the Company, to hold office for a term of five years from the conclusion of the 30<sup>th</sup> Annual General Meeting (AGM) of the Company held in the financial year 2017-18 until the conclusion of the AGM of the Company for the financial year 2021-22 on such remuneration as may be determined by the Board of Directors.

The members may note that the Ministry of Corporate Affairs vide its notification dated 7<sup>th</sup> May, 2018, has done away with the requirement of yearly ratification of appointment of Statutory Auditors, at the AGM.

Pursuant to Section 139 of the Companies Act, 2013 the statutory auditors M/s. B S R & Co. LLP, Chartered Accountants have confirmed they are eligible to continue as auditors.

There are no qualifications, reservation or adverse remark or disclaimer made in the audit report for the Financial Year 2018-19.

#### SECRETARIAL AUDIT REPORT

Pursuant to the provisions of Section 204 of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Company had appointed Dr. K. R. Chandratre, Practicing Company Secretary, Pune to undertake the Secretarial Audit of the Company. The Secretarial Audit Report is provided as **"Annexure V"**. There are no qualifications, reservation or adverse remark or disclaimer made in the Secretarial Audit Report.

#### COMPLIANCE WITH SECRETARIAL STANDARDS

The Company has complied with the applicable Secretarial Standards.

#### EXTRACT OF THE ANNUAL RETURN

Pursuant to the provisions of Section 134(3)(a) of the Companies Act, 2013, the extract of the Annual Return in Form MGT-9 is attached as "Annexure VI". The same is available at the web-link: *https://www.techmahindra.com/investors/annual\_reports.aspx*. The Annual return will be uploaded on the website of the Company once it is filed with the Ministry of Corporate Affairs.

#### MANAGERIAL REMUNERATION

Disclosures of the ratio of the remuneration of each director to the median employee's remuneration and other details as required pursuant to Section 197(12) of the Companies Act, 2013 read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 as amended from time to time, are provided as "Annexure VII".

None of the directors or Managing Director & CEO of the Company, received any remuneration or commission from Subsidiary Companies of your Company.

The details of remuneration paid to the Directors including the Managing Director & CEO of the Company are given in Form MGT-9 forming part of the Directors Report.

#### PARTICULARS OF EMPLOYEES

The information required under Section 197(12) of the Companies Act, 2013 ("the Act") read with Rule 5(2) & of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 forms part of this Report. However, pursuant to first proviso to Section 136(1) of the Act, this Report is being sent to the Shareholders excluding the aforesaid information. Any shareholder interested in obtaining

said information, may write to the Company Secretary at the Registered Office / Corporate Office of the Company and the said information is available for inspection at the Registered Office of the Company.

#### PREVENTION OF SEXUAL HARASSMENT POLICY

Your Company laid down Prevention of Sexual Harassment policy and it is made available on the website of the Company. The Company has zero tolerance on Sexual Harassment at workplace. During the year under review there were no cases filed pursuant to the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013.

#### **EMPLOYEE STOCK OPTION SCHEMES**

During the year under review, there were no material changes in the Employee Stock Option Schemes (ESOPs) of the Company and the Schemes are in compliance with the SEBI Regulations on ESOPs. As per Regulation 14 of SEBI (Share Based Employee Benefits) Regulations, 2014 read with SEBI circular dated June 16, 2015 the details of the ESOPs are uploaded on the Company's website and can be accessed at the web-link: http://www.techmahindra. com/sites/ResourceCenter/brochures/investors/ corporategovernence/Details-of-ESOPs.pdf.

#### **CORPORATE GOVERNANCE**

A report on Corporate Governance covering among others composition, details of meetings of the Board and Committees along with a certificate for compliance with the conditions of Corporate Governance in accordance with the Securities and Exchange Board of India (Listing Obligations And Disclosure Requirements) Regulations, 2015, issued by the Statutory Auditors of the Company, forms part of this Annual Report.

#### MANAGEMENT DISCUSSION AND ANALYSIS REPORT

A detailed analysis of your Company's performance is discussed in the Management Discussion and Analysis Report, which forms part of this Annual Report.

#### **RISK MANAGEMENT**

The Risk Management Committee of the Board of Directors periodically reviews the Risk Management framework, identifies risks with criticality and mitigation plan. The elements of risk as identified for the Company with impact and mitigation strategy are set out in the Management Discussion and Analysis Report.

#### ESTABLISHMENT OF VIGIL MECHANISM

Your Company has laid down Whistle Blower Policy covering Vigil Mechanism with protective Clauses

for the Whistle Blowers. The Whistle Blower Policy is made available on the website of the Company.

## DEPOSITS / LOANS & ADVANCES, GUARANTEES OR INVESTMENTS

Your Company has not accepted any deposits from the public during the year under review. The particulars of loans/advances, guarantees and investments under Section 186 of the Companies Act, 2013 are given in the notes forming part of the Financial Statements.

## PARTICULARS OF CONTRACTS OR ARRANGEMENTS WITH RELATED PARTIES

All transactions entered into with Related Parties as defined under Section 2(76) of the Companies Act, 2013 and Regulation 23 of the Securities and Exchange Board of India (Listing Obligations And Disclosure Requirements) Regulations, 2015, ("The Listing Regulations"), during the financial year were in the ordinary course of business and at an arm's length pricing basis and do not attract the provisions of Section 188 of the Companies Act, 2013. There were no transactions with related parties in the financial year which were in conflict with the interest of the Company and requiring compliance of the provisions of Regulation 23 of the Listing Regulations. Suitable disclosure as required by the Indian Accounting Standards (Ind AS 24) has been made in the notes forming part of the Financial Statements.

The Company has formulated a policy on materiality of Related Party Transactions and dealing with Related Party Transactions which has been uploaded on the Company's website which can be accessed at the web-link: https://www.techmahindra.com/sites/ResourceCenter/ Brochures/investors/corporategovernence/Related-Party-Transactions-Policy.pdf.

The particulars of related party transactions in prescribed Form AOC - 2 are attached as "Annexure VIII".

#### CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

The particulars as prescribed under Section 134(3)(m) of the Companies Act, 2013 read with Rule 8 of the Companies (Accounts) Rules, 2014 are provided in **"Annexure IX"** which forms part of this report.

#### CORPORATE SOCIAL RESPONSIBILITY (CSR)

The CSR vision of your Company is "Empowerment through Education."

In compliance with the guidelines prescribed under Section 135 of the Companies Act, 2013, your Company has constituted a Corporate Social Responsibility Committee. Your Board of Directors laid down the CSR Policy, covering the Objectives, Focus Areas, Governance Structure and Monitoring & Reporting Framework among others. The Company has spent on CSR more than 2% of the average net profits of the Company. The policy is available at: https://www.techmahindra.com/society/default.aspx.

Your Company's social initiatives are carried out by Tech Mahindra Foundation and Mahindra Educational Institutions Section 8 (erstwhile Section 25) Companies promoted by the Company.

#### **TECH MAHINDRA FOUNDATION (TMF)**

The Foundation was set up in 2007, as a Section 25 Company (referred to as a Section 8 Company in the Companies Act, 2013). Since then, it has worked tirelessly towards the vision of "Creating educated, skilled and able women and men as the country's true strength", establishing itself as a prominent CSR player within the Mahindra Group as well as a leading social organization at the national level. The Foundation essentially works with children, youth from urban locations, disadvantaged communities in India, with a special focus on women and persons with disabilities. During the year under review, Tech Mahindra Foundation has successfully steered 167 high-impact projects with 90+ partners, reaching out to 150,000+ children, teachers and youth across these locations.

The key initiatives in the area of School Education include:

#### All Round Improvement in School Education (ARISE)

Tech Mahindra Foundation's educational initiatives under ARISE are long-term school improvement programmes, in partnership with local governments and partner organisations. The Foundation in 2018-19 worked with approximately 40+ partner schools to turn them into model schools of excellence. ARISE+ is a variant of ARISE in which children with disabilities are provided chronic therapy as well as special education to help them lead more fulfilling lives.

#### Shikshaantar

Shikshaantar, envisioned as a programme for enhancing capacity of government school teachers, has taken rapid strides during the year. TMF has been working with the East Delhi Municipal Corporation since 2013 to manage its In-Service Teacher Education Institute (ITEI), where teachers from nearly 400 primary schools receive quality training on a regular basis. Looking at the success of this intervention, the Foundation was invited by the North Delhi Municipal Corporation, which has over 700 schools, to run its ITEI as well. With this, the Foundation has the responsibility of training over 60% of primary school teachers in Delhi. In addition to these, the Foundation has also worked with Municipal Corporations in Chennai, Hyderabad, Pune & Thane for strengthening capacities of government school teachers. Finally, the Foundation piloted an innovative program called English-Winglish under the Shikshaantar umbrella with the objective of imparting English communication skills to teachers from government schools that have recently been converted to English medium.

#### Employability

Skills-for-Market Training (SMART) is the Foundation's flagship programme in employability. It is built on the vision of an educated, enlightened and employed India, and a belief that educated and skilled youth are the country's true strength. The programme started with 3 Centres in 2012 and is currently running 100 Centres at 11 locations across India. These include SMART Centres, SMART+ Centres (training for people with disabilities), and SMART-T Centres (training in technical trades).

In 2018-19, your Company trained close to 19,000 young women and men under its SMART program, of which 1,477 were persons with disabilities. More than 70% of the graduates are placed in jobs upon successful completion of the training, across multiple industries.

The feather in the Foundation's employability cap has been the Tech Mahindra SMART Academies for Healthcare that are operating in Delhi, Chandigarh and Mumbai. These Academies are setting a new benchmark in the country when it comes to the professional development of paramedical staff. During FY 2018-19, over 850 youngsters were admitted to these Academies. The Foundation has also been operating the SMART Academy for Digital Media and Logistics in Vizag, in which another 200 youth were admitted.

#### MAHINDRA EDUCATIONAL INSTITUTIONS (MEI)

Mahindra École Centrale (MEC), College of Engineering, established by MEI in collaboration with École Centrale Paris (now CentraleSupélec) and JNTU Hyderabad, is set to graduate its second batch of students this year, after a successful five-year presence on the technical education landscape of the country, characterized by its rising popularity.

This high impact, Indo-French collaboration in engineering education has emerged as a disruptive player with its keen focus on Industry-aligned and industry-sponsored education; all Ph.D. faculty roster; global internships; international placements; and a distinct curriculum that includes the French language.

The Executive Council of MEC features leaders both from Tech Mahindra and the Mahindra Group. The MEC campus, surrounded by the sprawling green Tech Mahindra Technology Centre in Hyderabad, India, is equipped with state-of-the-art academic infrastructure. To support its strong research vision, MEC has set up relevant high technology laboratories like the Robotics Lab, Super Computer Lab and Incubation Centre; in addition to Media and Design Thinking labs.

During the year 2018-19, MEC has signed MoU's with multiple universities in the USA like University of Florida, University of Nebraska at Omaha and it's in the process of signing MoU's with University of Texas at Austin, Georgia Tech, Atlanta, University of Wisconsin at Madison and many more. These MoU's are opening doors to MEC students to undertake 8-10 weeks of summer internships and faculty development programs overseas.

The Annual Report on CSR activities is provided as "Annexure X".

#### SUSTAINABILITY

Sustainability for your Company is not just a business case but an imperative for the long-term success and growth of the Company. The focus on sustainability helps the Company manage its social and environmental impacts, improve operational efficiency and ensure that corporate decisions lead to a transparent, fair and equitable growth that does not infringe on the rights of the others.

Your Company is aware of its environmental and social responsibilities and work in collaboration with our stakeholders to build solutions that enable it to tread on the path of responsible growth. With a structured stakeholder engagement process, the company has been able to design strategies and initiatives, which does not just improve its sustainability credentials but reinforce its overall business philosophy too.

Tech Mahindra is moving towards carbon neutrality through various Sustainability initiatives and best practices. Making Sustainability Personal and Individual Social Responsibility are fundamental at Tech Mahindra. The emphasis on the green ecosystem is seen through its commitment to go carbon neutral, making optimum use of resources and moving towards a low emission technology. Your Company has taken ambitious emission targets, which have been approved by the SBTI (Science based Targets Initiative) and are taking various steps to achieve them.

The Company aims to reduce its carbon footprint by installing solar modules, retrofitting LEDs, installing motion sensors, using star-rated and efficient equipment and reducing, recycling and reusing waste. The Company also aims to decrease transport emissions by using improved logistics policies and through inventory control measures. Your Company has digitalized internal communications with virtual meetings through tele/ audio-conferencing that bring down meeting-related travel and other costs considerably.

Your Company's sustainability-focused areas are:

- Going Carbon Neutral: Increasing use of renewable energy; Improving Energy Efficiency; implementing carbon price; decreasing business travel; optimising logistics; moving towards low carbon economy and ensuring environmental stability
- Saying No to plastic: Using Biodegradable materials, encouraging associates also to use eco-friendly products, awareness on preventing single-use plastic
- Reduce, Reuse, Recycle, Recover: Implementing process of Reduce, Reuse, Recycle and Recover across the value chain to decrease waste
- Sustainable supply chain: Ensuring our suppliers follow the highest standards of sustainable and ethical best practices
- Work-life balance: Providing an assured career development path and a feasible work-life balance to our associates
- Innovation: Becoming future-ready by proactively encouraging Innovative thinking across the organization and going digital
- Transparency: Showcasing our organizational policies and processes in the TCFD based IR available online

Your company aims to pioneer new solutions for sustainable development while continuing to shape its business responsibly and increasing its economic success. Your company has invested in green solutions like smart grid, smart cities, smart waste management systems and electric vehicle charging systems. The company is also working with suppliers and vendors to cut down on logistics and transportation to reduce its emissions.

Your Company's commitment and performances are validated by the external recognition it has received. The leadership positions and achievements across platforms encourage the Company to strive for excellence even more.

- Identified as a global leader for Supplier Engagement by CDP 2018
- Member of DJSI World Index for 2018- one amongst only 4 Indian Companies to be listed
- One of the 10 Indian Companies who are part of the DJSI 2018 Emerging markets category
- Listed as a 'Rising Star' in the CDP's India Climate Change Leaders 2018
- Silver Class distinction for excellent sustainability performance in the RobecoSAM 2019 Sustainability Yearbook

- Constituent of the FTSE4 Good Emerging Index
  2018
- Awarded "Prime" status in Oekom's 2018 Sustainability Rating
- Winner of the Mahindra RISE Change Agent Sustainability Award 2018

The Sustainability reporting of your Company is based on various global standards and frameworks like TCFD (Taskforce on Climate Related Financial Disclosures), CDSB (Climate Disclosure Standards Board) and GRI (Global Reporting Initiative). The externally assured Tech Mahindra Integrated Reports can be accessed at: http://www.techmahindra.com/company/Sustainability. aspx.

#### AWARDS AND RECOGNITION

Your Company continued its quest for excellence in its chosen area of business to emerge as a true global brand. Several awards and rankings continue to endorse your Company as a thought leader in the industry. The Awards / recognitions received by the Company during the year 2018-19 include:

- Ranked 15<sup>th</sup> on the Forbes Digital 100 list, and the highest-ranked non-US Company on the list.
- Mr. C. P. Gurnani recognized as 'The Corporate Leader of the Year' at the 14<sup>th</sup> Indo-American Corporate Excellence (I-ACE) Awards, and Best CEO of the Year in IT & ITES category by Business Today.
- Received the AICRA STEM Awards 2018 in the 'Excellence in Automation' category, recognizing the best automation system integrators in the business.
- Gold Winner at the CEO World Award in the 'CEO Achievement of the Year' category.
- Selected as 'Brand of the Decade 2019' by BARC Asia, a media research and rating agency.
- Awarded Golden Peacock Global Award for Excellence in Corporate Governance 2018 by the Institute of Directors (IOD).

- Recognized as a gold winner for being the Most Innovative Cyber security Company at the Cybersecurity Excellence Awards 2019.
- Declared winner in the Most innovative use of Blockchain for Social Good category of the India Blockchain Awards 2019.
- Featured in the Forbes Asia's Fab 50 Companies List 2018.
- Included for the first time in the ET Brand Equity-Top 75 most valuable Brands 2018.
- Tech Mahindra Business Process Services recognized as a Leader in Customer Experience Services by Global Analyst Firm NelsonHall.
- One of the Top 10 Best Company for Women in India in the 2018 Working Mother & AVTAR 100 Best Companies List.
- Awarded the "Best International Organization in Skill Development" at the ASSOCHAM Skilling India Awards-2018.
- Tech Mahindra recognized as a leader in the Dow Jones Sustainability Indices 2018 for the fourth consecutive year.

#### ACKNOWLEDGEMENTS

Your Directors place on record their appreciation for the contributions made by employees towards the success of your Company. Your Directors gratefully acknowledge the co-operation and support received from the Shareholders, Customers, Vendors, Bankers, regulatory and Governmental authorities in India and abroad.

For and on behalf of the Board

Place: Mumbai Date: May 21, 2019 Anand G. Mahindra Chairman (DIN: 00004695)

#### **ANNEXURE I**

#### **DIVIDEND POLICY**

The dividend policy of the Company balances the objectives of rewarding the shareholders through dividends and retaining capital to invest in the growth of the Company.

The Board considers the yearly dividend based on the Net Profit after Tax (PAT) available for distribution as reported in the consolidated statutory financial statements prepared in accordance with the applicable Accounting Standards. In addition, the Board reviews the capital expenditure needs, cash requirements for investments in capability enhancements and future non organic growth initiatives.

The dividend is declared at the Annual General Meeting of the shareholders based on the recommendation by the Board. The Board may also declare an interim dividend for the benefit of the shareholders.

Your Company has a track record of steady increases in dividend declarations over its history. The current dividend policy is to distribute a minimum of 20% of the Profits after Tax each year under normal circumstances. The Board has the discretion to recommend a lower dividend in case the business demands it.

The Board may recommend special dividend on occasions of significance.

The dividend policy of the Company is reviewed periodically by the Board.

For and on behalf of the Board

Place: Mumbai Date: May 21, 2019 Anand G. Mahindra Chairman (DIN: 00004695) Tech Mahindra Limited

For the year ended March 31, 2019

(Pursuant to first proviso to sub-section (3) of section 129 read with rule 5 of Companies (Accounts) Rules, 2014)

Statement containing salient features of the financial statement of subsidiaries/Associate Companies FORM NO. AOC-1

(F.Y. 2018-2019) **ANNEXURE - II** 

Part "A": Subsidiaries

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% of effective holding of Tech Mahindra Limited	%00.00 I	100.00%	%00.001	100.00%	100.00%	100.00%	00.00 <i>%</i>	100.00%	49.00%	100.00%	%00.00	100.00%	100.00%	100.00%	100.00%	%00.001	100.00%	100.00%	100.00%	100.00%	%00.00	%00.00	%00.00	%00.00	%00.00	100.00%	100.00%	100.00%	100.00%
Proposed % Dividend effe ho Mah Mah Lin	- 10	- 10	- 10	- 10	- 10	- 10	- 10	- 10	-	- 10	- 10	- 10	- 10	- 10	- 10	- 10	- 10	- 2	-	-	- 10	- 10	- 10	- 10	- 10	- 10	-	- 10	- 10
	5.60	89.29	2.73	(66'	22.96	(6.79)	139.01)	8.01	(1.71)	(50.62)	(18.48)	(80.41)	1.61	(77.30)	10.49	.84)	4.40	(45.92)	(0.26)	1.11	(9.96)	.13)	118.14	(59.26)	461.63	(42.54)	(59.59)	20.33	(34.29)
Profit/ (Loss) after Taxation	7 2,455.60			- (154.99)					-			- (80		- (77	- 10	- (178.84)	7	- (45			- -	3 (242.13)		- (59					- (34
Provision for Taxation	850.37	30.29			4.10		36.87	1.98		3.00	0.65								:	0.84		49.93	4.48		6.29	(19.39)		7.15	
Profit/ (Loss) before Taxation	3,305.97	119.58	2.73	(154.99)	27.06	24.03	(102.14)	9.99	(1.71)	(47.62)	(17.82)	(80.41)	1.61	(77.30)	10.49	(178.84)	4.40	(45.92)	(0.26)	1.95	(9.96)	(192.19)	122.62	(59.26)	467.93	(61.93)	(59.59)	27.48	(34.29)
Turnover	67,062.75	1,778.24	1	1,702.78	291.74	970.01	2,007.38	69.50		232.94	'	75.42	87.77	2.63	341.07		185.41	'	70.13	910.03	1	,	1,767.52	394.60	18.70	152.47	26.32	369.50	57.84
Investments	17,855.30	1		'	26.21		-	1	'	1		-	1	-	-	00.0		1,046.95	'	'	'	,		,	510.76	-	-	-	
Total Liabilities	21,135.93	100.52	140.01	1,488.64	44.34	262.21	723.82	32.77	14.38	888.58	104.55	7.25	71.87	736.55		2,982.23	93.25	5,576.95	36.59	485.84	47.22	5,826.03	2,033.95	195.50	1,960.91	125.27	284.82	206.95	397.42
Total Assets	41,824.76	375.23	256.31	1,454.38	167.41		1,0	44.24	7.37	440.46	10.49	20.50	73.31		137.26			ъ,			(106.60)	(1,365.68) 10,747.61	5,4	86.34	2,878.09		137.22	240.63	416.27
Reserves & Surplus	9,478.02	240.13	111.43	(34.44)	105.11	1,094.41	334.59	10.01	(10.81)	(449.05)	(94.13)		'		(360.97)	(2,9		5		55.14	(161.78)		69.16 11,719.95 (11,346.20)	(133.03)	914.43	(56.13)	(151.24)	26.27	18.50
Share Capital	11,210.81	34.58		0.18	17.96		-	1.47	3.80	0.94	0.07	1	1.44		455.88	1.46				21.44	7.9.7	6,287.26	11,719.95	23.87	2.76		3.64	7.40	0.35
Exchange Rate	69.16	69.16	80.90	3.58	179.63	18.60	18.60	97.68	19.00	18.83	7.16	79.83	79.83	80.90	90.41	80.90	80.90	80.90	18.06	80.90	12.25	69.16	69.16	80.90	80.90	1.59	9.84	0.02	69.16
Currency	USD	USD	EUR	MXM	OMR	SAR	SAR	dor	QAR	AED	MAD	EUR	EUR	EUR	GBP	EUR	EUR	EUR	PLN	EUR	ТКҮ	nsd	nsD	EUR	EUR	ARS	BOB	COP	USD
Reporting period for the subsidiary concerned, if different from the holding company's reporting period				December				December		,	December	December	December		1		1		December	•						-		-	
The date since when subsidiary was acquired	Not Applicable	Not Applicable	lanuary 02, 2015	January 02, 2015	January 02, 2015	January 02, 2015	January 02, 2015	uary 02, 2015	lanuary 02, 2015	January 02, 2015	January 02, 2015	January 02, 2015	January 02, 2015	January 02, 2015	uary 02, 2015	uary 02, 2015	uary 02, 2015	uary 02, 2015	January 02, 2015	January 02, 2015	January 02, 2015	lanuary 02, 2015	lanuary 02, 2015	January 02, 2015	uary 02, 2015	uary 02, 2015	January 02, 2015	January 02, 2015	uary 02, 2015
Country W	USA No:	USA No	Spain Jan	Mexico Jan	_			Jordan Jan	Qatar Jan	UAE Jan	Morocco Jan	-	Greece Jan	È	UK Jan	Netherlands January 02, 2015	Netherlands January 02, 2015	윙			Turkey Jan	USA Jan	USA Jan	Belgium Jan	NetherlandsJanuary 02, 2015	a		Colombia Jan	Uruguay January 02, 2015
Sr. Name of the Subsidiary No.	1 Tech Mahindra (Americas) Inc.	2 Tech Talenta Inc.	3 LCC Wireless Communications Espana, SA	4 LCC CENTRAL AMERICA DE MEXICO, S.A. DE C.V.	5 LCC Muscat LLC	6 LCC United Kingdom Limited		8 LCC Saudi Arabia Telecom Services Co. Ltd / Jordan WLL	9 Lightbridge Communications Corporations LLC	10 LCC Middle East FZ-LLC	11 LCC Wireless Communications Services Marox, SARLAU		13 LCC Design and Deplyment services Ltd		15 LCC DEPLOYMENT SERVICES		LCC North Central Europe B.V.	LCC Europe B.V.			21 LCC Telekomunikasyon Servis Limited	22 Lightbridge Communication Corporation	23 Tech Mahindra Network Design Services, Inc	24 Tech Mahindra Network Services Belgium NV	d Solutions	Tech Mahindra S.A.	-	dra Colombia S.A.S.	29 Coniber S.A.

Sr. Name of the Subsidiary	Country		Reporting	_	g		Reserves &			Investments	Turnover		Б			% of
		when subsidiary F	period for the subsidiary concerned, if different from the holding company's reporting period	currency	Nate	Capital		Assets				(Loss) before Taxation	Taxation	Taxation		enective holding of Tech Mahindra Limited
Tech-Mahindra Costa Rica S.A.	Costa Rica J	January 02, 2015		CRC	0.11	-	(2.59)	28.37	30.96	-	26.15	3.60	1.30	2.30	`	100.00%
Tech-Mahindra del Ecuador S.A.	Ecuador J	January 02, 2015		USD	69.16	0.06	400.92	653.53	252.55	-	1,096.21	44.56	14.26	30.30		100.00%
	Guatemala .	Guatemala January 02, 2015		GTQ	8.92	0.04	19.61	139.40	119.75		91.50	(12.54)	(2.57)	(76.6)	'	100.00%
elecornumicacionesy Ubras																
ech Mahindra Panama S.A.	Panama J	January 02, 2015		USD	69.16	1	66.92	137.85	70.94	-	249.86	4.83	1.83	2.99	`- 	100.00%
Tech-Mahindra de Peru S.A.C.	Ť	January 02, 2015	'	PEN	20.83	44.75	142.97	481.12	293.39		572.08	11.87	4.06	7.81		100.00%
Leadcom Integrated Solutions Tchad SARL	Chad J	January 02, 2015		XOF	0.12	0.12	(35.93)	17.33	53.14		30.54	(10.41)	4.50	(14.91)		100.00%
	DRC	January 02, 2015	,	USD	69.16	1.80	110.29	471.57	359.48		240.29	42.15	1.76	40.39		100.00%
	Ľ	January 02, 2015		XOF	0.12	1.19	(37.43)	2.06	38.30	-	3.25	(2.60)	09.0	(3.19)	•	100.00%
Leadcom Ghana Limited	-i	January 02, 2015		GHS	12.81	27.53	11.23	77.67	38.91	-	131.38	11.05	2.49	8.56		100.00%
Leadcom Integrated Solutions Kenya Limited		January 02, 2015	,	KES	0.69	0.07	148.01	339.67	191.59	1	276.55	62.84	20.36	42.48		100.00%
-eadcom Integrated Solutions 3wanda Ltd.	Rwanda J	January 02, 2015		RWF	0.08	0.77	57.08	119.67	61.82	'	142.80	22.56	6.98	15.58	'	100.00%
Leadcom Integrated Solutions Tanzania Ltd.	Tanzania J	January 02, 2015		TZS	0.03	8.06	(159.68)	45.68	197.30	,	26.50	(28.12)	0.52	(28.64)	'	100.00%
	<u> </u>	January 02, 2015		NGX	0.02	0.84	140.84	242.02	100.34	'	327.04	71.86	20.17	51.70		100.00%
ions	Myanmar J	January 02, 2015	1	MMK	0.05	2.45	186.57	133.09	(55.93)	-	266.84	125.07	34.65	90.42	-	100.00%
Leadcom Integrated Solutions (L.I.S.) Ltd.	Israel	January 02, 2015	1	asn	69.16	0.10	776.75	2,263.54	1,486.68	-	1,033.16	(871.59)	(209.73)	(661.86)	-	100.00%
Leadcom Integrated Solutions (SPV) SAS	France	January 02, 2015		EUR	80.90	164.80	(1,296.00)	327.72	1,458.92	165.26	31.77	(16.42)		(16.42)	-	100.00%
Tech Mahindra Guatemala S.A	vory Coast	Ivory Coast January 02, 2015	,	XOF	0.12	23.84	283.12	865.92	558.97		1,048.06	80.92	32.03		1	100.00%
		Not Applicable		EUR	77.68	46.69		5,316.11	3,240.70	0.63	7,420.26	488.05	189.06	299.00	'	100.00%
IechMIII-Services GmbH	Austria	Not Applicable	'	EUK	//.68	0.39	- L	9.59	71 00		18.34	1.26	0.28		-	<u>%00.001</u>
Tech Mahindra Norway	Singaporo N	Not Applicable			8.03 51.06	0.24	57.75 17 COC	01.16 521.40	4/1.99 CC 3CC		20.040	20.00	7.35	28.53		100.00%
					00.1 C	00.1		64.100 Pr.100	C7:C77	'	++- 7 CC	00.00	CD-C			%.00.00
DT Tech Mahindia (Titananu) Linneu		Not Applicable			4. 10 60 16	20.01	10.04	00.020	76.003		10.004	(10 0 10)	V0.C	(30 062)		100.00%
		Not Applicable	December	CNY	10.14	34.89		46.86	10.56		88.49	5.66	1.42	4.24	, ,	100.00%
Tech Mahindra (Nigeria) Limited		Not Applicable		NGN	0.23	34.59	(685.45)	886.54	1,537.40	-	155.93	(11.01)	49.61	(60.62)		100.00%
Tech Mahindra (Bahrain) Limited S.P.C.	Bahrain	Not Applicable	,	BHD	183.46	9.17	60.57	81.54	11.80	1	15.97	0.97		0.97		100.00%
Tech Mahindra Business Services Limited.	ndia	September 4, 2012		INR	1.00	10.00	3,806.65	6,060.09	2,243.44	1,054.43	7,425.52	1,110.66	455.58	655.08	'	100.00%
Comviva Technologies Limited	India	December 13,2012		INR	1.00	218.69	6,357.83	8,940.94	2,364.42	385.10	6,467.36	1,135.14	310.42	824.71	,	100.00%
Comviva Technologies Nigeria Limited	Nigeria I	March 23, 2011		NGN	0.23	154.59	(70.41)	357.88	273.70	12.91	97.98	13.89	3.64	10.25	'	100.00%
ore	Singapore	September 8, 2011	,	SGD	51.06	28.65	(13.92)	68.75	54.03	,	11.53	(4.86)	(1.13)	(3.73)	'	100.00%
Comviva Technologies FZ-LLC		February 19, 2012	,	AED	18.83	1.04	234.64	907.18	671.51	'	1,241.14	17.46	'		'	100.00%
	Nigeria	November 20, 2014		NGN	17.74	0.57	(311.34)	8.64	319.41	1	11.04	(18.24)	39.16			74.99%
62 Comviva Technologies B.V.	letherlands.	NetherlandsApril 30, 2015		EUR	77.68	0.78	(296.94)	1,908.44	2,204.61	434.70	616.92	(184.55)	(7.84)	(176.71)	-	100.00%

		The date since when subsidiary p	Reporting period for the	Reporting Exchange Currency Rate		Share R Capital	Reserves & Surplus	Total Assets I	Total Liabilities	Investments	Turnover	Profit/ (Loss)	Provision for	Profit/	Proposed Dividend e	% of effective
			subsidiary concerned, if different from the holding company's reporting period									before Taxation	Taxation	Taxation		holding of Tech Mahindra Limited
Net	therlandsJ	NetherlandsJuly 3, 2015		EUR	5.54	198.05	(164.04)	207.81	173.80	76.87	2.51	(26.37)		(26.37)	'	100.00%
Mobex Money Transfer Services	Kenya D 2	December 16, 2015		KES	0.65	17.17	(1.02)	18.27	2.13	'		(0.98)	(0:30)	(0.69)		100.00%
Ferra Payment Services (Tanzania) Ta	Tanzania N	March 10, 2016		TZS	0.03	<b>'</b>	(4.28)	2.35	6.62	1		(3.28)		(3.28)		100.00%
Terra Payment Services (Uganda)	Uganda N	March 11, 2016		XĐN	0.03	0.87	(1.94)	39.27	40.35			3.39	0.00	3.39		100.00%
Terra Payment Services South Africa (PTY) Ltd. (refer note (iii) selow)	South C Africa	October 30, 2014		ZAR	0.02		22.05	23.86	1.81	'		(1.36)		(1.36)		100.00%
Σ	lauritius J	Mauritius January 19, 2017		USD	3.24	2.14	(15.92)	128.38	142.16	'	120.96	(2.43)		(2.43)	'	100.00%
erra Payment Services (UK) .imited	× Xn	August 5, 2016		GBP	19.28	14.92	(11.68)	49.41	46.17		39.59	(07.6)		(0.70)		100.00%
БГ	Botswana J	July 13, 2016		BWP	77.68	0.00	(0.69)	0.00	0.69		,	(0.41)		(0.41)	'	100.00%
Terra Payment Services S.A.R.L. -(Congo B) (refer note (iii) below)	Congo J	June 29, 2016		XAF	69.16	'	(0.86)	0.08	0.94	1	'	(0.57)		(0.57)	'	100.00%
Terra Payment Services S.A.R.L. -(DRC) (refer note (iii) below)	DRC	July 5, 2016		CDF	6.82	0.78	(0.46)	3.40	3.08	1		(0.66)		(0.66)	'	100.00%
	Senegal J	June 20, 2016		XOF	0.12	0.12	(0.35)	0.04	0.27	1	'	(0.16)	,	(0.16)	'	100.00%
Corrwiva Technologies (Argentina) S.A. ( formerly, ATS Advanced Technology Solutions S.A.)	rgentina J	Argentina January 31, 2016	June	ARS	0.04	71.50	(28.53)	151.67	108.69	1	384.03	(29.11)	1.97	(31.08)	1	100.00%
ATS Advanced Technology solutions do Brasil Industria, Comercio, importacao E exportacao LTDA	Brazil J	January 31, 2016	December	BRL	0.12	1.77	(66.23)	463.68	528.13		479.77	(21.32)		(21.32)		100.00%
Comviva Technologies Colombia Co S.A.S	Colombia J	June 17, 2016	December	COP	0.02	7.57	(5.85)	8.94	7.22		54.89	2.97	1.68	1.29	'	100.00%
Ma	adagascar [ 2	Madagascar December 12, 2016		MGA	0.02	1.24	20.18	24.50	3.08		19.77	10.93	2.19	8.74	,	100.00%
	Australia /	August 31, 2017		AUD	49.90	0.49	(92.25)	488.04	579.80	478.62		(48.05)	(6.80)	(41.24)	'	100.00%
ico, e (iii)	Mexico F	February 09, 2018	-	AN	3.41	1	- 1	1	1	-	1	-	1	-1	'	100.00%
Emagine International Pty. A Ltd. ^^	ø	September 01,2017	June	AUD	49.90	93.57	147.50	326.36	85.29		193.40	(32.22)	4.89	(37.11)	'	100.00%
Terra Payment Services (India) Private Limited (refer note (iii) below)	India 5 0	September 01,2017	,	ΨN	1.00	'	1	'	1	1	1	'		1	,	100.00%
YABX Technologies (Netherlands) NetherlandsJune 04,2018 BV (refer note (iii) & (vii) below)	therlandsJ	une 04,2018		USD	69.16		(3.07)	4.51	7.58		'	(3.19)		(3.19)	,	100.00%
Tech Mahindra Holdco Pty Limited (refer note (vii) below)	South Africa	Not Applicable		ZAR	4.77	1	'	-	'	'	'	'	1	1	'	96.00%

Name of the Subsidiary Country The de when s was a		The d when s was a	The date since when subsidiary was acquired	Reporting period for the subsidiary	Reporting Currency	Exchange Rate	Share R Capital	Reserves & Surplus	Total Assets	Total I Liabilities	Investments	Turnover	Profit/ (Loss) before	Provision for Taxation	Profit/ (Loss) after Taxation	Proposed Dividend	% of effective holding
concerned, if diffreent from the holding company's reporting period	different from different from the holding company's reporting period	concerned, if different from the holding company's reporting period											Taxation			2	of Tech Mahindra Limited
ty) South Not Applicable - Africa	Not Applicable -	•	- ZAR	ZAR		4.77	00.0	126.76	781.13	654.37	•	1, 147.90	141.70	42.00	69.66		48.96%
Tech Mahindra (Shanghai) Co. China Not Applicable December CNY	Not Applicable December	December		CNY		10.14	1,042.46	(421.91)	990.92	370.38	'	1,408.22	217.49	37.52	179.97	'	100.00%
Tech Mahindra (Nanjing) Co. China Not Applicable December CNY imited	Not Applicable December	December		CNY		10.14	533.78	(442.59)	93.85	2.66	'	44.03	7.14	0.66	6.47		100.00%
Tech Mahindra Technologies Inc. USA Not Applicable - USD	Not Applicable -			USD		69.16	69.16	375.66	570.21	125.39		2,446.67	344.33	81.03	26		100.00%
Not Applicable -	Not Applicable -	,		en en en		90.41	10.16	97.49	120.62	12.97	47.30	117.63	9.93	1.82			100.00%
Utbott mc	Not Applicable - Not Applicable -			NN N		1.00	70.89	2,006.38	3,102.04	1,024.77	561.15	3,412.55	513.09	175.68	337.41	1	50.00%
ering Limited	December	December		CNY		10.14	5.70	1.42	18.41	11.30		19.19	0.04	0.01	0.03		50.00%
Satven GmbH Germany Not Applicable - EUR Tech Mahindra De Mexico Not Applicable December MXN S DE B I DE CV	- December	- December		EUR MXN		77.68 3.24	0.43 41.95	0.13 92.44	0.83	0.28 891.57		1.87 2,618.02	0.09 81.92	0.04 26.47	0.06 55.45		50.00% 100.00%
ppines. Inc. Philippines Not Applicable -			dHd -	PHP		1.32	12.70	372.18		54.95	12.49	520.40	51.41	11.59	39.82	1	100.00%
vCustomer Philippines (Cebu), Philippines Not Applicable - PHP Inc.	•	•		dHd		1.32	12.49	425.11	528.77	91.17		888.47	93.37	7.12	86.25	- 	100.00%
Tech Mahindra Servicos De Brazil Not Applicable - BRL Informatica LTDA	Not Applicable -		- BRL	BRL		17.72	2,095.99	(1,987.44)	2,315.90	2,207.35		3,186.06	(989.85)	5.87	(995.72)		100.00%
T Services Malaysia Not Applicable - I HD.	Not Applicable -	Not Applicable -	- MYR	MYR		16.93	180.37	771.33	-	447.92	'	1,919.31	308.85	15.10	293.75	'	100.00%
nc. ta limitad	April 30, 2014 -			USD		69.16 1 00	3.86	(2, 137.81) 35.99	183.85	2,317.80		360.23 96 95	(363.02)	3 70	(363.09) 9.61		73.38%
ss USA Not Applicable - USD	Not Applicable - USD	- nsp	USD			69.16	72.61	8.55	82.37	1.21		0.04	0.08	0.02	0.06		100.00%
'n	Not Applicable -	•	- GBP	GBP		90.41	5.88	188.79	2, 297.09	2,102.43	499.70	15.77	14.22	1.94	12.28		100.00%
fer Czech September 05, Republic 2018	September 05, 2018	September 05, 2018		CZK		3.01	150.99	(27.65)	211.57	88.23		649.41	(40.28)	1	(40.28)	'	100.00%
Czech September 05, - 0 Republic 2018	September 05, - 2018	mber 05, -	- CZK	CZK		3.01	76.76	(106.45)	163.29	192.98	-	658.53	(243.23)	0.16	(243.39)		100.00%
104 K-Vision Co., Ltd (refer note vii) Japan March 14, 2018 – JPY 105 Sofgen Holdings Limited (refer Cyprus March 13, 2015 - EUR Inote (ii.iii and views) – Joban Japan Ja	March 14, 2018 March 13, 2015 -		- EUR	JPY EUR		0.62	26.85 524.41	(47.76) (542.57)	80.37 2,735.22	101.28 2,753.38	232.64	11.39 146.96	0.25 (22.19)	- (4.08)	0.25 (18.11)		100.00% 100.00%
Africa March 13, 2015 -			- KES	KES		0.69	0.07	(309.81)	169.04	478.78	'	153.58	(6.41)	3.01	(9.42)	'	100.00%
ss Pte Ltd Singapore  March 13, 2015 -			- SGD	SGD		51.06	20.43	218.33	1,623.88	1,385.13		1,476.39	125.21	(34.49)	159.70		100.00%
	- CHF December CDE	- CHF December CDE	ŧ			0.01	125.11	(110 00)	1,185.28	1,32/.01 350 45	19./22	495.91 /1 05)	85.93	(20.28)	106.21		100.00%
					ľ	90.41	000	(02.211)	232.16	450.65		369.14	(12 27)	(00.1)	(44.67)		100.00%
bia Limitd Kingdom Not Applicable - of Saudi Arabia	Not Applicable -	Not Applicable -	- SAR	SAR		18.44	18.44	(99.73)	356.57	437.86	1	264.13	(65.77)	(6.51)	(59.26)		51.00%
NetherlandsNot Applicable -				EUR		77.68	3.57	15.90	359.38	339.91	1	286.18	8.93	1.79	7.14	,	100.00%
113 Tech Mahindra Growth Factories India Not Applicable - INR Limited				INR		1.00	338.00	(336.00)	72.00	70.00	1	85.00	(13.00)		(13.00)	,	100.00%
114 Tech Mahindra Sweden AB Sweden Not Applicable - SEK 115 Tech Mahindra Fintech Holdings UK Not Applicable - GBP	Sweden Not Applicable			SEK GBP		90.41	0.37	41.81 9,156.96	90.81 9,555.98	48.63 398.12	9,512.59	488.81 0.09	26.94 (13.83)	6.31 (3.38)	20.63 (10.45)		100.00% 100.00%
_						-											

117 Target Servicing Limited     Britain     Target Servicing Limited       118 Harlosh Limited     Great     Not Applicable       119 Harlosh New Zealand Limited     Britain     Not Applicable       110 Harlosh New Zealand Limited     Britain     Not Applicable       111 Harlosh New Zealand Limited     Britain     Not Applicable       112 Target Financial Systems Limited     Britain     Not Applicable       121 Elderbridge Limited     Britain     Not Applicable       121 Elderbridge Limited     Britain     Not Applicable       121 Elderbridge Limited     Britain     Not Applicable       122 Target Topco Limited     Britain     Not Applicable       123 Target Topco Limited     Britain     Not Applicable       124 PF Holdings B.V.     Not Applicable       125 Target Topco Limited     Britain       126 Printing S.V.     Not Applicable       127 Program     Britain     Not Applicable       128 Printer     Britain     Not Applicable       129 Printer     Britain     Not Applicable       126 Printer     Britain     Not Applicable       127 Proventer     Britain     Not Applicable       128 Printer     Britain     Not Applicable       129 Printer     Britain     Not Applicable       129 Printer		concerned, if different from the holding company's reporting period GRP	90.41	12 22	1 294 01	4 009 50	8C CP9 C	1 345 95	1 957 84	before Taxation	Taxation	Taxation 13 18	Dividend	effective holding of Tech Mahindra Limited
Britain Britain Great Britain Britain Britain Britain Britain Britain Britain Britain Britain Britain Britain Britain (taly		5			-		2,042.20 1 220 EE	re.rtc'i	+0.100,1	20.201	10.01		-	
Great Britain Great Great Britain Britain Great Great Great Britain Britain Britain Hely	able -	dBP		Σ		~	<b>c</b> q.022,1	'	4,/06./2	01.682	78./1	70/.28	'	1 00.00 %
Great Britain Great Britain Great Britain Great Britain Great Britain Haly	able -	GBP		11 0.02	225.20	304.70	79.48	I	149.17	13.07	2.55	10.52		100.00%
d Great Britain Great Britain Great Great Great Great Healy Hetherlands	able -	GBP	90.41	11 0.03	(0.37)	,	0.34	1	15.50	(3.98)	(0.02)	(3.96)	,	100.00%
Great Britain Great Britain Great Britain Netherlands	able -	GBP	90.41	11 184.06			46.72	1	'	(00.0)	(1.01)	1.01	'	100.00%
Great Britain Great Britain Netherlands Italy	able -	GBP		11 0.01	201.02		114.70	1	90.52	55.47	10.91	44.56	-	100.00%
Great Britain Netherlands Italy	able -	GBP				2,252.50	492.98	2,252.32	-			-	-	100.00%
	able -	GBP			5	2,491.09	17.80	2,491.06			'	'	-	100.00%
Italy Italy	+	EUR	+		(14.41)		1.82	3,532.65	0.01	(3.61)		(3.61)	'	60.00%
	╈	_		4,3		δ	4,419.45	1,919.44	5,098.93	390.65	(71.49)	462.14		45.71%
	+		+				128.70	28.65	558.21	104.60	15.62	88.98		45.71%
ASU :	┥	_				148.6/	23.98		212.32	41.49	13.4/	34.02		45./1%
			_			2,624.50	<b>دد.</b> 962,1	1,548./2	939.09	(62.202)	(99.84)	F0Z)		45./1%
g Germany	16 December			24	1	1,468.41	23.57	15.13	102.19	2.04	0.26			45.71%
hbh Germany						528.33	602.37	0.02	1,670.48	(93.52)				45.71%
China	16 December	+	+	m		294.49	130.07		5/8.25	123.22	36.64			45.71%
132 Interesticy Limited ON 132 Interesticy Limited ON 1, 2017 133 CJS SOLUTIONS GROUP LLC (refer USA May 4, 2017 Data (1,0)	December	ber USD	69.77	7 6,971.94	(430.43)	9,977.10	3,435.59	0.09	15,153.11	(266.65)	(46.75)	(219.90)		88.81%
134 The HCI Group UK May 4, 201	17 December	_		60.0		0.99	0.90	0.09	06.0			1		88.81%
Informatics UK						448.56	814.15	-	714.74	82.39	4.87	77.52	-	88.81%
alia PTY Ltd Australia		-				55.05	101.13	'	60.13	(46.09)		(46.09)	'	88.81%
UAE	17 December	ber AED		33 0.94	(33.32)	12.47	44.85	'	(28.59)	(23.58)	'	(23.58)		88.81%
Acu	-		٥	9	1	2/9.04	2/9.04	'	0.31	'	'	1		00.001
A (refer Chile	17	CLP		- 0				-	-	-		•	-	100.00%
140 Tech Mahindra Vietnam Vietnam Not Applicable Company Ltd	able -	NDN	N 0.00	00 3.38	(15.03)	26.62	38.27	1	16.94	(12.46)	-	(12.46)	,	100.00%

All profit and loss items have been converted at average rates and Balance sheet items have been converted at the close rates
 Following companies have been dissolved during the year

Following companies have been dissolved during the year

- Comviva Technologies INC, USA w.e.f.27th March'19 - Terrapay Services (UK) Limited w.e.f.26th March'19

- Inter-Informatics s.r.o w.e.f.13th February'19

- Tech Mahindra France SAS w.e.f.31st December'17

- Sofgen Services Limited w.e.f 25th October'18

- Sofgen Limited w.e.f. 16th May'18

#### - Tech Mahindra Network Design Services, Inc. has been merged with Tech Mahindra Network Services International, Inc w.e.f. 17th February'19 During the year ended March 31, 2019, following entities have applied for liquidation and the same are under the process of liquidation. LCC Middle East Holdings Inc. has been merged with Lightbridge Communications Corporation w.e.f. 15th November'18 - LCC Installation and Services Professional BV has been merged with LCC Network Services B V w.e.f. November 6, 2018 LCC Installation and Services Projects BV has been merged with LCC Network Services B V w.e.f. November 6, 2018 - LCC Telecom Infra Professionals BV has been merged with LCC Network Services B V w.e.f. November 6, 2018 - LCC Telecom Infra Project BV has been merged with LCC Network Services B V w.e.f. November 6, 2018 Tech Mahindra IPR Inc has been merged with Tech Mahindra (Americas) Inc. w.e.f. 1st September'18 LCC Professionals BV has been merged with LCC Network Services B V w.e.f. November 6, 2018 Sofgen Americas Inc has been merged with Tech Mahindra (Americas) Inc w.e.f 11th June'18 - Sofgen India Limited has been merged with Tech Mahindra Limited w.e.f.17th August'18 - LCC Projects B.V. has been merged with LCC Network Services BV w.e.f.6th November'18 Pininfarina Extra S.r.l. has been merged with Pininfarina S.p.A.w.e.f. 1st January'19 The following Section 8 companies have not been included in the above statement Following subsidiaries are yet to commence operations as at March 31, 2019 - LCC Diseno y Servicios de RED Peru S.R.L. w.e.f. 16th November' 18 100% subsidiaries of Lightbridge Communications Corporation b) Mahindra Educational Institutions(refer Note 36A) LCC Engineering & Development Services Misr, Ltd 100% subsidiaries of The CJS Solutions Group, LLC b) Comviva Technologies Mexico, S. de R.L. de C.V. g) Terra Payment Services Botswana (Pty) Limited a) Terra Payment Services South Africa (PTY) Ltd. c) Terra Payment Services (India) Private Limited a) Tech Mahindra Foundation (refer Note 36A) 100% subsidiaries of Sofgen Holdings Limited d) Terra Payment Services S.A.R.L. -(Senegal) e) Terra Payment Services S.A.R.L.-(Congo B) f) Terra Payment Services S.A.R.L. -(DRC) h) YABX Technologies (Netherlands) BV LCC Telekomunikasyon Servis Limited High Resolution Consulting Limited High Resolution Resourcing Limited Companies merged during the year Sofgen Ireland Limited Sofgen (UK) Limited LCC do Brasil LTDA Sofgen Sdn Bhd Name of Entities **=** <u>2</u> ć;

5

Sofgen West Africa Limited w.e.f. 17th August'18

- LCC India Private Limited w.e.f.9th August'18

Tech Nahindra

Following entities has been incorporated / acquired during the year

(ii)

Tech Mahindra Holdco Pty Limited w.e.f 15th August'18

YABX Technologies (Netherlands) B.V. w.e.f 4th June'18

Tech Mahindra Chile SpA w.e.f 17th December'18

Tech Mahindra LLC w.e.f 14th June'18

- Pininfarina Engineering S.R.L. w.e.f. 14th May'18 -Inter-Informatics.spol. s r.o. w.e.f 5th September'18 -Inter-Informatics SRL w.e.f 5th September'18 -TC Inter-Informatics a.s. w.e.f 5th September'18

- Inter-Informatics s.r.o w.e.f 5th September'18

- K-Vision Co., Ltd w.e.f 14th March'19

# Part "B": Associates

Sr. no.	Sr. no. Name of the Associate	Latest audited Balance Sheet Date #	Date on which the Associate or Joint Venture was associated or acquired	Shares of Associate held by the company on the year end	Amount of Investment in Associates	Extend of Holding %	Description of how there is significant influence	Reason why the associate is not consolidated	Net worth attributable to Shareholding as per latest audited Balance Sheet	Profit / (Loss	Profit / (Loss) for the year
				No. of Shares						Considered in Consolidation	Not Considered in Consolidation
-	Avion Networks, Inc	March 31, 2016	October 23, 2014	6,00,000	185.61	30%	30% By Board and equity holding	Not Applicable	201.90		Not Applicable
2	SARL Djazatech	March 31, 2016 January 2, 2016	January 2, 2016	1,225	43.68		49% Equity holding	Not Applicable	(51.22)		Not Applicable
m	Goodmind S.r.l.	December 31, 2017 30-May-16	30-May-16	4,000	6.65		20% Equity holding	Not Applicable	27.69	0.72	0.72 Not Applicable
4	Signature S.r.l.		07-Feb-18	2,400	45.00		24% Equity holding	Not Applicable	(10.07)	(5.33)	(5.33) Not Applicable
S	Altiostar Networks, Inc		18 January, 2018	1,85,18,518	958.00	23%	23% Preference Share Not Applicable holding	Not Applicable	269.57	(649.92)	(649.92) Not Applicable

# This information is based on the year ending of the respective entities.

Part "C": Joint Venture - There are no Joint Ventures in the Group.

Place: Mumbai Date: May 21, 2019

For and on behalf of the Board Anand G. Mahindra Chairman (DIN: 00004695)

## ANNUAL REPORT 2018 - 2019

#### **ANNEXURE III**

#### ENTITIES FORMED/ACQUIRED AND CEASED DURING THE FINANCIAL YEAR 2018-19

1. Subsidiaries formed/acquired:

Sr. No.	Name of the Company
1	Pininfarina Engineering S.R.L

- 2 YABX Technologies (Netherlands) B.V.
- 3 Tech Mahindra LLC
- 4 Tech Mahindra Holdco Pty Limited
- 5 Inter-Informatics, spol. s r.o.
- 6 Inter-Informatics SRL
- 7 TC Inter-Informatics a.s.
- 8 Inter-Informatics s.r.o
- 9 Tech Mahindra Chile SpA
- 10 K-Vision Co., Ltd

#### 2. Subsidiaries ceased:

#### Sr. No. Name of the Company

- Sofgen Limited
   Tech Mahindra France SAS
- 3 Sofgen Americas Inc.,
- 4 LCC India Private Limited
- 5 Sofgen India Private Limited
- 6 Sofgen West Africa Limited
- 7 Tech Mahindra IPR Inc.,
- 8 Sofgen Services Limited
- 9 LCC Projects B.V.
- 10 LCC Telecom Infra Projects BV
- 11 LCC Telecom Infra Professionals BV
- 12 LCC Installation & Services Projects BV
- 13 LCC Installation & Services Professionals BV
- 14 LCC Professionals, B.V.
- 15 Lightbridge Middle East Holdings, Inc.
- 16 LCC Diseno y Servicios de RED Peru S.R.L.
- 17 Pininfarina Extra S.r.l.
- 18 Inter-Informatics s.r.o
- 19 Tech Mahindra Network Design Services, Inc.,
- 20 Terrapay Services (UK) Limited
- 21 Comviva Technologies Inc.,
- 22 High Resolution Consulting Limited
- 23 High Resolution Resourcing Limited

#### 3. Joint Ventures/Associate Companies:

Sr. No.	Name of the Company
A	Formed / Acquired:
	Nil
В	Ceased:
1	IQS Information Solutions WLL

For and on behalf of the Board

Place: Mumbai Date: May 21, 2019 Anand G. Mahindra Chairman (DIN: 00004695)

## POLICY FOR APPOINTMENT AND REMOVAL OF DIRECTORS, KMPs AND SENIOR MANAGEMENT

#### Directors

The Nomination & Remuneration Committee (NRC) determines the criteria for appointment to the Board and is vested with the authority to identify candidates for appointment to the Board of Directors. In evaluating the suitability of individual Board member, the NRC will take into account multiple factors, including general understanding of the business, education, professional background, personal achievements, professional ethics and integrity.

Based on recommendation of the NRC, the Board will evaluate the candidate(s) and decide on the selection of the appropriate member. The Board through the Chairman / the NRC/ VC / MD & CEO will interact with the new member to obtain his/her consent for joining the Board. Upon receipt of the consent, the new Director will be co-opted by the Board in accordance with the applicable provisions of the Companies Act 2013 and Rules made there under.

#### KMPs

The authority to identify right candidates for the appointment of CFO and CS is vested with the MD & CEO. The HR will facilitate in identifying the candidates internally or externally. NRC will consider the candidates proposed by the MD & CEO and recommend to the Board for its consideration and appointment in accordance with the applicable provisions of the Act and Rules.

In case of EVC / MD / CEO's appointment, NRC will initiate the process of identifying the new candidate, which can be an internal or external candidate, for the respective position. After identification and screening of the candidate, NRC will propose the candidature to the Board for its consideration and for appointment subject to the approval of the Shareholders and Regulatory Authority, if any.

#### **Senior Management Personnel**

The Senior Management personnel are appointed and removed/relieved with the authority of EVC / MD & CEO based on the business need and the suitability of the candidate. The details of the appointment made and the personnel removed/relieved during a quarter shall be presented to the Board as part of update on Corporate Governance.

#### **Removal of Directors and KMPs**

If a Director or a KMP is attracted with any disqualification as mentioned in any of the applicable Act, rules and regulations thereunder or due to non-adherence to the applicable policies of the Company, the NRC may recommend to the Board with reasons

#### **ANNEXURE IV**

recorded in writing, removal of a Director or a KMP subject to the compliance of the applicable statutory provisions.

## REMUNERATION TO DIRECTORS, KMPS, SENIOR MANAGEMENT PERSONNEL & OTHER EMPLOYEES

#### Non Executive Directors:

The NRC shall decide the basis for determining the compensation to the Non Executive Directors, including Independent Directors, whether as commission or otherwise. The NRC shall take into consideration various factors such as director's participation in Board and Committee meetings during the year, other responsibilities undertaken, such as membership or Chairmanship of committees, time spent in carrying out their duties, role and functions as envisaged in Schedule IV of the Companies Act 2013 and Clause 49 of the Listing Agreement with Stock Exchanges and such other factors as the NRC may consider deem fit for determining the compensation. The Board shall determine the compensation to Non-Executive Directors within the overall limits specified in the Shareholders resolution.

#### **Executive Directors:**

The remuneration of MD & CEO shall be recommended by NRC to the Board. The remuneration consists of both fixed compensation and variable compensation and shall be paid as salary, commission, performance bonus, perquisites and fringe benefits as approved by the Board and within the overall limits specified in the Shareholders resolution. While the fixed compensation is determined at the time of appointment, the variable compensation will be determined annually by the NRC based on their performance.

The Company may also grant Stock Options to the Directors subject to the compliance of the applicable statutes and regulations.

## Remuneration to Senior Management Personnel and Other Employees

The Company follows an extensive performance management system to review the performance of the employees / Senior Management and provide rewards on the basis of meritocracy.

The overall remuneration to the employees includes a fixed component (Guaranteed Pay) and a variable component (Performance pay). The percentage of the variable component increases with increasing hierarchy levels, as the Company believes employees at higher positions have a far greater impact and influence on the overall business result. The CTC is reviewed once every year and the compensation strategy for positioning of individuals takes into consideration the following elements:



- Performance
- Potential
- Criticality
- Longevity in grade

The remuneration for KMPs - CFO and CS will be proposed by the MD & CEO to the NRC consistent with the strategy of the Company and their Qualifications, Experience, Roles and Responsibilities. Pursuant to the provisions of section 203 of the Companies Act 2013 the Board shall approve the remuneration.

The remuneration for the Senior Management personnel shall be proposed by CPO, approved by MD & CEO, and reported to NRC periodically.

Remuneration for the new employees other than KMPs and Senior Management Personnel will be decided by the HR, in consultation with the concerned business unit head at the time of hiring, depending upon the relevant job experience, last compensation and the skill-set of the selected candidate.

The CPO shall make a presentation to the NRC on the proposed annual increments based on the performance of the Company, general trends in the Industry etc. the annual performance appraisal process of the employees conducted by the Human Resources department, during the financial year. Eligible employees will be rewarded with the annual increment. Before taking the proposal to the NRC, the CPO shall obtain the approval of Vice Chairman/ MD and CEO.

The Stock Option grants to the employees are approved by the NRC based on the recommendation of the Advisory Council.

For and on behalf of the Board

Place: Mumbai Date: May 21, 2019 Anand G. Mahindra Chairman (DIN: 00004695)

#### SECRETARIAL AUDIT REPORT

#### FOR THE FINANCIAL YEAR ENDED 31 MARCH, 2019

[Pursuant to Section 204(1) of the Companies Act, 2013 and Rule 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To: The Members, Tech Mahindra Limited, Gateway Building, Apollo Bunder, Mumbai – 400 001.

I have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by Tech Mahindra Limited (hereinafter called "the Company"). Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Based on my verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of Secretarial Audit, I hereby report that in my opinion, the Company has, during the audit period covering the financial year ended on 31 March, 2019 ('Audit Period') complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

I have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on 31 March, 2019 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Overseas Direct Investment; [There were no Foreign Direct Investment (except remittances from overseas employees for ESOP exercise) and External Commercial Borrowings transactions in the Company, during the Audit Period];
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'): —

#### **ANNEXURE V**

- (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
- (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
- (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 and 2018 (Not applicable to the Company during the Audit Period);
- (d) The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014;
- (e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 (Not applicable to the Company during the Audit Period);
- (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
- (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009 (Not applicable to the Company during the Audit Period); and
- (h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998 and 2018.
- (vi) I further report that, having regard to the compliance system prevailing in the Company and on examination of the relevant documents and records in pursuance thereof on test-check basis, the Company has complied with the following laws applicable specifically to the Company:
  - (a) The Information Technology Act, 2000, and
  - (b) The Special Economic Zones Act, 2005.

I have also examined compliance with the applicable clauses of the following:

- (i) Secretarial Standards (SS-1 and SS-2) issued by The Institute of Company Secretaries of India; and
- (ii) The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above.

#### I further report that

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were generally sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

All decisions at Board Meetings and Committee Meetings were carried out unanimously as recorded in the minutes of the meetings of the Board of Directors or Committees of the Board, as the case may be.

I further report that there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

#### I further report that during the audit period:

In terms of the provisions of Sections 68, 69, 70 and applicable rules under the Companies Act, 2013 and Securities and Exchange Board of India (Buy-Back of Securities) Regulation, 2018 and subject to such other approvals, permissions and sanctions, the Board of Directors of the Company at its meeting held on 21 February, 2019 approved and completed buy back of 2,05,85,000 Fully Paid up Equity Shares of ₹ 5/- each of the Company, representing 2.09% of the total number of shares through tender offer route at a price of ₹ 950/- per share aggregating to ₹ 19,55,57,50,000/-(Rupees One Thousand Nine Hundred Fifty Five Crores Fifty Seven Lakhs And Fifty Thousand Only); being 9.55% of the aggregate of the fully paid-up Equity Share capital and free reserves. The Promoters also participated in the buyback of equity shares of the Company. The buyback offer period was from 25 March, 2019 to 5 April, 2019.

Place: Pune	Dr. K R Chandratre		
Date: May 21, 2019	FCS No.: 1370, C. P. No.: 5144		

This report is to be read with my letter of even date which is annexed as Annexure and forms an integral part of this report.

#### Annexure to the Secretarial Audit Report

To: The Members, Tech Mahindra Limited, Gateway Building, Apollo Bunder, Mumbai – 400 001.

My report of even date is to be read along with this letter:

- 1. Maintenance of secretarial records is the responsibility of the management of the Company. My responsibility is to express an opinion on these secretarial records based on my audit.
- 2. I have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test-check basis to ensure that correct facts are reflected in secretarial records. I believe that the process and practices, I followed provide a reasonable basis for my opinion.

- 3. I have not verified the correctness and appropriateness of financial records and books of accounts of the Company.
- 4. Wherever required, I have obtained Management Representation about the compliance of laws, rules and regulations and happening of events, etc.
- 5. The compliance of the provisions of corporate and other applicable laws, rules, regulations, standards is the responsibility of management. My examination was limited to the verification of procedures on test-check basis.
- 6. The Secretarial Audit report is neither an assurance as to future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

Place: Pune	Dr. K R Chandratre		
Date: May 21, 2019	FCS No.: 1370, C. P. No.: 5144		

#### **ANNEXURE VI**

#### FORM NO. MGT-9

#### EXTRACT OF ANNUAL RETURN

as on the financial year ended on March 31, 2019

## [Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014]

#### I. REGISTRATION AND OTHER DETAILS:

i)	CIN:	L64200MH1986PLC041370	
ii)	Registration Date:	24/10/1986	
iii)	Name of the Company:	Tech Mahindra Limited	
iv)	Category / Sub-Category of the Company:	Public Limited Company/Limited by Shares	
v) Address of the Registered office and contact details:		s: Gateway Building, Apollo Bunder, Mumbai – 400 001 Tel: + 91 22 2289 5500 Email: investor.relations@techmahindra.com Website: www.techmahindra.com	
vi)	Whether listed company:	Yes	
vii)	Name, Address and Contact details of Registrar and Transfer Agent, if any:	Link Intime India Pvt Ltd Block no. 202, 2 <sup>nd</sup> Floor, Akshay Complex, Off: Dhole Patil Road, Pune - 411001 Phone: 020-26160084/1629	

#### II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10 % or more of the total turnover of the company shall be stated:

Sr.	Name and Description of main products	NIC Code of the Product/	% to total turnover of the	
No.	/ services	service company		
1	Computer Programming, Consultancy and Related services	620	100%	

#### III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

Sr. No.	Name of the Company	Registered Address	CIN/GLN	Holding/ Subsidiary/ Associate	(%) shares held	Applicable Section
1	Tech Mahindra (Americas) Inc.	4965, Preston Park Boulevard, Suite 500, Plano (Texas) 75093 United States of America	-	Subsidiary	100	2(87)
2	Tech Talenta Inc.	4965, Preston Park Boulevard, Suite 500, Plano (Texas) 75093 United States of America	-	Subsidiary	100	2(87)
3	Tech Mahindra IPR Inc.*	2711 Centerville Road, Suite 400, in the City of Wilmington, County of New Castle, 19808, State of Delaware	-	Subsidiary	100	2(87)
4	FixStream Networks Inc.	Unisearch, Inc. 28 Old Rudnick Lane Dover, DE 19901	-	Subsidiary	73.38	2(87)
5	Fixstream India Private Limited	Unit no.408/409/410/417,4th Floor,Sigma Tech park, Delta Tower, Varthur Main Road, Ramagondanahalli, Bengaluru Karnataka 560066 India	U72200KA2013PTC104459	Subsidiary	73.37	2(87)

Sr. No.	Name of the Company	Registered Address	CIN/GLN	Holding/ Subsidiary/ Associate	(%) shares held	Applicable Section
6	Tech Mahindra GmbH	Fritz-Vomfelde-Str. 8, 40547 Düsseldorf	-	Subsidiary	100	2(87)
7	TechM IT - Services GmbH	Albertgasse 35, 1080 Vienna, Austria	-	Subsidiary	100	2(87)
8	Tech Mahindra Norway AS	Capus TS Martin Linges vei 25 1364 FORNEBU OSLO, NORWAY	-	Subsidiary	100	2(87)
9	Tech Mahindra (Singapore) Pte Limited	No. 17, Changi Business Park, Central 1 #06-01, Honeywell Building,Singapore 486073	-	Subsidiary	100	2(87)
10	Tech Mahindra (Thailand) Limited	BB Building, 13th Floor, Unit No. 1304, Sukhumvit 21 Road (Asok), North Klongteoy Sub-district, Wattana District, Bangkok	-	Subsidiary	100	2(87)
11	PT Tech Mahindra Indonesia	Cyber 2 Tower, 17th Floor, Jl. HR Rasuna Said Blok X-5, Kav 13, Jakarta 12950 INDONESIA	-	Subsidiary	100	2(87)
12	Tech Mahindra ICT Services (Malaysia) SDN. BHD	35-3, Jalan SS 15/8A, 47500 Subang Jaya, Selangor Darul Ehsan, Malaysia	-	Subsidiary	100	2(87)
13	Tech Mahindra (Beijing) IT Services Limited	Room 512-1 & 512-2, No.6 South Zhongguancun Street, Haidian District, Beijing	-	Subsidiary	100	2(87)
14	Tech Mahindra (Nigeria) Limited	3rd Floor, 68A Coscharis Plaza, Adeola Odeku Street , Victoria Island, Lagos, Nigeria	-	Subsidiary	100	2(87)
15	Tech Mahindra (Bahrain) Limited. S.P.C.	Flat/shop 1126, Building 722, Road 1708, Block 317, Diplomatic Area. Bahrain	-	Subsidiary	100	2(87)
16	Tech Mahindra Business Services Limited	Spectrum Towers, Mindspace Complex, Off Link Road, Malad (West), Mumbai, Maharashtra-400064	U72900MH2006PLC159149	Subsidiary	100	2(87)
17	Tech Mahindra South Africa (Pty) Limited	56 Karee Drive, Walton Road, Carlswald, Gauteng 1685	-	Subsidiary	48.96	2(87)
18	Tech Mahindra Holdco Pty Limited	56 Karee Drive, Walton Road, Carlswald, Gauteng 1685	-	Subsidiary	96	2(87)
19	Tech Mahindra (Shanghai) Co Ltd	Suite 23102, 23104, 23204, Pudong Software Park, No. 498 Guoshoujing Road, Zhangjiang Hitech, Park, Shanghai	-	Subsidiary	100	2(87)
20	Tech Mahindra (Nanjing) Co. Ltd	Suite 413-246, Business Building, Nanjing Hightech Industry Developing Zone, Nanjing	-	Subsidiary	100	2(87)
21	Tech Mahindra Technologies, Inc.	251 Little Falls Drive, Wilmington, New Castle, Delaware, 19808	-	Subsidiary	100	2(87)
22	The Bio Agency Ltd	70 Wilson Street, London, United Kingdom, EC2A 2DB	-	Subsidiary	100	2(87)

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Sr. No.	Name of the Company	Registered Address	CIN/GLN	Holding/ Subsidiary/ Associate	(%) shares held	Applicable Section
23	Tech Mahindra Vietnam Company Limited	HimJam Business Center, 21st Floor, Capital Tower, No.109 Tran Hung Dao, Cua Nam Ward, Hoan Kiem District, Ha noi City, Vietnam	-	Subsidiary	100	2(87)
24	Citisoft Plc.,	63 Queen Victoria Street, London, England, EC4N 4UA	-	Subsidiary	100	2(87)
25	Citisoft Inc.,	343 Congress Street, Boston, MA 02210	-	Subsidiary	100	2(87)
26	Tech Mahindra Servicos De Informatica Ltda	Rua Quintana, 887,12th Floor,Brooklin Novo, Suite 121, Sao paulo,SP CEP 04569-011	-	Subsidiary	99.99	2(87)
27	Tech Mahindra De Mexico S.DE R.L.DE C.V	Av. Eje 5 Norte # 990 Edificio F - Planta Baja Colonia Santa Bárbara, C.P. 02230 Delegación Azcapotzalco Distrito Federal México	-	Subsidiary	100	2(87)
28	Satyam Venture Engineering Services Private Limited	1-8-301-306, 3rd Floor, Ashoka Myhome Chambers, S.P. Road, Secunderabad, Telangana, India – 500 003	U72200AP2000PTC033213	Subsidiary	50	2(87)
29	Satyam Venture Engineering Services (Shanghai) Co Limited	Room 2202, building B. No. 2 Nong 1883, South Huicheng Rd, Industry zoom, Jiading, Shanghai	-	Subsidiary	50	2(87)
30	Satven GmbH	Leopoldstr. 244,80807 Munchen Germany	-	Subsidiary	50	2(87)
31	vCustomer Philippines Inc.,	3rd Floor eCommerce Plaza, Eastwood City Cyberpark, Bagumbayan, Quezon City, Philippines	-	Subsidiary	100	2(87)
32	vCustomer Philippines(Cebu), Inc.	4th Floor, JESA Building, 90 General Maxllom Ave., Cebu City, Philippines	-	Subsidiary	100	2(87)
33	Mahindra Engineering Services (Europe) Limited	Attrium Court,The Ring Bracknell Berkshire RG 12 1BW	-	Subsidiary	100	2(87)
34	Inter-Informatics,spol. s r.o.	Prague 9, Kolcavka 3/75, Postal Code 19000, Czech Republic	-	Subsidiary	100	2(87)
35	Inter-Informatics SRL	19-21 Primaverii Blvd., Corp B, 3rd floor, Bucharest-Sector 1	-	Subsidiary	100	2(87)
36	TC Inter-Informatics a.s.	Prague 9, Kolcavka 3/75, Postal Code 19000, Czech Republic	-	Subsidiary	100	2(87)
37	Inter-Informatics s.r.o*	Kutlikova 17, Bratislava, Postal Code 851 05, Slovak Republic	-	Subsidiary	100	2(87)
38	K-Vision Co., Ltd	6-18, Kamiji 1-chome, Higashinari-ku, Osaka	-	Subsidiary	100	2(87)
39	Mahindra Technologies Services Inc	101 W Big Beaver, 14 th Floor, Troy, Michigan 48084	-	Subsidiary	100	2(87)
40	Tech Mahindra DRC SARLU	Immeuble Le Prestige, 1er Étage, 4239 Avenue Tombalbaye Commune de la Gombe, Kinshasa, Rép. Dém. du Congo	-	Subsidiary	100	2(87)

Sr. No.	Name of the Company	Registered Address	CIN/GLN	Holding/ Subsidiary/ Associate	(%) shares held	Applicable Section
41	NTH Dimension Ltd	1st Floor, Charles Schwab Building, 401, Grafton Gate (E), Milton Keynes MK9 1AQ. UK	-	Subsidiary	100	2(87)
42	Tech Mahindra Arabia Limited	12th Floor, Al - Hugyat Towers, Al Khobar 31952, Kingdom of Saudi Arabia	-	Subsidiary	51	2(87)
43	Tech Mahindra Growth Factories Limited	W-1, Oberoi Estate Gardens, Off Saki Vihar Road, Next Chandivali Studio, Chandivali, Sakinaka, Mumbai - 400072, Maharashtra, India	U72200MH2015PLC269129	Subsidiary	100	2(87)
44	Tech Mahindra France SAS*	17 Avenue Georges V 75008 Paris	-	Subsidiary	100	2(87)
45	Tech Mahindra Netherlands B.V.	2516 CK The Hague, Maanplein 7, Building 4, The Netherlands	-	Subsidiary	100	2(87)
46	Tech Mahindra Sweden AB	c/o Ola Hammarlund Room 501 & 538, Norrtullsgatan 6 113 29 STOCKHOLM	-	Subsidiary	100	2(87)
47	Tech Mahindra LLC	251 Little Falls Drive, Wilmington, New Castle, Delaware, 19808	-	Subsidiary	100	2(87)
48	Tech Mahindra Chile SpA	Mariano Sánchez Fontecilla 310, 2nd Floor, Office #201, Las Condes, 7550296 Santiago, CHILE	-	Subsidiary	100	2(87)
49	Comviva Technologies Limited	A-26, Info City, Sector - 34, Gurgaon, Haryana – 122001	U72200HR1999PLC041214	Subsidiary	99.99	2(87)
50	Comviva Technologies Inc.*	1411, Sawgrass Corporate Parkway, Ste B, Sunrise, FL33323-2888, USA	-	Subsidiary	99.99	2(87)
51	Comviva Technologies Nigeria Limited	376, Ikorodu Road, (Kresta Laurel Complex), 4th Floor, Maryland, Lagos, Nigeria	-	Subsidiary	99.98	2(87)
52	Hedonmark (Management Services) Limited	NCR Building 8th Fl,6 Broad Street,Lagos,PO Box 4706,Apapa	-	Subsidiary	74.99	2(87)
53	Comviva Technologies Singapore Pte. Ltd	180B, Bencoolen Street, #12-05, The Bencoolen, Singapore 189648	-	Subsidiary	99.99	2(87)
54	Comviva Technologies FZ-LLC	Office # 240, Building #16, 2nd Floor, Dubai Internet City, Dubai, UAE	-	Subsidiary	99.99	2(87)
55	Comviva Technologies B.V.	Overschiestraat 65, 1062 XD Amsterdam, The Netherlands	-	Subsidiary	99.99	2(87)
56	Comviva Technologies (Australia) Pty Ltd	Level 11, 68 pitt st, SYDNEY NSW 2000	-	Subsidiary	99.99	2(87)
57	Emagine International Pty Ltd	Level 3, 55 Murray Street Pyrmont NSW 2009, Australia	-	Subsidiary	99.99	2(87)
58	Comviva Technologies Madagascar Sarlu	Immeuble ARO Ampefiloha Escalier , Porte A402	-	Subsidiary	99.99	2(87)

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Sr. No.	Name of the Company	Registered Address	CIN/GLN	Holding/ Subsidiary/ Associate	(%) shares held	Applicable Section
59	Terra Payment Services South Africa (RF) (Pty) Ltd	104 Suite Lupin House,101 DR R D Naidu Drive,Asherville Durban-4091,KZN	-	Subsidiary	99.99	2(87)
60	Terra Payment Services (Netherlands) BV	Overschiestraat 65, 1062 XD Amsterdam, The Netherlands	-	Subsidiary	99.99	2(87)
61	Mobex Money Transfer Services Limited	James ngalawa Mutiso PO Box 214-00621,Village Market,Nairobi Kenya	-	Subsidiary	99.99	2(87)
62	Terrapay Services (UK) Limited*	2nd Floor, Unit 4, Milbanke Court, Milbanke Way, Bracknell, Berkshire, England, RG12 1RP	-	Subsidiary	99.99	2(87)
63	Comviva Technologies (Argentina) S.A.	Av. Corrientes 880, 11th Floor City of Buenos Aires Argentina	-	Subsidiary	99.99	2(87)
64	ATS Advanced Technology Solutions do Brasil Industria Comercio, Importacao e Exportacao Ltda	Alameda Santos, 2441 - 2o andar, Bairro Cerqueira Cesar, CEP 01.419-002, na Cidade e Estado Sao Paulo	-	Subsidiary	99.99	2(87)
65	Terra Payment Services (Uganda) Limited	Arcadia Advocates, Acacia Place, 3rd Floor, Plot 6, Acacia Avenue, P O Box 28987, Kampala, Uganda	-	Subsidiary	99.99	2(87)
66	Terra Payment Services (Tanzania) Limited	Law Associates (Advocates), CRDB Building 6th Floor, Azikiwe Street P.O Box 11133, Dar es Salaam,Tanzania	-	Subsidiary	99.99	2(87)
67	Terra Payment Services S.A.R.L	Dakar (Senegal) – Regus, 12 Boulevard Djily Mbaye, Building Azur 15, 2nd Floor, Republic of Senegal	-	Subsidiary	99.99	2(87)
68	Comviva Technologies Colombia S.A.S	AC 82, No.10 50 P.5, Bogota, Colombia	-	Subsidiary	99.99	2(87)
69	Terra Payment Services S.A.R.L	61 Avenue Patrice LUMUMBA, Centre ville Brazzaville, Republic of the Congo	-	Subsidiary	99.99	2(87)
70	Terra Payment Services Botswana (Proprietary) Limited	1st Floor, Mokolwane House, Prime Plaza Plot 67978, Gaborone, Botswana	-	Subsidiary	99.99	2(87)
71	Terra Payment Services (UK) Ltd	2nd Floor, Unint 4, Milbanke Court, Milbanke Way, Bracknell, Berkshire, England, RG12 1RP	-	Subsidiary	99.99	2(87)
72	Terra Payment Services S.A.R.L	2 Avenue du Musee, Immeuble Btour, 10 eme etage, Commune of Gombe, Kinshasa, Democratic Republic of Congo	-	Subsidiary	99.99	2(87)
73	Terra Payment Services (Mauritius)	IFS Court, Bank Street, Twenty Eight Cybercity, Ebene 72201, Mauritius	-	Subsidiary	99.99	2(87)
74	Terra Payment Services (India) Private Limited	A-26, Info City, Sector-34, Gurugram, Gurgaon, Haryana, India, 122001	U72900HR2017FTC070602	Subsidiary	99.99	2(87)
75	Comviva Technologies Mexico, S de R.L. de C.V	Guadalajara, Jalisco, Mexico	-	Subsidiary	99.99	2(87)

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Sr. No.	Name of the Company	Registered Address	CIN/GLN	Holding/ Subsidiary/ Associate	(%) shares held	Applicable Section
76	YABX Technologies (Netherlands) B.V.	Maanplein 7, 2516 CK The Hague	-	Subsidiary	99.99	2(87)
77	Sofgen Holdings Limited	Arch. Makariou III, 229 Meliza Court, 4th floor P.C. 3105 Limassol (Cyprus)	-	Subsidiary	100	2(87)
78	Sofgen Americas Inc.,*	99, Washington Avenue Suite 1008 Albany, NY 12260 – USA	-	Subsidiary	100	2(87)
79	Sofgen Services Limited*	Arch. Makariou III, 229 Meliza Court, 4th floor P.C. 3105 Limassol – Cyprus	-	Subsidiary	100	2(87)
80	Sofgen Limited*	Arch. Makariou III, 229 Meliza Court, 4th floor P.C. 3105 Limassol – Cyprus	-	Subsidiary	100	2(87)
81	Sofgen (UK) Limited	Tech Mahindra Ltd, 3rd Floor, 63, Queen Victoria Street, Level 3, London EC4N 4UA	-	Subsidiary	100	2(87)
82	Sofgen Ireland Limited	Century House Harold's Cross Road Dublin 6W - Ireland	-	Subsidiary	100	2(87)
83	Sofgen Consulting AG	Lövenstrasse 20 8001 Zürich - Switzerland	-	Subsidiary	100	2(87)
84	Sofgen SA	chemin du Château-Bloch 11, c/o SOFGEN SaveTax SA, 1219 Le Lignon – Geneva, Switzerland	-	Subsidiary	100	2(87)
85	Sofgen Africa Limited	L.R. 7158/602, Kalamu House, Grevillea Grove, Westlands, P.O. Box 47323, 00100 NAIROBI	-	Subsidiary	100	2(87)
86	Sofgen West Africa Limited*	10 Notei Abadio Street Airport Residential Area DTD 78 Cantonments Accra, Ghana – Africa	-	Subsidiary	100	2(87)
87	Sofgen India Private Limited*	KG 360 Degrees IT Business Park, 232/1, Dr .M.G.R. Salai, (OMR By-pass Road) Perungudi, Chennai 600 096 - India	U72900TN2001PTC047964	Subsidiary	100	2(87)
88	Sofgen Sdn Bhd	26-2, Lorong 6E/91, Taman Shamelin Perkasa, 56100 Kuala Lumpur	-	Subsidiary	100	2(87)
89	Sofgen Services Pte. Ltd.	138 CECIL STREET, #13-02 CECIL COURT, Singapore 069538	-	Subsidiary	100	2(87)
90	Lightbridge Communications Corporation	4965, Preston Park Boulevard, Suite 500, Plano (Texas) 75093 United States of America	-	Subsidiary	100	2(87)
91	Tech Mahindra Network Services International Inc.,	4965, Preston Park Boulevard, Suite 500, Plano (Texas) 75093 United States of America	-	Subsidiary	100	2(87)
92	Tech Mahindra Network Design Services, Inc.,*	4965, Preston Park Boulevard, Suite 500, Plano (Texas) 75093 United States of America	-	Subsidiary	100	2(87)
93	LCC Central America de Mexico, SA de CV	Av. Vasco de Quiroga 3900, Piso 10, Torre A, Lomas de Santa Fe, Deleg. Cuajimalpa de Morelos, Mexico DF 05300	-	Subsidiary	100	2(87)
94	Tech Mahindra Network Services Belgium	Leuvensesteenweg 555 1930 Zaventem. Belgium	-	Subsidiary	100	2(87)

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Sr. No.	Name of the Company	Registered Address	CIN/GLN	Holding/ Subsidiary/ Associate	(%) shares held	Applicable Section
95	LCC France SARL	410 Clos de la Courtine 93160 Noisy-Le-Grand France	-	Subsidiary	100	2(87)
96	LCC Telecom GmbH	Neumannstrasse 2 40235 Dusseldorf	-	Subsidiary	100	2(87)
97	LCC Design and Deployment Services Ltd.	1 Danais & Perikleous St 15344 Gerakas	-	Subsidiary	100	2(87)
98	LCC Italia s.r.l.	Via Francesco Antolisei, 6, 00173 Roma, Italy	-	Subsidiary	100	2(87)
99	LCC Network Services, B.V.	Ruwekampweg 4, Postbus 2206, 5202 CE's- Hertogenbosch, The Netherlands	-	Subsidiary	100	2(87)
100	LCC Projects B.V*	Ruwekampweg 4, Postbus 2206, 5202 CE's- Hertogenbosch, The Netherlands	-	Subsidiary	100	2(87)
101	LCC Telecom Infra Projects BV*	Amerikastraat 7, 5232 BE's- Hertogenbosch, Postbus 2206	-	Subsidiary	100	2(87)
102	LCC Telecom Infra Professionals BV*	Amerikastraat 7, 5232 BE's- Hertogenbosch, Postbus 2206	-	Subsidiary	100	2(87)
103	LCC Installation & Services Projects BV*	Amerikastraat 7, 5232 BE's- Hertogenbosch, Postbus 2206			100	2(87)
104	LCC Installation & Services Professionals BV*	Amerikastraat 7, 5232 BE's- Hertogenbosch, Postbus 2206	-	Subsidiary	100	2(87)
105	LCC Professionals, B.V.*	Amerikastraat 7-11, S'Hertogenbosch, 5232, Netherlands	-	Subsidiary	100	2(87)
106	LCC North Central Europe ,B.V.	Amerikastraat 7, 5232 BE's- Hertogenbosch, Postbus 2206	-	Subsidiary	100	2(87)
107	LCC Europe B.V	Ruwekampweg 4, Postbus 2206, 5202 CE's- Hertogenbosch, The Netherlands	-	Subsidiary	100	2(87)
108	LCC Wireless Communications Espana, SA	C/ Estrella Denebola 8 Planta 2 28045 Madrid	-	Subsidiary	100	2(87)
109	LCC Telekomunikasyon Servis Limited	Ergenekon Cad. etat Merkezi K:5 D:501 Feriköy- i li/ stanbul	-	Subsidiary	100	2(87)
110	LCC United Kingdom Limited	Pinewood Crockford Lane Chineham Business Park Basingstoke - Subsidiary England RG24 8AL		100	2(87)	
111	LCC Deployment Services, UK Limited	Pinewood Crockford Lane Chineham Business Park Basingstoke England RG24 8AL	-	Subsidiary	100	2(87)
112	LCC Networks Poland Sp.z.o.o	ul. WYRZYSKA, nr 9A, lok, miejsc. WARSZAWA, kod 02- 455, poczta, WARSZAWA, kraj POLSKA	-	Subsidiary	100	2(87)

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Sr. No.	Name of the Company	Registered Address	CIN/GLN	Holding/ Subsidiary/ Associate	(%) shares held	Applicable Section
113	LCC Wireless Communications Services Marox, SARLAU	186 Av Mehdi Ben Barka Appt N 22, Bourgogne 20053, Casablanca, Morrocco	-	Subsidiary	100	2(87)
114	Lightbridge Middle East Holdings, Inc.*	7900 Westfields Blvd, Suite 300A McLean VA 22102	-	Subsidiary	100	2(87)
115	LCC Middle East FZ-LLC	Dubai Internet City Shatha Tower, office#1206 P.O.BOX 500639, Dubai	-	Subsidiary	100	2(87)
116	LCC Engineering & Deployment Services Misr, Ltd	Office 4 Al Maqdes Al Qabari, Nasr City, Cairo, Egypt	-	Subsidiary	100	2(87)
117	LCC India Private Limited*	2nd Floor, Sucheta Bhawan, Gate No 2, 11-A Vishnu Digambar Marg, New Delhi - 110 002	U64202DL2004PTC126500	Subsidiary	100	2(87)
118	LCC Saudi Telecom Services, Ltd.	Offices 4&5; 2nd Floor Al-Mizan Tower PO Box 2432 Riyadh Saudi Arabia	-	Subsidiary	100	2(87)
119	LCC Saudi Arabia Telecom Services Co. Ltd/Jordan WLL	Amman - Faihaa Bldg -2nd Floor - Office No 102	-	Subsidiary	100	2(87)
120	LCC Muscat LLC	Muscat Governorate/ As Seeb/ Wahat Al Marafa/ PO Box 3360/ Postal Code 111	-	Subsidiary	100	2(87)
121	Lightbridge Communications Corporations LLC	P.O Box No: 18698, Doha, State of Qatar	-	Subsidiary	49	2(87)
122	LCC do Brasil Ltda	Veirano Advogados, Av. Brigardeiro Faria Lima, 377-160andar, CEP: 04538- 133-São Paulo-Brasil	-	Subsidiary	100	2(87)
123	LCC Diseno y Servicios de RED Peru S.R.L.*	Avenida Victor Andres Belaunde, Espalda del CC Caminos del Inca, Lima, Peru	-	Subsidiary	100	2(87)
124	Leadcom Integrated Solutions International B.V.	2 Martinus Nijhofflaan, 2624 ES Delft, the Netherlands	-	Subsidiary	100	2(87)
125	Leadcom Integrated Solutions (L.I.S.) Ltd.	10 Hahagana Street, Or Yehuda Israel	-	Subsidiary	100	2(87)
126	Leadcom Ghana Limited	House No. RR147A Olusegun Obasanjo Road PMB KA 34 Roman Ridge Accra, Ghana	-	Subsidiary	100	2(87)
127	Leadcom Gabon S.A.	Quartier Louis Deriere le Cotton Club B.P. 4638 Libreville, Gabon	-	Subsidiary	100	2(87)
128	Leadcom Uganda Limited	Mobile 256-71-142630 Plot 2 Neptune Avenue Mbuya, Kampala PO Box 50029 Uganda	-	Subsidiary	100	2(87)
129	Leadcom DRC SPRL	Leadcom Avenue Basoko, No. 521, Commune de la Gombe Kinshasa, DRC	-	Subsidiary	100	2(87)
130	Leadcom Integrated Solutions Tanzania Ltd.	2379/34 Winding Avenue Oyster Bay Dar Es Salaam, Tanzania	-	Subsidiary	100	2(87)

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Sr. No.	Name of the Company	Registered Address	CIN/GLN	Holding/ Subsidiary/ Associate	(%) shares held	Applicable Section
131	Leadcom Integrated Solutions Rwanda Ltd.	Sulfo House Door 6B Gikondo Kigali, Rwanda	-	Subsidiary	100	2(87)
132	Leadcom Integrated Solutions Tchad SARL	Zone Industrielle - Farcha BP 6718 N'Djamena Chad	-	Subsidiary	100	2(87)
133	Leadcom Integrated Solutions (SPV) SAS	4 Cité Joly 75011 Paris	-	Subsidiary	100	2(87)
134	STA Gabon	Quartier Louis Deriere le Cotton Club B.P. 4638 Libreville, Gabon	-	Subsidiary	100	2(87)
135	STA Dakar	22, avenue Albert Sarrault BP 6147 Etoile Dakar	-	Subsidiary	100	2(87)
136	Societe deTelecommunications Africaine (STA) Abidjan	Rue Chevalier DE CLIEU, Marcory, Abidjan, Cote d'Ivoire 01 BP 3910 Abidjan 01 Cote d'Ivoire	-	Subsidiary	100	2(87)
137	Coniber S.A.	Plaza Independencia 822, apartamento 801, Montevideo, Uruguay	-	Subsidiary	100	2(87)
138	Tech-Mahindra de Peru S.A.C.	Canaval y Moreyra # 340, San Isidro, Lima Codigo Postal Lima 27	-	Subsidiary	100	2(87)
139	Tech-Mahindra Guatemala S.A	12 calle 1-25 zona 10 edificio GEMINIS 10 TORRE SUR NIVEL 16 OFICINA 1607 "A" Guatemala	-	Subsidiary	100	2(87)
140	Tech-Mahindra Bolivia S.R.L.	3 ere. Anillo Interno - Zona San Martin Calle 9 B - Este N33 Santa Cruz – Bolivia	-	Subsidiary	100	2(87)
141	Tech-Mahindra Ecuador S.A	Kenedy Norte Manzana 1010 Solares 7, 8 y 9 Guayaquil, Ecuador	-	Subsidiary	100	2(87)
142	Tech-Mahindra Panama, S.A.	Via Simon Bolivar, (Transistmica) Edif H. Herburger oficina 5 y 10 Panama	-	Subsidiary	100	2(87)
143	Tech Mahindra Costa Rica Sociedad Anonima	Sabana Sur, Calle Morenos 150 mt Sur del Supermecado AMPM Edificio color papaya, San Jose Costa Rica	-	Subsidiary	100	2(87)
144	Tech Mahindra Colombia S.A.S	Cra.45 #97 50 Of.1102, Bogotá, Colombia	-	Subsidiary	100	2(87)
145	Tech-Mahindra S.A	Av. Córdoba 795, 4to Piso, Of. "8", C.A.B.A. (C1054AAG), Argentina	-	Subsidiary	100	2(87)
146	Leadcom Integrated Solutions Kenya Limited	Mayfair Business Center 2nd floor Masapo Close, Westland's Nairobi, Kenya	-	Subsidiary	100	2(87)
147	Leadcom Integrated Solutions Myanmar Co., Ltd	14/E University Avenue Compound New University Road, Bahan Township Yangon, Myanmar	-	Subsidiary		2(87)
148	PF Holdings B.V.	Maanplein 20, 2516 CK, The Hague, the Netherlands	-	Subsidiary	60	2(87)
149	Pininfarina S.p.A.	Via Bruno Buozzi 6 - Turin - Italy	-	Subsidiary	45.69	2(87)

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Sr. No.	Name of the Company	Registered Address	CIN/GLN	Holding/ Subsidiary/ Associate	(%) shares held	Applicable Section
150	Pininfarina Extra S.r.l.*	Via Bruno Buozzi 6 - Turin - Italy	-	Subsidiary	45.69	2(87)
151	Pininfarina of America Corp.	1101 Brickell Ave - South Tower - 8th Floor - Miami FL USA	-	Subsidiary	45.69	2(87)
152	Pininfarina Deutschland Holding Gmbh	Riedwiesenstr. 1, Leonberg, Germany	-	Subsidiary	45.69	2(87)
153	Pininfarina Deutschland Gmbh	Frankfurter Ring 81, Monaco, Germany	-	Subsidiary	45.69	2(87)
154	Pininfarina Shanghai Co., Ltd	Jiading district, Shanghai, China		45.69	2(87)	
155	Pininfarina Engineering S.R.L	Via Bruno Buozzi 6 – 10121 - Turin		Subsidiary	45.69	2(87)
156	Tech Mahindra Fintech Holdings Limited	401 Grafton Gate Milton Keynes United Kingdom MK9 1AQ	-	Subsidiary	90.63	2(87)
157	Target Topco Limited	Target House, Cowbridge Road East, Cardiff, S Glamorgan CF11 9AU	-	Subsidiary	90.63	2(87)
158	Target TG Investments Limited	Target House, Cowbridge Road East, Cardiff, S Glamorgan CF11 9AU	-	Subsidiary	90.63	2(87)
159	Target Group Limited	Target House, 5-19 Cowbridge Road East, Cardiff, S Glamorgan CF11 9AU	-	Subsidiary	90.63	2(87)
160	Target Servicing Limited	Target House, Cowbridge Road East, Cardiff, S Glamorgan CF11 9AU	-	Subsidiary	90.63	2(87)
161	Target Financial Systems Limited	Target House, 5-19 Cowbridge Road East, Cardiff, S Glamorgan CF11 9AU	-	Subsidiary	90.63	2(87)
162	Elderbridge Limited	Target House, Cowbridge Road East, Cardiff, S Glamorgan CF11 9AU	-	Subsidiary	90.63	2(87)
163	Harlosh Limited	Target House, Cowbridge Road East, Cardiff, S Glamorgan CF11 9AU	-	Subsidiary	90.63	2(87)
164	Harlosh NZ Limited	C/o Urlich Bowker Limited, 21 Broderick Road, Johnsonville, Wellington, 6037, New Zealand	oad, Johnsonville,		90.63	2(87)
165	Tech Mahindra Healthcare Systems Holdings LLC	2711 Centerville Road, Suite 400, Wilmington, New Castle, Delaware 19808.		88.81	2(87)	
166	Tech Mahindra Healthcare LLC	2711 Centerville Road, Suite 400, Wilmington, New Castle, Delaware 19808.		88.81	2(87)	
167	The CJS Solutions Group, LLC	6440 Southpoint Parkway, Suite 300 Jacksonville, Florida 32216	-	Subsidiary	100	2(87)

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Sr. No.	Name of the Company	Registered Address	CIN/GLN	Holding/ Subsidiary/ Associate	(%) shares held	Applicable Section
168	HCI Group UK Limited	International House 24 Holborn Viaduct London EC1A 2BN England	-	Subsidiary	100	2(87)
169	Healthcare Clinical Informatics Limited	International House 24 Holborn Viaduct London EC1A 2BN England	-	Subsidiary	100	2(87)
170	High Resolution Consulting Limited*	The Centre Lodge Drive, Baglan, Port Talbot, West Glamorgan, SA12 8UB	-	Subsidiary	100	2(87)
171	High Resolution Resourcing Limited*	The Centre Lodge Drive, Baglan, Port Talbot, West Glamorgan, Wales, SA12 8UB	-	Subsidiary	100	2(87)
172	HCI Group DMCC	Ag Tower Jumeirah Lakes Towers, Dubai, UNITED ARAB EMIRATES	-	Subsidiary	100	2(87)
173	CJS Solutions Group Canada ULC	20th Floor, 250 HOWE Street, Vancouver BC V6C 3R8, CANADA	-	Subsidiary	100	2(87)
174	HCI Group Australia Pty Ltd	Unit 22 12 Esperance Court, CLEVELAND- 4163, AUSTRALIA	-	Subsidiary	100	2(87)
175	Mahindra Educational Institutions	Survey No: 62/1A, Bahadurpally, Jeedimetla, Hyderabad - 500 043, Telangana, India	Jeedimetla, U80300TG2013NPL086878 Subsidiary		100	2(87)
176	Tech Mahindra Foundation	Oberoi Gardens Estate, Chandivali, Off Saki Vihar Road, Andheri (E), Mumbai – 400 072	U85310MH2006NPL160651	Subsidiary	100	2(87)
177	Avion Networks, Inc.	C/o. Incorporating Services, Ltd., 3500 South DuPont Highway, Dover, County of Kent, Delaware, 19901	-	Associate	30	2(6)
178	SARL Djazatech	Bab Ezzouar Business District, Lot Nr. 94, Algiers, 16311, Algeria	-	Associate	49	2(6)
179	EURL LCC UK Algerie	Bab Ezzouar Business District, Lot Nr. 94, Algiers, 16311, Algeria	-	Associate	49	2(6)
180	IQS Information Solutions WLL*	Suite 45, 10th Floor, Al Reem Tower, West Bay, Doha, Sate of Qatar	- Associate		20	2(6)
181	Goodmind S.r.l.	Via Nazionale 30 - Cambiano - Italy	- Associate		9.14	2(6)
182	Signature S.r.l.	Via Paolo Frisi n. 6 – 48124 – Ravenna (RA), Italy	-	Associate	10.97	2(6)
183	Altiostar Networks, Inc.	200 Ames Pond Drive Tewksbury, MA 01876	-	Associate	23.33	2(6)

\* Closed, Dissolved, Liquidated, Merged, Struck off as of March 31, 2019.

Note:

- 1 Entities listed at Sr. No. 18, 47, 48, 76, 155 have been Formed during the year.
- 2 Entities listed at Sr. No. 34 to 38 have become Subsidiaries.

# Tech Mahindra

## IV. SHARE HOLDING PATTERN (EQUITY SHARE CAPITAL BREAKUP AS PERCENTAGE OF TOTAL EQUITY)

## (i) Category-wise Share Holding:

	Category of shareholder	No.of Sha	res held at the ye	the beginning	g of	No.of Share	es held at the	end of the yea	ar	% Change
		Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	during the year
(A)	Promoter and Promoter Group									
1	Indian									
(a)	Individuals / Hindu Undivided Family	-	-	-	-	-	-	-	-	-
. ,	Central Government / State Government(s)	-	-	-	-	-	-	-	-	-
	Bodies Corporate	256,450,608	-	256,450,608	26.18	256,450,608	-	256,450,608	26.08	-0.10
	Financial Institutions / Banks	-	-	-	-	-	-	-	-	-
(e)	Any Other (specify)	-	-	-	-	-	-	-	-	-
	TML Benefit Trust (Through Mr. Ulhas N. Yargop, Trustee)	96,000,000	-	96,000,000	9.80	96,000,000	-	96,000,000	9.76	-0.04
	Sub-Total (A)(1)	352,450,608	-	352,450,608	35.98	352,450,608	-	352,450,608	35.84	-0.14
2	Foreign	552,150,000		552, 150,000	55150	552, 150,000		552,150,000	55101	0.11
	Individuals (Non-Resident Individuals/ Foreign Individuals)	-	-	-	-	-	-	-	-	-
(b)	Bodies Corporate	242.904	-	242,904	0.02	242,904	-	242.904	0.02	0.00
	Institutions	-	-	-	-	-	-	-	-	
	Qualified Foreign Investor	-	-	-	-	-	-	-	-	
	Any Other (specify)	-	-	-	-	-	-	-	-	
	Sub-Total (A)(2)	242,904	-	242,904	0.02	242,904	-	242,904	0.02	0.00
	Total Shareholding of Promoter and Promoter Group (A)= (A)(1)+(A)(2)	352,693,512	-	352,693,512	36.00	352,693,512	-	352,693,512	35.87	-0.13
(B)	Public shareholding									
1	Institutions									
(a)	Mutual Funds/UTI	66,139,661	4,932	66,144,593	6.75	83,906,405	4,932	83,911,337	8.53	1.78
(b)	Financial Institutions/ Banks	4,372,523	-	4,372,523	0.45	1,676,614	-	1,676,614.00	0.17	-0.28
(c)	Central Government/ State Government(s)	2,144,427	-	2,144,427	0.22	1,637,080	-	1,637,080	0.17	-0.05
	Venture Capital Funds	-	-	-	-	-	-	-	-	-
	Insurance Companies	50,532,137		50,532,137	5.17	26,904,852	-	26,904,852	2.74	
	Foreign Institutional Investors	10,386,796		10,398,632	1.06	6,916,448	11,836	6,928,284	0.70	
(g)	Foreign Venture Capital Investors / Alternate Investment Funds	829,855	-	829,855	0.08	2,164,432	-	2,164,432	0.22	0.14
(h)	Qualified Foreign Investor	-	-	-	-		-	-	-	-
(i)	Any Other (specify) Foreign Portfolio	371,659,289	-	371,659,289	37.93	374,716,811	-	374,716,811	38.11	0.18
	Investor (Corporate) Sub-Total (B)(1)	506,064,688	16,768	506 091 456	51.66	107 022 642	16,768	497,939,410	50.64	-1.02
2	Non-institutions	500,004,008	10,708	506,081,456	51.00	497,922,642	10,708	477,759,410	50.04	-1.02
	Bodies Corporate	17,955,535	42,860	17,998,395	1.84	19,187,427	41,892	19,229,319	1.96	0.12
	Individuals -		12,000	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		13,107,727	1,052		1.50	0.12
	i. Individual shareholders holding nominal share capital up to ₹ 1 lakh.	64,403,846	1,495,160	65,899,006	6.73	68,306,795	1,325,356	69,632,151	7.08	0.35

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	Category of shareholder	No.of Sha	res held at the ye	the beginning ear	g of	No.of Shar	es held at the	end of the yea	ar	% Change
		Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	during the year
	<li>ii. Individual shareholders holding nominal share capital in excess of ₹ 1 lakh.</li>	19,760,564	47,056	19,807,620	2.02	19,803,945	47,056	19,851,001	2.02	0.00
(c)	Qualified Foreign Investor	-	-	-	-	-	-	-	-	-
(d)	Any Other (specify)									
	i. Non Resident Indians	8,123,843	538,464	8,662,307	0.88	7,631,258	525,760	8,157,018	0.83	-0.05
	ii. Foreign Nationals	237,322	900	238,222	0.02	222,290	900	223,190	0.02	0.00
	iii. Trusts	4,823,323	-	4,823,323	0.49	6,855,172	-	6,855,172	0.69	0.20
	iv. Clearing Members	1,537,294	-	1,537,294	0.16	6,010,188	-	6,010,188	0.61	0.45
	v. Overseas Bodies Corporates	2,348	-	2,348	0.00	2,348	-	2,348	0.00	0.00
	vi. Hindu Undivided Family	1,659,101	-	1,659,101	0.17	2,262,278	-	2,262,278	0.23	0.06
	vii. Unclaimed Shares	331,124	-	331,124	0.03	330,420	-	330,420	0.03	0.00
	viii. Foreign Portfolio Investor (individual)	100	-	100	0.00	100	-	100	0.00	-
	ix. NBFCs registered with RBI	-	-	-	-	141,337	-	141,337	0.01	0.01
	x. Investor Educational And Protection Fund	-	-	-	-	35,026	-	35,026	0.00	0.00
	Sub-Total (B)(2)	118,834,400	2,124,440	120,958,840	12.34	130,788,584	1,940,964	132,729,548	13.49	1.14
	Total Public Shareholding (B)= (B)(1)+(B)(2)	624,899,088	2,141,208	627,040,296	64.00	628,711,226	1,957,732	630,668,958	64.13	0.13
	TOTAL (A)+(B)	977,592,600	2,141,208	979,733,808	100.00	981,404,738	1,957,732	983,362,470	100.00	0.00
	Shares held by Custodians and against which Depository Receipts have been issued					Not Applicable				
	GRAND TOTAL (A)+(B)+(C)	977,592,600	2,141,208	979,733,808	100.00	981,404,738	1,957,732	983,362,470	100.00	0.00

## (ii) Shareholding of Promoters:

SI No.	Shareholder's Name	hareholder's Name Shareholding at the beginning of the year of the year				% Change		
		No. of Shares	% of total Shares of the company	%of Shares Pledged / encumbered to total shares	No. of Shares	% of total Shares of the company	%of Shares Pledged / encumbered to total shares	in share holding during the year
1	Mahindra & Mahindra Limited	256,248,704	26.16	-	256,248,704	26.06	-	0.10
2	TML Benefit Trust (Through Mr. Ulhas N. Yargop Trustee)	96,000,000	9.80	-	96,000,000	9.76	-	0.04
3	Mahindra-BT Investment Company (Mauritius) Limited	242,904	0.02	-	242,904	0.02	-	0.00
4	Mahindra Holdings Limited	201,904	0.02	-	201,904	0.02	-	0.00
	Total	352,693,512	36.00	-	352,693,512	35.87	-	0.13

SI. No.	Shareholder's Name	the year			areholding during the year		
		No. of shares	% of total shares of the Company	No. of shares	% of total shares of the Company		
1	Mahindra & Mahindra Limited						
	Beginning of the Year	256,248,704	26.16				
	At the end of the Year	-	-	256,248,704	26.06#		
2	TML Benefit Trust						
	(Through Mr. Ulhas N. Yargop Trustee)						
	Beginning of the Year	96,000,000	9.80				
	At the end of the Year	-	-	96,000,000	9.76*		
3	Mahindra-BT Investment Company (Mauritius) Limited						
	Beginning of the Year	242,904	0.02				
	At the end of the Year	-	-	242,904	0.02		
4	Mahindra Holdings Limited						
	Beginning of the Year	201,904	0.02				
	At the end of the Year	-	-	201,904	0.02		

### (iii) Change in Promoters' Shareholding (please specify, if there is no change)

<sup>#</sup> The change in percentage is due to increase in paid-up capital on account of allotment of shares upon exercise of ESOPs.

## (iv) Shareholding of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs)

Sr No.	Particulars	Sharehold beginning		Cumulative Shareholding at the end of the year		
		No. of shares held	% of total shares of the Company	No. of shares held	% of total shares of the Company	
1	FIRST STATE INVESTMENTS ICVC- STEWART INVESTORS ASIA PACIFIC LEADERS FUND					
	Beginning of the Year	47,829,519	4.88			
	At the end of the Year			40,497,091	4.12	
2	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE FRONTLINE EQUITY FUND					
	Beginning of the Year	13,229,768	1.35			
	At the end of the Year			17,161,814	1.75	
3	ICICI PRUDENTIAL BALANCED ADVANTAGE FUND Beginning of the Year	15,862,976	1.62			
	At the end of the Year	15,002,570	1.02	16,689,965	1.70	
4	GOVERNMENT PENSION FUND GLOBAL Beginning of the Year	13,680,801	1.40			
	At the end of the Year	13,000,001	1.40	14,502,171	1.47	
5	LIFE INSURANCE CORPORATION OF INDIA P & GS FUND					
	Beginning of the Year	36,900,339	3.77			
	At the end of the Year			12,897,640	1.31	

Sr	Particulars	Sharehold	ing at the	Cumu	lative	
No.		beginning		Shareholding at the end of the year		
			2			
		No. of	% of total	No. of	% of total	
		shares held	shares	shares held	shares	
			of the		of the	
			Company		Company	
6	GOVERNMENT OF SINGAPORE					
	Beginning of the Year	6,279,296	0.64			
	At the end of the Year			10,921,057	1.11	
7	UTI-MASTERSHARE UNIT SCHEME					
	Beginning of the Year	10,706,672	1.09			
	At the end of the Year			8,917,512	0.91	
8	SBI-ETF NIFTY 50					
	Beginning of the Year	8,643,956	0.88			
	At the end of the Year			8,881,261	0.90	
9	ABU DHABI INVESTMENT AUTHORITY - BEHAVE					
	Beginning of the Year	7,396,305	0.75			
	At the end of the Year			8,488,545	0.86	
10	VANGUARD TOTAL INTERNATIONAL STOCK INDEX FUND					
	Beginning of the Year	6,327,310	0.65			
	At the end of the Year			7,740,723	0.79	

Note: The above information is provided based on the Beneficiary Position received from Depositories and Physical share register. The Week wise change in the holding position of the above shareholders is provided on the company's website at www.techmahindra.com

#### (v) Shareholding of Directors and Key Managerial Personnel

Sr. No.	Particulars	Sharehold beginning		Cumulative S during t	
		No. of shares	% of total shares of the Company	No. of shares	% of total shares of the Company
1	Mr. C. P. Gurnani		company		company
	Beginning of the year	8,058,968	0.82		
	Sale on June 4, 2018	280,000	0.03	7,778,968	
	Sale on June 5, 2018	72,649	0.01	7,706,319	
	Sale on June 8, 2018	230,000	0.02	7,476,319	
	Sale on June 11, 2018	17,351	0.00	7,458,968	
	Sale on June 14, 2018	175,000	0.02	7,283,968	
	Sale on November 7, 2018 (Off market gift to family member)	600,000	0.06	6,683,968	
	Acquisition on February 11, 2019 (ESOP)	248,000	0.03	6,931,968	
	At the end of the year	-	-	6,931,968	0.70
2	Mr. Vineet Nayyar*				
	Beginning of the year	1,150,000	0.12	1,150,000	
	As at July 31, 2018	-	-	1,150,000	0.12

# Tech Mahindra

Sr. No.	Particulars	Sharehold beginning	ing at the of the year	Cumulative S during t	
		No. of shares	% of total shares of the Company	No. of shares	% of total shares of the Company
3	Mr. Anand G. Mahindra				
	Beginning of the year	188,552	0.02		
	At the end of the year	-	-	188,552	0.02
4	Mr. Ulhas N. Yargop				
	Beginning of the year	243,040	0.02		
	Sale on August 31, 2018	91,520	0.01	151,520	
	At the end of the year	-	-	151,520	0.02
5	Mr. M. Damodaran				
	Beginning of the year	100,000	0.01		
	Sale on May 31, 2018	1,000	0.00	99,000	
	Sale on June 1, 2018	9,000	0.00	90,000	
	Sale on August 21, 2018	10,000	0.00	80,000	
	Sale on August 24, 2018	4,850	0.00	75,150	
	At the end of the year	-	-	75150	0.01
6	Mr. Ravindra Kulkarni				
	Beginning of the year	64,448	0.01		
	Sale on September 26, 2018	300	0.00	64,148	
	At the end of the year	-	-	64,148	0.01
7	Mr. T. N Manoharan				
	Beginning of the year	60,000	0.01		
	Sale on August 27, 2018	30,000	-0.00	30,000	
	At the end of the year	-	-	30,000	0.00
8	Mrs. M Rajyalakshmi Rao				
	Beginning of the year	-	-		
	Acquisition on October 15, 2018 (ESOP)	60,000	0.01		
	Sale on December 27 , 2018	9,742	-0.00	50,258	
	Sale on December 28, 2018	5,258	-0.00	45,000	
	Sale on February 8, 2019	6,000	-0.00	39,000	
	Sale on February 11, 2019	3,301	-0.00	35,699	
	Sale on February 13, 2019	1,699	-0.00	34,000	
	Sale on February 14, 2019	1,000	-0.00	33,000	
	Sale on March 22, 2019	1,000	-0.00	32,000	
	At the end of the year	-	-	32,000	0.00

Sr. No.	Particulars	Sharehold beginning		Cumulative S during t	
		No. of shares	% of total shares of the Company	No. of shares	% of total shares of the Company
	Key Managerial Personnel:				. ,
1	Mr. Anil Khatri				
	Beginning of the year	4,000	0.00		
	Sale on June 11, 2018	600	0.00	3,400	
	Acquisition on June 11, 2018 (ESOP)	1,900	0.00	5,300	
	Sale on June 27, 2018	900	0.00	4,400	
	Acquisition on July 13, 2018 (ESOP)	850	0.00	5,250	
	Acquisition on July 24, 2018 (ESOP)	550	0.00	5,800	
	Sale on August 31, 2018	2,600	0.00	3,200	
	Sale on September 24, 2018	200	0.00	3,000	
	Acquisition on October 9, 2018 (ESOP)	1,100	0.00	4,100	
	Sale on February 2, 2019	2,100	0.00	2,000	
	Acquisition on February 20, 2019 (ESOP)	3,000	0.00	5,000	
	At the end of the year	-	-	5,000	0.00
2	Mr. Milind Kulkarni**				
	Beginning of the year	7,400	0.00	7,400	
	As at May 31, 2018	-	-	7,400	0.00
3	Mr. Manoj Bhat***				
	Beginning of the year	46,204	0.00		
	At the end of the year	-	-	46,204	0.00
Note	: Mr. Anupam Puri and Mr. V. S. Parthasarathy did not hold a	ny shares in the	Company durir	ng the financial	year 2018-19.
* Mr	. Vineet Nayyar retired as Director w.e.f. July 31, 2018.				
** M	r. Milind Kulkarni retired as CFO on May 31, 2018.				
***	Mr. Manoj Bhat, appointed as CFO w.e.f. June 1, 2018.				

## V. INDEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment

indepications of the company including interest				(₹ in Million)
Particulars	Secured Loans Excluding Deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the financial year				
i) Principal Amount	2,548	-	-	2,548
ii) Interest accrued but not due	-	-	-	-
iii) Interest accrued and due	32	-	-	32
Total (i+ii+iii)	2,580	-	-	2,580
Changes in indebtedness during the financial year				
Additions	271	-	-	271
Deletions	(2,724)	-	-	(2,724)
Net change	(2,453)	-	-	(2,453)
Indebtedness at the end of the financial year				
i) Principal Amount	126	-	-	126
ii) Interest accrued but not due	-	-	-	-
iii) Interest accrued and due	1	-	-	1
Total (i+ii+iii)	127	-	-	127

## VII. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

#### A. Remuneration to Managing Director, Whole-Time Directors and/or Manager

		(₹ in Million)
Sr. No.	Particulars of Remuneration	Name of MD/ WTD/Manager
		Mr. C.P. Gurnani (Managing Director & CEO)
1	Gross Salary	
	<ul> <li>Salary as per provisions contained in section 17(1) of the Income tax Act 1961</li> </ul>	27.81
	(b) Value of perquisite u/s 17(2) of the Income tax Act 1961	1.11
	(c) Profits in lieu of Salary u/s 17(3) of the Income tax Act 1961	-
2	Stock Option	178.78*
3	Sweat Equity	-
4	Commission	
	As % of profit	15.91
	Others Specify	-
5	Others, please specify	-
	Total (A)	223.61
	Ceiling as per the Act (5% of the Net Profit)	2,610.35
	Company contribution to PF not added in above information	1.38

(\*) Amount indicates perquisite value of ESOP exercised during the year.

### B. Remuneration to other directors

Sr.	Particulars of Remuneration			Name of Direc	tors	(\	Total
No.		Mr. Anupam Puri	Mr. M. Damodaran	Mr. Ravindra Kulkarni	Mrs. M. Rajyalakshmi Rao	Mr. T. N. Manoharan	Amount
1	Independent Directors						
	• Fee for attending board committee meetings	N.A	N.A.	N.A.	N.A.	N.A.	
	Commission	8.51	7.26	7.61	6.22	7.82	37.42
	Others- (Stock Options)	-	-	-	44.44*	-	44.44
	Total (1)	8.51	7.26	7.61	50.66	7.82	81.86
		Mr. Anand Mahindra	Mr. Ulhas N. Yargop	Mr. V. S. Parthasarathy	Mr. Vineet Nayyar		
2	Other Non-Executive Directors						
	• Fee for attending board committee meetings	N.A	N.A.	N.A.	N.A.		N.A
	Commission	N.A	7.95	6.57	13.33		27.85
	Others – (Stock Options)	N.A	N.A	N.A	N.A		-
	Total (2)	_	7.95	6.57	13.33		27.85
	Total (B)= (1+2)						109.71
	Total Managerial Remuneration	on (A+B)					333.32
	Overall Ceiling as per the Act		(	5% of the Net I	Profit		3,132.42

(\*) Amount indicates perquisite value of ESOP exercised during the year.

(₹ in Million)

#### C. Remuneration to KMP other than MD,WTD/Manager

				(₹ i	n Million)
		Key N	lanagerial Person	nel	
Sr.		Mr. Milind Kulkarni	Mr. Manoj Bhat	Mr. Anil Khatri	Total
No	Particulars of Remuneration	(Chief Financial Officer upto 31⁵t May, 2018)	(Chief Financial Officer from 1 <sup>st</sup> June, 2018)	(Company Secretary)	Amount
1	Gross Salary				
	(a) Salary as per provisions contained in section 17(1) of the Income tax Act 1961	5.22	9.35	3.89	18.46
	(b) Value of perquisite u/s 17(2) of the Income tax Act 1961	0.04	0.005	-	0.045
	(c) Profits in lieu of Salary u/s 17(3) of the Income tax Act 1961	-	-	-	-
2	Stock Option*	9.68	-	3.10	12.78
3	Sweat Equity	-	-	-	-
4	Commission				
	As % of profit	-	-	-	-
	Others Specify				
5	Others, please specify	-	-	-	-
	Total (A)	14.94	9.36	6.99	31.29
	Ceiling as per the Act	-	-	-	-
6	Company contribution to PF not added in above information	0.34	0.25	0.10	0.69
7	Company Contribution to superannuation not added in above information	0.15	0.15	0.09	0.39

(\*) Amount indicates perquisite value of ESOP exercised during the year.

## VII. PENALTIES /PUNISHMENT/COMPOUNDING OF OFFENCES:

There are no penalties/punishment/compounding of offences against Tech Mahindra Limited and its Directors and Officers for the year ended March 31, 2019.

For and on behalf of the Board

Place: Mumbai Date: May 21, 2019 Anand G. Mahindra Chairman (DIN: 00004695)

# Tech Mahindra

## **ANNEXURE VII**

## DISCLOSURES AS REQUIRED UNDER SECTION 197(12) OF THE COMPANIES ACT, 2013 READ WITH RULE 5(1) OF THE COMPANIES (APPOINTMENT AND REMUNERATION OF MANAGERIAL PERSONNEL) RULE 2014.

<sup>1 &</sup>amp; 2) Ratio of the remuneration of each director to the median remuneration of the employees of the company and the percentage increase in remuneration of Directors & KMPs in the Financial Year :

Sr. No.	Name of the Director/KMP	Designation	Ratio of Remuneration of each Director to Median Remuneration of Employees	Remuneration during
1	Mr. Anand G. Mahindra	Chairman	NA	0%
2	Mr. Anupam Puri	Independent Director	20.61	9%
3	Mr. M. Damodaran	Independent Director	17.58	15%
4	Mrs. M. Rajyalakshmi Rao*	Independent Director	122.66	814%
5	Mr. Ravindra Kulkarni#	Independent Director	18.43	(49%)
6	Mr. T. N. Manoharan#	Independent Director	18.93	(49%)
7	Mr. Ulhas N. Yargop	Non Executive Director	19.25	11%
8	Mr. V. S. Parthasarathy	Non Executive Director	15.91	12%
9	Mr. Vineet Nayyar	Vice Chairman (upto 31st July, 2018)	32.28	(97%)
10	Mr. C.P. Gurnani#	Managing Director & Chief Executive Officer	541.43	(85%)
11	Mr. Milind Kulkarni	Chief Financial Officer (upto 31 <sup>st</sup> May, 2018)		17%
12	Mr. Manoj Bhat	Chief Financial Officer (from 1 <sup>st</sup> June, 2018)		NA
13	Mr. Anil Khatri	Company Secretary & Compl	iance Officer	78%

\* Due to inclusion of perquisite value of Stock Options granted in November 2013, exercised during the current financial year. # The previous year remuneration included perquisite value of the accumulated stock options.

**NOTE:** The ratio and the percentage would be as under, if the perquisite value on stock options exercised during the year by those Directors & KMPs is excluded from the remuneration.

Sr. No.	Name of the Director/KMP	Designation	Ratio of Remuneration of each Director to Median Remuneration of Employees	Percentage increase in Remuneration during FY 2018-19
1	Mrs. M. Rajyalakshmi Rao	Independent Director	15.06	12%
2	Mr. C. P. Gurnani	Managing Director & Chief Executive Officer	108.55	16%
3	Mr. Anil Khatri	Company Secretary & Cor	npliance Officer	18%

3)	The median remuneration of employees of the company during the financial year was:	₹ 0.413 Million
4)	Percentage increase in the median remuneration of employees in the financial year :	(11%)
5)	Number of permanent employees on the rolls of company as at March 31, 2019 :	87,080

8)	Affirmation that the remuneration is as per the remuneration policy of the company:	Yes
		Non-Executive Directors - Parameters such as responsibilities undertaken, Membership or Chairmanship of the Committees, time spent in carrying out of duties etc.
7)	The key parameters for any variable component of remuneration availed by the Directors :	Executive Directors - Nomination and Remuneration Committee determines the variable compensation annually based on their individual and organisation performance.
6)	in the salaries of employees other than the managerial personnel in the last financial year and its comparison with the percentile	An increase of 2.20% was given to the employees during the year under review. There was a decrease of 83% in the remuneration of Managerial Personnel and the decrease was mainly on account of exercise of accumulated stock options granted in earlier years.

For and on behalf of the Board

Place: Mumbai Date: May 21, 2019 Anand G. Mahindra Chairman (DIN: 00004695) **ANNEXURE VIII** 

# (PURSUANT TO CLAUSE (H) OF SUB-SECTION (3) OF SECTION 134 OF THE ACT AND RULE 8(2) OF THE FORM FOR DISCLOSURE OF PARTICULARS OF CONTRACTS/ARRANGEMENTS ENTERED INTO BY THE **COMPANIES (ACCOUNTS) RULES, 2014)** FORM NO. AOC-2

IN SUB-SECTION (1) OF SECTION 188 OF THE COMPANIES ACT, 2013 INCLUDING CERTAIN ARMS LENGTH TRANSACTIONS UNDER FOURTH PROVISO THERETO COMPANY WITH RELATED PARTIES REFERRED TO

-	Details of contra	icts or agreem	ents or transaction	Details of contracts or agreements or transactions not at arm's length basis:					
Sr.	Sr. Name(s) of the Nature of Duration o	Nature of	Duration of the	of the Salient Features of the Transactions Justification Date(s) of approval by Amount Date of special	Transactions	Justification	Date(s) of approval by	Amount	Date of special
No.	No. related party	Transaction	Transaction Transactions	Transactions	Value	for	the Board	paid as	resolution
						transaction		advance	
-	NIL				N.^	<i></i>			

7	2 Details of material contracts or agreements	ial contracts o	r agreements or transactions at arm's length basis:	t arm's length	basis:			
Sr. No.	Sr. Name(s) of the Nature of No. related party Relationship	Nature of Relationship	Nature of Transaction	Duration Transactions of the Value Transactions (INR Million)	Duration Transactions % to consol of the Value revenue	% to consol revenue	Date(s) of approval by the Board, if any	Amount paid as advance
-	1 Tech Mahindra Subsidiary	Subsidiary	Revenue	Anril	11.512		3% Since these BPTs are in the ordinary course	A N
	(Americas), Inc.	(	Sub-contractiong Expenses 2018-March	2018-March	67,091		19% of business and are at the arm's length basis,	
			Reimbursement of Expenses (Net)- Paid/ (Receipt)	2019	(376)		0% approval of the Board is not applicable. However, these are reported to the Audit	
			Dividend Income		1	%0	Committee / Board at their querterly meetings.	

For and on behalf of the Board

Anand G. Mahindra Chairman (DIN: 00004695)

#### PARTICULARS OF ENERGY CONSERVATION, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO AS REQUIRED UNDER COMPANIES (ACCOUNTS) RULES, 2014

#### A) CONSERVATION OF ENERGY

Tech Mahindra uses electrical energy for their equipment such as air conditioners, computer terminals, lights and other utilities at work places. As an on-going process, we continued to undertake the following measures to conserve energy and environment:

- Energy emission intensity reduced by 19% per associate per annum in 2018-19 when compared to last year through effective operational controls, renewable energy sourcing and close monitoring of utilization.
- 2. Generated and purchased Solar power of more than 23,729,084 kWh (including savings from Solar Water heaters) that led to the reduction of more than 19457 MTCO2 GHG emissions.
- 3. Commitment towards low emission technology and plans to achieve SBT targets resulted in the increase of Renewable energy from 2.8% to 15.2%.
- Installation of 28000+ LEDs, 6100+ occupancy sensors and efficient VRV and HVAC equipment at various locations to conserve energy and reduce GHG emissions.
- 5. Conducted Energy simulation and use of automatic sensors integrated with lighting and aircon units.
- 6. Teleconferencing and Video Conferencing Systems installed to enable virtual meetings and reduce Business travel.
- 7. Conservation of energy through data centre consolidation, server virtualization and use of modular energy efficient equipment for data Centre designs. Natural and adiabatic cooling methods used to increase Energy efficiency.

#### B) TECHNOLOGY ABSORPTION

(i) & (ii) The efforts made by your Company towards technology absorption and the benefits in different segments are given below: Towards accelerating the Digital Transformation programs for our customers, our company has mapped the full spectrum of technologies that enable Digital transformation and built best-inclass competencies to help our clients become future-ready and future-proof digital enterprises. Accordingly, we have aligned our go-to-market offerings against six business led themesas below, that addresses every enterprise functions to *Runbetter, Change-faster* and *Grow-greater* (RCG)

**Strategy &Design:** Guide organizations through uncertainties of the digital age by defining the right digital strategy aligned with core business strategy. Design right experiences for internal and external stakeholders.

## **ANNEXURE IX**

**Digital Customer:** Redefine connected experience across the customer lifecycle with an interplay of digital strategy across sales, service and marketing, enabled by process orchestration and powered by user experience.

**Intelligent Operations:** Realign end-to-end business operations to deliver desired customer experiences through integrated, connected, and intelligent ecosystems.

**Future Enterprise & Innovation:** Envision a disruptive future by leveraging emerging technologies to exploit open opportunities, incubate disruptive business models and deliver experiences to "tomorrow's customers".

**Digital Insights:** Foster data-driven decision making by harnessing the power of data, analytics and cognitive technologies to derive actionable and impactful insights.

**Digital Foundation:** Lay a robust, secure, and future-proof foundation for your digital enterprise by adopting cutting-edge technology frameworks and software delivery methodologies.

To further strengthen these business led themes, we continue to invest into those evolving technology competencies like Block chain, 5G, Al/Automation,Cyber Security, New age Delivery and our flag-ship Innovation powerhouse called Makers Labs.

#### BLOCKCHAIN

We have architected and implemented a comprehensive strategy to position ourselves as the world's leading Blockchain company. As part of this strategy, we have identified and is working on a holistic framework called 'Block Ecosystem' that consists of various levers; Block Studio, Block Engage, Block Talks, Block Geeks, Block Accelerate, Block Access & Block Value, which create industry leading applications that are architected on innovation and human excellence to unlock significant value for all stakeholders. These strategy levers have not only enabled us to promote Blockchain adoption by clients but also successfully deploy several cutting-edge solutions across our client's businesses during the last 12 months.

In response to TRAI guidelines, mandating Telcos to adopt Blockchain technology to combat Unsolicited Commercial Calls (UCC), we have successfully deployed a cutting-edge solution for one of the leading Telcos in India to protect their 300 Mn+ mobile subscribers. This is the largest commercial deployment in the world till date.

#### 5G

Considering the fact that 5G networks will be powered more by software, than hardware, we have invested in Altiostar earlier and further acquired K-vision, a Japan-based network solutions firm to help CSPs transition from 4G to 5G. Additionally, we acquired the assets of 'Nuovo Solutions' (a leading video integration & engineering provider) and Dynacommerce (end-to-end omni-channel solutions provider digital transformation simplifving for enterprises). These will accelerate the 5G enablement across Enterprises.5G labs instituted globally to promote co-innovation with our customers and industry bodies. We continue to expand our partner eco-system around 5G and the focus on open-source technologies. To combat with several challenges brought in by 5G, we recently launched 'netOps.ai' to accelerate 5G Adoption for Communication Service Providers. It is a Network Automation and Managed Services Framework, geared to accelerate 5G Network adoption by automating all the key network life cycle stages.

#### **AI & AUTOMATION**

Artificial Intelligence is enabling every industry with insights and knowledge centric automation and transformation. We continue to adopt and invest into our Intelligent Automation Platform AQT, which integrates best of the breed Partner products/solutions and in-house platforms. Cocreation and open-source continue to be the focus. Towards this, we released our Al/ML Platform GAiA, which provides an accelerated and industrialised approach to adoption of Machine Learning in Enterprises. We have instituted several re-skilling programs like BOTIFY and AQT Proficiency Framework that provides a structured reskilling plan for our associates and we have 2300+ Certified associates in the Al/Automation technologies.

#### **NEW AGE DELIVERY**

Catering to the needs of the new age, everdemanding customer is one of the biggest challenges for technology service providers, and constantly, the question of how to fill these gaps to deliver a new age experience arises. Our AI-based #NewAgeDELIVERY engine enables customers to envision a new paradigm of technology solution delivery. This paradigm utilizes reusable data asset lakes to avoid work duplication, delivers value at scale, and uses the time saved towards #NewAgeDELIVERY innovation. gamifies productivity and provides plug & play cloud services. This new age of tech delivery allows for continuous innovation, path-breaking solutions and enables an IP multiplier to the entire ecosystem, including customers, associates, partners and academia. The engine has been built on 6 key platforms seamlessly collaborating together to generate innovative, lightning fast delivery. With #NewAgeDELIVERY, Tech Mahindra has embarked on a journey to revolutionize the way technology solutions are envisioned, developed and delivered. The engine is live with more than 60 capability & upskilling partnersonboarded, close to 200 reusable portfolios available and 60+ programmes already using the engine to deliver.

#### **MAKERS LABs**

Makers Labsare our R&D centres focused on applied Innovation, in collaboration with our

customers, partners, start-ups, academia and associates. During this year, we expanded these labs globally and added locations like Dallas, London, Munich and Tokyo in collaboration with customers and academia, which takes them to a total of 8 such Makers labs. Technology focus areas in these labs include AI, Machines Learning, Mixed Reality, Blockchain, Quantum Computing and so on and work on use-cases those are relevant to solve enterprise problems. One of our recent achievements include Quintessence Labs, Makers Lab and BT developing an End-to-End Video Messaging Solution Secured by Quantum Key Distribution (QKD) In our endeavour to embed the academia in our efforts, Maker's lab collaborated and signed MOUs with Symbiosis Institute of technology, Pune, Royal Melbourne Institute of Technology, Melbourne, Australia to name a few.

#### CYBER SECURITY

While enterprises are embracing Digital transformations and public clouds towards bringing increased mobility and flexibility, cyber-attacks are on the rise endangering the enterprises and mission critical infrastructure. In an effort to scale our capabilities, we have partnered with Israeli Aerospace Industries (IAI), Silicon Valley incubated start-ups and Tier 1 OEMs to build platforms and offerings as Managed Services to enterprises by safeguarding capital expenditures. We have built multiple Platforms-as-a-Service to address Data Privacy and Protection acts of various countries, Industry 4.0 for Operational technology, Advanced Threat Management by building intelligent SOC (iSOC) for enterprises, 4G/5G and IoT Mobile threat management as a Service, Cloud security as a Service and Digital identities as a Service. We are leveraging the power of AI/ML, Deep Learning and Big Data in our portfolio of offerings. In partnership with IIT Kanpur and IAI, we have established a Centre of Excellence (CoE) for advanced Cyber Security learning and training for our enterprises. Enterprise Security and Risk Management (ESRM) practice has 1200+ certified and trained professionals deployed across the globe. In collaboration with various Engineering colleges, we are enabling a large pool of Cyber Security ready professionals to augment the growing need of the industry.

(iii) The expenditure incurred on research and development - ₹ 311 Million

# C) FOREIGN EXCHANGE EARNINGS AND OUTGO

		(< in willion)
1.	Foreign Exchange Earnings	254,958
2.	Foreign Exchange Outgo	150,218

For and on behalf of the Board

Place: Mumbai Date: May 21, 2019 Anand G. Mahindra Chairman (DIN: 00004695)

## **ANNEXURE X**

#### ANNUAL REPORT ON CSR ACTIVITIES FOR THE FINANCIAL YEAR 2018-19

# 1. A brief outline of the company's CSR policy, including overview of projects or programs proposed to be undertaken and a reference to the web-link to the CSR policy and projects or programs.

Tech Mahindra Limited (TML) is a leading provider of solutions and services in the Information, Communications & Technology industry. The CSR vision of TML is Empowerment through Education. All social investments of the company are accordingly aligned to the attainment of this overall vision.

TML has established Tech Mahindra Foundation (TMF) in 2007 and Mahindra Educational Institutions (MEI) in 2013 under Section 25 of Companies Act, 1956 (referred to as a section 8 Company in Companies Act, 2013) of dedicated professionals to carry out its CSR activities. TMF has been focusing on implementation projects related to education and employability while MEI implements higher education projects. A brief profile of the projects undertaken by TMF and MEI are given below.

Projects	Description		
	ation and Employability for vulnerable sections of ips with the government, NGO's, CBO's and other		
<b>School Education:</b> Projects are aimed to improve the infrastructure improvement, capacity building of al	quality of school education, teacher training through I stakeholders and supplementary education.		
RISE All Round Improvement in Special Education			
RISE+ ARISE for children with disabilities			
Shikshaantar	Training/Capacity building of Primary School Teachers		
through developing their market-oriented skills and	f India's larger vision of skill development of youth l linking them to potential employers. These projects ilities and those unable to go into higher education, bilities.		

The Projects strive to address to gap between the skilling sector and the industry requirement by bringing in renowned industry from the service, technical and manufacturing sector as knowledge partners.

A placement rate of 75% is achieved annually.

SMART	Skills-for-Market Training Centres
SMART+	SMART Centres for youth with disability
SMART-T	SMART Centres with Technical trades
SMART Academy	Sector specific 'state of art' training institutes

**Public Health:** The Foundation has supported a project called 'Last Mile Connect' as part of which a Public Cycle intervention in Delhi is supported on an end-to-end basis. In addition, the Foundation has also supported the infrastructure development of a Nursing College at Banasthali University in Rajasthan and another project in which affordable Dialysis care is being provided to patients. Finally, the Foundation has supported the cause of people with disabilities by contributing to one of the foremost prosthetic limb manufacturing organisations in India.

Mahindra Educational Institutions: Established institutions of higher education, promoted research and development and collaborated with other renowned institutions to contribute towards the goal of high quality technical education systems in India.

**Technical Education:** MEI has established a premier Engineering Institute viz., Mahindra École College (MEC) in collaboration with École, France. The MEC project provided high quality technical education in engineering and computer technology for the students.

MEC is an international quality technology school with assured career progression for engineering aspirants. It focuses on multi-disciplinary knowledge, personality development, and critical-creative thinking. MEC College of Engineering, heralds the Rise of the New Engineer in India.

A copy of Tech Mahindra's CSR Vision and Policy Document is available online at:

https://www.techmahindra.com/sites/ResourceCenter/Brochures/Society/CSR\_Policy.pdf

2. Composition of the CSR Committee.

The Corporate Social Responsibility (CSR) Committee of the Company is composed of the following:

Mr. C. P. Gurnani, Chairman

Mrs. M. Rajyalakshmi Rao, Member

Mr. Ulhas N. Yargop, Member

3. Average net profit of the company for the last three financial years.

FY 2015-16 : ₹ 3,876.3 Crores

FY 2016-17 : ₹ 3,878.7 Crores

FY 2017-18 : ₹ 4,906.5 Crores

The average net profit before tax : ₹ 4,220.50 Crores

## 4. Prescribed CSR Expenditure (two per cent of the amount as in item 3 above).

₹ 84.41 Crores (i.e. 2% of ₹ 4,220.50 Crores)

(Two per cent of the average profit before tax of the immediately preceding three years)

## 5. Details of CSR spent during the financial year

- (a) Total amount to be spent for the financial year 2018-19: ₹ 84.41 Crores
- (b) Amount unspent, if any: Nil
- (c) Manner in which the amount was spent during the financial year is detailed below:

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
#	CSR Project or activity identified	Sector in which the project is covered	<ul> <li>Projects or programs:</li> <li>(1) Local area or other</li> <li>(2) Specify the State and district where projects or programs was undertaken</li> </ul>	Amount outlay (budget) project or programs- wise	Amount spent on the projects or programs Sub-heads: (1) Direct expenditure on projects or programs (2) Overheads	Cumulative expenditure up to the reporting period	Amount spent Direct or through implementing agency
			Programme	Budget (INR Cr)	Spent (Unspent)	Spent (Unspent) (INR Cr)	
1	Employability	Schedule VII, Item	- SMART	19.14	17.48 (1.66)		100% amount
		2 (promoting education,	- SMART+	2.97	2.55 (0.42)		spent through implementing
		including special education and	- SMART T	5.85	5.28 (0.57)		agencies, except for
		education and employment	- SMART Academy	10.95	9.70 (1.25)		below projects: (a) SMART Academy
		enhancing vocation skills especially among children, women, elderly, and the differently abled and livelihood	(2) Delhi, Chandigarh Telangana, Andhra, Karnataka, Tamilnadu, West Bengal, Odisha, Maharashtra	38.91 (total)		35.01	(Location: - Delhi, Chandigarh, Vizag, Mumbai)
		enhancement	- Programme	5.36	6.23	6.23	
		projects) Administration (like Communication, Volunteering, Training		44.27 (grand total)		41.24 (3.03)	

# ANNUAL REPORT 2018 - 2019

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
#	CSR Project or activity identified	Sector in which the project is covered	<ul> <li>Projects or programs:</li> <li>(1) Local area or other</li> <li>(2) Specify the State and district where projects or programs was undertaken</li> </ul>	Amount outlay (budget) project or programs- wise	Amount spent on the projects or programs Sub-heads: (1) Direct expenditure on projects or programs (2) Overheads	Cumulative expenditure up to the reporting period	Amount spent Direct or through implementing agency
			Programme	Budget (INR Cr)	Spent (Unspent)	Spent (Unspent) (INR Cr)	
2	School	Same as (1)	- ARISE	6.07	5.69 (0.38)		100% amount
	Education		- ARISE+	3.60	3.43 (0.17)		spent through
			- Shikshaantar	6.43	5.95 (0.48)		implementing agencies, except for
			- Mobile Science Lab	0.65	0.52 (0.13)		two projects:
			(2) Delhi, Telangana, Andhra, Karnataka, Tamilnadu, West Bengal, Odisha, Maharashtra	16.75 (total)		15.59	(a) Thane Municipal Corpn Special Project (Eng Trng)- Shikshaantar
			- Programme	2.72	3.01	3.01	(b) In-Service Teacher
			Administration (like Communication, Volunteering, Training, Consultancy etc.)	19.47 (grand total)	Project/ programme expenses only. No overheads.	18.60 (0.87)	Education Institute- Shikshaantar (C) Mobile Science Lab
3	Technical Education	Same as (1)	- Mahindra Ecole Centrale (MEC)	21.00	24.77 (0.00) Project/ programme expenses only. No overheads.	24.77 (0.00)	100% amount spent directly on programmes
4	Health	Same as (1)	- Health	3.80	3.80 (0.0)	3.80 (0.0)	100% amount
r			- Cycle Project	0.79	0.74 (0.0)	0.74 (0.05)	spent through
			- Nursing School	1.00	1.00 (0.0)	1.00 (0.0)	implementing
				5.59 (grand total)		5.54 (0.05)	agencies,
5	Education	Same as (1)	K.C.Mahindra Education Trust	0.20	0.21 (NA)	0.21 (NA)	100% amount spent through K.C.Mahindra Education Trust
				(INR Cr)	Spent (Unspent)	Spent (Unspent)	
Thre	e activities, t	hrough nine prog	rammes, across 10 cities,	69.53 (TMF)	65.38 (4.15)	65.38 (4.15)	
deliv	vered by three	agencies - Tech Ma	hindra Foundation (TMF), (MEI) and K.C.Mahindra	21.00 (MEI)	24.77 (0.00)	24.77 (0.00)	
	cation Trust.	ional institutions	(IVIEI) and K.C.IVIanindra		0.21 (NA)	0.21 (NA)	
				90.53 (total)	90.36	90.36	

Note:

- (1) The prescribed CSR expenditure at 2% of past three years average profit of Tech Mahindra for the financial year 2018-19 was ₹ 84.41 Crores (i.e. 2% of ₹ 4,220.50 Crores) including profits of foreign branches.
- (2) Tech Mahindra spent ₹ 90.36 Crores over the financial year, through three agencies Tech Mahindra Foundation (TMF), Mahindra Educational Institutions (MEI) and K. C. Mahindra Education Trust – A/c Nanhi Kali.
- (3) Against the mandated spend of ₹ 84.41 Crores, Tech Mahindra spent ₹ 90.36 Crores which is more than the prescribed 2%.

6. In case, the company has failed to spend the two per cent of the average net profit of the last three financial years or any part thereof, the company shall provide the reasons for not spending the amount in the Board report.

Not Applicable.

7. A responsibility statement of the CSR committee that the implementation and monitoring of CSR Policy, is in compliance with CSR objectives and Policy of the company.

For Tech Mahindra Limited, Corporate Social Responsibility means responsible business practices through the involvement of all stakeholders in the decision making process and in operations. It entails having business policies that are ethical, equitable, environmentally conscious, gender sensitive, and sensitive towards the differently abled.

We have adequate systems and tools in place that go beyond regulatory requirement. In collaboration with our community, we analyze the potential impacts of our operations before setting up any new project and during any expansion of existing projects, so as to address the concerns of the community. At the end of a project, the implementing partner submits a report pertaining to the impact of the program, specifically highlighting the project milestones achieved and the quantitative and qualitative benefits generated. The project is also evaluated on milestones achieved by the CSR Committee formulated by TML. Independent Third Party Assessments are also conducted for major CSR initiatives of TML at regular intervals.

The CSR committee certifies that the implementation and monitoring of projects and programmes as per CSR Policy are in compliance with CSR objectives and policy of the company.

Mr. C. P. Gurnani Managing Director & CEO Mr. C. P. Gurnani Chairman – CSR Committee

For and on behalf of the Board

Tech

Mahindra

Place: Mumbai Date: May 21, 2019 Anand G. Mahindra Chairman (DIN: 00004695)

## **CORPORATE GOVERNANCE REPORT**

#### I. COMPANY'S PHILOSOPHY ON CODE OF CORPORATE GOVERNANCE:

Tech Mahindra's philosophy on Corporate Governance is embedded in its rich legacy of ethical governance practices, most of which were implemented before they were mandatorily prescribed. Your Company believes that Corporate Governance is a set of guidelines to help fulfil its responsibilities to all its stakeholders. It is a reflection of the Company's culture, policies, relationship with stakeholders, commitment to values and ethical business conduct. In the same spirit, timely and accurate disclosure of information regarding the financial position, performance, ownership and governance of the Company is an important part of your Company's corporate governance.

#### II. BOARD OF DIRECTORS:

Your Company has a balanced mix of eminent executive, non-executive and independent directors on the Board. The Board consists of 5 Independent Directors including 1 Woman Director, 3 Non-Executive Directors and 1 Executive Director. The Chairman is a Non-Executive Director.

During the year 2018-19, five meetings of the Board of Directors were held on May 25, 2018, July 30 & July 31, 2018, October 29 & October 30, 2018, February 5, 2019 and February 21, 2019.

 a) The names and categories of the Directors on the Board, their attendance at the Board and the Annual General Meeting held during the year and the number of Directorships and Committee Chairmanships / Memberships held by them in other companies and Directorship in other listed entities as on March 31, 2019 are given below:

Sr. No.	Name	Category	No. of Board meetings attended	Attendance at the AGM held on 31 <sup>st</sup> July, 2018	Directorship in other Public Companies <sup>a</sup>	No. of Co positions he Public Co As Chairman	eld in other mpanies <sup>b</sup>	Directorship in other listed entities (Category of Directorship)
1.	Mr. Anand G. Mahindra	Non-Executive Chairman	4 <sup>c</sup>	Yes	3	0	1	1. Mahindra & Mahindra Limited (Promoter – Executive Chairman)
2.	Mr. Anupam Puri	Independent Director	4 <sup>c</sup>	Yes	2	0	0	<ol> <li>Dr. Reddy's Laboratories Limited (Independent Director)</li> <li>Mahindra and Mahindra Limited (Independent Director)</li> </ol>
3.	Mr. C. P. Gurnani	Managing Director	5	Yes	1	0	0	-
4.	Mr. M. Damodaran	Independent Director	5 <sup>d</sup>	Yes	6	3	4	<ol> <li>Hero MotoCorp Ltd. (Independent Director)</li> <li>Larsen and Toubro Limited (Independent Director)</li> <li>Crisil Limited (Independent Director)</li> <li>Biocon Limited (Independent Director)</li> <li>InterGlobe Aviation Limited (Independent Director &amp; Chairman of the Board)</li> </ol>
5.	Mrs. M. Rajyalakshmi Rao	Independent Director	5	Yes	1	0	0	-
6.	Mr. Ravindra Kulkarni	Independent Director	5	Yes	6	2	5	<ol> <li>Mahindra &amp; Mahindra Limited (Independent Director)</li> <li>Elantas Beck India Limited (Independent Director)</li> <li>Entertainment Network (India) Limited (Independent Director)</li> <li>Chowgule Steamships Limited (Independent Director)</li> </ol>

Sr. No.	Name	Category	No. of Board meetings	at the AGM held on 31 <sup>st</sup>	Directorship in other Public	positions he Public Cor	eld in other npanies <sup>b</sup>	Directorship in other listed entities (Category of Directorship)
			attended	July, 2018		As Chairman	As Member	
7.	Mr. T. N. Manoharan	Independent Director	4 <sup>c</sup>	Yes	2	1	1	<ol> <li>Canara Bank (Non-Executive Chairman)</li> <li>Mahindra &amp; Mahindra Limited (Independent Director)</li> </ol>
8.	Mr. Ulhas N. Yargop	Non-Executive Director	5	Yes	2	0	1	-
9.	Mr. V. S. Parthasarathy	Non-Executive Director	5	Yes	4	1	3	<ol> <li>Mahindra Holidays &amp; Resorts India Limited (Non-Executive Director)</li> <li>Mahindra &amp; Mahindra Financial Services Limited (Non-Executive Director)</li> </ol>
10.	Mr. Vineet Nayyar <sup>e&amp;f</sup>	Non-Executive - Vice Chairman	2	Yes	4	0	0	<ol> <li>The Great Eastern Shipping Company Limited (Independent Director)</li> <li>Mahindra Holidays &amp; Resorts India Limited (Non Executive Director)</li> </ol>

<sup>a</sup> Does not include private companies, foreign companies and companies established under Section 8 of the Companies Act, 2013.

<sup>b</sup> Represents Audit Committee and Stakeholders Relationship Committee in public companies, excluding that of Tech Mahindra Limited.

<sup>c</sup> Additional one meeting attended through tele conference.

<sup>d</sup> Including one meeting attended through video conference.

<sup>e</sup> Retired as Director w.e.f. July 31, 2018

<sup>f</sup> Status upto July 31, 2018.

The directors of the Company are not inter-se related.

b) Number of shares and convertible instruments held by Non-Executive Directors:

The details of the equity shares and stock options of the Company held as at March 31, 2019 by the Non-Executive Directors are given below:

Name of the Director	No. of Equity Shares	No. of Stock Options
Mr. Anand G. Mahindra	1,88,552	-
Mr. Anupam Puri	-	60,000*
Mr. M. Damodaran	75,150	-
Mrs. M. Rajyalakshmi Rao	32,000	-
Mr. Ravindra Kulkarni	64148	-
Mr. T. N. Manoharan	30,000	-
Mr. Ulhas N. Yargop	1,51,520	-
Mr. V. S. Parthasarathy	-	-

\*Options were granted on November 29, 2013

c) The Board has identified the following skills/expertise/competencies fundamental for the effective functioning of the Company which are currently available with the Board:

Global Business	Understanding, of diverse business environment, global dynamics across various geographical markets, industry verticals and regulatory jurisdictions.
Financial Management	Financial management, capital allocation, resources utilization and assessing economic conditions.
Strategy and Planning, Technology	Evaluate long-term trends, strategic choices and experience in guiding and leading management teams to make decisions in uncertain environments. Anticipate technological trends, create new business models.

Governance	Experience in developing governance practices, serving the best interests of all stakeholders, maintaining board and management accountability, building long-term effective stakeholder engagements and driving corporate ethics and values.
Leadership	Leadership experience for understanding the needs of the organization, risk management systems and succession planning for the organization.

#### Independent Directors:

Based on the declarations received from the Independent Directors, the Board of Directors has confirmed that they meet the criteria of Independence as mandated by Regulation 16 (1) (b) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations") and that they are independent of the management. None of the Independent Directors of the Company are serving as an independent director in more than seven listed companies. Independent Directors meet every quarter, exclusively without the presence of management team. During the year 2018-19 no new Independent Director was appointed.

The details of the familiarization programmes imparted to the Independent Directors are available on the website of the Company www.techmahindra.com and can be accessed at the web-link: https://www.techmahindra.com/sites/ResourceCenter/brochures/investors/corporategovernence/ Familiarization-Programme-to-Independent-Directors.pdf

#### III. COMMITTEES OF THE BOARD:

The Board has constituted various committees with specific terms of reference and scope. The details of the committees constituted by the Board are given below:

#### a) AUDIT COMMITTEE:

The Audit Committee of the Board of Directors meets the criteria laid down under Section 177 of the Companies Act, 2013, read with Regulation 18 of the SEBI Listing Regulations. The terms of reference to the Audit Committee inter alia includes:

- Oversight of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statements are correct, sufficient and credible;
- Review and monitor the auditor's independence and performance, and effectiveness of audit process;
- Approval or preapproval or any subsequent modification of transactions of the Company with related parties except the transactions with a wholly owned subsidiary whose accounts are consolidated with the Company and placed before the shareholders at the General Meeting for approval;
- Evaluation of internal financial controls and risk management systems;
- Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
- To review the functioning of the Whistle Blower mechanism.

The composition of the Audit Committee, meetings held, and attendance of the members are given below:

There were four meetings held on May 24, 2018, July 30, 2018, October 29, 2018, and February 4, 2019 during the Financial Year 2018-19.

Name	Category	Number of Audit Committee meetings attended
Mr. T. N. Manoharan	Chairman, Independent Director	4
Mr. Anupam Puri	Independent Director	4
Mr. M. Damodaran	Independent Director	4
Mr. Ulhas N. Yargop	Non-Executive Director	4

The Company Secretary acts as the Secretary to the Committee.

The Managing Director & CEO, Chief Financial Officer of the Company, the Statutory Auditors and the Internal Auditors are the invitees to the meetings of the Audit Committee. The Chief Internal Auditor reports to the Audit Committee Chairman.

The Audit Committee holds discussion with statutory auditors without the presence of management at its quarterly meetings.

Mr. T. N. Manoharan, the Chairman of the Audit Committee, was present at the Annual General Meeting of the Company held on July 31, 2018.

#### b) NOMINATION & REMUNERATION COMMITTEE:

The Nomination & Remuneration Committee of the Board of Directors meets the criteria laid down under Section 178 of the Companies Act, 2013, read with Regulation 19 of the SEBI Listing Regulations.

The terms of reference to the Nomination & Remuneration Committee are as given below:

- Formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy, relating to the remuneration of the directors, key managerial personnel and other employees;
- Formulation of criteria for evaluation of Independent Directors, Committees of Board and the Board;
- Devising a policy on Board diversity;
- Identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the Board their appointment and removal;
- The Committee will develop and review induction procedures for new appointees to the Board to enable them to become aware of and understand the Company's policies and procedures and to effectively discharge their duties;
- Recommending whether to extend or continue the term of appointment of the independent director, on the basis of the report of performance evaluation of independent directors;
- Recommending to the board, remuneration payable to senior management.

The composition of the Nomination & Remuneration Committee and particulars of meetings attended by the members are given below:

There were four meetings held on May 25, 2018, July 30, 2018, October 30, 2018 and February 4, 2019 during the Financial Year 2018 -19.

Name	Category	Number of Nomination & Remuneration Committee meetings attended
Mr. Ravindra Kulkarni	Chairman, Independent Director	4
Mr. Anupam Puri	Independent Director	4
Mr. Ulhas N. Yargop	Non-Executive Director	4

The Company Secretary acts as the Secretary to the Committee.

The Managing Director & CEO, Chief People Officer and Chief Financial Officer of the Company are the invitees to the meetings of the Committee.

#### Performance Evaluation Criteria for Independent Directors:

The key areas of evaluation of individual directors, including Independent Directors are Knowledge of business, Diligence and preparedness, Effective interaction with others, Constructive contribution to discussion and strategy, Concern for stakeholders, attentive to the internal controls mechanism and ethical conduct issues.

#### **Remuneration of Directors:**

The details of remuneration paid to the Directors are given in Form MGT–9 forming part of the Directors Report.

The Governance Policies of the Company contains inter-alia policy on Remuneration to Directors.

The Non-Executive Directors are paid remuneration as recommended by the Nomination & Remuneration Committee considering the performance of the Company, the current trends in the industry, the director's participation in Board and Committee meetings during the year and such other responsibilities associated with their respective position.

The remuneration to Executive Director includes fixed salary and variable compensation as commission as determined by the Nomination & Remuneration Committee based on performance of the Company and achieving of various parameters set out in the agreed annual goals.

The stock option amount included in the remuneration of Directors as given in Form MGT-9 represents the perquisite value of the options exercised during the Financial Year 2018 - 19.

#### c) STAKEHOLDERS RELATIONSHIP COMMITTEE:

The Stakeholders Relationship Committee (SRC) of the Board of Directors meets the criteria laid down under Section 178 of the Companies Act, 2013, read with Regulation 20 of the SEBI Listing Regulations. Mr. M. Damodaran, Independent Director is the Chairman of the Committee, Mr. C.P. Gurnani, Mr. Ravindra Kulkarni, Mr. Ulhas N. Yargop and Mr. V. S. Parthasarathy are the other members of the Committee. Mr. Vineet Nayyar post his retirement w.e.f. July 31, 2018 ceased to be a member of the SRC Committee. There were three meetings held on May 25, 2018, July 30, 2018 and February 4, 2019 during the Financial Year 2018 - 19.

Name	Category	Number of Stakeholders Relationship Committee meetings attended
Mr. M. Damodaran	Chairman, Independent Director	3
Mr. Vineet Nayyar	Non-Executive - Vice Chairman	2 <sup>1</sup>
Mr. C. P. Gurnani	Managing Director & CEO	1 <sup>2</sup>
Mr. Ravindra Kulkarni	Independent Director	3
Mr. Ulhas N. Yargop	Non-Executive Director	3
Mr. V. S. Parthasarathy	Non-Executive Director	3

<sup>1</sup> Retired as Director w.e.f. July 31, 2018.

<sup>2</sup> Appointed as member of Stakeholders Relationship Committee w.e.f. August 1, 2018.

The Company Secretary acts as the Secretary to the Committee.

The terms of reference to the Stakeholders Relationship Committee consists inter-alia the following:

- Look into redressing of the grievances of the shareholders of Company, including complaints related to transfer/transmission of shares, non-receipt of annual report, non-receipt of declared dividends, issue of new/ duplicate certificates, general meetings etc.;
- Monitor and review the performance and service standards of the Registrar and Share Transfer Agents ("RTA") of the Company and provide continuous guidance to improve the service levels for investors;
- Formulate policies and procedures in line with the statutory and regulatory requirements to
  ensure speedy disposal of various requests received from security holders/other stakeholders
  from time to time;
- Review Company's obligation towards meeting environment, health and safety obligations towards all stakeholders;
- Review the complaints/ queries received from other stakeholders' such as vendors, suppliers, service providers, customers etc.;
- Review reports on employee, vendor and customer satisfaction surveys;
- Consult other committees of the Board while discharging its responsibilities;
- Obtain professional advice and assistance from Company's external legal advisors and accountants and also internal resources;

- Oversee the Investor relations function in the Company and suggest appropriate means to strengthen Investor relations of the Company;
- Review measures taken for effective exercise of voting rights by shareholders;
- Review measures and initiatives taken by the Company for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrant / annual reports and statutory notices by the shareholders of the Company.

The status of shareholder complaints received and resolved during the financial year 2018 -19 is as under:

Pending Complaints as	Complaints received	Complaints disposed	Complaints pending as on March 31, 2019
on April 1, 2018	during the year	during the year	
0	19	18	1

#### Name and Designation of the Compliance Officer:

Anil Khatri, Company Secretary & Compliance Officer.

#### d) CORPORATE SOCIAL RESPONSIBILITY COMMITTEE:

The Corporate Social Responsibility Committee (CSR) of the Board of Directors meets the criteria laid down under Section 135 of the Companies Act, 2013 and Rules made therein. Mr. C. P. Gurnani, Managing Director & CEO is the Chairman of the Committee. Mrs. M. Rajyalakshmi Rao and Mr. Ulhas N. Yargop are the other members of the Committee. Mr. Vineet Nayyar who was Chairman of the Committee ceased to be Chairman and member of the CSR Committee post his retirement w.e.f. July 31, 2018. There were two meetings held on May 24, 2018 and October 29, 2018.

Name	Category	Number of Corporate Social Responsibility Committee meetings attended
Mr. Vineet Nayyar <sup>1</sup>	Non – Executive Vice Chairman	1
Mr. C. P. Gurnani <sup>2</sup>	Managing Director & CEO	1
Mrs. M. Rajyalakshmi Rao	Independent Director	2
Mr. Ulhas N. Yargop	Non-Executive Director	2

<sup>1</sup> Retired as Director w.e.f. July 31, 2018.

<sup>2</sup> Appointed as Chairman of CSR Committee w.e.f. August 1, 2018.

The Company Secretary acts as the Secretary to the Committee.

The Chief Financial Officer of the Company and Chief Executive Officer of Tech Mahindra Foundation are the permanent invitees to the Committee meeting.

#### Terms of reference of the CSR Committee are:

- Formulate and recommend to the Board, a CSR policy indicating the activities from the specified list of activities in Schedule VII of the Act;
- Recommend the amount of expenditure to be incurred for the chosen activities;
- Monitor the CSR Policy and activities from time to time;
- Review Sustainability initiatives of the company;
- To carry on such task and activities as may be assigned by the board of directors from time to time.

#### e) RISK MANAGEMENT COMMITTEE:

The Board of Directors constituted the Risk Management Committee of the Board at its meeting held on July 31, 2014. The Board approved a detailed framework on Risk Management which inter alia covers the roles and responsibilities of the Risk Management Committee and delegated the monitoring and reviewing of the risk management plan to the Committee. The Committee periodically reviews enterprise risks including Treasury, Forex and Currency risk, Cyber Security risk, Directors and Officers liability risk.

Mr. T. N. Manoharan is the Chairman of the Committee. Mr. Anupam Puri, Mr. M. Damodaran and Mr. Ulhas N. Yargop are the other Members of the Committee. The Company Secretary acts as the Secretary to the Committee. Mr. Sunil Sanger has been appointed as Chief Risk Officer of the Company. The Managing Director & CEO and Chief Financial Officer of the Company are the invitees to the meetings of the Committee. The Company Secretary acts as the Secretary to the Committee. There were four meetings held on May 24, 2018, July 30, 2018, October 29, 2018 and February 4, 2019.

Name	Category	Number of Risk Management Committee meetings attended
Mr. T. N. Manoharan	Chairman, Independent Director	4
Mr. Anupam Puri	Independent Director	4
Mr. M. Damodaran	Independent Director	4
Mr. Ulhas N. Yargop	Non-Executive Director	4

#### f) INVESTMENT COMMITTEE:

The Board of Directors constituted the Investment Committee of the Board at its meeting held on September 9, 2014. The terms of reference to the Investment Committee primarily includes consideration and approval of investment proposals, approving loans and Corporate Guarantees within the limits delegated by the Board of Directors in compliance with the provisions of the Companies Act, 2013. Mr. Ravindra Kulkarni, Mr. C. P. Gurnani, Mr. Anupam Puri, Mr. Ulhas N. Yargop and Mr. V. S. Parthasarathy are the Members of the Committee. Mr. Vineet Nayyar ceased to be a member of the Committee post his retirement w.e.f. July 31, 2018. The Company Secretary acts as the Secretary to the Committee. The Chief Financial Officer of the Company is the invitee to the meetings of the Committee. The Committee met on February 4, 2019 which was chaired by Mr. Ravindra Kulkarni and attended by Mr. C. P. Gurnani, Mr. Anupam Puri, Mr. Ulhas N. Yargop and Mr. V. S. Parthasarathy.

#### g) SECURITIES ALLOTMENT COMMITTEE:

The Committee was formed to enable allotment of shares upon exercise of options under ESOP and allotment of securities as may be delegated by the Board of Directors from time to time for any specific issues of securities. Mr. Ravindra Kulkarni is the Chairman of the Securities Allotment Committee w.e.f 1<sup>st</sup> August, 2018. Mr. C. P. Gurnani and Mr. Ulhas N. Yargop are the other Members of the Committee. Mr. Vineet Nayyar who was Chairman of the Committee ceased to be Chairman and member of the Committee post his retirement w.e.f. July 31, 2018

#### IV. GENERAL BODY MEETINGS:

(i) The details of the last three Annual General Meetings of the Company and the Special Resolutions passed thereat are as under:

Year	Location of AGM	Date	Time	Special Resolutions passed
	Y. B. Chavan Auditorium, General Jagannath Bhosle Marg, Nariman Point, Mumbai - 400 021.	August 2, 2016	3.00 p.m.	Adoption of new set of Articles of Association of the Company.
2017	Birla Matushri Sabhagar, 19, Marine Lines, Mumbai – 400 020.	August 1, 2017	3.00 p.m.	None
	Y. B. Chavan Auditorium, General Jagannath Bhosle Marg, Nariman Point, Mumbai - 400 021.	July 31, 2018	3.30 p.m.	<ul> <li>a) Approval of Employee Stock Option Scheme 2018 for the benefit of Employees and Directors of the Company.</li> <li>b) Approval of Employee Stock Option Scheme 2018 for the benefit of Employees and Directors of the Subsidiary Companies.</li> </ul>

(ii) Details of Special Resolutions passed through Postal Ballots during the year 2018-19: Nil

None of the businesses proposed to be transacted in the ensuing Annual General Meeting require passing a Special Resolution conducted through Postal Ballot.

#### V. MEANS OF COMMUNICATION:

• The website of the Company *www.techmahindra.com* acts as the primary source of information regarding the operations of the Company.

The quarterly, half-yearly and annual results of the Company are published in leading newspapers in India viz. Business Standard, Economic Times, Maharashtra Times and Navshakti. The results are also displayed on the Company's website *www.techmahindra.com*. Press Releases made by the Company from time to time and the presentations if any made to the institutional investors / analysts are also displayed on the website. A Fact sheet providing a gist of the quarterly, half yearly and annual results of the Company is displayed on the Company's website. Further, the Financial Results, Press Releases and various compliance reports / information in accordance with the provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended from time to time are made available on the websites of the Stock Exchanges i.e. BSE Limited (*www.bseindia.com*) and the National Stock Exchange of India Limited (*www.nseindia.com*).

• The Annual Report which inter-alia, includes the Director's Report, the report on Corporate Governance, the Management Discussion and Analysis and the Business Responsibility Report, is another channel of communication with the Shareholders.

#### VI. GENERAL SHAREHOLDER INFORMATION:

#### 1. Annual General Meeting:

Date	Wednesday, July 31, 2019
Time	3.00 P.M.
Venue	Y. B. Chavan Auditorium, General Jagannath Bhosle Marg, Nariman Point, Mumbai – 400 021.
Webcast	For the shareholders who cannot attend the meeting in person, the Company has arranged web-cast of the proceedings of the AGM through the website of NSDL i.e. <i>https://www.evoting.nsdl.com</i>

#### 2. Financial year: April 01 to March 31.

Calendar for 2019-20:

Financial reporting for	Tentative Board meeting schedule (subject to change)
Quarter ending June 30, 2019	Second fortnight of July 2019
Half year ending September 30, 2019	First fortnight of November 2019
Quarter ending December 31, 2019	Second fortnight of January 2020
Year ending March 31, 2020	First fortnight of May 2020
Annual General Meeting for the year ending March 31, 2020	Second fortnight of July 2020

#### 3. Book Closure / Record Date:

July 27, 2019 to July 31, 2019 (both days inclusive) for the purpose of Annual General Meeting and payment of dividend.

#### 4. Date of Dividend payment:

Date of payment of Dividend, if declared, would be on or before August 7, 2019.

#### 5. Listing on Stock Exchanges:

The Company's equity shares are listed on The National Stock Exchange of India Limited (NSE), Exchange Plaza, C-1, Block 'G', Bandra Kurla Complex, Bandra (East), Mumbai – 400 051 and BSE Limited (BSE), P. J. Towers, Dalal Street, Mumbai – 400 001.

Listing Fee for Financial Year 2019-20 has been paid to NSE and BSE.

6. Stock Code:

National Stock Exchange of India Limited - TECHM BSE Limited – 532755

7. International Securities Identification Number (ISIN) with Depositories viz. NSDL and CDSL for the Company's equity shares:

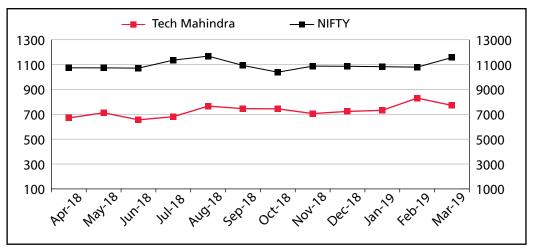
INE669C01036

8. Market Price Data: High, Low during each month in last financial year is given below:

Month	NSE		B	SE
	High	Low	High	Low
Apr-18	729.50	603.25	729.00	603.10
May-18	718.70	636.45	722.00	637.45
Jun-18	721.90	634.15	721.85	635.00
Jul-18	684.90	612.40	684.20	612.50
Aug-18	768.75	634.10	769.75	634.00
Sep-18	780.00	693.00	779.40	692.30
Oct-18	780.80	640.40	780.05	640.65
Nov-18	747.00	671.00	746.35	671.00
Dec-18	739.90	680.05	738.00	682.05
Jan-19	742.40	672.50	741.75	672.95
Feb-19	840.00	728.00	840.01	728.85
Mar-19	836.50	761.60	836.45	762.35

9. Performance in comparison to broad-based indices such as NSE (NIFTY), BSE Sensex index etc.:

The performance of the Company's shares relative to the NSE (NIFTY) Index is given in the chart below:



#### 10. Registrar and Transfer Agents:

Share transfer, dividend payment and all other investor related matters are attended to and processed by our Registrar and Transfer Agents, i.e. Link Intime India Private Limited having their office at:

Link Intime India Private Limited Block No. 202, 2<sup>nd</sup> Floor, Akshay Complex, Near Ganesh Temple, Off Dhole Patil Road, Pune - 411 001, Maharashtra, India. Tel No. +91 20 2616 0084, 2616 1629 Fax: +91 20 2616 3503 Contact Person: Mr. Umesh Sharma Email address: umesh.sharma@linkintime.co.in

#### 11. Share Transfer System:

The Company's shares are covered under the compulsory dematerialization list and are transferable through the depository system. Shares sent for transfer in physical form are registered and returned within a period of fifteen days from the date of receipt of the documents, provided the documents are valid and complete in all respects.

#### 12. Distribution of shareholding as on March 31, 2019:

	Shareh	olders	Equity shares held	
No. of Equity Shares held	No. of Shareholders	% to Total	No. of shares	% to Total
1-500	4,71,757	94.59	38,315,696	3.90
501-1000	14,326	2.88	10,826,898	1.10
1001-2000	6,240	1.25	9,005,363	0.92
2001-3000	1,874	0.38	4,660,833	0.47
3001-4000	905	0.18	3,199,698	0.32
4001-5000	622	0.12	2,817,243	0.29
5001-10000	1,109	0.22	7,847,805	0.80
10001 & above	1,881	0.38	906,688,934	92.20
Total	4,98,714	100	983,362,470	100

#### 13. Shareholding pattern as on March 31, 2019:

Category	No. of shares held	% to Total
Promoters Holdings	352,693,512	35.87
Public Share Holding:		
Mutual Funds	83,909,693	8.53
Banks, Financial Institutions & others	1,676,614	0.17
Foreign Institutional Investors	6,928,284	0.70
Bodies Corporate	19,231,667	1.96
NRI/Foreign Nationals	8,380,208	0.85
Foreign Portfolio Investor (Corporate)	374,716,811	38.11
Indian Public & others	135,825,681	13.81
Total	983,362,470	100

#### 14. Dematerialization of shares and liquidity:

99.80% of the total equity share capital of the Company is held in a dematerialized form with National Securities Depository Limited and Central Depository Services (India) Limited as on March 31, 2019. The market lot is one share as the trading in equity shares of the Company is permitted only in dematerialized form. The stock is highly liquid. The face value of share is ₹ 5/- per share.

# 15. Outstanding GDRs / ADRs / Warrants or any Convertible instruments, conversion date and likely impact on equity:

As on March 31, 2019, the Company did not have any outstanding GDRs/ADRs/Warrants or any Convertible instruments (excluding ESOPs).

#### 16. Plant Locations:

The Company being in software business, does not require manufacturing plant and has software development centres in India and abroad. The addresses of the global development centres/ offices of the Company are given elsewhere in the annual report.

#### 17. Commodity price risk or foreign exchange risk and hedging activities:

While the Commodity price risk is not applicable to the Company, please refer to Risk table in the Management and Discussion Analysis Report for the foreign exchange risk and hedging activities.

#### 18. Address for correspondence:

Shareholders may correspond with -

i. Registrar & Transfer Agents for all matters relating to transfer / dematerialization of shares, payment of dividend, demat credits, etc. at:

Link Intime India Private Limited Block No. 202, 2<sup>nd</sup> Floor, Akshay Complex, Near Ganesh Temple, Off Dhole Patil Road, Pune - 411 001, Maharashtra, India. Tel No. +91 20 2616 0084, 2616 1629 Fax: +91 20 2616 3503 Contact Person: Mr. Umesh Sharma Email address: umesh.sharma@linkintime.co.in

- ii. Respective Depository Participants (DPs) for shares held in demat mode. Shareholders are requested to take note that all queries in connection with change in their residential address, bank account details, etc. are to be sent to their respective DPs.
- iii. For all investor related matters:

Mr. Anil Khatri Company Secretary Tech Mahindra Limited Sharda Centre, Off Karve Road, Kothrud Pune – 411 004 Maharashtra, India. Tel No. +91 20 6601 8458 Email address: investor.relations@techmahindra.com

**19.** As the company has not issued any debt instruments or accepted any fixed deposits, the Company was not required to obtain credit ratings in respect of the same. The credit rating from CARE Ratings Limited during the financial year 2018-19 for bank facilities are CARE AAA for Long term and CARE A1+ for the short term. There has been no revision in the said rating.

#### 20. Details of shares held in Demat Suspense Account:

The disclosure under Schedule V (F) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 is as under:

Sr. No.	Particulars	(in Numbers)
(i)	Aggregate number of shareholders and the outstanding shares in the suspense account lying at the beginning of the year	
(ii)	Number of shareholders who approached Company for transfer of shares from suspense account during the year	
(iii)	Number of shareholders to whom shares were transferred from suspense account during the year	<u> </u>
(iv)	Aggregate number of shareholders and the outstanding shares in the suspense account lying at the end of the year	

The voting rights on these shares shall remain frozen till the rightful owner of such shares claims the shares.

#### 21. Transfer of Unclaimed Dividend to IEPF:

Dividends that are unclaimed for a period of seven years, are statutorily required to be transferred to Investor Education and Protection Fund Authority (IEPF Authority) administered by the Central Government.

Further, pursuant to the provisions of Section 124 of the Companies act, 2013 read with the Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016, including amendments thereto ('IEPF Rules') all shares on which dividend has not been paid or claimed for seven consecutive years or more shall be transferred to IEPF Authority as notified by Ministry of Corporate Affairs. In accordance with the aforesaid rules, the Company has sent notice to all Shareholders whose shares are due to be transferred to the IEPF Authority and has also published newspaper advertisement.

The shareholders whose dividend is/will be transferred to the IEPF Authority can claim the same from IEPF Authority by following the procedure as detailed on the website of IEPF Authority http://iepf.gov.in/IEPFA/Refund.html.

Members, who have not yet encashed their dividend warrant(s)/fractional share payment are requested to make their claims without any delay to the Company's Registrar and Transfer Agent, i.e. Link Intime India Private Limited. Pursuant to the provisions of IEPF Rules, the Company has uploaded the details of unpaid and unclaimed amounts lying with the Company as on July 31, 2018 (date of last Annual General Meeting) on the website of the Company (*www.techmahindra.com*), as also on the website of the Ministry of Corporate Affairs.

Financial Year	Type of Dividend/ fractional share payment	Date of Declaration/ Payment	Due for transfer to IEPF
2011-2012	Final Dividend	August 10, 2012	September, 2019
2012-2013	Final Dividend	September 26, 2013	November, 2020
2012-2013	Fractional share payment	September 5, 2013	September, 2020
2013-2014	Final Dividend	August 01, 2014	September, 2021
2014-2015	Final Dividend	July 28, 2015	September, 2022
2015-2016	Final Dividend	August 2, 2016	September, 2023
2016-2017	Final Dividend	August 1, 2017	September, 2024
2017-2018	Final Dividend	July 31,2018	September, 2025

Calendar for transfer of unclaimed dividend/sale proceeds of fractional shares to IEPF:

#### VII. DISCLOSURES:

- i. There have been no materially significant related party transactions that may have potential conflict with the interests of the Company at large.
- ii. During the last three years, there were no instances of non-compliance by the Company and no penalty or strictures were imposed on the Company by the Stock Exchanges or SEBI or any statutory authority, on any matter related to the capital markets.
- iii. The Company has laid down a Whistle Blower Policy, which includes Vigil Mechanism with detailed process for raising concerns by any of the employees, customers, vendors & investors, addressing the concerns and reporting to the Board. The Company affirms that no personnel had been denied access to the audit committee under Whistle Blower Policy.
- iv. The Company has complied with the mandatory requirements of Corporate Governance as specified in Regulations 17 to 27 and 46(2) of SEBI Listing Regulations.
- v. The Company has complied with the following discretionary requirements as prescribed in Part E of Schedule II to the SEBI Listing Regulations:
  - a) For the Financial Year 2018-19 and 2017-18, the Company has received an unmodified audit opinion.
  - b) The Company appointed separate persons to the post of Chairman and Managing Director & CEO.
- vi. The policy for determining Material Subsidiaries formulated by the Board of Directors is disclosed on the Company's website www.techmahindra.com and can be accessed at the web-link: https://www.techmahindra.com/sites/ResourceCenter/brochures/investors/corporategovernence/ Policy-For-Determining-Material-Subsidiaries.pdf.

- vii. The Company has formulated a policy on materiality of Related Party Transactions and dealing with Related Party Transactions which has been uploaded on the Company's website www.techmahindra.com and can be accessed at the web-link: https://www.techmahindra.com/sites/ ResourceCenter/Brochures/investors/corporategovernence/Related-Party-Transactions-Policy.pdf.
- viii. The members who have not registered their e-mail id are requested to register their e-mail id's with the Company's Registrar & Transfer Agent i.e. Link Intime India Private Limited or with their Depository Participants, so, that all future communications can be sent through email.
- ix. The Company has not raised funds raised through preferential allotment or qualified institutions placement as specified under Regulation 32 (7A).
- x. A Certificate has been received from Dr. K. R. Chandratre, Practising Company Secretary, Pune, that none of the directors of the Company have been debarred or disqualified from being appointed or continuing as directors of companies by the Board / Ministry of Corporate Affairs or any such statutory authority.
- xi. During the financial year ended 31<sup>st</sup> March, 2019 the Board of Directors has accepted recommendations of the committees of the Board.
- xii. Total fees for all services paid by the Company and its subsidiaries, on a consolidated basis, to the statutory auditors B S R & Co. LLP, Chartered Accountants is as follows:-

	₹ in Million
Particulars	March 31, 2019
Audit fees (including quarterly audits)	46
For other services (certifications, etc.)	16
For taxation matters	7
For reimbursement of expenses	2
Total	71

Auditors Remuneration (exclusive of service tax/GST):

- xiii. Details of complaints received, redressed and pending on Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 are as follows:
  - a) Number of complaints filed during the financial Year Nil
  - b) Number of complaints disposed of during the financial year Not Applicable
  - c) Number of complaints pending as on end of the financial year Nil

# DECLARATION BY MD & CEO PURSUANT TO SCHEDULE V (D) OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015

As required by Schedule V (D) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, this is to confirm that the Company has adopted a Code of Conduct for all Board Members and Senior Management of the Company. The Code is available on the Company's website.

I confirm that the Company has in respect of the financial year ended March 31, 2019, received from the senior management team of the Company and the Members of the Board, a declaration of compliance with the Code of Conduct as applicable to them.

For Tech Mahindra Limited

Place: Mumbai Date: May 21<sup>st</sup> 2019

C. P. Gurnani Managing Director & CEO

# Independent Auditors' Certificate on Compliance with the Corporate Governance requirements under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

### To the Members of Tech Mahindra Limited

- 1. This certificate is issued in accordance with the terms of our engagement letter dated 1 June 2018.
- 2. This report contains details of compliance of conditions of Corporate Governance by Tech Mahindra Limited ('the Company'), for the year ended 31 March 2019, as stipulated in regulations 17 to 27, clauses (b) to (i) of regulation 46(2) and paragraphs C, D and E of Schedule V of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations') pursuant to the Listing Agreement of the Company with Stock exchanges.

### Management's responsibility

3. The compliance with the terms and conditions contained in the Corporate Governance is the responsibility of the management of the Company including the preparation and maintenance of all relevant supporting records and documents. This responsibility includes the design, implementation and maintenance of internal control and procedures to ensure the compliance with the conditions of the Corporate Governance stipulated in the Listing Regulations.

### Auditor's responsibility

- 4. Our examination was limited to procedures and implementation thereof adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.
- 5. Pursuant to the requirements of the Listing Regulations, it is our responsibility to provide a reasonable assurance whether the Company has complied with the conditions of Corporate Governance as stipulated in Listing Regulations for the year ended 31 March 2019.
- 6. We conducted our examination in accordance with the Guidance Note on Reports or Certificates for Special Purposes, Guidance Note on Certification of Corporate Governance, both issued by the Institute of Chartered Accountants of India ('ICAI') and the Standards on Auditing specified under Section 143(10) of the Companies Act, 2013, in so far as applicable for the purpose of this certificate. The Guidance Note on Reports or Certificates for Special Purposes requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI.
- 7. We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Service Engagements.

#### Opinion

- 8. In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above- mentioned Listing Regulations.
- 9. We state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

### **Restrictions on Use**

10. The certificate is addressed and provided to the Members of the Company solely for the purpose to enable the Company to comply with the requirement of the Listing Regulations, and it should not be used by any other person or for any other purpose. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this certificate is shown or into whose hands it may come without our prior consent in writing.

For B S R & Co. LLP Chartered Accountants Firm Registration No: 101248W/W-100022

> Jamil Khatri Partner Membership number: 102527 ICAI UDIN: 19102527AAAAAB1154

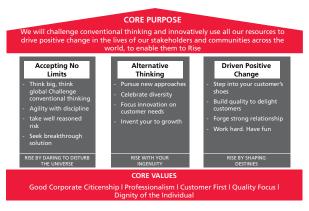
Place: Mumbai Date: 21 May 2019

### MANAGEMENT DISCUSSION AND ANALYSIS

#### **Company and Performance Overview**

Tech Mahindra Limited is a leading provider of digital transformation, consulting and business re-engineering services and solutions and is a part of the USD 21 Billion Mahindra Group; a global federation of companies divided into 11 business sectors. Befitting its size, the Mahindra Group operates in 20 key industries, providing insightful and ingenious solutions that are global in their ramifications. The Companies Act as a federation, with an optimum balance of entrepreneurial independence and synergy. From Mobility to Rural Prosperity and Information Technology (IT), from Financial Services to Clean Energy and Business Productivity, they are empowering enterprise everywhere. Headquartered in Mumbai, India, the Group has an operational presence in over 100 countries and employs more than 200,000 people. The Group operates across vast geographies and the governing spirit of "Rise" binds it as one Mahindra.

#### Rise: House of Mahindra



Tech Mahindra represents the connected world, offerina innovative and customer-centric information technology experiences, enabling Enterprises, Associates and the Society to Rise<sup>™</sup>. It is a USD 4.9 billion company with 121,000+ professionals across 90 countries, helping over 935 global customers including Fortune 500 companies. company's convergent, digital, The desian experiences, innovation platforms and reusable assets connect across a number of technologies to deliver tangible business value and experiences to its stakeholders. Tech Mahindra is the highest ranked non-US company in the Forbes Global Digital 100 list (2018), and also featured in the Forbes Fab 50 companies in Asia (2018).

# Businesses are impacted more and more by new technologies

Tech Mahindra progresses forward with the philosophy of "Connected World, Connected Experiences". The

company continues to offer a portfolio of services, to include, amongst others, Next Generation Solutions, Customer experience, Enterprise Architecture, Enterprise-of-Future (Network Services, Infrastructure & Cloud Services, Mobility solutions, Performance engineering), Platforms, Analytics and connected enterprise solutions. Alongside these offerings, there have been a wave of disruptive business influences, which have now emerged as more crucial aspects of business than ever before. The company has developed capabilities helping customers deploy such technologies across its businesses.

Tech Mahindra's revenue was at ₹ 347,421 Million (USD 4,970.5 Million) for the financial year ended March 31, 2019, registering a growth of 12.9% (4.2% in USD terms) on a YoY basis. The company's Profit After Tax (PAT) was at ₹ 42,976 Million (USD 614.6 Million) for financial year 2018-19 registering a growth of 13.1% (4.5% in USD terms).

Tech Mahindra is a Public Listed Company, incorporated and domiciled in India and has its registered office in Mumbai, Maharashtra, India. It has a primary listing on The National Stock Exchange of India Limited (NSE) and BSE Limited (BSE).

#### **Industry Structure and Development**

India continues to provide thought leadership in various growing and evolving areas across the entire spectrum of the technology ecosystem, with focus on re-skilling and digital transformation.

As per NASSCOM Strategic Review Report 2019, India's IT-BPM industry stands at USD ~177 billion market (registering 6.1% annual growth) and employs around 4.14 Million people.

The year has been christened as 'The Year of Digital Acceleration', wherein the industry was able to fast-forward its journey to be the digital solutions partner across the different sectors.

2018-19 was an exciting year for the industry, as the export sector crossed USD 137 billion of revenues. Interestingly, the industry sectors have also expanded beyond IT Services and together are almost half the industry revenues in 2018-19.

Digital technology is throwing up a new set of opportunities for the technology industry and over the past few years, the business has seen a shift (a) in revenue share (currently, digital share is between 18%-20% and increasing), (b) talent (India accounts for 75% share in global digital talent), (c) business models (partnerships, As-a-Services, etc.), (d) revenue source (IP-led, platforms, cloud) and (e) organizational structure (dedicated BUs, CoEs, etc.). The key themes for the year included solutions across emerging technologies, especially those that are Al and Automation based. Skilling has been a priority for organizations in the industry, to adapt to the digitally transforming operations and the industry now has over 600,000 digitally skilled professionals.

Setting up Centers of Excellence & Innovation Hubs in key markets and enhanced focus on products and platforms are key investments being made by the industry for digital capabilities. The year 2018 marked a decade post the financial crisis of 2008 and witnessed global technology growth as a result of revived customer and business confidence. The decade has witnessed a complete transformation of the technology and services industry in India. As we stand at the cusp of the next decade, the IT-BPM industry will continue to accelerate the digital journey and focus on its vision of Transforming Businesses and Transforming India.

### Outlook

According to Gartner Inc., the world's leading information technology research and advisory company, the worldwide IT spending is projected to total USD 3.79 trillion in 2019, an increase of 1.1% from 2018. The shift of enterprise IT spending from traditional (non-cloud) offerings to new, cloudbased alternatives is continuing to drive growth in the Enterprise software market. In 2019, the market is expected to reach USD 427 billion, up ~ 7% from USD 399 billion in 2018. However, Gartner expects increased growth for the Infrastructure software segment in the near-term, particularly in integration platform as a service (iPaaS) and application platform as a service (aPaaS).

As per India's IT-BPM Industry Association – NASSCOM, the outlook for the Indian information technology (IT) sector is expected to be steady, with a positive bias for FY2019. Industry is expected to grow marginally above NASSCOM guidance of 7-9% in constant currency. Export revenues are estimated to grow to ~USD 135-137 billion from the USD 126 billion in FY 2018, a growth of 8.3%. The domestic revenues are expected to grow 7.9% percent to ~INR 28-29 billion in the financial year 2018-19 while digital is seen to be growing at 30% year-on-year and is estimated to touch USD 33 billion in 2018-19 due to investment in digital transformation and the use of automation.

### **Opportunities and Risks**

### Opportunities

The Information technology market has been in a state of flux due to emerging technological changes. The marketplace is exploding all over the world, with myriad disruptions, changing buyer behaviour. IT solution providers of all shape and size can no longer rely on the successes of the past to guarantee their future. The technological changes are rewriting the rules of business. There is little doubt that the connected future is taking shape faster than most businesses anticipated. The question remains – are companies prepared for the new realities of this connected future? IT services providers will need to reinvent themselves to stay relevant. The new imperatives of success for service providers are: business outcome enablement; new business models and new engagement models to support client expectations; new operating models that increase speed and agility; and building and creating smarter solutions that are programmable. We, at Tech Mahindra are committed to bridging the gap between today's capabilities and tomorrow's endless possibilities.

More than five decades ago, the world witnessed its first chat-bot ELIZA created by Joseph Weizenbaum. Today, the chat-bot market has skyrocketed. The market is projected to cross USD 5 billion by 2023, supporting sectors such as BFSI, healthcare, IT, telecom, retail, utilities and notably, governments. This is just one of the multitude of examples on technology's unmatched pace. Technology will continue to remain a key enabler in whatever we do.. AR/ VR, ML, Analytics, Cloud, IoT, Design are nothing but the key parts of the technology bandwagon we shall need for our flight to the future.

In addition to technology, deeper business involvement, customizable yet repeatable solutions and re-skilling of workforce to keep pace with new technologies and trends will be of utmost importance.

This overhaul across areas shall present opportunities unknown to today's world and full of uncertainties. The only answer to this new paradigm is being prepared and well-equipped to face the new future. Your company has taken several initiatives to address these opportunities

### Blockchain :

Tech Mahindra has architected and implemented a comprehensive strategy to position itself as one of the world's leading Blockchain companies. As part of this strategy, Tech Mahindra has identified and is working on a holistic framework called 'Block Ecosystem', which creates industry-leading applications that are architected on innovation and human excellence to unlock significant value for all stakeholders. This framework has enabled us to not only promote Blockchain adoption by clients but also successfully deploy several cutting-edge solutions across our clients' businesses during the last 12 months.

### The key components of our Block Ecosystem are as below:

1. **Block Studio:** It has the potential to evolve into the world's first Blockchain Decentralized Apps (dApps) marketplace.

- Block Talk: It is a Blockchain Thought Leadership forum that aims to evangelize Blockchain technology to internal employees and to clients.
- 3. Block Engage: Tech Mahindra envisions to engage with the Government and Analyst firms to develop the Blockchain ecosystem. In the course of last one year, we have been recognized by the leading analyst firms as one of the leading Blockchain Service Providers in the industry.
- 4. **Block Geeks:** Tech Mahindra reiterates its commitment to provide best-in-class training to its employee base and nurture a significant talent pool.
- Block Accelerate: Through Block Accelerate, Tech Mahindra commits to building the Blockchain ecosystem by encouraging the growth of startup companies and incubators through strategic investments, thereby triggering accelerated revenues and valuation.
- Block Access: This focuses on tapping into 3rd party innovation through collaboration with Start-ups, Blockchain Protocol Developers & Industry Associations. Last year, we collaborated with 13+ startup partners, 6 protocol developers and 4 consortium members.
- 7. Block Value: Through Block Value we focus on generating revenues and profitability across our clients' businesses.

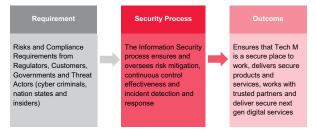
### **Cyber Security:**

As the businesses digitize, security and privacy issues have taken center stage. Cyber Security attacks have begun to severely impact businesses of affected organizations. The main cyber threats are loss of intellectual property due to nation state actors, loss of services due to denial of service attacks by hacktivists, extortion due to ransomware, theft of customer data, fines and penalties due to noncompliance to regulations and lastly the increasing sensitivity of customers to security and privacy issues.

Without being assured of a comprehensive security posture, our customers would not be keen to outsource large projects or sensitive areas of their business. Given the spate of cyber security incidents, customers contractual agreements are more stringent and audited at regular intervals. In addition, laws around data protection and data privacy are evolving and this is creating a growing market for service providers like us.

The scope of Information Security Management at Tech Mahindra includes all business processes, delivery management functions, support services, Infrastructure services and IT domains – Hardware, Software, Applications and Services. It covers all our corporate functions and Strategic business units delivering to over 900 accounts.

Your company follows a Requirements-to-Outcome model as summarized below:



The Information Security process is certified to the ISO 27001:2012 security management standard and to the Business Continuity Management System ISO22301:2012.

#### Augmented Reality (AR)/ Virtual Reality (VR):

The world is rapidly shifting to embrace the paradigm of extended reality. Tech Mahindra have successfully nurtured requisite skills and capabilities ranging from creating Enterprise Gamification to creating augmented insights of data and services for customers.

#### Machine Learning (ML) & Artificial Intelligence (AI):

The mission of our research arm, referred as Makers lab, is to make smart machines of the future. Our research in algorithms is a combination of current AI /ML algorithms going further in the neuroscience domain where we look at how the brain works and how does thought and memory occur. The research is to either develop a simplistic machine model or an algorithm which would use lesser data and would understand at a primal level the actions and insights. While we conduct research in the area of ML/ AI, we also solve practical customer challenges using various AI algorithms. We also put our solutions and IPs to test within the organization. We launched a program on AI and botification within the organization. Under this charter we have opened three of our IPs viz. Acumos (joint IP with customer), Entellio (conversational AI assistant) and Uno (RPA agent) to each one of our associates and who use these technologies for providing value to our customers.

### **Quantum Computing:**

Quantum Computing has been a recent foray by Tech Mahindra, under the aegis of Makers Lab. The most prominent use cases in the field of Quantum Computing has been in the area of E-security, wherein we delivered a first use case of Quantum-Enabled Application. There is a lot more happening in the Quantum world with respect to the realm of Al and Distributed Ledgers, to enable companies solve complex classical optimization problems.

# Tech Mahindra

### Strategy

Tech Mahindra implemented the 3-4-3 strategy that focuses on disruptive trends and transformative technologies in order to help customers in various industries with focussed approach solutions and clear outcomes. This means addressing the 3 megatrends happening in the market, 4 bets that Tech Mahindra would take to address those mega trends and which fits into 3 areas of CXO's priorities. The company has customized this 3-4-3 strategy to cater to specific market needs in each of the verticals it targets. We diversified successfully over past five years to the extent that Communications vertical represents less than half of total revenue. Also, Manufacturing is now a billion dollar vertical for us.

The Core "3-4-3 strategy" in depicted in a nutshell below:-



One of the cornerstones of our strategy has been enabled by developing a strong ecosystem of newage partners through TechMNxt. The key focus of this initiative is to re-position Tech Mahindra as a Next Gen Services company that executes with Next Gen technologies, Next Gen business model and most importantly, Next Gen associates.

TechMNxt is all about leveraging industry leaders & start-ups, academia and partners to effectively deliver solutions to the clients in areas of AI, ML, Cyber Security, next-gen networks, Big Data, IoT, CX and new delivery models leveraging micro services and crowd sourcing and more.

While implementing 3-4-3 strategy in each industry vertical, we had a guiding structure to pick up initiatives across the spectrum in from Wave 1-4 summarised below:



**Wave 1:** The Company continues to transform the current business and make it efficient with use of Automation and Artificial Intelligence while adopting to changes in industry landscape.

**Wave 2:** We target high growth non-linear business by focusing on key platforms, many of which the company developed internally. These platforms cut across in three segments Utility, Technology and Vertical focused. Today with 20+ platforms, Tech Mahindra augments its service delivery through these platforms to offer a complete solution.

We have also refreshed our approach to Digital. In line with the movement of the expectations of our customers moving from IT-outcome focussed approach to a business outcome based approach, here are the 6 themes across which Tech Mahindra sees Digital opportunities:



**Wave 3:** We believe in collaborative disruption wherein the company focuses on portfolio companies, M&A and alliances to develop a powerful ecosystem of partners by investments in innovation and startups.

**Wave 4:** With the current model of operations, we are solving problems of today for a better tomorrow. However, the problems of tomorrow will need us to respond at an intersection. Tech Mahindra focusses on addressing such problems of tomorrow in each of our verticals by experimental approach towards developing transformational solutions.

### Risks

Some of Tech Mahindra's key risks and their corresponding mitigation strategies have been highlighted below.

Key Risk	Impact of risk	Mitigation / strategy
High concentration in communication Vertical	For the Financial year 2018-19 (FY19), Communication Vertical had a revenue share of ~41.2% of the total business. This is much higher when compared to leading Indian and global IT peers of Tech Mahindra and is one of the highest top-vertical revenue concentration amongst peers.	The Communication industry is one of the largest spenders on the IT and Network Services and the nature of these spends keeps evolving and changing as new technologies get introduced. Tech Mahindra has made significant investments in being relevant and benefiting from new age technologies. Tech Mahindra has also entered into several partnerships to disrupt these technologies. The concentration has been coming down gradually over years and stands at 41.2% for FY19 versus 52% in FY16.
Communication vertical cyclicality	Historically, IT services spend in Communications industry has been cyclical, resulting in periods of prolonged and tepid spends. This increasing the risk of secular growth for ~41% of the business, going forward.	the Global Communications space, Tech Mahindra has been able to grow in line with its peers in the Communication vertical over longer periods, which
		The Company today provides its services to almost all the key Global Communications Companies. Further, the Company has made a foray in to the USD ~40 billion Network Services market, which has helped open up a completely new and untapped market with huge growth opportunities. Further, the Communication Service Providers are
		consolidating and getting in to areas like Media & Entertainment, Cable and Content. These would provide significant opportunities to Tech Mahindra in the future, by capitalising on the investment in these emerging opportunities.
Global economy risk	Tech Mahindra's export revenues are over 94% and it derives 47.3% revenue from Americas, 29.3% from Europe and 23.5% from the Rest of the World. One aspect of the company's growth strategy is to continue to expand in key markets around the world. The Economic growth activity in these markets could directly or indirectly affect Tech Mahindra customers' IT spends. A slowdown in these economies would pose	environment for over three decades and its business model has evolved to deal with these changes in the business environment and IT spend outlook of its clients. However, severe adverse Global Economic activities risks and any recessionary trends can impact any Company including Tech Mahindra and remains a business risk, akin to any other IT services business.
	lower growth or deferred IT spends, thus impacting growth for Tech Mahindra.	

# Tech Mahindra

Key Risk	Impact of risk	Mitigation / strategy
Regulatory changes risk/ Visa Risk	The Company has operations in over 90 countries and its employees work onsite at client facilities and locations on visas granted for extended or short term work. Protectionism is rising in few economies like USA, UK, Australia, Singapore, etc. Any changes in immigration laws or any local regulations can impact the profitability and growth.	and complying with the local regulations across its working locations. The Company has adequate and well defined internal processes, including contingency plans to deal with the changing regulatory environment. The Company has delivery centres in overseas geographies including USA and also has been hiring
M&A and Integration risk	The Company has a focused M&A strategy. The Company has acquired multiple companies in the past several years. M&As and its integrations by nature involve risks relating to failure to achieve strategic objectives, financial loss, cultural and financial integration etc.	The Company has well laid out defined plans on acquisitions. It uses M&A to fill up gaps in its portfolio of competency / services, verticals and client / geography access.
Competition risk	is highly competitive with competition from Indian IT companies and MNC IT services companies having sizable presence in low cost geographies, deep pockets, strong client relationships, in-	Iech Mahindra has not only been able to become competitive from a multi-pillar services and competency perspective, but has also been able to move up in the IT services value chain. The Company has deep domain knowledge, skilled workforce, delivery capabilities and efficient sales force and relationship managers to help retain its competitive positioning amongst peers.

Key Risk	Impact of risk	Mitigation / strategy
Technology risk	new age technologies which are continually evolving. This shift,	5 1
	coupled with changes in delivery models and consumer spending patterns could be a threat to the growth in traditional IT spends	areas like IOI, Cloud, microservices, Artificial Intelligence,
	and technology obsolescence.	The Company invests in Centres of Excellence (CoE's) and provides many opportunities to its employees through internal and external training on technology and domain skill upgrades and also focuses on reskilling and upskilling employees. One of the key focus areas for this year was nurturing talent and Company has tied up with world class content partners, and with Al based personalized learning aggregators, to ensure that its human capital / intellectual machinery gets reskilled and honed to become the workforce of the future.
Employee related / Supply Side risks	right skillset and talent is required to respond quickly to the ongoing changes. Cost effective hiring and	
	retaining increased number of professionals with the required skillset is a challenge.	Tech Mahindra has a comparable remuneration structure, matured HR process and various employee friendly incentives.
		The Company focuses on reskilling and runs various programmes for employee enhancement and growth like the Global Leadership Cadre (GLC), Young CEO program, Shadow board, 1000 Leaders program etc. The Company has also invested in various learning platforms to provide training to the employees on the new and digital technologies.
Currency risks		Tech Mahindra has a well-established hedging policy which has been followed consistently over the past years.
	like GBP, USD, Euro and AUD has fluctuated widely in the recent past and may continue to fluctuate significantly in the future thus resulting in wide fluctuation in not only revenues but also Foreign Exchange losses and gains. Adverse	Hedging is undertaken to protect the Company from unfavourable currency movements & the Company does not undertake any speculative hedging. More than half of Company's revenue is contributed by its onsite activities and a substantial particip of everall cost is
	currency movements could also lead to impact on Company's profitability being hit.	The Company has a dedicated Treasury Department, which seeks advice from expert professionals and banks for its hedging decisions.

# Tech Mahindra

Key Risk	Impact of risk	Mitigation / strategy
Data Privacy Risk	Many countries have stringent Data Protection and Privacy Laws. There is cyber security risk related to company's corporate and client data, which may hamper company's relationship with customers and company's brand value.	and code of practice ISO 27002. Tech Mahindra is one among the five companies in India to be certified and the requirements of the specification are implemented through the Information Security Management System (ISMS). Tech Mahindra has its own security risk assessment and management methodology that is designed based on the generally accepted methods within the
Litigation Risk	Company has been working with over 900 customers across 90 countries and is prone to risk of litigation arising out of contract execution, Intellectual Property related, regulatory compliances, employment related, adverse rulings, mergers etc.	industry. Businesses carry an inherent risk of litigations. To mitigate same, the company has an in-house Legal Team, spread across regions and catering to all the kinds of risks relevant to the IT business. The company also seeks expertise from external Global Law firms, Taxation and Compliance experts in the relevant areas wherever required. Further, the company has a robust process and framework for dealing appropriately and in a timely manner, to all the litigation related risks arising either external or internal to the company.
Cyber attack risk	Reputation loss and penalties due to data theft of customer data or TM personal data by external hackers	The company invests in best cyber security tools to defend its environment from cyber security threats such as advanced persistence threats, phishing attacks and other forms of malicious attacks. We also use best of the breed controls such as encryption, 2FA, mobile device management, data leakage protection to keep Intellectual property and customer data safe. People form a key part in our journey towards a secure organisation. We invest in comprehensive training with assessment for the entire workforce. This covers security, data protection and secure delivery. Employees sign appropriate agreement to protect the confidentiality and integrity of data and are employment screened and reference checked.

### Discussion on Financial Performance with respect to Operational Performance

### Overview

The financial statements have been prepared in compliance with the requirements of the Companies Act, 2013 and as per Indian Accounting Standards (IND AS) for the year ended March 31, 2019.

The financial statements of TechM and its subsidiaries have been consolidated on a line by line basis by adding together like items of assets, liabilities, income, expenses, after eliminating intra group transactions and any unrealized gains or losses in accordance with the Indian Accounting Standard - 110 on "Consolidated Financial Statements" (IND AS 110).

The discussion on financial performance in the Management Discussion and Analysis relate primarily to the standalone accounts of Tech Mahindra Limited. Wherever it is appropriate, information pertaining to consolidated accounts for Tech Mahindra Limited & its subsidiaries is provided for the current year and previous year. For purpose of comparison with other firms in this industry as well as to see the positioning and impact that Tech Mahindra Limited has in the marketplace, it is essential to take the figures as reflected in the Consolidated Financial Statements.

### A. STANDALONE FINANCIAL POSITION

### 1. Share Capital

The authorized share capital of the Company is  $\gtrless$  7,932 Million, divided into 1,586,300,000 equity shares of  $\gtrless$  5 each. The paid up share capital stood at  $\gtrless$  4,917 Million as on March 31, 2019 compared to  $\gtrless$  4,897 Million as on March 31, 2018. The increase in paid up capital during the year is due to issue of 3,628,662 shares on account of conversion of options into shares ( $\gtrless$ 18 Million) by employees under the Employee Stock Option Plans.

### 2. Reserves and Surplus

### a) Securities premium account

The addition to the securities premium account of ₹ 1,607 Million during the year is due to amount transferred from share option outstanding account on exercise of stock options to the tune of ₹ 1,262 Million, transfer on allotment of equity shares ₹ 343 Million and ₹ 2 Million allotment of shares by ESOP Trust to employees. Reduction is due to Contractual obligation for Buyback ₹ 19,453 Million.

### b) Retained Earnings

The surplus in the Statement of Profit and Loss as on March 31, 2019 was ₹ 171,950 Million compared to ₹ 150,495 Million as on March 31, 2018.

### 3. Borrowings including Current Maturities

Borrowings including Current Maturities as on March 31, 2019 were ₹ 126 Million, as compared to ₹ 2,548 Million as on March 31, 2018.

### 4. Fixed Assets

The movement in Fixed Assets is shown in the table below: **₹ in Million** 

	۲	in Millior	
	As at March 31		
FIXED ASSETS	2019	2018	
Gross Book Value			
Land - Freehold	477	472	
Buildings	19,357	19,317	
Lease hold Improvements	840	929	
Plant & Equipments			
Leased	167	207	
Owned	14,226	13,973	
Computer equipments:-			
Leased	346	3,999	
Owned	14,244	13,567	
Office Equipments	1,695	1,560	
Furniture and fixtures	6,708	6,580	
Vehicles:-			
Leased	2	2	
Owned	201	207	
Intangible assets	14,808	13,967	
Total	73,071	74,780	
Less: Accumulated depreciation & amortization	46,357	43,764	
Net block	26,714	31,016	
Add: Capital work-in-progress	2,713	2,354	
Net fixed assets	29,427	33,370	

The Net Block of Fixed Assets and Capital Work in Progress stood at ₹ 29,427 Million as on March 31, 2019 as against ₹ 33,370 Million as on March 31, 2018. During the year, the Company incurred capital expenditure (gross) of ₹ 3,194 Million (previous year ₹ 13,361 Million includes ₹ 8,939 Million IPR). The major items of Capital Expenditure include addition to Computer equipment, Software, Plant and Equipment, & Furniture.

### 5. Investments

The summary of Company's investments is given below

		₹ in Million	
INVESTMENTS	As at March 31		
	2019	2018	
Non Current Investments			
Investment in Subsidiaries	61,163	58,085	
Investment in Non convertible debentures, Associates & others	7,060	11,473	
Total Investments	68,223	69,558	
Less: Provision for diminution of value	1,936	907	
Net Non Current Investments	66,287	68,650	
Investment (in Property)	1,141	1,289	
Total Non-Current Investments	67,428	69,939	
Current Investments			
Investment in mutual funds	37,508	25,479	
Term Deposits with Financial Institutions	11,000	5,500	
Investment in non-convertible debentures and commercial papers	14,812	2,952	
Current Investments	63,320	33,931	
Total Investment	130,748	103,870	

Total investments (non-current) as on  $31^{st}$  March 2019 stood at ₹ 67,428 Million as against ₹ 69,939 Million, as on  $31^{st}$  March 2018. During the year, Non Current Investment in Non-Convertible Debentures reduced to ₹ 6,908 Million as on  $31^{st}$  March 2019 as against ₹ 11,236 Million as on  $31^{st}$  March 2018. Investment in Subsidiaries Increased to ₹ 61,163 Million as on  $31^{st}$  March 2019 as against ₹ 58,085 Million as on  $31^{st}$  March 2018.

Investment in liquid mutual funds as at 31<sup>st</sup> March 2019 was ₹ 37,508 Million (previous year ₹ 25,479 Million) and additional investment during the year is in Term Deposits with Financial Institutions ₹ 5,500 Million and in Current Investment in non-convertible debentures and commercial papers to the tune of ₹ 11,860 Million.

### **Investment in Subsidiaries**

The Company invested in the following subsidiaries during the FY18-19:

### a) Dynacommerce Holdings B.V.

The Company has entered into an agreement to acquire 100% stake in Dynacommerce Holdings B.V. vide Share Purchase Agreement dated January 31, 2019 for a value of EUR 0.48 Million (₹ 37 Million).

### b) The CJS Solutions Group, LLC "The HCI Group"

During the year as per the agreement with minority stakeholders, Company

has acquired additional 4.07% stake in CJS Solutions Group, LLC (CJS) of USD 7.4 Million (₹ 510 Million).

### 6. Deferred Tax Asset

Deferred tax asset as at 31<sup>st</sup> March 2019 was at ₹ 2,182 Million as compared to ₹ 2,753 Million as of 31<sup>st</sup> March 2018. Deferred tax assets represent timing differences in the financial and tax books arising from depreciation of assets, provision for debtors and leave encashment & gratuity. The Company assesses the likelihood that the deferred tax asset will be recovered from future taxable income before carrying it as an asset.

### 7. Sundry Debtors

Sundrydebtorsat₹59,633Million (netof provision for doubtful debts of ₹ 3,090 Million) as of 31<sup>st</sup> March 2019 as compared to ₹ 51,010 Million (net of provision for doubtful debts of ₹ 2,918 Million) as of 31<sup>st</sup> March 2018. Debtor days as of 31<sup>st</sup> March 2019 (calculated based on perday sales in the last quarter) were 106 days as compared to 104 days as of 31<sup>st</sup> March 2018.

### 8. Cash and Bank Balances

The bank balances include both Rupee accounts and foreign currency accounts. The bank balances in overseas current accounts are maintained to meet the expenditure of the overseas branches and overseas project-related expenditure.

	₹	in Million	
CASH & BANK BALANCES	As at March 31		
CASH & BANK BALANCES	2019	2018	
Bank balances in India & Overseas			
Current accounts	2,988	8,304	
Deposit accounts	2,988	10,618	
Funds in transit	131	382	
Total cash and bank balances <sup>*</sup>	12,085	19,303	

\* Including unrealised (gain) / loss on foreign currency.

### 9. Other financial assets, other assets & loans

Other financial assets, other assets & loans as on  $31^{st}$  March, 2019 were ₹ 69,321 Million compared to ₹ 57,998 Million as on  $31^{st}$  March, 2018. Other financial assets include foreign currency derivative assets, security deposits, advances to related parties, interest receivable and

unbilled revenue. Other assets include prepaid expenses, balance with government authorities, advance income tax, capital advances, amounts deposited and held in escrow accounts for settlement consideration of Aberdeen UK & US and class action on erstwhile Satyam Computer Services Ltd.

10. Provisions, Financial Liabilities & Other liabilities Liabilities and provisions were ₹84,492 Million as of 31<sup>st</sup> March 2019 including long term liabilities and provision of ₹ 6,132 Million and short term / current liabilities and provisions of ₹ 78,360 Million compared to ₹ 58,104 Million including long term liabilities and provision of ₹ 8,566 Million and short term / current liabilities and provisions of ₹ 49,538 Million as of 31<sup>st</sup> March 2018. Increase is on account of Contractual Obligation of ₹ 19,556 Million towards Buyback of equity shares payable to shareholders.

### B. RESULTS OF OPERATIONS

The following table sets forth certain income statement items as well as these items as a percentage of our total income for the periods indicated:

	Fiscal	Fiscal 2019		Fiscal 2018	
Particulars	₹ in Million	% of Total Income	₹ in Million	% of Total Income	
INCOME					
Revenue from Services	272,196		236,922		
Other Income	9,601		17,280		
Total Income	281,797	100%	254,202	100%	
EXPENDITURE					
Personnel Cost	84,440	29.96%	81,240	31.96%	
Subcontracting Expenses	101,207	35.91%	90,257	35.51%	
Operating and Other Expenses	34,859	12.37%	26,432	10.40%	
Depreciation	6,587	2.34%	6,563	2.58%	
Finance Cost	431	0.15%	708	0.28%	
Total Expenditure	227,524	80.74%	205,200	80.72%	
Profit before tax and exceptional items	54,273	19.26%	49,002	19.28%	
Provision for Taxation	10,469		9,063		
Net profit for the year	43,804	15.54%	39,939	15.71%	

### 1. Revenue

The Company derives revenue principally from technology services provided to clients from various industries.

The revenue increased to ₹ 272,196 Million in fiscal 2019 from ₹ 236,922 Million in fiscal 2018. The increase in revenue is mainly due to increase in number of clients served & increase in amount of business from these clients.

### **Consolidated Revenue**

Consolidated Revenue for fiscal 2019 was ₹ 347,421 Million compared to ₹ 307,729 Million in fiscal 2018, growth of 12.9%.

### Consolidated revenue by Geography

Revenue from Americas was 47.2% in fiscal 2019 compared to 46.6% in fiscal 2018 while the share of revenue attributable to Europe was 29.3% in fiscal 2019 compared to 29.8% in the previous year. Revenue from Rest of the World (including India) as a percentage of total revenue was 23.5% in fiscal 2019 compared to 23.6% in fiscal 2018.

### **Consolidated revenue by Vertical**

For fiscal 2019, revenue from Communications was 41.2 % compared to 43.3% in previous year. Revenue from Manufacturing was 20.2 % in fiscal 2019 compared to 19.2% in fiscal 2018. Revenue from Technology, Media & Entertainment was 7.2% in fiscal 2019 compared to 6.5% in fiscal 2018. Revenue from Banking, financial services & insurance was 13.4% in fiscal 2019 compared to 13.7% in fiscal 2018. Revenue from Retail Transport & Logistics was 6.4% in fiscal 2019 compared to 6.8% in fiscal 2018. Revenue from Others

was 11.5% in fiscal 2019 compared to 10.6% in previous year.

### **Consolidated Revenue by Segment**

For fiscal 2019, 91.9% of revenue came from IT services, whereas 8.1% of revenue came from BPO services. The revenue share for fiscal 2018 from IT & BPO services was 92.8% & 7.2% respectively.

### 2. Other Income (Standalone)

Other income includes interest income, dividend income, foreign exchange gain/loss and net gain on disposal of assets.

Interest income mainly consists of interest received on bank deposits. Dividend income includes dividend received on long term investments as well as that received on current investments. Exchange gain/loss consists of mark to market gain/loss on ineffective hedges, realized gain/loss and revaluation gain/loss on translation of foreign currency assets and liabilities. Other income was ₹ 9,601 Million in fiscal 2019 compared to ₹ 17,280 Million in fiscal 2018. The decrease in other income was mainly due to lower foreign exchange gain in current fiscal year and gain on disposal of immovable property in last fiscal year.

	Fiscal 2019		Fiscal 2018	
Particulars	₹ in Million	% of Total expenditure	₹ in Million	% of Total expenditure
Personnel Cost	84,440	37.1%	81,240	39.6%
Subcontracting Expenses	101,207	44.5%	90,257	44.0%
Operating and Other Expenses	34,859	15.3%	26,432	12.9%
Depreciation	6,587	2.9%	6,563	3.2%
Finance Cost	431	0.2%	708	0.3%
Total Expenses	227,524	100.00%	205,200	100.00%

### 3. Expenditure (Standalone)

Personnel cost includes salaries, wages and bonus, allowances paid to associates deputed outside India, contribution to provident fund and other funds and staff welfare costs. The increase in personnel cost in absolute value is due to annual increments.

Subcontracting expenses include cost of direct contractors and agency contractors to support current and future business growth.

Operating and other expenses mainly include travelling expenses, rent, repairs and maintenance, communication expenses, office establishment costs, software packages and professional fees.

### 4. Profit before tax

Profit before tax and exceptional item was ₹ 54,273 Million in fiscal 2019 compared to ₹ 49,002 Million in fiscal 2018. Profit before tax as a percentage of total revenue was 19.9% in fiscal 2019 compared to 20.7% in fiscal 2018.

### 5. Income taxes

The provision for income tax for the year ended 31<sup>st</sup> March 2019 was ₹ 10,469 Million as compared to ₹ 9,063 Million in the previous year. The effective tax rate in these years was 19.3% and 18.5% respectively.

### 6. Profit after tax

Profit after tax was ₹ 43,804 Million in fiscal 2019 as compared to ₹ 39,939 Million in fiscal 2018. Profit after tax as a percentage of revenue was 16.1% in fiscal 2019 and 16.9% in fiscal 2018.

### **Consolidated PAT**

Consolidated PAT (owners of the company) for fiscal 2019 was ₹ 42,976 Million as compared to ₹ 37,998 Million last fiscal 2018. PAT as a percentage of revenue is 12.4% in fiscal 2019 & 12.3% in fiscal year 2018.

₹ in Million

### C. CASH FLOW

Particulars	Fisca	Year
Particulars	2019	2018
Net cash flow from operating activities	36,344	32,730
Net cash flow from (used in) investing activities	(15,425)	(21,848)
Net cash flow from (used in) financing activities	(20,359)	(12,095)
Increase/(Decrease) in Cash and Cash Equivalents	560	(1,213)
Effect of exchange rate changes on cash and cash equivalents	129	388
Cash and cash equivalents at the beginning of the year	8,892	9,717
Cash and cash equivalents at the end of the year	9,581	8,892

D. In accordance with the SEBI (Listing Obligations and Disclosure Requirements 2018) (Amendment) Regulations, 2018, the Company is required to give details of significant changes (change of 25% or more as compared to the immediately previous financial year) in key financial ratios.

Sr. No.	Key Financial Ratios*	Fiscal 2019	Fiscal 2018
1	Debtors Turnover	3.6	3.7
2	Inventory Turnover	NA	NA
3	Interest Coverage Ratio	159.4	209.2
4	Current Ratio	2.3	2.9
5	Debt Equity Ratio	0.5	0.4
6	Operating Profit Margin (%)	20.1%	21.0%
7	Net Profit Margin (%)	16.1%	16.9%
8	Return on Net Worth	21.8%	21.9%

<sup>\*</sup> Ratios are based on standalone financials

As movements are not greater than 25%, they are not material.

### E. Internal Control Systems

The Company maintains adequate internal control system, which provides, among other things, reasonable assurance of recording the transactions of its operations in all material aspects and of providing protection against significant misuse or loss of Company's assets. The Company uses an Enterprise Resource Planning (ERP) package, Business Intelligence and Analytics package, which enhances the internal control mechanism. The Company also has a Chief Information Risk Officer (CIRO) and Chief Information Officer (CIO) for overseeing the Internal Control and Systems.

# F. Material developments in human resources including number of people employed

Being an organization that focuses on staying at the cutting edge of technology through

our people, we strive at attracting the best talent through intensive recruitment drives in premier engineering and management institutes. During the year, Tech M saw a net addition of 8,275 professionals through campus recruitment, lateral hiring and acquisitions. The global headcount of the Company as on March 31, 2019 was 121,082 as compared to 112,807 as on March 31, 2018.

The IT attrition was 20.8% during the year as compared to 18.1% in the previous year. The Company has been working towards retaining talent by investing in career development programs, talent engagement initiatives, employee well-being (personal and professional), rewards and recognition as well as an empowered work environment.

### **Cautionary Statement**

Certain statements made in the management discussion and analysis report relating to the Company's objectives, projections, outlook, expectations, estimates and others may constitute 'forward-looking statements' within the meaning of applicable laws and regulations. Actual results may differ from such expectations, projections and so on, whether express or implied. Several factors could make a significant difference to the Company's operations. These include economic conditions affecting demand and supply, government regulations and taxation, natural calamities and so on over which the Company does not have any direct control.

## **BUSINESS RESPONSIBILITY REPORT**

(As per Regulation 34 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015)

# SECTION A: GENERAL INFORMATION ABOUT THE COMPANY

1. Corporate Identity Number (CIN) of the Company -

L64200MH1986PLC041370

### 2. Name of the Company -

Tech Mahindra Limited

3. Registered address -

Gateway Building, Apollo Bunder, Mumbai – 400 001. Tel: +91 22-2289-5500

4. Website -

www.techmahindra.com

5. E-mail id-

investor.relations@TechMahindra.com;

CorporateSustainability@TechMahindra.com

6. Financial Year reported -

April 01, 2018 - March 31, 2019

- 7. Sector(s) that the Company is engaged in (industrial activity code-wise) - Computer Programming, Consultancy and Related services
- 8. List three key products/services that the Company manufactures/provides (as in balance sheet)

Telecom Services; Consulting; Application Outsourcing, Infrastructure Outsourcing, Engineering Services, Business Services Group, Platform Solutions and Mobile Value Added Services

9. Total number of locations where business activity is undertaken by the Company

Refer to pages 72 in the Annual report

Markets served by the Company – Local/State/ National/International –

Refer to Management Discussion and Analysis Report on page no. 72 in the Annual report

### SECTION B: FINANCIAL DETAILS OF THE COMPANY

- 1. Paid up Capital (INR Mn) 4,917
- 2. Total Turnover (INR Mn) 272,196

- 3. Total profit after taxes (INR Mn) 43,804
- 4. Total Spending on Corporate Social Responsibility (CSR) as percentage of profit after tax (%)- 2%
- 5. List of activities in which expenditure in 4 above has been incurred:-

Refer Annexure X of Directors Report

### **SECTION C: OTHER DETAILS**

1. Does the Company have any Subsidiary Company/ Companies?

Yes. The Company has 155 Subsidiary companies as on  $31^{st}$  March 2019

 Do the Subsidiary Company/Companies participate in the BR Initiatives of the parent company? If yes, then indicate the number of such subsidiary company(s)

Yes. Our policies on Code of Conduct and Corporate Governance are followed across all Tech Mahindra Limited entities including the 30 wholly owned subsidiaries of Tech Mahindra Ltd.

3. Do any other entity/entities (e.g. suppliers, distributors etc.) that the Company does business with, participate in the BR initiatives of the Company? If yes, then indicate the percentage of such entity/entities? [Less than 30%, 30-60%, More than 60%]

Yes, more than 60% of the entities that the company does business with participate in the BR initiatives of the Company. The Suppliers and vendors are important stakeholders of our company and we value our collaborations with them. We have a Supply Chain Management policy and a Supplier Code of Conduct policy, which extends to all suppliers who conduct business with us. We also have capacity building workshops for our top suppliers on the importance of human rights, labor laws, a sustainable supply chain and the global trend in the green supply chain. The Company aims to help suppliers understand the importance of sustainable development as well as create a platform for all stakeholders to discuss their concerns and challenges.

### SECTION D: BR INFORMATION

- 1. Details of Director/Directors responsible for BR
  - (a) Details of the Director/Director responsible for implementation of the BR policy/ policies
  - 1. DIN 00018234
  - 2. Name Mr. C. P. Gurnani
  - 3. Designation Managing Director & CEO
  - (b) Details of the BR head

NO.	PARTICULARS	DETAILS
1	DIN Number (if applicable)	NA
2	Name	Sandeep Chandna
3	Designation	Chief Sustainability Officer
4	Telephone number	9810314114
5	e-mail id	sandeepch@techmahindra. com

2. Principle-wise (as per NVGs) BR Policy/policies

Tech Mahindra has in place the Business Responsibility Policy *http://www.techmahindra. com/investors/corporate\_governance.aspx* which addresses the 9 principles as per the National Voluntary Guidelines on Social, Environmental and Economic Responsibilities

### (a) Details of compliance (Reply in Y/N)

of Business. This policy is applicable to all Tech Mahindra associates and ensures our business practices are governed by these principles.

- P1: Businesses should conduct and govern themselves with Ethics, Transparency and Accountability.
- P2: Businesses should provide goods and services that are safe and contribute to sustainability throughout their life cycle.
- P3: Businesses should promote the wellbeing of all employees.
- P4: Businesses should respect the interests of, and be responsive towards all stakeholders, especially those who are disadvantaged, vulnerable and marginalized.
- P5: Businesses should respect and promote human rights.
- P6: Businesses should respect, protect, and make efforts to restore the environment.
- P7: Businesses, when engaged in influencing public and regulatory policy, should do so in a responsible manner.
- P8: Businesses should support inclusive growth and equitable development.
- P9: Businesses should engage with and provide value to their customers and consumers in a responsible manner.

Sr. No.	Questions	P1: Ethics and Transparency	P2: Sustainable Services	P3: Wellbeing of employees	P4: Responsiveness to Stakeholders	P5: Respect Human Rights	P6: Environ- mental Responsibility	P7: Public policy advocacy	P8: Support inclusive growth	P9: Engagement with Customers
1.	Do you have a policy//policies for	Y	Y	Y	Y	Y	Y	Y Note 1	Y	Y
2.	Has the policy been formulated in consultation with the relevant stakeholders?	Y	Y	Y	Y	Y	Y	Y	Y	Y
3.	Does the policy conform to any national/ international standards? If yes, specify? (50 words)	Y	Y	Y	Y	Y	Y	NA	Y	Y
4.	Has the policy being approved by the Board? If yes, has it been signed by MD/owner/ CEO/ appropriate Board Director?	Y Note 2	Y Note 2	Y Note 2	Y Note 2	Y Note 2	Y Note 2	Y Note 2	Y Note 2	Y Note 2

Sr. No.	Questions	P1: Ethics and Transparency	P2: Sustainable Services	P3: Wellbeing of employees	P4: Responsiveness to Stakeholders	P5: Respect Human Rights	P6: Environ- mental Responsibility	P7: Public policy advocacy	P8: Support inclusive growth	P9: Engagement with Customers
5.	Does the Company have a specified committee of the Board/Director/ Official to oversee the implementation of the policy?	Y	Y	Y	Y	Y	Y	Y	Y	Y
6.	Indicate the link for the policy to be viewed online?	Y Note 3	Y Note 3	Y Note 3	Y Note 3	Y Note 3	Y Note 3	Y Note 3	Y Note 3	Y Note 3
7.	Has the policy been formally communicated to all relevant internal and external stakeholders?	Y	Y	Y	Y	Y	Y	Y	Y	Y
8.	Does the Company have in-house structure to implement the policy/policies?	Y	Y	Y	Y	Y	Y	Y	Y	Y
9.	Does the Company have a grievance redressal mechanism related to the policy/ policies to address stakeholders' grievances related to the policy/ policies?	Y	Y	Y	Y	Y	Y	Y	Y	Y
10.	Has the Company carried out independent audit/ evaluation of the working of this policy by an internal or external agency?	Y	Y	Y	Y	Y	Y	Y	Y	Y

Note 1: There is no distinct policy on public advocacy. However, the company is aligned to the Mahindra philosophy on policy advocacy

Note 2: As per the approval matrix of the company, policies are approved by the concerned Unit Heads.

Note 3: All Tech Mahindra policies are uploaded on the BMS site on the Tech Mahindra intranet for the information and implementation by the internal stakeholders. They are also available on the Tech Mahindra website

http://www.techmahindra.com/investors/corporate\_governance.aspx;

http://www.techmahindra.com/company/Sustainability.aspx;

http://techmahindrafoundation.org/csr-policy/

#### Governance related to BR

(a) Indicate the frequency with which the Board of Directors, Committee of the Board or CEO to assess the BR performance of the Company. Within 3 months, 3-6 months, Annually, More than 1 year

Within 3-6 months

(b) Does the Company publish a BR or a Sustainability Report? What is the hyperlink for viewing this report? How frequently it is published?

Tech Mahindra has been publishing its standalone Sustainability Reports since 2013-14. The Reports as per the GRI framework are published annually and are accessible on the Company website http://www.techmahindra. com/company/Sustainability.aspx

# Tech Mahindra

### SECTION E: PRINCIPLE-WISE PERFORMANCE Principle 1

1. Does the policy relating to ethics, bribery and corruption cover only the company? Yes/ No. Does it extend to the Group/Joint Ventures/ Suppliers/Contractors/NGOs /Others?

The policy relating to ethics, bribery and corruption covers not only Tech Mahindra Limited, but extends beyond the company to our stakeholders too. The Company has welldefined policies on Anti-corruption and bribery as well as Code of Conduct, which extends to all stakeholders of the company (internal and external) and cover all issues relating to ethics, bribery and corruption. Tech Mahindra also has a separate Supplier Code of Conduct policy for all our suppliers, vendors, and companies who provide us with products and services.

2. How many stakeholder complaints have been received in the past financial year and what percentage was satisfactorily resolved by the management? If so, provide details thereof, in about 50 words or so.

There were 507 CEBC whistle blow complaints received during 2018-19. All whistle blows were redressed for investigation and suitable actions were taken wherever necessary.

### Principle 2

# 1. List up to 3 of your products or services whose design has incorporated social or environmental concerns, risks and/or opportunities.

1	Smart Cities – Smart Solutions	Tech Mahindra has implemented multi-dimensional Smart Solutions for Jaipur Development Authority, Gandhinagar and Kanpur Smart Cities. Smart solutions like Intelligence Transport Management, Adaptive Traffic Control, Smart Waste management, Environment Sensors, Public announcement System, Emergency Call box and E-Governance applications have improved the efficiency of municipal services, enhanced the security of citizens and promoted a better quality of life. All these solutions are integrated to the ICCC (Integrated Command and Control Centre), which enables real time monitoring and helps in responding to day-to-day & emergency situations throughout the city seamlessly. These multidimensional projects have thus brought in Environmental Improvement, enhanced Social Infrastructure and encouraged Sustainable Development.
2	Blockchain solution for Spam calls in India	Tech Mahindra has successfully deployed a cutting-edge solution leveraging Blockchain Technology for one of the leading telecom players in India, which has a base of 300Mn+ subscribers. The solution aims at mitigating the issue of unsolicited commercial communication (UCC) or spam calls and messages. We designed this holistic blockchain-based solution, for the Indian telecom sector, in compliance with the regulations and guidelines published by TRAI (Telecom Regulatory Authority of India) in Jul 2018. The solution enables the telecom providers prevent unauthorized access of their subscribers' data.
3	Next Gen Emergency Management System	Next Gen EMS is a holistic and comprehensive platform, which interlaces various next generation technologies to provide end-to-end flow of information and enable emergency response teams to provide high quality care without compromising on the speed of the care delivery. Next gen EMS solution disrupts the current native emergency response system, transforming it into an end-to-end platform, which enables emergency response organizations to deploy scalable and next gen technologies like mobile apps and unmanned aerial vehicles for improving the emergency responses. This disruption into a platform contributes to improved utilization of key resources like ambulances (ALS, BLS) and reduced response time through nullification of the impact of external environment variables on transit time. It also reduces the risk through instant establishment of communication medium for real time and seamless flow of information among various stakeholders (like ambulatory team, Hospitals, Specialists) of the emergency response team.

- 2. For each such product, provide the following details in respect of resource use (energy, water, raw material etc.) per unit of product(optional):
  - (a) Reduction during sourcing/production/ distribution achieved since the previous year throughout the value chain?

#### (b) Reduction during usage by consumers (energy, water) has been achieved since the previous year?

Tech Mahindra being a Software Services company, our products are not resource intensive and hence reduction is negligible

# 3. Does the company have procedures in place for sustainable sourcing (including transportation)?

Yes

(a) If yes, what percentage of your inputs was sourced sustainably? Also, provide details thereof, in about 50 words or so.

Tech Mahindra has a Sustainable Supply Chain Management Policy and the Suppliers Code of Conduct policy, which have to be stringently followed by our vendors. Tech Mahindra prefers suppliers with sustainable practices and ability to deliver on key strategic growth initiatives.

Our approach to sustainable sourcing is:

- a) Sourcing with the highest possible standards aligned with responsible business practices
- b) Raising awareness of sustainable sourcing with our key suppliers through workshops and webinars
- c) Assessment of vendors focusing on social, ethical and environmental aspects

90% of inputs are sourced sustainably. Specifications of CAPEX items are finalized by considering the vendor's sustainability aspects and they have to supply items with desired specifications. Our supplier analysis also takes into account the sourcing strategy of the supplier and proximity of the supplier to the location where the order request has been raised. This helps improve logistics and saves time, cost and emissions from unwanted transportation through longer routes.

We conduct supplier audits, which help us understand the potential risks within the Supply Chain from ESG perspective.

# 4. Has the company taken any steps to procure goods and services from local & small producers, including communities surrounding their place of work?

The Tech Mahindra Sustainable Supply Chain Management Policy includes a clause on procurement of goods and services from local and small communities. During supplier evaluation process, if all other factors are on par between potential suppliers and assessment of risks associated with them, then the company will give preference to the local supplier or small producer and procure goods locally. Most IT requirements are from Original Equipment Manufacturers (OEMs) procured globally and so they cannot be sourced locally. However, the company encourages sourcing of operational requirements and consumable services through local distributors and suppliers. This also helps us in better inventory, shorter lead-time and logistics control while reducing transportation emissions

(a) If yes, what steps have been taken to improve their capacity and capability of local and small vendors?

Development of Local Vendors is a continuous process and their empanelment is done on a regular basis based on references, direct contacts and interactions with them. Tech Mahindra conducts capacity-training workshops for the suppliers touching upon topics such as Human rights and labor laws, the global trend in green supply chain and Anti-corruption. Tech Mahindra aims to help suppliers understand the importance of sustainable development as well as create a platform for all stakeholders to discuss their concerns and challenges.

5. Does the company have a mechanism to recycle products and waste? If yes what is the percentage of recycling of products and waste (separately as <5%, 5-10%, >10%). Also, provide details thereof, in about 50 words or so.

Yes, >10%. The company has a mechanism to recycle waste but we don't deal with product recycling as we do not manufacture products.

We have a robust waste management system of segregation at source, collection and management of both hazardous and nonhazardous waste. Scrap waste comprising of plastic, office waste, packaging and paper is given to vendors for recycling. The organic waste is converted into manure through the process of Vermicomposting or in the Organic Waste Composter at our major locations. Vermicomposting of wet waste has yielded 32.5 ton of manure that was used for landscaping.

The e-waste generated includes defunct computers, monitors and servers, electronic and electrical items and is disposed of for recycling through government-authorized certified vendors. FY 18-19 had 209.3 ton of E-waste sent for recycling through an authorized vendor.

Sewage Treatment Plants are set up at all major facilities to recycle and treat wastewater, which is reused for non-operational purposes like landscaping and for flushing in washrooms. More than 606461 kl of treated STP water helped in reducing fresh water withdrawal. We also have rainwater harvesting plants and pits that help in charging more than 950 kl of ground water yearly.

### Principle 3

### (These are the details of only TML)

- 1. Please indicate the Total number of employees. 103822
- 2. Please indicate the Total number of employees hired on temporary/contractual basis. **19523**
- 3. Please indicate the Number of permanent women employees. **31900**
- 4. Please indicate the Number of permanent employees with disabilities **218**
- 5. Do you have an employee association that is recognized by management?

Tech Mahindra recognizes the right to freedom of association & encourages associates to connect, discuss ideas and raise issues through readily available internal tools and platforms. Although in India our associates are not part of any trade Unions, there are internal tools also, readily available to all associates to share their views, opinions and ideas across managerial levels and across the organization. Tech Mahindra follows the local rules and regulations in the country of our operations and adheres to these collective bargaining agreements in European countries where applicable.

6. What percentage of your permanent employees is members of this recognized employee association?

NA

7. Please indicate the Number of complaints relating to child labour, forced labour, involuntary labour, sexual harassment in the last financial year and pending, as on the end of the financial year.

No.	Category	No of complaints filed during the financial year	No of complaints pending as on end of the financial year
1	Child labour / forced labour / involuntary labour	0	0
2	Sexual harassment	26	0
3	Discriminatory Employment	0	0

8. What percentage of your under mentioned employees were given safety & skill upgradation training in the last year? (We have also included the Behavioral trainings given to the non-IT employees here).

- (a) Permanent Employees 85.66%
- (b) Permanent Women Employees 85.82%
- (c) Casual/Temporary/Contractual Employees 56.64%
- (d) Employees with Disabilities **95.69**%

### Principle 4

1. Has the company mapped its internal and external stakeholders? Yes/No

Yes

2. Out of the above, has the company identified the disadvantaged, vulnerable & marginalized stakeholders?

Yes

Are there any special initiatives taken by the company to engage with the disadvantaged, vulnerable and marginalized stakeholders. If so, provide details thereof, in about 50 words or so.

The CSR vision of Tech Mahindra Foundation (TMF) is 'Empowerment through Education'. Under this broad theme, TMF works with the disadvantaged community in each area of work including education and employability.

The Foundation's SMART (Skills for Market Training) employability programme is our flagship programme that trains & educates young men & women to create a skill-based cadre who could contribute to India's economic productive strength. The Foundation supports 100 SMART centres across 11 cities of India, training more than 19,000 youth annually and successfully plugging the demand and supply gap in multiple manufacturing and service industries.

Tech Mahindra SMART Academies cater to the skilling agenda that aims at creating a cadre of well-qualified, trained healthcare professionals through a number of paramedical diploma and certificate courses. The Foundation runs 3 SMART Academies for Healthcare in Delhi, Mohali, and Mumbai and 1 Digital Media Academy in Visakhapatnam. 1054 youth enrolled across all the 4 SMART Academies in 2018-19.

TMF works with Government Primary Schools by supporting initiatives that lead to sustainable transformation. The Education programme works with schools, teachers and the community to impart quality education and encourage holistic development to children from vulnerable communities, with a focus on improving learning outcomes. The Foundation also works with children and youth with disabilities in the areas of education and skill development. Activities under the disability programme focus on the dignity and independence of persons with disabilities.

TMF strongly encourages volunteering activities to supplement its skilling and education programmes. In 2018-19, 31830 volunteers clocked 164278 hours in various activities.

Please refer to http://techmahindrafoundation. org/ for further details.

### Principle 5

1. Does the policy of the company on human rights cover only the company or extend to the Group/Joint Ventures/Suppliers/Contractors/ NGOs/Others?

Policies on Human Rights, including the Code of Ethical Business Conduct, Prevention of Sexual Harassment and the Whistleblower policies along with the group Business Responsibility Policy cover all aspects on Human Rights for the Company and extend to all stakeholders of Tech Mahindra.

2. How many stakeholder complaints have been received in the past financial year and what percent was satisfactorily resolved by the management?

There have been no complaints on Human Rights received in the past financial year.

#### **Principle 6**

#### 1. Does the policy related to Principle 6 cover only the company or extends to the Group/Joint Ventures/Suppliers/Contractors/NGOs/others.

The company has various policies related to environmental protection. The Supply Chain Management policy includes environment protection and covers suppliers. The Green procurement policy encourages suppliers to deliver products/services with minimal negative impact on environment. The Environment policy applies to all levels of the organization across Tech Mahindra facilities excluding Sales and Client Offices. The Company aims to help suppliers/contractors understand the importance of sustainable development as well as create a platform for all stakeholders to discuss their concerns and challenges.

Tech Mahindra policies are in sync with the Mahindra & Mahindra Group environmental policies. Our ideology of Environmental Sustainability is reflected in our rigor and strategic thinking across the organization. We believe that our operations should not adversely affect the future of our society, its ecological balance and life support functions. 2. Does the company have strategies/ initiatives to address global environmental issues such as climate change, global warming, etc? Y/N. If yes, please give hyperlink for webpage etc.

> Yes, the company has strategies/ initiatives to address global environmental issues such as climate change & global warming. Our approach towards reducing GHG (Green House Gas) emissions is to not only improve our energy efficiency but also increase our share of renewables.

> Please refer to the details in the Sustainability Report on the below web-link: http://www. techmahindra.com/company/Sustainability.aspx

# 3. Does the company identify and assess potential environmental risks? Y/N

Yes, we have integrated multi-disciplinary company-wide risk identification, assessment, and management processes across our locations. At Tech Mahindra, Risk assessment is entrusted with the Enterprise Risk Management Team in conjunction with various business functions. The environment risks identified are on the below aspects

- Climate Change
- Weather-related
- Natural Disasters
- Water Quality and Security
- Occupational Health and Safety
- Brand Reputation
- Changing consumer behavior
- Technology and transition
- 4. Does the company have any project related to Clean Development Mechanism? If so, provide details thereof, in about 50 words or so. Also, if Yes, whether any environmental compliance report is filed?

No

5. Has the company undertaken any other initiatives on – clean technology, energy efficiency, renewable energy, etc. Y/N. If yes, please give hyperlink for web page etc.

We have various emission reduction initiatives taken across the organization to reduce emissions a) Installation of energy efficient equipment (motion sensors, LEDs, energy efficient laptops/servers), consolidation of operations to increase system efficiency, energy savings and better maintenance quality. (b) Increase in renewable energy share of the company operations through onsite installation and Open Access source. (c) Increase in virtual server infrastructure thus reducing dependency on physical servers (d) Replacement of existing data centres with more efficient HVAC containment & airflow reduction systems and utilizing natural cooling techniques wherever possible. (e) Encouraging virtual meetings to reduce Business travel and logistics.

Please refer to the details in the Sustainability Reports on the below web-link: *http://www. techmahindra.com/company/Sustainability.aspx.* 

6. Are the Emissions/Waste generated by the company within the permissible limits given by CPCB/SPCB for the financial year being reported?

Yes

7. Number of show cause/ legal notices received from CPCB/SPCB which are pending (i.e. not resolved to satisfaction) as on end of Financial Year.

An approval for consent to Expansion of project and Environment clearance for one location is pending with MPCB & EC as on end of financial year.

### Principle 7

1. Is your company a member of any trade and chamber or association? If Yes, Name only those major ones that your business deals with:

Tech Mahindra is a member of the following major associations

- (a) National Association of Software and Services Companies (NASSCOM)
- (b) Confederation of Indian Industry (CII)
- (c) United Nations Global Compact (UNGC)

Tech Mahindra is also part of the following forums through our association with the larger M&M group.

- (a) World Business council for Sustainable Development (WBCSD)
- (b) Global Reporting Initiative (GRI)
- 2. Have you advocated/lobbied through above associations for the advancement or improvement of public good? Yes/No; if yes specify the broad areas (drop box: Governance and Administration, Economic Reforms, Inclusive Development Policies, Energy security, Water, Food Security, Sustainable Business Principles, Others)

Tech Mahindra collaborates with the Government and Industry bodies in the following areas

- Sustainability and climate change actions.
- Environmental degradation, climate change and inclusion.

 Transformation through policy advocacy, knowledgecreation, knowledge dissemination and 'on-ground' model projects.

Tech

Mahindra

- Member of the Smart Grid Task Force which help accelerate the development of smart grid technologies in the Indian power sector.
- Workshops aimed to facilitate the development of best practice implementing a voluntary corporate carbon pricing program and report on GHG emissions considering GRI protocols.
- Collaboration with NITI Aayog and Smart City Development Corporation.

### Principle 8

### 1. Does the company have specified programmes/ initiatives/projects in pursuit of the policy related to Principle 8? If yes details thereof.

All social initiatives and projects of Tech Mahindra are handled by the Tech Mahindra Foundation which focuses on three areas of development – school education, employability, and technical education. It has been running 150+ projects with 100+ partners across India and has impacted more than 400,000 lives (since its inception). The Foundation has an inclusive approach wherein it supports disabled children and youth in its programmes. Through SMART+ and ARISE+ programmes, the Foundation helps persons with disabilities gain an education, earn an income and live independently.

Tech Mahindra volunteering activities are carried out directly by our associates with the help and support of our partner NGOs. The Foundation strongly encourages volunteering activities to inculcate our associates with the right attitude towards individual social responsibility while also furthering the TMF skilling and education programmes. In 2018-19, 31830 volunteers clocked 164278 hours under various activities.

The internal associates' team, JOSH also takes up social activities as part of its programs and encourages volunteering by associates in the nearby areas. Tech Mahindra HR invites associates to be part of the Employee Social Responsibility Options (ESRO) initiative where the associate can get funding for the NGOs where they have been volunteering over a sustained period of time.

#### 2. Are the programmes/projects undertaken through in-house team/own foundation/ external NGO/government structures/any other organization?

Tech Mahindra Foundation implements its projects in direct mode (Direct Implementation Projects) as well as through partner NGOs (Partner Implementation Projects). There are also some projects done in collaboration with government organizations.

a) Direct Implementation Projects for Tech Mahindra Foundation

> Mahindra Educational Institutions (MEI); Tech Mahindra SMART Academy for Healthcare, New Delhi, Mohali and Mumbai; Tech Mahindra SMART Academy for Digital Media, Visakhapatnam.

b) Partner Implementation Projects of Tech Mahindra Foundation

> SMART, SMART+, ARISE and ARISE+ programmes are implemented in partnership with NGO partners across 11 locations in India.

c) Projects with Government organizations: Shikshaantar (an educator capacity building programme) is implemented directly in New Delhi, Mumbai, Thane and Pune in partnership with their respective State Municipal Corporations.

# 3. Have you done any impact assessment of your initiative?

Yes. The Employability (SMART) programme has been assessed by KPMG; the In-Service Teacher Education Institute (ITEI) by Kantar Public and Grant Thornton conducted a 10-year impact study of Tech Mahindra Foundation's work.

4. What is your company's direct contribution to community development projects- Amount in INR and the details of the projects undertaken?

Tech Mahindra Foundation spent INR 65.59 crore on its Education and Employability programmes during this financial year. Please refer to *http:// techmahindrafoundation.org/* for details of our CSR projects.

The spend on Technical Education by Mahindra Educational Institutions is INR 24.77 crore.

# 5. Have you taken steps to ensure that this community development initiative is successfully adopted by the community? Please explain in 50 words, or so.

Community involvement is one of the key elements in the design of our CSR programmes. The community is involved at multiple stages from inception to implementation of programmes. The SMART programme (Skills for Market Training) along with the SMART Academies provide employability skills to young people from vulnerable urban communities. They, in turn, become advocates for skilling among their peers and communities. ARISE and ARISE+ also include elements of community outreach, awareness, and mobilisation.

### Principle 9

1. What percentage of customer complaints/ consumer cases are pending as on the end of financial year.

For FY–2018-19, we have addressed all customer complaints and there are no major customer grievances pending.

Our customer centric culture spans across the organization ensuring better services, experience and a better value for money for our customers. Customer escalations and complaints are treated with utmost importance in the organization. The Customer Centricity Office tracks all critical customer escalations and expedites the necessary actions required to close these complaints quickly. We have a Chief Customer Officer who proactively manages all customer escalations. His contact details are updated on the external Tech Mahindra website http://www.techmahindra.com/company/ customer\_centricity\_office.aspx for easy access and connect with all our customers.

2. Does the company display product information on the product label, over and above what is mandated as per local laws? Yes/No/N.A./ Remarks(additional information)

N.A. Tech Mahindra delivers IT services and is not a product company.

3. Is there any case filed by any stakeholder against the company regarding unfair trade practices, irresponsible advertising and/or anti-competitive behaviour during the last five years and pending as on end of financial year. If so, provide details thereof, in about 50 words or so.

> There has been no case filed by any stakeholder against Tech Mahindra regarding unfair trade practices, irresponsible advertising and/or anticompetitive behaviour during the last five years.

4. Did your company carry out any consumer survey/ consumer satisfaction trends?

Yes, our customer-centric initiatives include meeting customers pro-actively to understand the pulse on the ground, monitoring customer concerns and measuring customer satisfaction through a customer survey known as NPS (Net Promoter Score) or CaPS (Customer as Promoter score) via a third party. We also run the P-Sat (Project Satisfaction Survey) for all our projects.



# Standalone Financial Statements

Tech Mahindra

# **INDEPENDENT AUDITORS' REPORT**

### To the Members of Tech Mahindra Limited

### Report on the Audit of the Standalone Financial Statements

### Opinion

We have audited the standalone financial statements of Tech Mahindra Limited ("the Company"), which comprise the standalone balance sheet as at 31 March 2019, and the standalone statement of profit and loss (including other comprehensive income), standalone statement of changes in equity and standalone statement of cash flows for the year then ended, and notes to the standalone financial statements, including a summary of the significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Companies Act, 2013 ("Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31 March 2019, and profit and other comprehensive income, changes in equity and its cash flows for the year ended on that date.

### **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those SAs are further described in the *Auditor's Responsibilities for the Audit of the Standalone Financial Statements* section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the standalone financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Emphasis of matter**

We draw attention to note 35 (B) of the standalone financial statements, which describes in detail, certain matters relating to erstwhile Satyam Computer Services Limited ("erstwhile Satyam"), amalgamated with the Company with effect from 1 April 2011. The Company's management on the basis of current legal status and external legal opinion, has concluded that claims made by 37 companies in the City Civil Court, for alleged advances amounting to ₹ 12,304 million, to erstwhile Satyam and presented separately under 'Suspense account (net)' will not sustain on ultimate resolution by the Court as explained in the aforesaid note.

Our opinion is not modified in respect of this matter.

## Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the standalone financial statements of the current period. These matters were addressed in the context of our audit of the standalone financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

The key audit matter	How the matter was addressed in our audit			
	Our audit procedures included:			
development contracts The Company engages in fixed price development contracts, wherein revenue is recognized using the percentage of	• Obtained an understanding of the systems, processes and controls implemented by the Company for calculating and recording revenue and the associated contract assets and liabilities.			
completion method based on management's estimate of contract efforts. These contracts may also involve recognizing onerous obligations that require critical estimates to be made by the management.	• Evaluated the design and operating effectiveness of internal controls relating to recording of the contract value, efforts incurred and process around estimation of efforts required to complete the performance obligations.			
	• On selected sample of contracts, tested revenue recognition, and our procedures included:			

Further, the new revenue standard – Ind	
AS 115 "Revenue from contracts with customers" which became applicable from 1 April 2018, establishes a comprehensive framework for recognition of revenue and involves making judgements and estimates, which affect the accounting for such contracts. (Refer notes 2.3 (i), 2.8 and 44 to the standalone financial statements)	<ul> <li>evaluating the identification of performance obligations;</li> <li>considering the terms of the contracts to determine the transaction price; and</li> <li>testing Company's calculation of efforts incurred, estimation of contract efforts including estimation of onerous obligation, through a retrospective review of efforts incurred with estimated efforts.</li> <li>Tested aged contract assets to assess possible delays in achieving milestones, which may require a change in estimated efforts to complete the remaining performance obligations.</li> <li>Performed analytical procedures over revenue and receivables.</li> </ul>
Evaluation of uncertain tax position:	Our audit procedures included:
jurisdictions which require it to estimate its income tax liabilities according to the tax laws of the respective tax jurisdiction. Further, there are matters of interpretation in terms of application of tax laws and rules to determine current tax provision and deferred taxes. The Company's tax positions are challenged by the tax authorities on a range of tax matters including corporate tax and transfer pricing. The Company has uncertain tax positions including erstwhile Satyam tax litigations. This requires the management to make significant judgements to determine the possible outcome of uncertain tax positions and consequently has an impact on related	<ul> <li>Obtained an understanding of the key uncertain tax positions.</li> <li>Obtained a list of updates to tax assessments and tax litigations during the year, including management's assessment of the impact of these updates on the uncertain tax positions and assessment of possible outcomes. As a part of this procedure, we also considered external legal opinions and consultations made by the Company for key uncertain tax positions.</li> <li>Involved our tax experts to test the current tax provisions, inspect key correspondence and considered legal precedence and other tax rulings in evaluating the management's assessment of uncertain tax positions.</li> <li>Assessed Company's estimates of the possible outcome of the disputed cases, including erstwhile Satyam tax litigations.</li> <li>Evaluated the key assumptions in estimating current tax provisions and deferred taxes.</li> </ul>

# Information other than the Standalone Financial Statements and Auditors' Report Thereon ("Other Information")

The Company's management and Board of Directors are responsible for the other information. The other information comprises the information included in the Company's annual report, but does not include the standalone financial statements and our auditors' report thereon.

Our opinion on the standalone financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the standalone financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the standalone financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Management's Responsibility for the Standalone Financial Statements

The Company's management and Board of Directors are responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these standalone financial statements that give a true and fair view of the state of affairs, profit/loss and other comprehensive income, changes in equity and cash flows



of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards (Ind AS) specified under section 133 of the Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the standalone financial statements, management and Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is also responsible for overseeing the Company's financial reporting process.

### Auditor's Responsibilities for the Audit of the Standalone Financial Statements

Our objectives are to obtain reasonable assurance about whether the standalone financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the standalone financial statements, whether
  due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
  a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the standalone financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the standalone financial statements, including the disclosures, and whether the standalone financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the standalone financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### **Report on Other Legal and Regulatory Requirements**

- 1. As required by the Companies (Auditors' Report) Order, 2016 ("the Order") issued by the Central Government in terms of section 143 (11) of the Act, we give in the "Annexure A" a statement on the matters specified in paragraphs 3 and 4 of the Order, to the extent applicable.
  - (A) As required by section 143(3) of the Act, we report that:
    - a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
    - b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
    - c) The standalone balance sheet, the standalone statement of profit and loss (including other comprehensive income), the standalone statement of changes in equity and the standalone statement of cash flows dealt with by this Report are in agreement with the books of account.
    - d) In our opinion, the aforesaid standalone financial statements comply with the Ind AS specified under section 133 of the Act.
    - e) On the basis of the written representations received from the directors as on 31 March 2019 taken on record by the Board of Directors, none of the directors is disqualified as on 31 March 2019 from being appointed as a director in terms of section 164(2) of the Act.
    - f) With respect to the adequacy of the internal financial controls with reference to financial statements of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure B".
  - (B) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
    - i. The Company has disclosed the impact of pending litigations as at 31 March 2019 on its financial position in its standalone financial statements Refer Note 30 to the standalone financial statements;
    - ii. The Company has made provision, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long-term contracts including derivative contracts Refer Note 24 to the standalone financial statements; and
    - iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company.
  - (C) With respect to the matter to be included in the Auditor's Report under section 197(16):

In our opinion and according to the information and explanations given to us, the remuneration paid by the Company to its directors during the current year is in accordance with the provisions of section 197 of the Act. The remuneration paid to any director is not in excess of the limit laid down under section 197 of the Act. The Ministry of Corporate Affairs has not prescribed other details under section 197(16) which are required to be commented upon by us.

For **B S R & Co. LLP** *Chartered Accountants* Firm's registration No: 101248W/W-100022

> Jamil Khatri Partner Membership No. 102527

Place: Mumbai Date: 21 May 2019

### ANNEXURE A TO THE INDEPENDENT AUDITORS' REPORT – 31 MARCH 2019

With reference to the Annexure referred to in paragraph 1 in "Report on Other Legal and Regulatory Requirements" of the Independent Auditors' Report to the Members of the Company on the standalone financial statements for the year ended 31 March 2019, we report that:

- (i) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - (b) The Company has a regular program of physical verification of its fixed assets, by which its fixed assets are verified in a phased manner over a period of three years. In our opinion, this periodicity of physical verification is reasonable having regard to the size of the Company and the nature of its assets. In accordance with this program, certain fixed assets were verified during the year and no material discrepancies were noticed on such verification.
  - (c) According to the information and explanations given to us and on the basis of our examination of the records of the Company, title deeds of immovable properties/lease agreements in respect of immovable properties taken on lease, are held in the name of the Company, except for the following:

Particulars of immoveable property	Gross Block at 31 March 2019 (INR Million)	Net Block at 31 March 2019 (INR Million)	Remarks
Freehold land located at Bahadurpally, Survey No. 62/1A, Qutubullapur Mandal, Bahadurpally Village, District- Ranga Reddy, Hyderabad – 500043 measuring 581,711 square meters	190	190	As per the information and explanations provided to us, after payment of the stamp duty to the Registrar of the State of Andhra Pradesh, the state split into Andhra Pradesh and Telangana, due to which the jurisdiction of the registration office has changed. The final demand has not crystallized and the Andhra Pradesh High Court order is not adjudicated.
Leasehold Land located at Survey no. 1(P), 3(P), 8(P), 40(P), 7I(P), 109, 152(P), MIHAN SEZ Area, Nagpur - 441108, admeasuring 518,241 square meters	470	429	As per the information given to us, the Company has not yet received the adjudication certificate. Mutation proceedings will be initiated after the adjudication certificate is received from the authority.
Leasehold land located at Plot No. S - 1, Maitree Vihar Road, Chandrasekharpur, Bhubaneswar-751023, admeasuring 55,600 square meters	5	4	As per the information given to us, the General Administration Department of Government of Odisha has not yet issued the letter communicating the transfer fees to be paid by the Company. On such payment, the property will be registered in the revenue records.

- (ii) The Company is a service company primarily engaged in providing information technology and related services. Accordingly, it does not hold any physical inventories. Thus, paragraph 3 (ii) of the Order is not applicable.
- (iii) According to the information and explanations given to us, the Company has not granted any loans, secured or unsecured, to companies, firms, Limited Liability Partnerships or other parties covered in the register maintained under section 189 of the Act. Accordingly, paragraph 3 (iii) (a), (b) and (c) of the Order is not applicable to the Company.
- (iv) In our opinion and according to the information and explanations given to us, based on a legal opinion obtained by management, the Company has complied with the provisions of sections 185 and 186 of the Companies Act 2013 in respect of loans, investments, guarantees and security.
- (v) As per the information and explanations given to us, the Company has not accepted any deposits from the public in accordance with the provisions of sections 73 to 76 of the Act and the rules made thereunder. Accordingly, the provisions of paragraph 3(v) of the Order are not applicable to the Company.
- (vi) The Central Government has not prescribed the maintenance of cost records under section 148 of the Act, for any of the services rendered by the Company. Accordingly paragraph 3(vi) of the order is not applicable.

(vii) (a) According to the information and explanations given to us and on the basis of our examination of the records of the Company, amounts deducted/ accrued in the books of account in respect of undisputed statutory dues including Provident Fund, Employees' State Insurance, Income Tax, Duty of Customs, Cess, Goods and Services Tax and other material statutory dues have generally been regularly deposited during the year by the Company with the appropriate authorities.

According to the information and explanations given to us, no undisputed amounts payable in respect of Provident Fund, Employees' State Insurance, Income Tax, Duty of Customs, Cess, Goods and Services Tax and other material statutory dues were in arrears as at 31 March 2019, for a period of more than six months from the date they became payable.

(b) According to the information and explanations given to us, there are no dues of Income Tax, Service Tax, Sales Tax, Value Added Tax, Duty of Customs and Goods and Services Tax which have not been deposited by the Company on account of any disputes except for the following:

Name of the Statute	Nature of Dues	Gross amount ₹ million*	Amount paid under protest ₹ million	Period to which the amount relates	Forum where the dispute is pending
Income Tax Act, 1961	Income Tax	40		2004-2005	Supreme Court
Income Tax Act, 1961	Income Tax	5,970	-	2002-2003 to 2007-2008	High Court **
Income Tax Act, 1961	Income Tax	2,967	-	2003-2004 to 2011-2012	Income Tax Appellate Tribunal
Income Tax Act, 1961	Income Tax	61	-	2005-2006 to 2014-2015	Commissioner of Income Tax (Appeals)
Income Tax Act, 1961	Income Tax	92	-	2002-2003 to 2010-2011	Assessing Officer #
Finance Act, 1994	Service Tax	12	-	2003-2004 to 2006-07	Commissioner of Central Excise
Finance Act, 1994	Service Tax	4,952	170	2004-2005 to 2015-2016	Customs Excise & Service Tax Appellate Tribunal
Finance Act, 1994	Service Tax	12,977	224	2004-2005 to 2015-2016	Supreme Court
Andhra Pradesh VAT Act, 2005/ Central Sales Tax Act, 1956	Value Added Tax/ Sales Tax	232	83	2008-2009 to 2010-2011	High Court
Maharashtra Value Added Tax Act, 2002	Value Added Tax	8	-	2008-2009 to 2013-2014	Joint Commissioner of Sales Tax (Appeals)
Central Sales Tax Act, 1956	Central Sales Tax (Uttar Pradesh)	3	3	2008-2009	Additional Commissioner of Commercial Tax (Appeals)
Central Sales Tax Act, 1956	Central Sales Tax (Gujarat)	12	7	2006-2007 to 2008-2009	Deputy Commissioner of Commercial Tax (Appeals)
Andhra Pradesh Value Added Tax Act, 2005	Value Added Tax	1	1	2007-2008, 2009- 2010 to 2010-2011	Sales Tax Appellate Tribunal
The Customs Act, 1962	Custom Duty	1		1996-1997	Customs Excise & Service Tax Appellate Tribunal
Goods and Service tax, 2017	Goods and service tax	21	16	July 2017 – December 2017	Assistant Commissioner
Sales and Use tax Act	Sales and Use tax	947	-	2005 – 2009	New Jersey division of taxation
Business and Occupation tax	Business and Occupation tax	124	-	2012 - 2017	Washington Division of Taxation
Ghana – Internal Revenue Act 2000 and Income Tax Act 2015	Income Tax / Withholding Tax	138	114	April 2013 to March 2015	Commissioner General

Name of the Statute	Nature of Dues	₹ million*	Amount paid under protest ₹ million	Period to which the amount relates	Forum where the dispute is pending
Tax Code – Gabon	VAT and Income- tax	42	6	Jan 2013 to Dec 2015	Director General of Taxation
Tanzania Revenue Authority	VAT / Income tax / Withholding tax	86	9	2013 and 2014	Regional Manager of Tanzania Revenue Authority
Saudi Arabia – General Authority	Withholding tax	74	7	2007-2009	Manager at General Authority of Zakat and Tax
Uganda tax	VAT and Withholding tax	104	-	2013 - 2018	Uganda Revenue Authority

\* Income tax demands are after set-off against carry forward losses of earlier years.

\*\* The above excludes Income-tax Draft Notices of Demand amounting to ₹ 7,952 Million and ₹ 9,637 Million for financial years 2001-2002 and 2006-2007 respectively, issued by the Additional Commissioner of Income-tax under section 143(3) read with section 147 of the Income-tax Act, 1961, against which the Company has filed its objections with the Dispute Resolution Panel, which is pending disposal.

# The Company is not aware whether the Department has filed an appeal against the same.

- (viii) In our opinion and according to the information and explanations given to us, the Company did not have any outstanding dues to any bank, government or financial institutions or any debenture holders during the year.
- (ix) In our opinion and according to the information and explanations given to us, the Company has not raised any money by way of initial public offer or further public offer (including debt instruments) or term loans during the year. Accordingly, paragraph 3(ix) of the Order is not applicable to the Company.
- (x) According to the information and explanations given to us, no fraud by the Company or no material fraud on the Company by its officers or employees has been noticed or reported during the year.
- (xi) In our opinion and according to the information and explanation given to us and based on our examination of the records of the Company, the Company has paid/ provided managerial remuneration in accordance with requisite approvals mandated by the provisions of section 197 read with Schedule V to the Act.
- (xii) In our opinion and according to the information and explanations given to us, the Company is not a Nidhi Company.
- (xiii) According to the information and explanations given to us and based on our examination of the records of the Company, all transactions with related parties are in compliance with sections 177 and 188 of the Act, where applicable, and the details of such transactions have been disclosed in the standalone financial statements as required by the applicable accounting standards.
- (xiv) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partially convertible debentures during the year. Accordingly, paragraph 3(xiv) of the Order is not applicable to the Company.
- (xv) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into any non-cash transactions with directors or persons connected with them during the year. Accordingly, paragraph 3(xv) of the Order is not applicable to the Company.
- (xvi) In our opinion and according to the information and explanations given to us, the Company is not required to be registered under section 45-IA of the Reserve Bank of India, 1934.

For **B S R & Co. LLP** *Chartered Accountants* Firm's Registration No: 101248W/W-100022

> Jamil Khatri Partner Membership No: 102527

Place: Mumbai Date: 21 May 2019

## ANNEXURE B TO THE INDEPENDENT AUDITORS' REPORT ON THE STANDALONE FINANCIAL STATEMENTS OF TECH MAHINDRA LIMITED FOR THE YEAR ENDED 31 MARCH 2019

Report on the internal financial controls with reference to the aforesaid standalone financial statements under Clause (i) of Sub-section 3 of section 143 of the Companies Act, 2013

# (Referred to in paragraph 1 A(f) under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

### Opinion

We have audited the internal financial controls with reference to financial statements of Tech Mahindra Limited ("the Company") as of 31 March 2019 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

In our opinion, the Company has, in all material respects, adequate internal financial controls with reference to financial statements and such internal financial controls were operating effectively as at 31 March 2019, based on the internal financial controls with reference to financial statements criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (the "Guidance Note").

### Management's Responsibility for Internal Financial Controls

The Company's management and the Board of Directors are responsible for establishing and maintaining internal financial controls based on the internal financial controls with reference to financial statements criteria established by the Company considering the essential components of internal control stated in the Guidance Note. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013 (hereinafter referred to as "the Act").

### Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls with reference to financial statements based on our audit. We conducted our audit in accordance with the Guidance Note and the Standards on Auditing, prescribed under section 143(10) of the Act, to the extent applicable to an audit of internal financial controls with reference to financial statements. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to financial statements to established and maintained and whether such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls with reference to financial statements and their operating effectiveness. Our audit of internal financial controls with reference to financial statements included obtaining an understanding of such internal financial controls, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the standalone financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls with reference to financial statements.

#### Meaning of Internal Financial controls with Reference to Financial Statements

A company's internal financial controls with reference to financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial controls with reference to financial statements include those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions

and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

### Inherent Limitations of Internal Financial controls with Reference to Financial Statements

Because of the inherent limitations of internal financial controls with reference to financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to financial statements to future periods are subject to the risk that the internal financial controls with reference to financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

For **B S R & Co. LLP** *Chartered Accountants* Firm's registration No: 101248W/W-100022

Place: Mumbai Date: 21 May 2019 Jamil Khatri Partner Membership No. 102527

# **BALANCE SHEET AS AT MARCH 31, 2019**

	Note No.	As at	₹ in Million As at
	Note No.		
ASSETS		March 31, 2019	March 31, 2018
Non-Current Assets			
(a) Property, Plant and Equipment	3	19,019	22,380
(b) Capital Work-in-Progress	5	2.713	2,354
(c) Investment Property	4	1,141	1,289
(d) Intangible Assets	5	7,695	8,636
(e) Financial Assets		.,	0,000
(i) Investments	6	66,287	68,650
(ii) Trade Receivables	7		
(iii) Other Financial Assets	8	4,559	2,135
(f) Advance Income Taxes (Net of provisions)		17,093	12,573
(g) Deferred Tax Assets (Net)		2,182	2,753
(h) Other Non-Current Assets	9	3,538	3,817
Total Non - Current Assets		124,227	124,587
Current Assets			
(a) Financial Assets			
(i) Investments	10	63,320	33,931
(ii) Trade Receivables	11	59,633	51,010
(iii) Cash and Cash Equivalents	12	9,581	8,892
(iv) Other Balances with Banks	13	2,504	10,411
(v) Loans	14	68	2,009
(vi) Other Financial Assets	15	25,056	22,352
(b) Other Current Assets	16	19,007	15,112
Total Current Assets		179,169	143,717
Total Assets		303,396	268,304
EQUITY AND LIABILITIES			
Equity			
(a) Equity Share Capital	17	4,917	4,897
(b) Other Equity	18	201,557	190,451
Total Equity		206,474	195,348
Liabilities			
Non-current liabilities			
(a) Financial Liabilities			
(i) Borrowings	19	43	1,450
(ii) Other Financial Liabilities	20	2,032	4,612
(b) Provisions	21	4,100	3,954
Total Non - Current Liabilities		6,175	10,016
Current liabilities			
(a) Financial Liabilities			
(i) Trade Payables		40	22
(1) Dues of micro enterprises and small enterprises		18	22
(2) Dues of creditors other than micro enterprises and		28,862	20,657
small enterprises	22	27.455	10,100
(ii) Other Financial Liabilities	22	27,155	10,490
(b) Other Current Liabilities	23	12,110	10,240
(c) Provisions	24	1,997	2,390
(d) Current Tax Liabilities (Net of advance income taxes)		8,301	6,837
Total Current Liabilities	25	78,443	50,636
Suspense Account (Net) Total Equity and Liabilities and Suspense Account	35	12,304	12,304
See accompanying notes forming part of the financial statements	1 to 52	303,396	268,304
	1 10 52		
As per our report of even date attached			
For <b>B S R &amp; Co. LLP</b>	For Tech	Mahindra Limited	
Chartered Accountants			

Chartered Accountants Firm Registration No.101248W/W-100022

Jamil Khatri Partner	Anand G. Mahindra Chairman	<b>C. P. Gurnani</b> Managing Director & CE	0
Membership No.102527	Anupam Puri Director	M. Damodaran Director	M. Rajyalakshmi Rao Director
	V S Parthasarathy Director Ulhas N. Yargop Director	Ravindra Kulkarni Director Mukti Khaire Director	<b>T. N. Manoharan</b> Director
	Manoj Bhat Chief Financial Office		<b>Anil Khatri</b> Company Secretary
Mumbai, India, May 21, 2019	Mumbai, India, May 2	21, 2019	

### STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED MARCH 31, 2019

					₹ in Million except	
Stat	ement	t of Pro	ofit and Loss for the	Note No.	Year ended March 31, 2019	Year ended March 31, 2018
I	Rev	enue fi	rom Operations		272,196	236,922
II	Oth	er Inco	me	25	9,601	17,280
Ш	Tota	l Incor	ne (I +II)		281,797	254,202
IV	EXP	ENSES				
	Emp	oloyee	Benefit Expenses	26	84,440	81,240
	Sub	contra	cting Expenses		101,207	90,257
	Fina	ince Co	osts	27	431	708
	Dep	reciati	on and Amortisation Expense	28	6,587	6,563
	Oth	er Expe	enses	29	34,859	26,432
	Tota	l Expe	nses		227,524	205,200
V	Prof	it befo	re Income Tax (III-IV)		54,273	49,002
VI	Less	: Incon	ne Tax Expense			
	Curi	rent Ta	x		10,652	9,308
	Def	erred T	ax		(183)	(245)
	Tota	l Tax E	xpense		10,469	9,063
VII	Prof	it afte	r tax (V-VI)		43,804	39,939
VIII	Oth	er Com	prehensive Income			
А	I.	Item	s that will not be reclassified to Profit or Loss			
		(a)	Remeasurements of the Defined Benefit Liabilities - gain / (loss)		12	196
		(b)	Equity Instruments through Other Comprehensive Income - gain / (loss)		(101)	(209)
	II.		me Tax relating to items that will not be reclassified rofit or Loss		(4)	(68)
В	Ι.	Item	s that will be subsequently reclassified to Profit or Loss			
		(a)	Effective portion of gain / (loss) on Designated Portion of Hedging Instruments in a Cash Flow Hedge (net)		2,513	(6,440)
	II.		me Tax relating to items that will be reclassified to it or Loss		(750)	2,325
	Tota	l Othe	r Comprehensive Income / (Loss) (A+B)		1,670	(4,196)
IX	Tota	l Com	prehensive Income (VII + VIII)		45,474	35,743
	Earr	nings p	er Equity Share (Face Value ₹ 5) in ₹	51		
	Basi	с			44.58	40.79
	Dilu	ted			43.93	40.48
	See	accomp	panying notes forming part of the financial statements	1 to 52		
		r repo <b>&amp; Co</b> .	ort of even date attached	For Tech	Mahindra Limited	

For BSR&Co.LLP Chartered Accountants Firm Registration No.101248W/W-100022

For Tech Mahindra Limited

Jamil Khatri Anand G. Mahindra C. P. Gurnani Managing Director & CEO Partner Chairman Membership No.102527 Anupam Puri M. Damodaran M. Rajyalakshmi Rao Director Director Director V S Parthasarathy Ravindra Kulkarni T. N. Manoharan Director Director Director Ulhas N. Yargop Mukti Khaire Director Director Manoj Bhat Anil Khatri Chief Financial Officer **Company Secretary** Mumbai, India, May 21, 2019

# STATEMENTS OF CHANGES IN EQUITY

## A. Equity Share Capital

Balance as at March 31, 2018	4,897	Balance as at March 31, 2019	4,917
Changes in equity share capital during the period	29	Changes in equity share capital during the period	20
Balance as of April 1, 2017	4,868	Balance as of April 1, 2018	4,897

### B. Other Equity

Particulars	Share		Re	<b>Reserves and Surplus</b>	rplus		Item	₹ Items of other	₹ in Million Total
	Application						compreh	comprehensive income	
	Money pending	Capital reserve	Securities Premium	Share Option	Special Economic	Retained Earnings	Cash Flow	Equity Instruments	
	Allotment			Outstanding Account	Zone reinvestment Reserve		Hedging Reserve	through Other Comprehensive Income	
Balance as at April 1, 2017, as reported	19	60	32,990	5,430	T	120,789	4,765	(19)	164,034
- On account of business combination under	I	I	'	I	I	24	I	I	24
common control (refer note 33)									
Balance as at 1 April 2017	19	09	32,990	5,430	-	120,813	4,765	(61)	164,058
Profit for the period	1	•		1	•	39,939			39,939
Other Comprehensive Income (net of tax)	I	'	1	•		128	(4,115)	(209)	(4,196)
Total Comprehensive Income	1	•	•	•	•	40,067	(4,115)	(506)	35,743
Transfer to Special Economic Zone re-investment	-	-	•	1	42	(42)	•	-	T
Reserve									
Transfer on allotment of Equity Shares	(247)	•	219	1		•	•	'	(28)
Received on exercise of Stock options	252	ı	I	1	T	I	I	'	252
Share Based Payments to Employees (net)	I	I	I	811	I	I	I	I	811
Dividend (including Tax on Dividend)	ı	1	1	T		(10,361)	ı	'	(10,361)
Transfer to retained earnings on account of	1	I	ı	(51)		51	I	'	ı
options lapsed									
Transfer from share option outstanding account	I	I	2,168	(2,168)	I	I	I	I	ı
on exercise of stock options									
Refunded during the period	(1)	I	I	T	I	I	I	1	(1)
Others (refer note 33)	-	0	10	-	-	(33)		•	(23)
Balance as at March 31, 2018	23	60	35,387	4,022	42	150,495	650	(228)	190,451

₹ in Million

								₹	₹ in Million
Particulars	Share Application		Re	Reserves and Surplus	rplus		Item	Items of other comprehensive income	Total
	Money	Capital	Securities	Share	Special	Retained	Cash	Equity	
	pending	reserve	Premium	Option	Economic	Earnings	Flow	Instruments	
	Allotment			Outstanding	Zone		Hedging	through Other	
				Account	reinvestment		Reserve	Comprehensive	
					Reserve			Income	
Balance as at April 1, 2018	23	60	35,387	4,022	42	150,495	650	(228)	190,451
Profit for the period	I	I	'	1	1	43,804	1	I	43,804
Other Comprehensive Income (net of tax)	I	'	'	1	I	00	1,763	(101)	1,670
Total Comprehensive income	1	1	1	1	1	43,812	1,763	(101)	45,474
Transfer to Special Economic Zone re-investment	1	1	1	1	8,160	(8,160)	•	1	'
Reserve									
Transfer from Special Economic Zone	I	I	'	1	(2,232)	2,232	1	I	I
re-investment Reserve on utilisation									
Contractual obligation for Buyback (refer note	ı	'	(19,453)	1	1	(103)	1		(19,556)
17(vi))									
Transfer on allotment of Equity Shares	(361)	'	343	1	1	1	I	T	(18)
Received on exercise of Stock options	366	•	•	1	T	,	1	ī	366
Share Based Payments to Employees (net)	ı		•	1,234	1	1	1		1,234
Dividend (including Tax on Dividend)	ı	•		1	T	(16,411)	1	1	(16,411)
Transfer to retained earnings on account of	I	'		(62)	1	62	I	I	'
lapsed options									
Transfer from share option outstanding account	I	'	1,262	(1,262)	I	I	I	I	1
on exercise of stock options									
Refunded during the period	(8)	1	I	ı	1	1	1	I	(8)
Others	1	-	2	-	-	23	-	-	25
Balance as at March 31, 2019	20	60	17,541	3,932	5,970	171,950	2,413	(329)	201,557
Share Application Money pending Allotment:	nt: ant of share			nent: 			+00000+0  0		

Money received as advance towards allotment of share capital is recorded as share application money pending allotment.

### **Capital Reserve :**

Capital Reserve has been created pursuant to scheme of amalgamation of entities with Tech Mahindra Limited, as approved by the Courts.

## Securities Premium :

Securities premium reserve is used to record the premium on issue of shares. The fair value of employee stock options is recognised in Securities Premium once the shares have been allotted on exercise of the options.

## Share Option Outstanding Account :

It represents the fair value of services received against employees stock options outstanding as at balance sheet date.

# Special Economic Zone reinvestment Reserve :

The Special Economic Zone reinvestment reserve has been created out of the profits of eligible SEZ units in terms of the provisions of section

### **Retained Earnings:**

Retained earnings represents the undistributed profits of the Company accumulated as on Balance Sheet date.

## Cash Flow Hedging Reserve :

The cash flow hedging reserve represents the cumulative effective portion of gains or losses arising on changes in fair value of designated portion of hedging instruments entered into for cash flow hedges. Such gains or losses will be reclassified to statement of profit and loss in the period in which the hedged transaction occurs.

# Equity Instruments through Other Comprehensive Income:

It represents gain/loss earned on investment in equity instruments valued at fair value through other comprehensive income.

See accompanying notes forming part of the financial statements

As per our report of even date attached For <b>B</b> S R & Co. LLP Chartered Accountants Firm Registration No.101248W/W-100022	- 2	For Tech Mahindra Limited	
Jamil Khatri Partner	Anand G. Mahindra Chairman	C. P. Gurnani Managing Director & CEO	
Membership No.102527	Anupam Puri Director	M. Damodaran Director	M. Rajyalakshmi R. Director
	V S Parthasarathy Director	Ravindra Kulkarni Director	<b>T. N. Manoharan</b> Director
	Ulhas N. Yargop Director	<b>Mukti Khaire</b> Director	
	<b>Manoj Bhat</b> Chief Financial Officer		Anil Khatri Company Secretary
Mumbai, India, May 21, 2019	Mumbai, India, May 21, 2019		

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### CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2019

			₹ in Million
	Cash Flow Statement for the	Year ended	Year ended
		March 31, 2019	March 31, 2018
Α	Cash Flow from Operating Activities		
	Profit before Income Tax	54,273	49,002
	Adjustments for :		
	Depreciation and Amortization Expense	6,587	6,563
	Allowances / (Reversal) for Doubtful Receivables / Advances and Deposits and Bad Debts written off (net)	1,410	(46)
	Net gain on disposal of Property, Plant and Equipment, Intangible Assets and Investment property	(149)	(1,570)
	Finance Costs	431	708
	Unrealized Exchange Loss / (gain) (net)	(636)	(409)
	Share Based Payments to Employees	1,091	713
	Provision for impairment of non-current investments	1,029	330
	Interest Income	(1,959)	(1,369)
	Rental Income	(296)	(256)
	Dividend Income on Investments / Distributions from benefit trust	(2,689)	(4,829)
	Profit on sale of Investments (net)	(667)	(450)
	Unrealised (gain) / loss on fair valuation of investments through P&L	(1,545)	(788)
		56,880	47,599
	Changes in working capital :		
	Trade Receivables and Other Assets	(15,190)	(3,448)
	Trade Payables, Other Liabilities and Provisions	8,362	77
		(6,828)	(3,371)
	Cash generated from operating activities before taxes	50,052	44,228
	Income taxes paid, net	(13,708)	(11,498)
	Net cash generated from operating activities (A)	36,344	32,730
В	Cash Flow from Investing Activities		
	Purchase of Property, Plant and Equipment, Intangible Assets and Investment property	(5,512)	(6,935)
	Proceeds from Sale of Property, Plant and Equipment	179	1,901
	Purchase of Mutual Funds, Debentures and Other Investments	(214,189)	(170,993)
	Proceeds from sale of Mutual Funds, Debentures and Other Investments	197,066	150,147
	Loan given to Subsidiaries	-	(322)
	Repayment of Loan by Subsidiaries	1,597	31
	Dividend Income / Distributions from benefit trust	2,447	4,288
	Investment in Associate and Subsidiaries	(3,027)	(4,871)
	Repatriation of Subsidiary	6	34
	Rental Income	319	184
	Inter Corporate Deposits given	(11,500)	(2,300)
	Repayment of Inter Corporate Deposits	6,000	5,086
	Fixed Deposit / Margin Money Placed	(73,281)	(80,430)
	Fixed Deposit / Margin Money Realized	83,017	81,218
	Interest income received	1,453	1,114
	Net cash (used in) investing activities (B)	(15,425)	(21,848)

			₹ in Million
	Cash Flow Statement for the	Year ended	Year ended
		March 31, 2019	March 31, 2018
С	Cash Flow from Financing Activities		
	Proceeds from Issuance of Equity Shares from exercise of stock options	359	251
	Payment of dividend (Including dividend distribution tax thereon)	(16,411)	(10,361)
	Deposits placed / earmarked for buyback of equity shares	(2,106)	-
	Repayment of Borrowings	(1,739)	(1,281)
	Finance costs paid	(462)	(704)
	Net cash (used in) financing activities (C)	(20,359)	(12,095)
	Net increase / (decrease) in cash and cash equivalents during the period (D) = (A+B+C)	560	(1,213)
	Effect of exchange rate changes on cash and cash equivalents (E)	129	388
	Cash and Cash Equivalents at the beginning of the year (F)	8,892	9,717
	Cash and Cash Equivalents at the end of the period (G) = (D+E+F) (refer note 12)	9,581	8,892
Note	c '		

Notes :

I Purchase of Property, Plant and Equipment and Intangible Assets include net movements in Capital Workin-Progress, Capital Creditors and Capital Advances between the commencement and end of the period and are considered as part of Investing Activity.

II During the year ended, the Company has acquired assets on finance lease amounting to ₹ 228 million (Year ended March 31, 2018 ₹ 664 million). The same are not reflected in the statement of cash flows being non cash in nature.

See accompanying notes forming part of the financial statements

As per our report of even date attached For **B S R & Co. LLP** *Chartered Accountants* Firm Registration No.101248W/W-100022

For Tech Mahindra Limited

Jamil Khatri Partner	Anand G. Mahindra Chairman	<b>C. P. Gurnani</b> Managing Director	& CEO
Membership No.102527	<b>Anupam Puri</b> Director	<b>M. Damodaran</b> Director	<b>M. Rajyalakshmi Rao</b> Director
	V S Parthasarathy Director Ulhas N. Yargop Director	Ravindra Kulkarni Director Mukti Khaire Director	<b>T. N. Manoharan</b> Director
	Manoj Bhat Chief Financial Office	r	<b>Anil Khatri</b> Company Secretary
Mumbai, India, May 21, 2019	Mumbai, India, May 2	21, 2019	

### Notes forming part of the Financial Statements for the year ended March 31, 2019

### 1. Corporate Information:

Tech Mahindra Limited (referred to as "TechM" or the "Company") is a leading provider of consulting-led integrated portfolio services to customers which are Telecom Equipment Manufacturers, Telecom Service Providers and IT Infrastructure Service Providers, Business Process Outsourcing Service Providers as well as Enterprise Solutions Services (BFSI, Retail & Logistics, Manufacturing, Energy and Utility (E&U), and Healthcare, Life Sciences, etc.) of Information Technology (IT) and IT-enabled services delivered through a network of multiple locations around the globe. It also provides comprehensive range of IT services, including IT enabled services, application development and maintenance, consulting and enterprise business solutions, extended engineering solutions and infrastructure management services to a diversified base of corporate customers in a wide range of industries including insurance, banking and financial services, manufacturing, telecommunications, transportation and engineering services.

The Company is a public limited company incorporated and domiciled in India. The address of its registered office is Gateway Building, Apollo Bunder, Mumbai – 400 001. The Company is listed on Bombay Stock Exchange (BSE) and National Stock Exchange (NSE).

The Board of Directors approved the financial statements for the year ended March 31, 2019 and authorised for issue on May 21, 2019.

### 2. Significant accounting policies:

### 2.1 Statement of Compliance:

These financial statements have been prepared in accordance with the Indian Accounting Standards (referred to as "Ind AS") as prescribed under section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules as amended from time to time.

### 2.2 Basis for preparation of financial statements:

These financial statements are presented in Indian rupees ("INR") which is also the Company's functional currency. All amounts have been reported in Indian Rupees Million, except for share and earnings per share data, unless otherwise stated. These financial statements have been prepared on the historical cost basis and on an accrual basis, except for certain financial instruments which are measured at fair values at the end of each reporting period, as explained in the accounting policies below. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

In estimating the fair value of an asset or liability, the Company takes into account the characteristics of the asset or liability that market participants would take into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purpose in these financial statements is determined on such a basis, except for sharebased payment transactions that are within the scope of Ind AS 102 *Share-based Payments*, leasing transactions that are within the scope of Ind AS 17 *Leases*, and measurements that have some similarities to fair value but are not fair value, such as 'value in use', in Ind AS 36 *Impairment of assets*.

### 2.3 Use of Estimates:

The preparation of financial statements requires the management of the Company to make estimates and assumptions that affect the reported amounts of assets and liabilities on the date of financial statements, disclosure of contingent liabilities as at the date of the financial statements, and the reported amounts of income and expenses during the reported period. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised prospectively.

### **Critical accounting estimates**

### i) Revenue Recognition

The Company applies the percentage of completion method in accounting for its fixed price development contracts. Use of the percentage of completion method requires the Company to estimate the efforts or costs expended to date (input method) as a proportion of the total efforts or costs to be expended. Efforts or costs expended have been used to measure progress towards completion as there is a direct relationship between input and productivity. Provisions for estimated losses, if any, on uncompleted contracts are recorded in the period in which such losses become probable based on the expected contract estimates at the reporting date.

The estimated amount of variable consideration is adjusted in the transaction price only to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognised will not occur and is reassessed at the end of each reporting period.

The company exercises judgments while determining the transaction price allocated to performance obligations using the expected cost plus margin approach.

### ii) Income taxes and deferred taxes

The major tax jurisdiction for the Company is India. Significant judgments are involved in determining the provision for income taxes including judgment on whether tax positions are probable of being sustained in tax assessments. A tax assessment can involve complex issues, which can only be resolved over extended time periods. Deferred tax is recorded on temporary differences between the tax bases of assets and liabilities and their carrying amounts, at the rates that have been enacted or substantively enacted at the reporting date. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable profits during the periods in which those temporary differences and tax loss carry forwards become deductible. The Company considers the expected reversal of deferred tax liabilities and projected future taxable income in making this assessment. The amount of the deferred tax assets considered realizable, however, could be reduced in the near term if estimates of future taxable income during the carry-forward period are reduced. The policy for the same has been explained under Note 2.12.

### iii) Property, plant and equipment

Property, plant and equipment represent a significant proportion of the asset base of the Company. The charge in respect of periodic depreciation is derived after determining an estimate of an asset's expected useful life and the expected residual value at the end of its life. The useful lives and residual values of Company's assets are determined by management at the time the asset is acquired and reviewed at the end of each reporting period. The lives are based on historical experience with similar assets as well as anticipation of future events, which may impact their life, such as changes in technology. The policy for the same has been explained under Note 2.4.

### iv) Impairment testing

Investments in subsidiaries and intangible assets are tested for impairment at least annually and when events occur or changes in circumstances indicate that the recoverable amount of the asset or cash generating units to which these pertain is less than its carrying value. The recoverable amount of cash generating units is higher of value-in-use and fair value less cost to dispose. The calculation of value in use of a cash generating unit involves use of significant estimates and assumptions which includes turnover and earnings multiples, growth rates and net margins used to calculate projected future cash flows, risk-adjusted discount rate, future economic and market conditions. The policy for the same has been explained under Note 2.7.

### v) Provisions

A provision is recognised when the Company has a present obligation as a result of a past event and it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates. The policy for the same has been explained under Note 2.16.

### vi) Defined benefit plans and compensated absences

The cost of the defined benefit plans, compensated absences and the present value of the defined benefit obligation are based on actuarial valuation using the projected unit credit method. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases and mortality rates. Due to the complexities involved in the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date. The policy for the same has been explained under Note 2.11.

### vii) Expected credit losses on financial assets

The impairment provisions of financial assets are based on assumptions about risk of default and expected timing of collection. The Company uses judgment in making these assumptions and selecting the inputs to the impairment calculation, based on the Company's past history, customer's creditworthiness, existing market conditions as well as forward looking estimates at the end of each reporting period. The policy for the same has been explained under Note 2.7.

### viii) Other estimates

The share based compensation expense is determined based on the Company's estimate of equity instruments that will eventually vest.

### 2.4 Property, Plant & Equipment and Intangible assets:

Property, Plant & Equipment and intangible assets are stated at cost less accumulated depreciation/amortisation and of net impairment. Cost of an item of property, plant and equipment comprises its purchase price, including import duties and non-refundable purchase taxes, after deducting trade discounts and rebates, any directly attributable costs of bringing the item to its working condition for its intended use and estimated cost of dismantling and removing the item and restoring the site on which it is located. Subsequent expenditure relating to property, plant and equipment is capitalized only when it is probable that future economic benefits associated with these will flow to the company and the cost of the item can be measured reliably.

The cost of property, plant and equipment not available for use as at each reporting date is disclosed under capital work in progress.

Depreciable amount for assets is the cost of an asset, less its estimated residual value. Depreciation on Property, Plant & Equipment (including assets taken on lease), other than freehold land, is charged based on the straight line method on the estimated useful life as prescribed in Schedule II to the Companies Act, 2013 except in respect of the certain categories of assets, where the life of the assets has been assessed based on internal technical estimate, considering the nature of the asset and estimated usage of the asset, the operating conditions of the asset, past history of replacement, anticipated technological changes. The estimated useful lives of assets are as follows:

Particulars	Life
Buildings	28 years
Plant and Equipment	3 to 5 years
Furniture and Fixtures	5 years
Vehicles	5 years
Computers	3 years
Office Equipments	5 years

The estimated useful life of intangible assets (software) is 1 to 10 years.

The estimated useful life and residual values of Property, Plant & Equipment and Intangible assets are reviewed at the end of each reporting period.

Assets acquired under finance lease and leasehold improvements are amortized over the shorter of estimated useful life of the asset or the related lease term.

The cost of software purchased for internal use is capitalized and depreciated in full in the month in which it is put to use.

Project specific intangible assets are amortised over their estimated useful life on a straight line basis or over the period of the license/project period, whichever is lower.

Intellectual Property Rights ('IPR') comprise right to use for licensed software. The Company has recognised the IPR based on consideration paid. Subsequent to initial recognition, the intangible asset is measured at cost, less any accumulated amortization and accumulated impairment losses. The IPR's are amortised over their estimated useful life of 10 years on a straight line basis.

An item of Property, Plant & Equipment and intangible asset is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of Property, Plant & Equipment and intangible assets is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

When the use of a property changes from owner occupied to investment property, the property is reclassified as investment property at its carrying amount on the date of reclassification.

### 2.5 Investment Property:

Investment properties are measured initially at

cost, including transaction costs. Subsequent to initial recognition, investment properties are measured at cost less accumulated depreciation and accumulated impairment losses, if any in accordance with Ind AS 16 Property, Plant and Equipment.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from disposal. Any gain or loss arising on derecognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the period in which the property is derecognised.

Particulars	Life
Buildings	28 years
Plant and Equipments	3 to 5 years
Furniture and Fixtures	5 years
Office equipment	5 years

### Useful life of investment properties:

### 2.6 Leases:

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement at the inception date. The arrangement is, or contains a lease if, fulfilment of the arrangement is dependent on the use of a specific asset or assets, even if that right is not explicitly stated in the arrangement.

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

### i. Finance lease:

Where the Company, as a lessor, leases assets under finance lease, such amounts are recognised as receivables at an amount equal to the net investment in the lease and the finance income is based on constant rate of return on the outstanding net investment.

Assets taken on lease by the Company in its capacity as lessee, where the Company has substantially all the risks and rewards of ownership are classified as finance lease. Such leases are capitalised at the inception of the lease at lower of the fair value or the present value of the minimum lease payments and a liability is recognised for an equivalent amount. Each lease rental paid is allocated between the liability and the interest cost so as to obtain a constant periodic rate of interest on the outstanding liability for each year.

### ii. Operating lease:

Lease arrangements under which all risks and rewards of ownership are effectively retained by the lessor are classified as operating lease. Lease rentals under operating lease are recognised in the Statement of Profit and Loss on a straight line basis over the lease term except where the rentals are structured to increase in line with expected general inflation.

### 2.7 Impairment of Assets:

### i) Financial assets

The Company applies the expected credit loss model for recognizing impairment loss on financial assets. Expected credit loss is the difference between the contractual cash flows and the cash flows that the entity expects to receive discounted using effective interest rate.

Loss allowances for trade receivables are measured at an amount equal to lifetime expected credit losses. Lifetime expected credit losses are the expected credit losses that result from all possible default events over the expected life of a financial instrument. Lifetime expected credit loss is computed based on a provision matrix which takes into account historical credit loss experience adjusted for forward looking information. For other financial assets, expected credit loss is measured at the amount equal to twelve months expected credit loss unless there has been a significant increase in credit risk from initial recognition, in which case, those are measured at lifetime expected credit loss.

### ii) Non-financial assets

Property, plant and equipment and intangible assets with finite life are evaluated for recoverability whenever there is any indication that their carrying amounts may not be recoverable. If any such indication exists, the recoverable amount (i.e. higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash flows that are largely independent of those from other assets. In such cases, the recoverable amount is determined for the Cash Generating Unit (CGU) to which the asset belongs.

If the recoverable amount of an asset (or CGU) is estimated to be less than its carrying amount, the carrying amount of the asset (or CGU) is reduced to its recoverable amount. An impairment loss is recognised in the statement of profit and loss.

### 2.8 Revenue recognition:

Revenue from information technology and business process outsourcing services include revenue earned from services rendered on 'time and material' basis, time bound fixed price engagements and fixed price development contracts.

Effective April 1, 2018, the Company adapted Ind AS 115 "Revenue from contracts with customers" which establishes a comprehensive framework for determining whether, how much and when revenue is to be recognised. Ind AS 115 replaces Ind AS 18 Revenue and Ind AS 11 Construction Contracts. The Company has adopted Ind AS 115 using the cumulative effect method. The effect of initially applying this standard is recognised at the date of initial application (i.e. April 1, 2018). The standard is applied retrospectively only to contracts that are not completed as at the date of initial application and the comparative information has not been restated - i.e. the comparative information continues to be reported under Ind AS 18 and Ind AS 11. The adoption of the standard did not have any significant impact on the financial statements of the Company.

Revenue is recognised upon transfer of control of promised products or services to customers in an amount that reflects the consideration the Company expects to receive in exchange for those products or services, net of indirect taxes, discounts, rebates, credits, price concessions, incentives, performance bonuses, penalties, or other similar items.

Revenue from time and material contracts is recognised as the related services are performed and revenue from the end of the last invoicing to the reporting date is recognised as unbilled revenue.

Revenue from fixed price maintenance contracts is recognised ratably over the period of the contract in accordance with its terms.

Revenue on fixed price development contracts is recognised using the 'percentage of completion' method of accounting, unless work completed cannot be reasonably estimated. Percentage of completion is determined based on project costs incurred to date as a percentage of total estimated project costs required to complete the project. The cost expended (or input) method has been used to measure progress towards completion as there is a direct relationship between input and productivity. If the Company does not have a sufficient basis to measure the progress of completion or to estimate the total contract revenues and costs, revenue is recognised only to the extent of contract cost incurred for which recoverability is probable. When total cost estimates exceed revenues in an arrangement, the estimated losses are recognised in the statement of profit and loss in the period in which such losses become probable based on the current contract estimates.

The solutions offered by the Company may include supply of third party equipment or software. In such cases, revenue for supply of such third party products are recorded at gross or net basis depending on whether the Company is acting as the principal or as an agent of the customer. The Company recognises gross amount of consideration as revenue when it is acting as a principal and net amount of consideration as revenue when it is acting as an agent.

Contracts assets are recognised when there is excess of revenue earned over billings on contracts. Contract assets are classified as unbilled revenue when there is unconditional right to receive cash, and only passage of time is required, as per contractual terms.

Contract liability ("Unearned revenue") arises when there are billing in excess of revenue.

In arrangements for hardware and software implementation and integration, related services and maintenance services, the Company has applied the guidance in Ind AS 115 by applying the revenue recognition criteria for each distinct performance obligation. For allocating the transaction price, the Company has measured the revenue in respect of each performance obligation of a contract at its relative standalone selling price. The price that is regularly charged for an item when sold separately is the best evidence of its standalone selling price. In cases where the Company is unable to determine the standalone selling price, the Company uses the expected cost plus margin approach in estimating the standalone selling price. Fixed price development contracts and related services, the performance obligation is satisfied as and when the services are rendered

since the customer generally obtains control of the work as it progresses.

Revenue from licenses where the customer obtains a 'right to use' the licenses is recognised at the time the license is made available to the customer. Revenue from licenses where the customer obtains a 'right to access' is recognised over the access period. The Company has applied the principles of Ind AS 115 to account for revenues for these performance obligations.

The Company recognises revenue for a salesbased or usage-based royalty promised in exchange for a license of intellectual property only when (or as) the subsequent sale or usage occurs.

The Company accounts for volume discount and pricing incentives to customers as a reduction based on ratable allocation of the discounts/ incentives amount to each of the underlying performance obligation that corresponds to the progress made by the customer towards earning the discount/incentive. Also, when the level of discount varies with increases in levels of revenue transactions, the Company recognises the liability based on its estimate of the customer's future purchases. If it is probable that the criteria for the discount will not be met, or if the amount thereof cannot be estimated reliably, then discount is not recognised until the payment is probable and the amount can be estimated reliably. The Company recognises changes in the estimated amount of obligations for discounts in the period in which the change occurs.

Deferred contract costs are upfront costs incurred for the contract and are amortized on a systematic basis that is consistent with the transfer to the customer of the goods or services to which the asset relates.

Contract modifications are accounted for when additions, deletions or changes are approved either to the contract scope or contract price. The accounting for modifications of contracts involves assessing whether the services added to an existing contract are distinct and whether the pricing is at the standalone selling price. Services added that are not distinct are accounted for on a cumulative catch up basis, while those are distinct are accounted for prospectively, either as a separate contract, if the additional services are priced at the standalone selling price, or as a termination of the existing contract and creation of a new contract if not priced at the standalone selling price. The Company disaggregates revenue from contracts with customers by nature of services, geography and industry verticals.

Dividend income is recognised when the Company's right to receive dividend is established. Interest income is recognised using effective interest rate method.

Rental income from the investment property is recognised in statement of profit and loss on a straight-line basis over the term of lease except where the rentals are structured to increase in line with expected general inflation.

### 2.9 Foreign currency transactions:

Foreign currency transactions are recorded at exchange rates prevailing on the date of the transaction. Foreign currency denominated monetary assets and liabilities are restated into the functional currency using exchange rates prevailing on the date of Balance Sheet. Gains and losses arising on settlement and restatement of foreign currency denominated monetary assets and liabilities are recognised in the profit or loss.

### 2.10 Financial Instruments:

Financial assets and liabilities are recognised when the Company becomes a party to the contractual provisions of the instruments.

Financial assets and liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value measured on initial recognition of financial asset or financial liability. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised in profit or loss.

### i) Non-derivative financial instruments:

### Cash and cash equivalents

The Company considers all highly liquid financial instruments, which are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value and having original maturities of three months or less from the date of purchase, to be cash equivalents.

### Financial assets at amortised cost

Financial assets are subsequently measured at amortised cost using the effective interest method less impairment losses, if these financial assets are held within a business model whose objective is to hold these assets in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

### Financial assets at fair value

Financial assets not measured at amortised cost are carried at fair value through profit or loss (FVTPL) on initial recognition, unless the Company irrevocably elects on initial recognition to present subsequent changes in fair value in 'other comprehensive income', for investment in equity instruments which are not held for trading.

The Company, on initial application of IND AS 109 *Financial Instruments*, has made an irrevocable election to present in 'other comprehensive income', subsequent changes in fair value of equity instruments not held for trading.

Financial asset at FVTPL, are measured at fair values at the end of each reporting period, with any gains or losses arising on remeasurement recognised in profit or loss.

### Investment in subsidiaries

Investment in subsidiaries is carried at cost less impairment as per Ind AS 27 Consolidated and Separate Financial Statements.

### **Financial liabilities**

Financial liabilities are subsequently carried at amortised cost using the effective interest rate method or at FVTPL. For financial liabilities carried at amortised cost, the carrying amounts approximate fair values due to the short term maturities of these instruments. Financial liabilities are classified as at FVTPL when the financial liability is either contingent consideration recognised in a business combination, or is held for trading or it is designated as FVTPL. Financial liabilities at FVTPL are stated at fair value, with any gains or losses arising on remeasurement recognised in profit and loss.

### ii) Derivative financial instruments and hedge accounting

The Company is exposed to foreign currency fluctuations on foreign currency

assets, liabilities and forecasted cash flows denominated in foreign currency. The Company uses foreign currency forward contracts / options to hedge its risks associated with foreign currency fluctuations relating to certain forecasted transactions. The Company designates some of these forward contracts / options as hedge instruments and accounts for them as cash flow hedges applying the recognition and measurement principles set out in Ind AS 109.

The use of foreign currency forward contracts / options is governed by the Company's risk management policy approved by the Board of Directors, which provide written principles on the use of such financial derivatives consistent with the Company's risk management strategy. The counter party to the Company's foreign currency forward contracts is generally a bank. The Company does not use derivative financial instruments for speculative purposes.

Foreign currency forward contract/ option derivative instruments are initially measured at fair value and are re-measured at subsequent reporting dates. Changes in the fair value of these derivatives that are designated and effective as hedges of future cash flows are recognised in other comprehensive income and accumulated under 'effective portion of cash flow hedges' (net of taxes), and the ineffective portion is recognised immediately in the statement of profit and loss.

Amounts previously recognised in other comprehensive income and accumulated in effective portion of cash flow hedges are reclassified to the statement of profit or loss in the same period in which gains/ losses on the item hedged are recognised in the statement of profit or loss.

Changes in the fair value of derivative financial instruments that do not qualify for hedge accounting are recognised in the statement of profit and loss as they arise.

Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated, or exercised, or no longer qualifies for hedge accounting. Cumulative gain or loss on the hedging instrument classified as effective portion of cash flow hedges is classified to statement of profit and loss when the forecasted transaction occurs. If a hedged transaction is no longer expected to occur, the net cumulative gain or loss recognised in effective portion of cash flow hedges is transferred to the statement of profit and loss for the period.

### iii) Derecognition of financial instruments

The Company derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another party. If the Company retains substantially all the risk and rewards of transferred financial assets, the Company continues to recognise the financial asset and also recognises the borrowing for the proceeds received.

The Company derecognises financial liabilities when, and only when, the Company's obligation are discharged, cancelled or have expired.

### iv) Financial Guarantee contracts

Financial guarantee contracts issued by the Company are initially measured at fair value and subsequently measured at the higher of the amount of loss allowance determined in accordance with impairment requirements of Ind AS 109; and the amount initially recognised less, when appropriate, the cumulative amount of income recognised in accordance with the principles of Ind AS 115.

### 2.11 Employee Benefits:

### a. Defined benefit plans:

For defined benefit plans, the cost of providing benefits is determined using the Projected Unit Credit Method, with actuarial valuations being carried out at each balance sheet date. Remeasurement, comprising actuarial gains and losses, the effect of the changes to the asset ceiling and the return on plan assets (excluding interest), is reflected immediately in the balance sheet with a charge or credit recognised in other comprehensive income in the period in which they occur. The gratuity plan provides for a lump sum payment to employees at retirement, death, incapacitation or termination of the employment based on the respective employee's last drawn salary and the tenure of the employment.

### b. Defined contribution plans:

(i) Provident fund:

The eligible employees of the Company are entitled to receive the benefits of Provident fund, a defined contribution plan, in which both employees and the Company make monthly contributions at a specified percentage of the covered employees' salary (currently at 12% of the basic salary) which are charged to the statement of profit and loss on accrual basis. The provident fund contributions are paid to the Regional Provident Fund Commissioner by the Company. The Company has no further obligations for future provident fund.

### (ii) Superannuation and ESIC:

Contributions to Superannuation fund and employees' state insurance scheme (ESI), which are defined contribution schemes, are charged to the statement of profit and loss on an accrual basis.

The Company has no further obligations for future superannuation fund benefits other than its annual contributions.

### c. Compensated absences:

The Company provides for compensated absences and long term service awards subject to Company's rules. The employees are entitled to accumulate leave subject to certain limits, for future encashment or availment. The liability is accrued based on the number of days of unavailed leave at each Balance Sheet date and the awards are accrued based on number years of service of an employee. It is measured at the balance sheet date on the basis of an independent actuarial valuation using the Projected Unit Credit method.

Actuarial gains and losses are recognised in full in the statement of profit and loss in the period in which they occur.

The Company also offers a short term benefit in the form of encashment of unavailed accumulated compensated absences above certain limits for all of its employees and same is recognised as undiscounted liability at the balance sheet date.

### d. Other short term employee benefits:

Other short-term employee benefits such as overseas social security contributions and performance incentives expected to be paid in exchange for services rendered by employees, are recognised in the statement of profit and loss during the period when the employee renders the service.

### 2.12 Taxation:

Tax expense comprises of current tax and deferred tax. The tax rates and tax laws used to compute the current tax amount are those that are enacted or substantively enacted as at the reporting date and applicable for the period. Current tax is measured at the amount expected to be paid to / recovered from the tax authorities, based on estimated tax liability computed after taking credit for allowances and exemptions in accordance with the local tax laws existing in the respective countries.

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the income taxes are recognised in other comprehensive income or directly in equity, respectively.

The current income tax expense includes income taxes payable by the Company and its branches in India and overseas. The current tax payable by the Company in India is Indian income tax payable on worldwide income after taking credit for tax relief available for export operations in Special Economic Zones (SEZs). Current income tax payable by overseas branches of the Company is computed in accordance with the tax laws applicable in the jurisdiction in which the respective branch operates. The proportionate credit for the taxes paid outside India are generally available for set off against the Indian income tax liability of the Company's worldwide income.

Advance taxes and provisions for current income taxes are presented in the statement of financial position after off-setting advance tax paid and income tax provision arising in the same tax jurisdiction and where the relevant tax paying unit has a legally enforceable right and intends to settle the asset and liability on a net basis.

### **Deferred income taxes**

Deferred income tax is recognised using the balance sheet approach. Deferred income tax assets and liabilities are recognised for

deductible and taxable temporary differences arising between the tax base of assets and liabilities and their carrying amount.

Deferred income tax assets are recognised to the extent it is probable that taxable profit will be available against which the deductible temporary differences and the carry forward of unused tax credits and unused tax losses can be utilised.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised.

Deferred tax assets and liabilities are measured using substantively enacted tax rates expected to apply to taxable income in the years in which the temporary differences are expected to be recovered or settled.

Deferred tax assets include Minimum Alternative Tax (MAT) paid in accordance with the tax laws in India. MAT credit is recognised for future economic benefits in the form of adjustment of future income tax liability and is considered as an asset if there is probable evidence that the Company will pay normal income tax.

Deferred tax assets and liabilities are offset when it relates to income taxes levied by the same taxation authority and the relevant entity intends to settle its current tax assets and liabilities on a net basis.

In cases, where the tax on dividend from a foreign subsidiary is allowed as a set off against the Company's own dividend distribution tax (DDT) liability, then the amount of tax paid on foreign dividend is recognised in the statement of changes in equity.

The Company recognises interest levied and penalties related to income tax assessments in interest expenses.

### 2.13 Employee Stock Option Plans:

Equity instruments granted are measured by reference to the fair value of the instrument at the date of grant. The equity instruments generally vest in a graded manner over the vesting period. The fair value determined at the grant date is expensed over the vesting period of the respective tranches of such grants (accelerated amortization). The share based compensation expense is determined based on the Company's estimate of equity instruments that will eventually vest. The expense is recognised in the statement of profit and loss with a corresponding increase to the 'share option outstanding account', which is a component of equity.

### 2.14 Research and development:

Research costs are recognised as an expense in the statement of profit and loss in the period they are incurred. Development costs are recognised in the statement of profit and loss unless technical and commercial feasibility of the project is demonstrated, future economic benefits are probable, the Company has an intention and ability to complete the development project and use the asset and the costs can be measured reliably.

### 2.15 Earnings per Share:

Basic earnings per share is calculated by dividing the net profit for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period. The weighted average number of equity shares outstanding during the period are adjusted for any bonus shares issued during the period.

For calculating diluted earnings per share, the net profit for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares. The dilutive potential equity shares are adjusted for the proceeds receivable had the equity shares been actually issued at fair value (i.e. the average market value of the outstanding equity shares).

### 2.16 Provisions :

A provision is recognised when the Company has a present obligation as a result of past event, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance costs.

### 2.17 Recent Indian Accounting Standards (Ind AS):

Ministry of Corporate Affairs ("MCA") through Companies (Indian Accounting Standards) Amendment Rules, 2019 has notified the following new Accounting Standards ('Ind AS') and amendments to Ind ASs which the Company has not applied as they are effective for annual periods beginning April 1, 2019:

### Ind AS 116 - Leases

Ind AS 116 will replace the existing leases standard, Ind AS 17 Leases. Ind AS 116 sets out the principles for the recognition, measurement, presentation and disclosure of leases for both lessees and lessors. It introduces a single, onbalance sheet lessee accounting model for lessees. A lessee recognises right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. The standard also contains enhanced disclosure requirements for lessees. Ind AS 116 substantially carries forward the lessor accounting requirements in Ind AS 17.

The Company will adopt Ind AS 16, effective annual reporting period beginning April 1, 2019. The Company will apply the standard to its leases, retrospectively, with the cumulative effect of initially applying the standard, recognised on the date of initial application (April 1, 2019). Accordingly, the Company will not restate comparative information, instead, the cumulative effect of initially applying this Standard will be recognised as an adjustment to the opening balance of retained earnings as on April 1, 2019. On that date, the Company will recognise a lease liability measured at the present value of the remaining lease payments. The right-of-use asset is recognised at its carrying amount as if the standard had been applied since the commencement date, but discounted using the lessee's incremental borrowing rate as at April 1, 2019. In accordance with the standard, the Company will elect not to apply the requirements of Ind AS 116 to short-term leases and leases for which the underlying asset is of low value.

On transition, the Company will be using the practical expedient provided the standard and therefore, will not reassess whether a contract, is or contains a lease, at the date of initial application.

The Company is in the process of finalising changes to systems and processes to meet the accounting and reporting requirements of the standard.

With effect from April 01, 2019, the Company will recognise new assets and liabilities for its operating leases of premises and other assets. The nature of expenses related to those leases will change from lease rent in previous periods to a) amortization change for the right-to-use asset, and b) interest accrued on lease liability.

Previously, the Company recognised operating lease expense on a straightline basis over the term of the lease, and recognised assets and liabilities only to the extent that there was a timing difference between actual lease payments and the expense recognised.

As a lessor, sublease shall be classified an operating lease if the head lease is classified as a short term lease. In all other cases the sublease shall be classified as a finance lease.

On preliminary assessment, the Company does not expect a significant impact to opening retained earnings on adoption of Ind AS 116.

### Ind AS 12 - Income taxes (amendments relating to income tax consequences of dividend and uncertainty over income tax treatments)

The amendment relating to income tax consequences of dividend clarify that an entity shall recognise the income tax consequences of dividends in profit or loss, other comprehensive income or equity according to where the entity originally recognised those past transactions or events. The Company does not expect any impact from this pronouncement.

The amendment to Appendix C of Ind AS 12 specifies that the amendment is to be applied to the determination of taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates, when there is uncertainty over income tax treatments under Ind AS 12. According to the appendix, companies need to determine the probability of the relevant tax authority accepting each tax treatment, or group of tax treatments, that the companies have used or plan to use in their income tax filing which has to be considered to compute the most likely amount or the expected value of the tax treatment when determining taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates.

The standard permits two possible methods of transition - i) Full retrospective approach – Under this approach, Appendix C will be applied retrospectively to each prior reporting period presented in accordance with Ind AS 8 – Accounting Policies, Changes in Accounting Estimates and Errors, without using hindsight and ii) Retrospectively with cumulative effect of initially applying Appendix C recognized by adjusting equity on initial application, without adjusting comparatives.

The Company does not expect any significant impact of the amendment on its financial statements.

### Ind AS 109 – Financial Instruments (Prepayment Features with Negative Compensation)

The amendments relate to the existing requirements in Ind AS 109 regarding termination rights in order to allow measurement at amortised cost (or, depending

on the business model, at fair value through other comprehensive income) even in the case of negative compensation payments.

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The Company does not expect any significant impact of the amendment on its financial statements.

### Ind AS 19–Employee Benefits (Plan Amendment, Curtailment or Settlement)

The amendments clarify that if a plan amendment, curtailment or settlement occurs, it is mandatory that the current service cost and the net interest for the period after the re-measurement are determined using the assumptions used for the remeasurement. In addition, amendments have been included to clarify the effect of a plan amendment, curtailment or settlement on the requirements regarding the asset ceiling. The Company does not expect any significant impact of the amendment on its financial statements.

### Ind AS 23 – Borrowing Costs

The amendments clarify that if any specific borrowing remains outstanding after the related asset is ready for its intended use or sale, that borrowing becomes part of the funds that an entity borrows generally when calculating the capitalisation rate on general borrowings.

The Company does not expect any significant impact of the amendment on its financial statements.

### Ind AS 28 – Long-term Interests in Associates and Joint Ventures

The amendments clarify that an entity applies Ind AS 109 Financial Instruments, to long-term interests in an associate or joint venture that form part of the net investment in the associate or joint venture but to which the equity method is not applied. The Company does not currently have any long-term interests in associates and joint ventures and hence does not expect impact of the amendment on its financial statements.

### Ind AS 103 – Business Combinations and Ind AS 111 – Joint Arrangements

The amendments to Ind AS 103 relating to remeasurement clarify that when an entity obtains control of a business that is a joint operation, it re-measures previously held interests in that business. The amendments to Ind AS 111 clarify that when an entity obtains joint control of a business that is a joint operation, the entity does not re-measure previously held interests in that business. The Company currently does not have control / joint control of a business that is a joint operation and hence does not expect impact of the amendment on financial statements.

Particulars			<b>Gross Block</b>	¥			Accumulated	Depreciatio	Accumulated Depreciation / Amortisation		Net Block
		Additions	Deletions	Reclassification	Balance	As at	Depreciation		Reclassification	Upto	As at
	April 01, 2018	(refer note v)		to Investment Property	as at March 31.	April 01, 2018	for the year	Deletions	to Investment Property	March 31, 2019	March 31, 2019
				(Refer note 4)	2019	2			(Refer note 4)		
Freehold Land	472	5	•	•	477	•	•	•	1	•	477
	473	I	1	-	472	-	1	-	1		472
Buildings	19,317	40	•	•	19,357	5,522	703	•	•	6,225	13,132
	18,987	612	2	280	19,317	4,840	702	3	17	5,522	13,795
Computers	13,567	1,460	783	·	14,244	11,332	1,490	157	•	12,065	2,179
	12,374	1	314	I	13,567	10, 195	1,448	311	I	11,332	2,235
Plant and Equipment	13,973	285	32	•	14,226	11,548	951	31	•	12,468	1,758
	14,072	468	388	179	13,973	10,907	1,045	343	61	11,548	2,425
Furniture and Fixtures	6,580	159	31	•	6,708	5,271	500	30	•	5,741	67
	6,383	321	58	99	6,580	4,795	554	50	28	5,271	1,309
Vehicles	207	3	6	•	201	160	16	۷	•	169	32
	208	61	20	1	207	159	11	91	-	160	47
Office Equipments	1,560	156	21	•	1,695	1,181	160	21	•	1,320	375
	1,429	162	18	13	1,560	1,051	152	11	5	1,181	379
Leasehold Improvements	929	10	66	•	840	826	41	66	•	768	72
	1,067	37	175	1	929	949	48	171	•	826	103
Taken on Finance Lease :											
Computers	3,999	228	3,881	•	346	2,406	767	2,854	I	319	27
	3,335	664	1	I	3,999	1,186	1,220	•	I	2,406	1,593
Plant and Equipment	207	I	40	•	167	185	5	23	•	167	•
	202	1	•	1	207	177	8	-		185	22
Vehicles	2	ſ	•	I	2	2	•	•	ſ	2	•
	12	I	10	I	2	12	I	10	1	2	•
Total	60,813	2,346	4,896	F	58,263	38,433	4,633	3,822	•	39,244	19,019
	58 547	2 790	986	538	60 813	34 771	2 100	100	111	28 123	12 22

Notes:

- Numbers in Italics pertain to the previous year.
- Amounts less than ₹ 0.5 Million are reported as "0".
- Plant and Equipment includes electrical installations and equipments. ≘ <u>≘</u> ⊇ 🤉
- Additions during the period include assets acquired as part of business combination transactions (Refer Note 33)

NOTE 3 : PROPERTY, PLANT AND EQUIPMENT

In respect of certain freehold land and buildings, the Company has received a provisional attachment order from the Income tax authorities which has since been stayed by orders passed by the Hon'ble High Court of Andhra Pradesh. (refer note 30.4.2(i)) 

₹ in Million

Not	e 4 : Investment Property		
		As	at
Des	cription of Assets	March 31, 2019	March 31, 2018
Inve	stment Properties (I -II) (refer note 37)	1,141	1,289
Part	iculars	As at	
		March 31, 2019	March 31, 2018
I.	Gross Block		
	Opening Balance	1,906	777
	Additions	17	591
	Reclassification from Property, Plant and Equipment (refer Note 3)	-	538
	Closing Balance	1,923	1,906
П.	Accumulated depreciation		
	Opening Balance	617	322
	Reclassification from Property, Plant and Equipment (refer Note 3)	-	111
	Depreciation for the year	165	184
	Closing Balance	782	617

### Note 5 : Intangible Assets

					₹ in Million
	Description of Assets	Intellectual property rights	Software (other than internally generated)	Software taken on Lease	Total
I.	Gross carrying value				
	As at April 1, 2017 (refer Note 33)	-	4,408	56	4,464
	Additions during the year	8,939	631	-	9,570
	Disposals	-	(67)		(67)
	As at March 31, 2018	8,939	4,972	56	13,967
	Additions during the year	-	848	-	848
	Disposals	-	(7)		(7)
	Balance as at March 31, 2019	8,939	5,813	56	14,808
П.	Accumulated amortisation				
	Balance as at April 1, 2017 (refer Note 33	-	4,199	14	4,213
	Amortisation expense for the year	447	696	42	1,185
	Disposals	-	(67)	-	(67)
	Balance as at March 31, 2018	447	4,828	56	5,331
	Amortisation for the year	894	895	-	1,789
	Disposals	-	(7)		(7)
	Balance as at March 31, 2019	1,341	5,716	56	7,113
	Net Block as at March 31, 2019 (I - II)	7,598	97		7,695
	Net Block as at March 31, 2018 (I - II)	8,492	144		8,636

							₹ in Million
				Number of	Shares as at	Balance	es as at
Partic	ulars	Currency	Face Value	March 31, 2019	March 31, 2018	March 31, 2019	March 31, 2018
	6 : Investments : Non Current						
(A)	In Subsidiaries , Associates and Others						
(a)	In Subsidiaries - unquoted, at cost						
	Tech Mahindra (Americas) Inc.	USD	1	170,521,745	170,521,745	12,598	12,455
	Interest in TML Benefit Trust (refer note v below)					12,071	12,071
	Tech Mahindra GmbH	EUR	1	26,000	26,000		
		EUR	25,000	3	3		
		EUR	50,000	3	3		
		EUR	500,000	3	3	391	391
	Tech Mahindra (Singapore) Pte. Limited.	SGD	10	5,000	5,000	1	1
	Tech Mahindra (Thailand) Limited.	THB	100	60,000	60,000	8	8
	Tech Mahindra Foundation.	INR	10	50,000	50,000	1	1
	Tech Mahindra Indonesia.	USD	1	500,000	500,000	22	22
	Tech Mahindra (Beijing) IT Services Limited (refer note i below)	CNY	-	-	-	22	22
	Tech Mahindra (Bahrain) Limited S.P.C.	BHD	100	500	500	6	6
	Tech Mahindra (Nigeria) Limited.	NGN	1	153,040,026	153,040,026	46	46
	Tech Mahindra Business Services Limited.	INR	10	1,000,000	1,000,000	4,873	4,873
	Comviva Technologies Limited	INR	10	21,866,906	21,835,698	6,870	6,870
	Tech Mahindra South Africa (Pty) Limited.	ZAR	1	-	51	-	0
	Tech Mahindra Holdco Pty Limited	ZAR	1	96	-	0	-
	Tech Mahindra ICT Services (Malaysia) SDN. BHD.	MYR	1	10,654,000	10,654,000	171	171
	FixStream Networks Inc.	USD	0.000	18,400,279	18,400,279	604	604
	Tech Mahindra IPR Inc.	USD	1,000	-	100	-	6
	Tech Mahindra Technologies Inc.	USD	0.01	100,000	100,000	202	202
	Less: Provision for diminution in value of investment					178	178
						24	24
	Tech Mahindra (Shanghai) Co. Limited (refer note i below)	CNY	-	-	-	628	628
	Tech Mahindra (Nanjing) Co. Limited (refer note i below)	CNY	-	-	-	352	352
	Less: Provision for diminution in value of investment					311	311
						41	41
	Citisoft Plc.	GBP	0.01	11,241,000	11,241,000	1,131	1,131
	Tech Mahindra Servicos De Informatica LTDA.	BRL	1	118,270,118	63,117,318	2,412	1,397
	Less: Provision for diminution in value of investment (refer note 34)					1,020	-
						1,392	1,397
	Satyam Venture Engineering Services Private Limited (refer note 38)		10		3,544,480	36	36
	Mahindra Educational Institutions	INR	10		10,000	0	0
	Tech Mahindra De Mexico, S.DE R.L.DE C.V. (refer note ii below)		2,999		1		
		MXN	1	1	1		
		MXN	12,931,770	1	1	55	55

							₹ in Million
					Shares as at		es as at
Partic	-	Currency	Face Value	March 31, 2019	March 31, 2018	March 31, 2019	March 31, 2018
NOTE	6: INVESTMENTS: NON CURRENT (CONTD.)	FUD	4	4 002 040	1 002 010	1 1 1 0	1 1 1 0
	Sofgen Holdings Limited (refer note iii below)	EUR	1	1,092,910	1,092,910	1,110	1,110
	Nth Dimension Limited						
	- In Equity Shares	GBP	0.01	1,000	865	0	0
	- In Preference Shares	GBP	1.00	2,499,990	-	226	-
	Tech Mahindra DRC Sarlu	USD	10	10,000	10,000	6	6
	Mahindra Engineering Services (Europe) Limited.						
	- In Equity Shares	GBP	1	65,000	65,000	5	5
	- In Preference Shares	GBP	1	22,967,240	-	2,106	-
	Mahindra Technologies Services Inc.	USD	10	105,000	105,000	64	64
	Tech Mahindra Arabia Limited	SAR	1,000	510	510	9	9
	Tech Mahindra France SAS	EUR	1	-	100,000	-	7
	Tech Mahindra Growth Factories Limited	INR	10	32,950,000	32,950,000	338	330
	Less : Provision for diminution in value of investment (refer Note 34)					338	330
	Tech Mahindra Netherlands B.V.	EUR	1	46,001	46,001	- 3	3
	Tech Mahindra Sweden AB	SEK	100	500	500	0	0
	vCustomer Philippines, Inc.	PHP	100	950,000	950,000	62	62
	PF Holdings B.V.	EUR	1	27,504,075	27,504,075	2,776	2,776
	The Bio Agency Limited (refer note iv		0.01	120,000	120,000	2,667	2,984
	below)						
	Tech Mahindra Fintech Holdings Limited	GBP	0.01	875,001	875,001	9,288	9,377
	Tech Mahindra Vietnam Company Limited (refer note i below)	VND	-	-	-	3	3
	Sub total (a)					59,316	57,265
(b)	In Associates - Unquoted, at cost						
	- In Equity Shares:						
	IQS Information Solutions WLL	QAR	100	720	720	1	1
	Less: Provision for diminution in value of investment (refer Note 34)					1	-
	Sub total (b)						1
(c)	In other Investments						
(0)	- Unquoted, at cost						
	Servista Limited						
	- In Equity Shares:	GBP	0.002	4,232,622	4,232,622	1	1
	- In Preference Shares:	GBP	0.002	2,500,000	2,500,000	84	84
		05.	0.000	_,,	_,,	85	85
	Less : Provision for Dimunition					85	85
	- Quoted					-	-
	Dion Global Solutions Limited	INR	10	5,147,058	5,147,058	21	122
	(carried at fair value through other comprehensive income)						
	Sub total (c)					21	122
	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~						

						₹ in Million
			Number of	Shares as at	Balanc	es as at
Particulars	Currency	Face Value	March 31, 2019	March 31, 2018	March 31, 2019	March 31, 2018
Note 6 : Investments : Non Current (Contd.	)					
(d) In entities which are liquidated dissolved / merged	/					
Mahindra Engineering GmbH (refe note vii below)	EUR	1	59,000	59,000	3	3
Less: Provision for diminution in value of investment	2				3	3
Sub total (A) (a+b+c+d)					59,337	57,388
(B) In Bonds, Debentures - Unguoted						
Treasury Bonds and Bills *					42	26
- Others*					0	0
- Quoted						
Non Convertible Debentures *					6,908	11,236
Sub total (B)					6,950	11,262
Total (A+B)					66,287	68,650

Note :

i) Investment in these entities is not denominated in number of shares as per laws of country of incorporation i.e. The People's Republic of China and Vietnam.

- ii) The number of shares held in Tech Mahindra De Mexico, S.DE R.L.DE C.V. comprise 1 share (March 31, 2018 1) each of Peso 2,999 and Peso 1; fully paid up of Series A (fixed capital) and 1 share (March 31, 2018 1) of Peso 12,931,770 fully paid up of Series B (variable capital).
- iii) The number of shares held in Sofgen Holdings Limited comprise 1,065,848 Ordinary shares (March 31, 2018 1,065,848) and 27,062 shares of Class A (March 31, 2018 27,062).
- iv) The number of shares held in The Bio Agency Limited comprise 102,000 Class A Ordinary shares (March 31, 2018 102,000) and 18,000 Class B Ordinary shares (March 31, 2018 18,000)
- v) As per the Scheme of merger of the Company with Mahindra Satyam Computer Services Limited with effect from June 24, 2013 the Company had created TML Benefit Trust (Trust) as per the merger order. As per the scheme, the Company transferred, out of its total holding in Satyam as on April 1, 2011; 204 Million equity shares to the Trust, to hold the shares and any additions thereto exclusively for the benefit of the Company. Post-merger with Tech Mahindra Limited these shares were converted into Tech Mahindra Limited's shares in the ratio of 2: 17. As of date, post bonus and split approved by the shareholders from time to time by Tech Mahindra Limited; the Trust holds 96,000,000 (March 2018: 96,000,000) shares of the Company.
- vi) Amounts less than ₹ 0.5 Million are reported as "0"
- vii) Mahindra Engineering Gmbh has been liquidated/dissolved as per the German Commercial Code. However, the Company is awaiting approval from Reserve Bank of India for writing off the investments from the books of the Company. The outstanding amounts of investments in this subsidiary has been fully provided for.

\*carried at fair value through profit and loss

Particulars	As	₹ In Million
	March 31, 2019	March 31, 2018
Note 7 : Trade Receivables : Non Current Trade receivables (Unsecured) (refer note 39)		
Credit Impaired	2,367	2,367
Less: Allowance for expected credit loss	2,367	2,367
Total		
Note 8 : Other Financial Assets : Non Current		
(Unsecured, considered good unless otherwise stated)		
Interest Receivable		
On Bank Deposits	17	0
On Non Convertible Debentures	<u> </u>	7
	17	7
Security Deposits		
Unsecured, considered good	972	872
Credit Impaired	30	30
Less : Allowance for expected credit loss	30	30
	972	872
Advances to Related Parties (refer note 48) Considered Good	740	602
Considered Good	742	693
Lease Receivable (refer note 45)	158	191
Fixed Deposits / Margin Money Deposits having maturities of more than 12 months	381	26
Foreign currency derivative assets (refer note 46)	2,289	346
Total	4,559	2,135
Note 9 : Other Non-Current Assets		
(Unsecured)		
Considered good		
Capital Advances	184	222
Prepaid Expenses (including rentals for leasehold land)	1,525	1,343
Deferred contract costs	666	1,055
Balance with Government Authorities	1,163	1,197
Sub total	3,538	3,817
Considered doubtful	387	390
Less: Allowance for amounts considered doubtful	387_	390
Sub total	-	
Total	3,538	3,817

ParticularsAs atNote 10 : Investments : Current InvestmentsMarch 31, 2018March 31, 2018InvestmentsInvestment in Mutual Funds (carried at fair value through profit and loss)37,50825,479Investment in non-convertible debentures and commercial paper (carried at fair value through profit and loss)31,0005,500Term Deposits with Financial Institutions(carried at amortised cost)11,0005,500Total63,32033,931Note 11 : Trade Receivables : Current Trade receivables (Unsecured) Considered good59,63351,010Credit Impaired30,9002,918Total30,9002,918Total30,9002,918Stallowance for expected credit loss Total30,9002,918Stallowance for expected credit loss In Current Account In Deposit Account (original maturities less than three months)64,622206Note 13 : Other Balances with Banks Unclaimed Dividend177100Balances held as Margin Money/Security towards obtaining Bank Balance held under Escrow Account Balance in Deposit Account pursuant to the buyback of equity Balance in Deposit Account pursuant to the buyback of equity Balance in Deposit Account pursuant to the buyback of equity Balance in Deposit Account pursuant to the buyback of equity Balance in Deposit Account pursuant to the buyback of equity Balance in Deposit Account pursuant to the buyback of equity Balance in Deposit Account pursuant to the buyback of equity Balance in Deposit Account pursuant to the buyback of equity Balance in Deposit Account pursuant to the buyback of equity Balance in Deposit Account pursuant to			₹ In Million
Note 10 : Investments : Current Investments37,50825,479Investment in Nutual Funds (carried at fair value through profit and loss)37,50825,479Investment in non-convertible debentures and commercial paper (carried at fair value through profit and loss)14,8122,952Term Deposits with Financial Institutions(carried at amortised cost)11,0005,500Total63,32033,931Note 11 : Trade Receivables : Current Trade receivables (Unsecured) Considered good59,63351,010Considered good59,63351,010Credit Impaired3,0902,918Incar62,72353,928Less: Allowance for expected credit loss Total3,0902,918Note 12 : Cash and Cash Equivalents Funds in Transit131382Balances with banks In Current Account In Deposit Account (original maturities less than three months)2,9888,304In Deposit Account (refer note below) Earmarked Balances with Banks Unclaimed Dividend Balances held as Margin Money/Security towards obtaining Bank Guarantees Balance in Deposit Account Balance in Deposit Account pursuant to the buyback of equity shares (refer note 17(vi))2100	Particulars	As	at
Investments37,50825,479Investment in Mutual Funds (carried at fair value through profit and loss)37,50825,479Investment in non-convertible debentures and commercial paper (carried at fair value through profit and loss)11,0005,500Term Deposits with Financial Institutions(carried at amortised cost)11,0005,500Total63,32033,931Note 11 : Trade Receivables : Current Trade receivables (Unsecured) Considered good59,63351,010Considered good Credit Impaired3,0902,918Less: Allowance for expected credit loss Total3,0902,918Funds in Transit Balance with Banks In Deposit Account (original maturities less than three months) Total2,9888,304In Deposit Accounts (refer note below) Earmarked Balances with Banks Unclaimed Dividend		March 31, 2019	March 31, 2018
Investment in Mutual Funds (carried at fair value through profit and loss)37,50825,479Investment in non-convertible debentures and commercial paper (carried at fair value through profit and loss)14,8122,952Term Deposits with Financial Institutions(carried at amortised cost)11,0005,500Total63,32033,931Note 11: Trade Receivables : Current Trade receivables (Unsecured) Considered good Credit Impaired59,63351,010Credit Impaired Less: Allowance for expected credit loss Total3,0902,918Sologian Balances with banks In Deposit Account (original maturities less than three months) Daties August Account (original maturities less than three months)6,462 9,581206Note 13: Other Balances with Banks Unclaimed Dividend Balances held as Margin Money/Security towards obtaining Bank Guarantees1002,711 8Balance held under Escrow Account Balance in Deposit Account pursuant to the buyback of equity shares (refer note 17(vi))258	Note 10 : Investments : Current		
and loss)Investment in non-convertible debentures and commercial paper (carried at fair value through profit and loss)14,8122,952Term Deposits with Financial Institutions(carried at amortised cost)11,0005,500Total63,32033,931Note 11: Trade Receivables : Current Trade receivables (Unsecured) Considered good59,63351,010Considered good3,0902,918Considered good3,0902,918Coredit Impaired3,0902,918Ease: Allowance for expected credit loss Total3,0902,918Total59,63351,010Note 12: Cash and Cash Equivalents Funds in Transit In Current Account In Deposit Account (original maturities less than three months) Total131382Note 13: Other Balances with Banks Unclaimed Dividend Balances held as Margin Money/Security towards obtaining Bank Guarantees10,03210,032Earmarked Balances held as Margin Money/Security towards obtaining Bank Guarantees258Balance held under Escrow Account Balance held under Escrow Account shares (refer note 17(vi))258	Investments		
(carried at fair value through profit and loss) Term Deposits with Financial Institutions(carried at amortised cost)11,0005,500Total63,32033,931Note 11: Trade Receivables : Current Trade receivables (Unsecured) Considered good59,63351,010Considered good Credit Impaired59,63351,010Credit Impaired3,0902,918Less: Allowance for expected credit loss Total3,0902,918Note 12: Cash and Cash Equivalents Funds in Transit Balances with banks In Current Account In Deposit Account (original maturities less than three months)131 6,462 9,581382Note 13: Other Balances with Banks Unclaimed Dividend Balances held as Margin Money/Security towards obtaining Bank Guarantees Balance held under Escrow Account Balance in Deposit Account pursuant to the buyback of equity shares (refer note 17(vi))100 258		37,508	25,479
cost)Total63,32033,931Note 11: Trade Receivables : Current Trade receivables (Unsecured) Considered good59,63351,010Considered good59,63351,010Credit Impaired3,0902,918Cost3,0902,91862,72353,928Less: Allowance for expected credit loss Total3,0902,918Substraint59,63351,010Note 12: Cash and Cash Equivalents Funds in Transit Balances with banks In Current Account In Deposit Account (original maturities less than three months) Total2,988 6,4628,304 206Note 13: Other Balances with Banks Unclaimed Dividend Balances held as Margin Money/Security towards obtaining Bank Balance held under Escrow Account Balance in Deposit Account pursuant to the buyback of equity shares (refer note 17(vi))2,1061		14,812	2,952
Note 11 : Trade Receivables : Current Trade receivables (Unsecured) Considered good59,633 51,010 2,918 62,72351,010 3,090 2,918 62,723Credit Impaired3,090 62,7232,918 62,723Less: Allowance for expected credit loss Total3,090 59,6332,918 51,010Note 12 : Cash and Cash Equivalents Funds in Transit Balances with banks In Current Account In Deposit Account (original maturities less than three months) Total131 6,462 2,988 2,988 2,988 2,988 8,304 6,462 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 2,988 3,992Note 13 : Other Balances with Banks In Deposit Account (refer note below) Earmarked Balances with Banks Unclaimed Dividend Balance held as Margin Money/Security towards obtaining Bank Guarantees Balance held under Escrow Account Balance held under Escrow Account Balance held under Escrow Account Balance held under Escrow Account Balance held under Escrow Account shares (refer note 17(vi))2,106 2,106	•	11,000	5,500
Trade receivables (Unsecured)Considered good59,63351,010Credit Impaired3,0902,918G2,72353,928Less: Allowance for expected credit loss3,0902,918Total59,63351,010Note 12 : Cash and Cash Equivalents131382Funds in Transit131382Balances with banks12,9888,304In Deposit Account (original maturities less than three months)6,4622069,5818,8929,5818,892Note 13 : Other Balances with Banks10,03210,032Larmarked Balances with Banks177100Balances held as Margin Money/Security towards obtaining Bank196271Guarantees258Balance held under Escrow Account258Balance in Deposit Account pursuant to the buyback of equity2,106-	Total	63,320	33,931
Considered good59,63351,010Credit Impaired3,0902,918Credit Impaired3,0902,918Less: Allowance for expected credit loss3,0902,918Total59,63351,010Note 12 : Cash and Cash Equivalents131382Funds in Transit131382Balances with banks12,9888,304In Deposit Account (original maturities less than three months)6,4622069,5819,5818,8928,892Note 13 : Other Balances with Banks10,03210,032In Deposit Accounts (refer note below)10,03210,032Earmarked Balances with Banks177100Balances held as Margin Money/Security towards obtaining Bank196271Guarantees2,1068Balance held under Escrow Account258Balance in Deposit Account pursuant to the buyback of equity2,106-	Note 11 : Trade Receivables : Current		
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In Current Account In Deposit Account (original maturities less than three months) Total2,988 6,462 9,5818,304 206 206Note 13 : Other Balances with Banks In Deposit Accounts (refer note below)-10,032 10,032Earmarked Balances with Banks Unclaimed Dividend1177 100 271100 271 8 8 100Balances held as Margin Money/Security towards obtaining Bank Guarantees196 271 25271 8 8 26Balance held under Escrow Account shares (refer note 17(vi))25 2718 28 2		151	502
In Deposit Account (original maturities less than three months)6,462206Total9,5818,892Note 13 : Other Balances with Banks-10,032In Deposit Accounts (refer note below)-10,032Earmarked Balances with Banks177100Unclaimed Dividend177100Balances held as Margin Money/Security towards obtaining Bank196Guarantees258Balance held under Escrow Account258Balance in Deposit Account pursuant to the buyback of equity2,106-		2 088	8 304
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Guarantees25Balance held under Escrow Account25Balance in Deposit Account pursuant to the buyback of equity2,106shares (refer note 17(vi))	Balances held as Margin Money/Security towards obtaining Bank	196	271
Balance in Deposit Account pursuant to the buyback of equity 2,106 -	Guarantees		
shares (refer note 17(vi))			8
Total 2,504 10,411		2,106	-
	Total	2,504	10,411

### Note : -

Certain fixed deposits of the Company with certain banks, then aggregating to ₹ 8,220 Million were alleged by ED to be 'proceeds of crime' and were provisionally attached vide Order dated October 18, 2012 by the ED (the Order). The Hon'ble High Court of Andhra Pradesh (the Court) granted stay of the said Order and all proceedings thereto vide its Order dated December 11, 2012. The Hon'ble High Court of Andhra Pradesh, vide its Order dated December 31, 2018 set aside the provisional attachment Order of ED and directed Banks to release the Fixed deposits to the Company.

		₹ In Million
Particulars	As	at
	March 31, 2019	March 31, 2018
Note 14 : Loans : Current		
(Unsecured, considered good unless otherwise stated)		
Loans to related parties (refer note 48)	68	2,009
Total	68	2,009
Note 15 : Other Financial Assets : Current		
(Unsecured, considered good unless otherwise stated)		
Unbilled Revenue (refer note 48)	20,176	17,452
Interest Receivable		
On Bank Deposits	17	38
On Term Deposits with Financial Institutions	484	259
On Non Convertible Debentures	382	10
From related parties (refer note 48)	16	96
	899	403
Lease Receivable (refer note 45)	275	188
Advances to Related Parties (refer note 48)	888	574
Contractually Reimbursable Expenses (refer note 48)		256
Considered Good	388	256
Credit Impaired	30	50
Less: Allowance for expected credit loss	30	50
For the second desired in the second (or for most of (C))	388	256
Foreign currency derivative assets (refer note 46)	2,349	3,375
Others	81	104
Total	25,056	22,352
Note-16 : Other Current Assets		
(Unsecured)		
Considered good		
Advances to employees	638	511
Prepaid Expenses (including rentals for leasehold land)	2,370	2,487
Contract Asset (refer note 44)	2,862	2,407
Deferred contract costs	814	828
Balance with Government Authorities	4,906	5,836
Other Advances (refer note below)	7,417	5,450
Sub total	19,007	15,112
Considered doubtful	314	289
Less: Allowance for amounts considered doubtful	314	289
Sub total		-
Total	19,007	15,112
	<u>.</u>	<u> </u>
Note: Others Loans and Advances mainly include :		
- Amount deposited and held in escrow account towards Aberdeen UK settlement consideration and interest. (refer note 36)	4,704	3,628
<ul> <li>Amount deposited and held in escrow account towards Aberdeen US claims settlement consideration. (refer note 36)</li> </ul>	840	648
<ul> <li>Amount deposited and held in initial escrow account towards class action settlement consideration.</li> </ul>	265	265

Particulars	March 31, 2	2019	March 31, 2018	
	Number	₹ in Million	Number	₹ in Million
Note 17 : Equity Share Capital Authorised				
Equity shares of ₹ 5/- each	1,586,300,000	7,932	1,586,200,000	7,931
Issued, Subscribed and Paid up	983,362,470	4,917	979,733,808	4,899
Less: Equity Shares of ₹ 5 each fully paid up issued to ESOP Trust but not allotted to employees	93,840	0	415,180	2
Adjusted : Issued, Subscribed and Paid up Share Capital	983,268,630	4,917	979,318,628	4,897
Reconciliation of number of Equity Shares and amount outstanding				
Shares outstanding at the beginning of the period	979,733,808	4,899	974,096,080	4,870
Shares issued during the period pursuant to employee stock option plans	3,628,662	18	5,637,728	29
Total	983,362,470	4,917	979,733,808	4,899
Less : Shares issued to ESOP Trust but not allotted to employees	93,840	0	415,180	2
Adjusted : Issued, Subscribed and Paid up Share Capital	983,268,630	4,917	979,318,628	4,897
Number of shares held by each shareholder holding	more than 5 perce	ent of the E	quity Shares of the	Company

Number of shares held by each shareholder holding more than 5 percent of the Equity Shares of the Company are as follows:

Name of Shareholder	As at		As at	
	March 31, 2	2019	March 31, 2	2018
	No. of Shares	% of	No. of Shares	% of
	held	Holding	held	Holding
Mahindra & Mahindra Limited	256,248,704	26	256,248,704	26
TML Benefit Trust	96,000,000	10	96,000,000	10

i) Aggregate number of fully paid-up Equity Shares allotted by way of Bonus Shares in the immediately preceding five years: 240,161,577 Equity Shares of ₹10 each fully paid-up (equivalent to 480,323,154 Equity Shares of ₹ 5 each fully paid-up) were allotted as Bonus shares during the year ended March 31, 2015.

- ii) Each Equity Share entitles the holder to one vote and carries an equal right to dividend.
- iii) Refer note 50 for details relating to stock options.
- iv) The shareholders at the Annual General Meeting held on July 31, 2018 approved dividend of ₹ 14 per equity share for year ended March 31, 2018 which was subsequently paid during the quarter ended September 30, 2018. The amount was recognized as distributions to equity shareholders, the total appropriation was ₹ 16,411 Million including corporate dividend tax of ₹ 2,682 Million.
- v) On May 21, 2019 the board of directors of the company have proposed a final dividend of ₹ 14 per share in respect of year ended March 31, 2019 subject to the approval of shareholders at the Annual General Meeting. If approved, the dividend would result in cash outflow of ₹ 16,597 Million inclusive of dividend distribution tax of ₹ 2,830 Million.
- vi) The Board of Directors of the Company at its meeting held on February 21, 2019 approved a proposal to buyback upto 20,585,000 equity shares of the Company for an aggregate amount not exceeding ₹ 19,556 Million being 2.09% of the total paid up equity share capital at ₹ 950 per equity share. Letter of Offer was issued to all eligible shareholders holding shares as on March 6, 2019. The period for tendering of shares for buyback was from March 25, 2019 to April 5, 2019. The intimation regarding acceptance or non-acceptance of tendered equity shares to the stock exchange was made on April 12, 2019, the bids were settled and payment was made to shareholders on April 15, 2019. The unaccepted shares were returned to eligible shareholders on April 16, 2019. Pursuant to the issuance of Letter of Offer, the Company has recorded a payable of ₹ 19,556 Million as at March 31, 2019 as contractual financial liability. (refer note 22)
- vii) The Company manages its capital to ensure that it will be able to continue as a going concern while maximizing the return to stakeholders through the optimisation of the debt and equity balance. The Company is not subject to any externally imposed capital requirements. The Company's risk management committee reviews the capital structure of the Company on an ongoing basis. As part of this review, the committee considers the cost of capital and the risks associated with capital.

Note 18 : Other Equity Share Application Money Opening BalanceMarch 31, 2019March 31, 2018Add : Received during the year366252Less: Shares allotted361247Refunded during the year81Closing Balance2023Opening Balance0060Opening Balance6060Opening Balance35,38732,990Add : Fransfer on allottnent of Equity Shares343219Transferred from share option outstanding account on exercise of stock options1,2622,168Allottnent of shares by ESOP Trust to Employees210Less: Contractual obligation for Buyback (refer note 17(vi))19,453-Closing Balance17,54135,387Share Options Outstanding Account (refer note 2.13 and 50) Opening Balance4,0225,430Add : Amortised Amount of Share Based Payments to Employees (net) for the year1,2622,168Less: Transferred to Securities Premium Account on exercise of stock options211Closing Balance3,9324,022Opening balance as reported on account of business combination under common control (refer note 33)2120,789On account of business combination under common control (refer note 33)233Add : Profit for the year reserve on utilisation3323Closing Balance33233Opening balance as reported On account of business combination under common control (refer note 3	Particulars	As	₹ in Million at
Share Application Money Opening Balance2319Add : Received during the year2319Add : Received during the year361247Refunded during the year361247Refunded during the year361247Refunded during the year361247Capital Reserve2023Opening Balance6060Closing Balance6060Opening Balance35,38732,990Add: Transfer on allottment of Equity Shares Transfered from share option outstanding account on exercise of stock options35,387Add: Transfer on allottment of Equity Shares 		March 31, 2019	March 31, 2018
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Less: Contractual obligation for Buyback (refer note 17(vi))19,453Closing Balance17,54135,387Share Options Outstanding Account (refer note 2.13 and 50) Opening Balance4,0225,430Add : Amortised Amount of Share Based Payments to Employees (net) for the year1,234811Less : Transferred to Securities Premium Account on exercise of stock options Transfer to retained earnings on account of options lapsed6251Closing Balance3,9324,022Retained Earnings Opening balance as reported (refer note 33)150,495120,789Add : Profit for the year (refer note 33)150,495120,789Add : Profit for the year (refer note 33)43,80439,939Add : Profit for the year (refer note 33)23(33)Transferred from Special Economic Zone re-investment reserve on utilisation Transferred to Special Economic Zone re-investment Reserve of Contractual obligation for Buyback (refer note 17(vi))103Closing Less : Equity Dividend (including Tax on Dividends) Transferred to Special Economic Zone re-investment Reserve Contractual obligation for Buyback (refer note 17(vi))103		2	10
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Other Comprehensive Income8128Others23(33)Transferred from Special Economic Zone re-investment2,232reserve on utilisation7Transfer to retained earnings on account of options lapsed62Less : Equity Dividend (including Tax on Dividends)16,411Transferred to Special Economic Zone re-investment Reserve8,160Contractual obligation for Buyback (refer note 17(vi))103	Add : Profit for the year		
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Transferred to Special Economic Zone re-investment Reserve       8,160       42         Contractual obligation for Buyback (refer note 17(vi))       103       -		62	51
Contractual obligation for Buyback (refer note 17(vi)) 103 -		16,411	10,361
		8,160	42
Closing Balance 150,495	Contractual obligation for Buyback (refer note 17(vi))	103	-
	Closing Balance	171,950	150,495

ParticularsAs atNote 18 : Other Equity (Contd.) Cash Flow Hedging reserve (refer note 46) Opening BalanceMarch 31, 2018Opening Balance6504,765Add :: Movement during the year1,763(4,115)Closing Balance2,413650Equity Instruments through Other Comprehensive Income Opening Balance(228)(19)Add :: Movement during the year (Net)(101)(209)Closing Balance(329)(228)Special Economic Zone Reinvestment Reserve Opening Balance42-Opening Balance2,232-Closing Balance2,232-Opening Balance2,232-Opening Balance2,232-Opening Balance2,232-Opening Balance2,232-Opening Balance5,597042Closing Balance5,597042Closing Balance5,597042Closing Balance5,597042Closing Balance5,597042Total201,557190,451Note 19: Borrowings: Non Current Measured at amortised cost Secured Borrowings: Installments over a period 1-5 years and carry a finance through the finance lease ant angements and are repayable in monthly / quarterly installments over a period 1-5 years and carry a finance through the finance lease obligations are secured by assets financed through the finance lease obligations are secured by assets financed through the finance lease obligations are secured by assets finance through the finance lease obligations are secured by assets finance through the			₹ in Million
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Special Economic Zone Reinvestment Reserve Opening Balance42 42 - - Add : Transfer to Special Economic Zone re-investment Reserve on utilization42 2,232 -Closing Balance5,970 2,23242 201,557Closing Balance5,970 2,01,55742 190,451Note 19: Borrowings : Non Current Measured at amortised cost Secured Borrowings: Finance Lease Obligations are secured by assets financed through the finance lease arrangements and are repayable in monthly / quarterly installments over a period of 1-5 years and carry a finance charge.) Total43 431,450Note 20: Other Financial Liabilities : Non Current Creditors for capital supplies/services Financial Guarantee Contracts Total1,148 3,276 433,276 43Note 21: Provisions : Non Current Provision for employee benefits Gratuity (refer note 42) Compensated absences and long service awards2,559 2,3512,351 1,603	Add : Movement during the year (Net)	(101)	(209)
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Measured at amortised cost Secured Borrowings: Finance Lease Obligations (refer note 45)431,450Lease obligations are secured by assets financed through the finance lease arrangements and are repayable in monthly / quarterly installments over a period of 1-5 years and carry a finance charge.) Total431,450Note 20: Other Financial Liabilities : Non Current Creditors for capital supplies/services1,1483,276Contractual Obligation321131Foreign currency Derivative liabilities (refer note 46)101652Financial Guarantee Contracts462553Total2,0324,612Note 21 : Provisions : Non Current Provision for employee benefits Gratuity (refer note 42)2,5592,351Compensated absences and long service awards1,5411,603	Total	201,557	190,451
Measured at amortised cost Secured Borrowings: Finance Lease Obligations (refer note 45)431,450Lease obligations are secured by assets financed through the finance lease arrangements and are repayable in monthly / quarterly installments over a period of 1-5 years and carry a finance charge.) Total431,450Note 20: Other Financial Liabilities : Non Current Creditors for capital supplies/services1,1483,276Contractual Obligation321131Foreign currency Derivative liabilities (refer note 46)101652Financial Guarantee Contracts462553Total2,0324,612Note 21 : Provisions : Non Current Provision for employee benefits Gratuity (refer note 42)2,5592,351Compensated absences and long service awards1,5411,603	Note 19: Borrowings : Non Current		
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installments over a period of 1-5 years and carry a finance charge.) Total 43 1,450 Note 20: Other Financial Liabilities : Non Current Creditors for capital supplies/services 11,148 3,276 Contractual Obligation 321 131 Foreign currency Derivative liabilities (refer note 46) 101 652 Financial Guarantee Contracts 462 553 Total 2,032 4,612 Note 21 : Provisions : Non Current Provision for employee benefits Gratuity (refer note 42) 2,559 2,351 Compensated absences and long service awards 1,541 1,603	-		
Total431,450Note 20: Other Financial Liabilities : Non Current Creditors for capital supplies/services1,1483,276Contractual Obligation321131Foreign currency Derivative liabilities (refer note 46)101652Financial Guarantee Contracts462553Total2,0324,612Note 21 : Provisions : Non Current Provision for employee benefits Gratuity (refer note 42)2,5592,351Compensated absences and long service awards1,5411,603			
Note 20: Other Financial Liabilities : Non CurrentCreditors for capital supplies/services1,148Contractual Obligation321Foreign currency Derivative liabilities (refer note 46)101Financial Guarantee Contracts462Total2,032Ad612553Onte 21 : Provisions : Non Current		43	1 450
Creditors for capital supplies/services1,1483,276Contractual Obligation321131Foreign currency Derivative liabilities (refer note 46)101652Financial Guarantee Contracts462553Total2,0324,612Note 21 : Provisions : Non Current			
Contractual Obligation321131Foreign currency Derivative liabilities (refer note 46)101652Financial Guarantee Contracts462553Total2,0324,612Note 21 : Provisions : Non Current	Note 20: Other Financial Liabilities : Non Current		
Foreign currency Derivative liabilities (refer note 46)101652Financial Guarantee Contracts462553Total2,0324,612Note 21 : Provisions : Non CurrentProvision for employee benefits2,5592,351Gratuity (refer note 42)2,5592,351Compensated absences and long service awards1,5411,603	Creditors for capital supplies/services	1,148	3,276
Financial Guarantee Contracts462553Total2,0324,612Note 21 : Provisions : Non CurrentProvision for employee benefits2,5592,351Gratuity (refer note 42)2,5592,351Compensated absences and long service awards1,5411,603	Contractual Obligation	321	131
Total2,0324,612Note 21 : Provisions : Non CurrentProvision for employee benefitsGratuity (refer note 42)2,5592,351Compensated absences and long service awards1,5411,603	Foreign currency Derivative liabilities (refer note 46)	101	652
Note 21 : Provisions : Non CurrentProvision for employee benefitsGratuity (refer note 42)2,559Compensated absences and long service awards1,5411,603	Financial Guarantee Contracts	462	553
Provision for employee benefits2,559Gratuity (refer note 42)2,559Compensated absences and long service awards1,5411,603	Total	2,032	4,612
Gratuity (refer note 42)2,351Compensated absences and long service awards1,5411,603	Note 21 : Provisions : Non Current		
Gratuity (refer note 42)2,351Compensated absences and long service awards1,5411,603	Provision for employee benefits		
Compensated absences and long service awards 1,541 1,603	· ·	2,559	2,351
Total 4,100 3,954	Compensated absences and long service awards	1,541	
	Total	4,100	3,954

Particulars	₹ in Million As at			
	March 31, 2019	March 31, 2018		
Note 22: Other Financial Liabilities : Current				
Current maturities of Finance Lease Obligations (refer note 45)	83	1,098		
(Lease obligations are secured by the assets financed through the		.,		
finance lease arrangements and are repayable in monthly / quarterly installments over a period of 1-5 years and carry a finance charge.)				
Foreign currency Derivative Liabilities (refer note 46)	529	1,345		
Creditors for capital supplies/services	2,970	2,850		
Accrued Salaries and Benefits	3,104	2,937		
Interest payable on borrowings	1	32		
Unclaimed dividends	177	100		
Other Contractual Obligation	144	759		
Financial Guarantee Contracts	72	75		
Discounts payable to Customers	519	1,294		
Contractual obligation for Buyback (refer note 17(vi))	19,556			
Total	27,155	10,490		
Note 23 : Other Current Liabilities				
Advances received from customers	1,962	1,844		
Unearned Revenue (refer note 44)	1,239	974		
Statutory Dues	2,067	1,843		
Others (refer note below)	6,842	5,579		
Total	12,110	10,240		
Note: Others mainly include :				
- Aberdeen UK Claims settlement consideration (including interest) (refer note 36)	4,704	3,628		
- Aberdeen US claim settlement consideration (refer note 36)	840	648		
- Class action suit settlement consideration	265	265		
Note 24 : Provisions : Current Provision for employee benefits				
Gratuity (refer note 42)	265	236		
Compensated absences and long service awards		1,330		
compensated absences and long service awards	1,027	1,330		
Other Provisions				
Provision for Claims (refer note 31)	123	70		
Provision for Contingencies (refer note 32)	327	327		
Others	255	427		
Total	1,997	2,390		

	v	₹ In Million	
Particulars	Year ended		
	March 31, 2019	March 31, 2018	
Note 25 : Other Income			
Interest Income	1,959	1,369	
Dividend Income on Investments / Distributions from benefit trust	2,689	4,829	
Profit on sale of Investments carried at fair value through profit and loss	667	450	
Gain/(Loss) on investments carried at fair value through profit and loss	1,545	788	
Net gain on disposal of Property, Plant and Equipment and Intangible Assets	149	82	
Net gain on disposal of Immovable property (Assets held for sale)	-	1,488	
Rental income	296	256	
Foreign Exchange Gain / Loss (net)	1,437	7,223	
Miscellaneous Income	859	795	
Total	9,601	17,280	
	· <u> </u>	<u>.</u>	
Note 26 : Employee Benefit Expenses			
Salaries and wages	78,011	75,148	
Contribution to provident and other funds	4,128	3,813	
Gratuity (refer note 42)	626	683	
Share Based Payments to Employees (refer note 50)	1,091	713	
Staff welfare expenses	584	883	
Total	84,440	81,240	
Note 27 : Finance Costs			
Interest Expense	343	235	
Others	88	473	
Total	431	708	
Note 28 : Depreciation and Amortisation Expense			
Depreciation / Amortisation on Property, Plant and Equipment and	6,422	6,379	
Intangible assets			
Depreciation on Investment Property	165	184	
Total	6,587	6,563	

		₹ In Million
Particulars	Year ended	
	March 31, 2019	March 31, 2018
Note 29 : Other Expenses		
Power and Fuel Expenses	1,363	1,362
Rent	1,582	1,531
Rates and Taxes	694	367
Communication Expenses	1,898	1,743
Travelling Expenses	5,354	4,467
Recruitment Expenses	485	301
Training	139	173
Cab Hire Charges	1,199	1,074
Legal and Other Professional Fees	1,642	1,243
Repair and Maintenance Expenses		
Buildings (including leased premises)	261	254
Machinery and Computers	1,452	1,688
Others	547	551
	2,260	2,493
Insurance Charges	1,552	1,595
Software, Hardware and Project Specific Expenses	11,317	6,987
Advertisement, Promotion & Selling Expenses	688	376
General Office Expenses	1,154	1,110
Allowances for Doubtful Receivables and Bad Debts written off (net)		
Provided / (Reversed) during the period	151	(883)
Bad Debts written off	1,232	786
	1,383	(97)
Allowances for Doubtful Advances, Deposits and Advances written off		
(net) Provided / (Reversed) during the period	22	(323)
Advances written off	5	374
Advances written off	27	51
Donations	13	5
Corporate Social Responsibility Expenditure (refer note below)	859	716
corporate social responsibility experiatione (refer note below)	629	710
Provision for Impairment of Non-Current Investment	1,029	330
Miscellaneous Expenses	221	605
Total	34,859	26,432

### Note : Corporate Social Responsibility Expenditure

- a. Gross amount required to be spent by the Company during the year is ₹ 844 Million (previous year ₹ 716 million) (calculated at 2% of the average net profits of the Company during the three immediately preceding financial years)
- b. Amount spent during the year on:

Particulars	In cash	Yet to be paid in cash	Total
Construction/acquisition of any asset*	-	-	-
	(-)	(-)	(-)
On purposes other than Construction/acquisition of	859	-	859
any asset*	(716)	(-)	(716)

\* Numbers in brackets pertains to previous year.

### 30 Commitments and Contingencies

### **30.1 Capital Commitments**

The estimated amount of contracts remaining to be executed on capital account (net of capital advances) as at March 31, 2019 is ₹ 1,288 Million (March 31, 2018: ₹ 1,046 Million).

### 30.2 Purchase commitments in respect of investments

- i. During the year ended March 31, 2016, the Company had entered into a subscription agreement for a Limited Partnership interest with a USA based fund namely Northgate FinTech Innovations Partners, L.P (Northgate). The Company would invest upto USD 40 Million (₹ 2,766 Million) as a limited partner in Northgate. There is an ongoing arbitration between Northgate and the Company pertaining to the Company's capital commitment. Management believes that this matter will be resolved in the Company's favour during the arbitration proceedings.
- ii. The Company has entered into an agreement to acquire 100% stake in Dynacommerce Holdings B.V. vide Share Purchase Agreement dated January 31, 2019 with purchase consideration of EUR 0.48 Million (₹ 37 Million). The purchase price allocation for the business combination is under process as on the date the financial statements are approved for issue and hence the fair value of net assets acquired and the goodwill to be recognized from the business combination has not been finalized.

### 30.3 Bank guarantees and letters of comfort

- i. Bank Guarantees outstanding as at March 31, 2019: ₹ 18,602 Million (March 31, 2018: ₹ 18,470 Million).
- ii. Letters of support/letters of comfort of USD 79 Million : ₹ 5,463 Million (March 31, 2018: USD 75 Million, ₹ 4,855 Million) to banks for loans availed by step down subsidiaries of the Company.

### **30.4 Contingent Liabilities for Taxation Matters**

30.4.1 Contingent Liabilities in respect of Income Taxes/ Service Tax/Value Added Tax/Customs and International tax to the extent not provided for

Con	tingent Liabilities to the extent not provided for	As at	
		March 31, 2019	March 31, 2018
-	Matters relating to Income Tax	28,471	29,043
-	Matters relating to Service Tax	17,702	17,701
-	Matters relating to VAT/CST/Entry Tax/Custom Duty/Stamp Duty	257	257
-	Matters relating to International Tax	1,516	1,075

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Details of major cases in respect of Income Taxes/ Service Tax/Value Added Tax/Customs and International tax matters

Nature of	Doutoining to	Devied	Matters Included	As	at
dues	Pertaining to	Period	Matters Included	March 31, 2019	March 31, 2018
Income-tax	TechM	2002-2003 to 2017- 2018	Adjustments on account of various expenses disallowed by taxation authority and interest u/s 234 a,b,c	3,802	3,889
Income-tax	Erstwhile MSat	2002-2003 to 2007- 2008	Adjustment to exemption under section 10A, various adjustments to total income and correct quantification of income. (refer footnote (i) below)	4,024	4,024

Nature of	re of Pertaining to Period Matters Included		As at		
dues	Pertaining to	Period	Matters included	March 31, 2019	March 31, 2018
Income-tax	Erstwhile MSat	2001-2002	Transfer Pricing adjustment and various adjustments to the total income (refer footnote (ii) below)	7,948	7,948
Income-tax	Erstwhile MSat	2006-2007	Transfer Pricing adjustment and various adjustments to the total income (refer footnote (ii) below)	9,637	9,637
Service Tax	TechM	May 2008 to July 2013	Onsite services rendered by overseas branches considered as import of service	12,753	12,753
Service Tax	TechM	July 2012 to September 2014	<ol> <li>Onsite services provided by overseas subsidiaries/ branches are not considered as export of service</li> <li>Disallowance of Cenvat</li> </ol>	3,196	3,196
			credit for service tax paid under reverse charge mechanism related to overseas branches		
Andra Pradesh VAT	Erstwhile MSat	2002-2003 to 2010-2011	Software development services considered as sale of goods	231	231
International Tax - Tanzania.	TechM	2013 & 2014	Dispute on account of withholding taxes/ VAT/ Corporate tax	86	774
International Tax – New Jersey	Tech M	July 2005 to September 2009	Dispute on corporate business tax, payroll tax and Sales and Use Tax (S&U Tax)	948	-

### Abbreviations:

Abbieviations.	
TechM	Tech Mahindra Limited
Erstwhile MSat	Satyam Computer Services Limited

### 30.4.2 Footnotes to the Schedule

### i. Petition before Hon'ble High Court of Judicature at Hyderabad: Financial years 2002-2003 to 2007-2008

Erstwhile Satyam had filed various petitions before Central Board of Direct Taxes (CBDT) requesting for stay of demands aggregating to ₹ 6,170 Million for the financial years 2002-2003 to 2007-2008 till the correct quantification of income and taxes payable is done for the respective years. In March 2011, the CBDT rejected the petition and erstwhile Satyam filed a Special Leave Petition before the Hon'ble Supreme Court which directed erstwhile Satyam to file a comprehensive petition/ representation before CBDT and to submit a Bank Guarantee (BG) for ₹ 6,170 Million which was complied by erstwhile Satyam. The BG has been extended upto October 14, 2019.

The Assessing Officer served an Order dated January 30, 2012, for provisional attachment of properties under Section 281B of the Income-tax Act, 1961 attaching certain immovable assets of erstwhile Satyam. Erstwhile Satyam filed a writ petition in the Hon'ble High Court of Andhra Pradesh that has granted a stay on the provisional attachment order.

### ii. Appointment of Special Auditor and re-assessment proceedings

- In August, 2011, the Additional Commissioner of Income-tax issued the Draft of Proposed Assessment Orders accompanied with the Draft Notices of demand resulting in a contingent liability of ₹ 7,948 Million and ₹ 9,637 Million for the financial years 2001-2002 and 2006-2007, respectively, proposing adjustments to the total income, including adjustments on account of Transfer Pricing. Erstwhile Satyam has filed its objections to the Draft of Proposed Assessment Orders for the aforesaid years on September 16, 2011 with the DRP, Hyderabad, which is pending disposal.
- Consequent to the letter of erstwhile Chairman of the erstwhile Satyam, the Assessing Officer had commissioned special audits for the financial years 2001-2002, 2002-2003, 2006-2007, 2007-2008 and 2008-2009 on various dates. Erstwhile Satyam had filed petitions before Hon'ble High Court of Andhra Pradesh challenging the special audits, which are pending disposal.

### 30.5 Other Claims on the Company not acknowledged as debts

- i. Claims against erstwhile Satyam not acknowledged as debts: ₹ 1,411 Million (March 31, 2018 ₹ 1,389 Million).
- ii. Claims made on the Company not acknowledged as debts: ₹ 213 Million (March 31, 2018 ₹ 113 Million).
- iii. The Company has received an order passed under section 7A of Employees Provident Fund & Miscellaneous Provisions Act, 1952 for the period March 2013 to April 2014 from Employees Provident Fund Organization (EPFO) claiming provident fund contribution amounting to ₹ 2,448 million for employees deputed to non-SSA (Countries with which India do not have Social Security Agreement) countries. The Company has assessed that it has legitimate grounds for appeal, and has contested the order by filing an appeal which is pending before Central Government Industrial Tribunal. The Company has also submitted a bank guarantee of ₹ 500 million towards this order.

The Company has also received a notice based on inquiry under section 7A for the period May 2014 to March 2016 indicating a claim of ₹ 5,668 Million on (a) employees deputed to non – SSA countries and (b) certain allowances paid to employees. Further based on recent Supreme Court Judgement, the Company has reassessed the components to be included in basic salary for the purpose of contribution towards Provident Fund and based on legal advice believes that there would be no additional liability on the Company.

- iv. Others ₹ 407 Million (March 31, 2018 ₹ 407 Million).
- v. Claim against the Company for transfer of land in SEZ at Nagpur considered by Maharashtra Airport Development Company Limited (MADC) as 'non-formal transfer' as per its Transfer Policy and claiming the transfer fee of ₹ 152 Million.

### **30.6 Delay in Conveyance of Immovable Properties**

Pursuant to the Scheme of Amalgamation and Arrangement ('the Scheme') sanctioned by the Hon'ble High Courts of Andhra Pradesh and Bombay, Venturbay Consultants Private Limited (Venturbay), CanvasM Technologies Limited (CanvasM) and Mahindra Logisoft Business Solutions Limited (Logisoft), the wholly owned subsidiaries of the Company, and Satyam Computer Services Limited (Satyam) (through Venturbay) and C&S System Technologies Private Limited (C&S) a wholly owned subsidiary of erstwhile Satyam, merged with the Company with effect from April 1, 2011 ('the appointed date'). Pursuant to the Scheme, the title deeds for the immovable properties pertaining to the amalgamating companies are pending conveyance in the name of the Company. The Company has initiated the name change formalities.

₹ in Million

### 31 Provision for Claims

The details of provision for claims are as follows:

			₹ In Million
Particulars		As at	
	March	31, 2019	March 31, 2018
Opening balance		70	269
Provision made during the year		78	398
Reversals during the year		-	(21)
Utilisation during the year		(25)	(576)
Closing balance		123	70

### 32 Provision for contingencies

The Company carries a provision for contingencies towards various claims made/anticipated against the Company based on the Management's assessment. The movement in the said provisions is summarized below:

		· ··· ·····
Particulars	As at	
	March 31, 2019	March 31, 2018
Opening Balance	327	372
Utilisation during the year	-	(45)
Closing Balance	327	327

### 33 Merger/Amalgamation of entities

Following companies have been merged with the Company by approved schemes and have been accounted as per 'pooling of interests' method in accordance with Appendix C of Ind AS 103 'Business Combinations'. Comparatives have been restated from the beginning of the previous year i.e. from April 1, 2017 as required by IND AS 103.

- All assets and liabilities of Sofgen India Private Limited have been taken over as per approved high court scheme of merger.
- Certain assets and liabilities of Sofgen UK Limited have been taken over as per approved scheme of merger.

### 34 Diminution in value of Investments in Subsidiaries and Associates

The Company's Management assesses the operations of the subsidiaries/entities, including the future projections, to identify indications of diminution, other than temporary, in the value of the investments recorded in the books of account and, accordingly no additional provision is required to be made, other than the amounts already provided for in the books of account.

During the year ended March 31, 2019, the Company established a provision of ₹ 9 Million for diminution in value of investment in Tech Mahindra Growth Factories Limited, a 100% subsidiary of the company and in IQS Information Solutions WLL, an Associate of the company.

The Company based on market conditions and business projections, assessed the recoverable amount for investment in Tech Mahindra Servicos De Informatica Ltda (wholly owned subsidiary in Brazil), which represents a single cash generating unit (CGU) as at March 31, 2019. This resulted in an impairment charge of ₹ 1,020 Million recognised in statement of profit and loss account.

### 35A. Certain matters relating to erstwhile Satyam Computer Services Limited (erstwhile Satyam):

In the letter dated January 7, 2009 Mr. B. Ramalinga Raju, the then Chairman of erstwhile Satyam, stated that the Balance Sheet of erstwhile Satyam as at September 30, 2008 carried inflated cash and bank balances, non-existent accrued interest, an understated liability and an overstated debtors position. Consequently, various regulators/investigating agencies such as the Serious Fraud Investigation Office ('SFIO')/Registrar of Companies ('ROC'), Directorate of Enforcement ('ED'), Central Bureau of Investigation

('CBI') had initiated investigations on various matters and conducted inspections and issued notices calling for information including from certain subsidiaries which have been responded to.

In 2009, SFIO initiated two proceedings against erstwhile Satyam for violations of Companies Act, 1956, which were compounded.

Further, ED issued show-cause notices for certain non-compliances of provisions of the Foreign Exchange Management Act, 1999 ('FEMA') and the Foreign Exchange Management (Realisation, Repatriation and Surrender of Foreign Exchange) Regulations, 2000 by the erstwhile Satyam. These pertained to

- a) alleged non-repatriation of American Depository Receipts ('ADR') proceeds aggregating to USD 39.2 Million; and
- b) non-realisation and repatriation of export proceeds to the extent of foreign exchange equivalent to ₹ 506 Million for invoices raised during the period from July 1997 to December 31, 2002.

These have been responded to by the erstwhile Satyam/the Company, the Company has not received any further communication in this regard and with the passage of time, the Company does not expect any further proceedings in this regard.

As per the assessment of the Management, based on the forensic investigation and the information available, all identified/required adjustments/disclosures arising from the identified financial irregularities, were made in the financial statements of erstwhile Satyam as at March 31, 2009. Considerable time has elapsed after the initiation of investigation by various regulators/agencies and no new information has come to the Management's notice which requires adjustments to the financial statements. Further, as per above, the investigations have been completed and no new claims have been received which need any further evaluation/ adjustment/disclosure in the books of account.

### B. Proceedings in relation to 'Alleged Advances':

Erstwhile Satyam received letters from 37 companies seeking confirmation by way of acknowledgement of receipt of certain alleged amounts by the erstwhile Satyam (referred to as 'alleged advances'). These letters were followed by legal notices from these companies dated August 4 and August 5, 2009, claiming repayment of the alleged advances aggregating ₹ 12,304 Million stated to be given as temporary advances but without any evidence in support of the nature of these transactions. This was also borne out in the internal forensic investigation. The legal notices also claimed damages/compensation @18% per annum from the date of the advances till the date of repayment. The erstwhile Satyam has not acknowledged any liability to any of the 37 companies and has replied to the legal notices stating that the claims are legally untenable.

The 37 companies have filed petitions/suits for recovery against the erstwhile Satyam before the City Civil Court, Secunderabad (Court), of which one petition has been converted into suit and balance 36 petitions are at various stages of pauperism/suit admission.

The Hon'ble High Court in its Order approving the merger of the erstwhile Satyam with the Company, further held that in the absence of Board resolutions and documents evidencing acceptance of unsecured loans, i.e. alleged advances, by the former Management of the erstwhile Satyam, the new Management of the erstwhile Satyam is justified in not crediting the amounts received in their names and not disclosing them as creditors and in disclosing such amounts as 'Amounts pending investigation suspense account (net)' in the financial statements. The Hon'ble High Court held, inter-alia, that the contention of the 37 companies that Satyam is retaining the money, i.e. the alleged advances, of the 'creditors' and not paying them does not appear to be valid and further held that any right of the objecting creditors can be considered only if the genuineness of the debt is proved beyond doubt which is not so in this case.

The said 37 companies have filed appeals before the Division Bench of the Hon'ble High Court of Andhra Pradesh, against the Orders of the Hon'ble High Court of Andhra Pradesh and the Hon'ble High Court of Bombay sanctioning the scheme of merger of Satyam Computer Services Limited (Satyam) with the Company w.e.f. April 1, 2011, which are yet to be heard. One of the aforesaid companies has also appealed against the Order rejecting the Petition for winding-up of the erstwhile Satyam. These matters have been combined for hearing.

The Directorate of Enforcement (ED) while investigating the matter under the Prevention of Money Laundering Act, 2002 (PMLA) had directed the erstwhile Satyam not to return the alleged advances until further instructions. In furtherance to the investigation, certain fixed deposits of the Company with

certain banks, then aggregating to ₹ 8,220 Million were alleged by ED to be 'proceeds of crime' and were provisionally attached vide Order dated October 18, 2012 by the ED (the Order). The Hon'ble High Court of Judicature at Hyderabad quashed the said Provisional attachment Order and directed Banks to release the Fixed deposits to the Company vide its Order dated December 31, 2018. Accordingly, these deposits have been released by the Banks.

Criminal prosecution was initiated by the ED against SCSL, since merged with Tech Mahindra Limited (Company) under Section 3 of The Prevention of Money-Laundering Act, 2002 for alleged money laundering along with 212 accused persons. Upon an application challenging the prosecution against the Company, the Hon'ble High Court of Andhra Pradesh quashed the proceedings by its Order dated December 22, 2014. The appeal preferred by the ED challenging the order of quashing the prosecution before the Division Bench of the Hon'ble High Court was dismissed by an order dated March 30, 2017 and confirmed the order of quashing. A Special Leave Petition was filed by ED before the Hon'ble Supreme Court of India. By an order dated December 8, 2017, the Hon'ble Supreme Court dismissed the SLP filed by the ED and affirmed the order of the Single Judge quashing the prosecution against the Company.

In view of the aforesaid developments and based on an independent legal opinion, the Management believes that the claim by the 37 companies for repayment of the alleged advances, including interest thereon is not legally tenable. Consequently, pending the final outcome of the proceedings, as a matter of prudence, the Company has accounted and disclosed the amount of ₹ 12,304 Million as 'Suspense Account (net)'.

#### 36 Claims by certain Shareholders of erstwhile Satyam

In terms of the Settlement of claims made by Aberdeen Asset Management PLC., UK and Aberdeen Claims Administration Inc., USA, (together referred to as 'Aberdeen') the erstwhile Satyam had deposited a total amount of USD 80.16 Million towards the Settlement Amount and interest in an Escrow Account during the financial year ended March 31, 2013.

In the meanwhile, Commissioner of Income Tax Mumbai has filed two writ petitions before the Hon'ble High Court of Bombay, seeking to set aside the orders of Authority for Advance Ruling dated February 15, 2016, which ruled that no withholding tax is applicable for remittance of Settlement Amount. The above writ petitions have been disposed off by the Prothonotary authority of non-removal of office objections.

Considering the disposal of writs filed by the Commissioner of Income Tax Mumbai and no subsequent action being taken by the Income tax department to restore such writs / file fresh writ petitions before the Hon'ble High Court of Bombay. The Company is in discussions with Aberdeen trusts to obtain letters of indemnity from the claimants, indemnifying the Company in regard to future actions by Indian Income tax department. Post receipt of such letters, the Company seeks to remit the Settlement amounts to Aberdeen trusts.

#### 37 Details of the investment property and its fair value

The Company has assessed the fair valuation of its investment property as at March 31, 2019 from a Government registered independent valuer.

The fair values of investment properties are given below:

		₹ in Million
Description	As at	
	March 31, 2019	March 31, 2018
Land	801	691
Building	793	815
Plant & Machinery	535	603
Furniture & Fixtures	92	106
Office Equipment	2	3
Total	2,223	2,218

#### 38 Dispute with Venture Global Engineering LLC

Pursuant to a Joint Venture Agreement in 1999, the erstwhile Satyam and Venture Global Engineering LLC ('VGE') incorporated Satyam Venture Engineering Services Private Limited ('SVES') in India with an objective to provide engineering services to the automotive industry.

On March 20, 2003, numerous corporate affiliates of VGE filed for bankruptcy and consequently the erstwhile Satyam, exercised its option under the Shareholders Agreement (the 'SHA'), to purchase VGE's shares in SVES. The erstwhile Satyam's action, disputed by VGE, was upheld in arbitration by the London Court of International Arbitration vide its award in April 2006 (the 'Award'). VGE disputed the Award in the Courts in Michigan, USA.

The Courts in Michigan, USA, confirmed and directed enforcement of the Award. They also rejected VGE's challenge of the Award. In 2008, the District Court of Michigan further held VGE in contempt for its failure to honour the Award and inter-alia directed VGE to dismiss the nominees of VGE on its Board and replace them with individuals nominated by the erstwhile Satyam. This Order was also confirmed by the Sixth Circuit Court of Appeals in 2009. Consequently, erstwhile Satyam's nominees were appointed on the Board of SVES and SVES confirmed their appointment at its Board meeting held on June 26, 2008. The erstwhile Satyam was legally advised that SVES became its subsidiary with effect from that date.

In the meantime, while proceedings were pending in the USA, VGE filed a suit in April 2006, before the District Court of Secunderabad in India for setting aside the Award. The City Civil Court, vide its judgment in January 2012, has set aside the Award, against which the erstwhile Satyam preferred an appeal (Company Appeal) before the Hon'ble High Court.

VGE also filed a suit before the City Civil Court, Secunderabad inter alia seeking a direction to the Company to pay sales commission that it was entitled to under the Shareholders Agreement. In the said suit, two ex-parte Orders were issued directing the Company and Satyam to maintain status quo with regard to transfer of 50% shares of VGE and with regard to taking major decisions which are prejudicial to the interests of VGE. The said suit filed by VGE is still pending before the Civil Court. The Company has challenged the ex-parte Orders of the City Civil Court Secunderabad, before the Hon'ble High Court (SVES Appeal).

The Hon'ble High Court of Andhra Pradesh consolidated all the Company appeals and by a common Order dated August 23, 2013 set aside the Order of the City Civil Court, Hyderabad setting aside the award and also the ex-parte Orders of the City Civil Court, Secunderabad. The Hon'ble High Court as an interim measure ordered status quo with regard to transfer of shares. VGE has filed special leave petition against the said Order before Supreme Court of India, which is currently pending. The Supreme Court by an interim Order dated October 21, 2013 extended the Hon'ble High Court Order of status-quo on the transfer of shares. The Company has also filed a Special Leave Petition ('SLP') before the Supreme Court of India challenging the judgment of the Hon'ble High Court only on the limited issue as to whether the Civil Court has jurisdiction to entertain VGE's challenge to the Award. The said Petitions are pending before the Supreme Court. The Hon'ble Bench of Supreme Court, in view of the difference of opinion by an order dated November 1, 2017 has directed the registry to place the SLP's before the Chief Justice of India for appropriate further course of action.

In a related development, in December 2010, VGE and the sole shareholder of VGE (the Trust, and together with VGE, the Plaintiffs), filed a complaint against the erstwhile Satyam in the United States District Court for the Eastern District of Michigan (District Court) inter alia asserting claims under the Racketeer Influenced and Corrupt Organization Act, 1962 (RICO), fraudulent concealment and seeking monetary and exemplary damages (the Complaint). The District Court vide its order in March 2012 has dismissed the Plaintiffs Complaint. The District Court also rejected VGE's petition to amend the complaint. In June 2013, VGE's appeal against the order of the District Court has been allowed by the US Court of Appeals for the Sixth Circuit. The matter is currently before the District Court and the Company has filed a petition before District Court. On March 31, 2015, the US District Court stayed the matter pending hearing and decision by the Indian Supreme Court in the Special Leave Petitions filed by VGE and the Company.

#### 39 Foreign currency receivables

In respect of overdue foreign currency receivables for the period's upto March 31, 2009 pertaining to erstwhile Satyam, the Company is taking steps under the provisions of FEMA, for recovery and/or permissions for write-offs as appropriate. The Management has fully provided for these receivables.

- **40** Segment information has been presented in the Consolidated Financial Statements in accordance with Indian Accounting Standard Ind AS 108, Operating Segments as notified under the Companies (Indian Accounting Standard) Rules, 2015.
- **41** Based on the information available with the Company, there are below outstanding amounts payable to creditors who have been identified as "suppliers" within the meaning of "Micro, Small and Medium Enterprises Development (MSMED) Act, 2006".

₹ In	Millio	'n
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			(	in willion
Particulars	As at			
	March 31, 2019		March 31, 2018	
	Principle	Interest	Principle	Interest
Amounts due to vendor	18	-	22	-
Principle amounts paid (includes unpaid) beyond appointed date	3	-	0	-
Interest due and payable for the year	-	0	-	-
Interest accrued and remaining unpaid	-	0	-	-

'0' represents amount less than ₹ 1 Million

#### 42 Details of employee benefits as required by the IND AS-19 – Employee Benefits are as under:

#### i. Defined Contribution Plans

The Company makes contributions to Provident Fund, Superannuation Fund and National Pension Scheme Fund which are defined contribution plans for qualifying employees. Under these Schemes, the Company contributes a specified percentage of the payroll costs to the respective funds.

The Company has recognized as an expense in the Statement of Profit and Loss the following:

- ₹ 27 Million (March 31, 2018: ₹ 25 Million) for National Pension Scheme contributions.
- ₹ 347 Million (March 31, 2018: ₹ 395 Million) for Superannuation Fund contributions; and
- ₹ 2,455 Million (March 31, 2018: ₹ 2,279 Million) for Provident Fund contributions.

#### ii. Defined Benefit Plan

The defined benefit plan comprises of gratuity. The gratuity plan is partially funded. Changes in Defined Benefit Obligation ('DBO') and Trust Fund plan assets recognized in the Balance Sheet are as under:

		₹ in Million	
Particulars	As at		
	March 31, 2019	March 31, 2018	
	Partially	Partially	
	Funded	Funded	
Defined benefit obligation at the beginning of the year	2,735	2,684	
Current Service cost	449	449	
Past Service Cost	-	66	
Interest cost	188	175	
Others	4	2	
Actuarial (gain)/loss – experience	(56)	(149)	
Actuarial (gain)/loss – financial assumptions	50	(47)	
Benefits paid	(375)	(445)	
Defined benefit obligation at the end of the year	2,995	2,735	

#### ₹ in Million

Change in Fair Value of Plan Assets	As at	
	March 31, 2019 March 31, 20	
Fair value of plan assets at the beginning of the year	149	139
Others	5	1
Interest income on Plan Assets	11	10
Actuarial (gain)/loss on plan assets	6	(1)
Fair value of plan assets at the end of the year	<b>171</b> 14	

#### ₹ in Million

Particulars	As at	
	March 31, 2019 March 31, 2	
Defined benefit obligation	2,995	2,735
Fair Value of Plan Assets	(171)	(148)
Net defined benefit obligation disclosed as:	2,824	2,587
- Current provisions	265	236
- Non current provisions	2,559	2,351

As at March 31, 2019 and March 31, 2018 plan assets were primarily invested in insurer managed funds

#### ₹ in Million

Expense recognized in the Statement of Profit and Loss	For the year ended	
	March 31, 2019	March 31, 2018
Current service cost	449	449
Others	0	3
Past Service Cost	0	66
Interest cost on Defined Benefit obligation	188	175
Interest income on Plan Assets	(11)	(10)
Expenses recognized in the Statement of Profit and Loss (refer note-26)	626	683

#### ₹ in Million

Actuarial (Gain)/Loss recognized in Other Comprehensive	For the year ended	
Income	March 31, 2019	March 31, 2018
Actuarial (gain)/loss on defined benefit obligation	(6)	(195)
Actuarial (gain)/loss on plan assets	(6)	(1)
Net (gain)/loss recognised in Other Comprehensive Income	(12)	(196)

Principal Actuarial Assumptions (Non Funded)	As at	
	March 31, 2019	March 31, 2018
Discount Rate	7.10%	7.40%
Expected rate of increase in compensation	4% to 10%	4% to 10%
Mortality Rate	Indian assured	Indian assured
	lives Mortality	lives Mortality
	(2006-08)	(2006-08)
	Modified Ult	Modified Ult
Withdrawal Rate	10% to 70%	10% to 70%

• The discount rate is based on the prevailing market yields of Indian Government Bonds as at the balance sheet date for the estimated terms of the obligations.

• The estimate of future salary increase takes into account inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

### Disclosure related to indication of effect of the defined benefit plan on the entity's future cash flows:

		र in Million
Payout in the next	March 31, 2019	March 31, 2018
1 year	449	397
1-2 years	458	444
2-3 years	516	467
3-4 years	555	531
4-5 years	620	575
5 years and beyond	2,766	2,585

Sensitivity analysis: A quantitative sensitivity analysis for significant assumption as at March 31, 2019 and March 31, 2018 is as shown below:

Effect on DBO on account of 0.5 % change in the assumed rates:						
Discount Rate Salary Escalation Rate Withdrawal Rate				wal Rate		
Year	0.5%	0.5%	0.5%	0.5%	5% Increase	5%
	Increase	Decrease	Increase	Decrease		Decrease
March 31, 2019	(83)	88	86	(82)	(10)	2
March 31, 2018	(76)	81	79	(76)	2	(18)

The sensitivity results above determine their individual impact on Defined Benefit Obligation. In reality, the plan is subject to multiple external experience items which may move the defined Benefit Obligation in similar or opposite directions, while the Plan's sensitivity to such changes can vary over time.

#### 43 Auditors' Remuneration (Exclusive of service tax/GST)

₹ in Million

Particulars	For the year ended			
	March 31, 2019	*March 31, 2018		
Audit Fees (including quarterly audits)	38	35		
For taxation matters	5	9		
For other service (certifications, etc.)	14	15		
For reimbursement of expenses	1	1		
Total	58	60		

\*Includes an amount of ₹ 13 Million paid to the erstwhile auditors.

#### 44 Disclosures for Revenue from Contracts with Customers

#### (i) Disaggregation of revenue

Revenue disaggregation by nature of services is as follows:

		₹ in Million
Nature of services	March 31, 2019	March 31, 2018
IT Services	253,390	222,884
BPO	18,806	14,038
Total	272,196	236,922

Revenue disaggregation by geography is as follows:

		₹ in Million
Geography	March 31, 2019	March 31, 2018
Americas	138,652	118,536
Europe	79,711	71,544
India	19,576	16,070
Rest of the world	34,257	30,772
Total	272,196	236,922

Geographical revenue is allocated based on the location of the customer

Industry vertical wise:

Industry vertical	March 31, 2019	March 31, 2018
Telecomunication	105,112	95,863
Manufacturing	46,531	37,192
Media and Entertainment	19,179	17,455
Banking and Finance	34,664	30,832
Retail, Transport and Logistics	20,412	18,256
Others	46,298	37,324
Total	272,196	236,922

#### (ii) Remaining performance obligations

The remaining performance obligations disclosure provides the aggregate amount of the transaction price yet to be recognised as of the end of the reporting period and an explanation as to when the Company expects to recognise these amounts in revenue. Applying the practical expedient as given in Ind AS 115, the Company has not disclosed the remaining performance obligation for contracts where the entity has a right to consideration from a customer in an amount that corresponds directly with the value to the customer of the entity's performance completed to date, typically those contracts where invoicing is on time and material basis. Remaining performance obligation estimates are subject to change and are affected by several factors, including terminations, changes in scope of contracts, periodic revalidations, adjustments for revenue that has not materialized and adjustments for currency.

The aggregate value of performance obligations that are completely or partially unsatisfied as of March 31, 2019 other than those meeting the exclusion criteria mentioned above, is ₹ 185,262 Million. Out of this, the Company expects to recognise revenue of around 60% within the next one year and the remaining thereafter. This includes contracts that can be terminated for convenience without a substantive penalty since, based on current assessments the occurrence of the same is expected to be remote.

#### (iii) Contract assets and liabilities

Changes in the contract assets balances during the year ended March 31, 2019 are as follows:

	₹ in Million
Particulars	Total
Contract assets:	
Balances as of April 1, 2018	1,348
Add: Revenue recognised during the year	14,956
Less: Invoiced during the year	13,442
Balances as of March 31, 2019 (refer note 16)	2,862

Contract assets as on March 31, 2018 are included as a part of unbilled revenue.

Changes in the unearned revenue balances during the year ended March 31,2019 are as follows:

	₹ in Million
Particulars	Total
Unearned revenue :	
Balances as of April 1, 2018	974
Less: Revenue recognised that was included in the unearned revenue at the beginning of the year	963
Add: Invoiced during the year (excluding revenue recognized during the year)	1,228
Balances as of March 31, 2019 (refer note 23)	1,239

#### (iv) Contract Price

Reconciliation of revenue recognised in the statement of profit and loss with the contracted price: The company has recognized revenue of ₹ 272,196 Million which is mainly adjusted by volume discounts of ₹ 6,650 Million for the year ended March 31, 2019.

#### 45 Leases

i. The Company has taken premises and vehicles on operating lease. The expense on such lease rentals recognized in the Statement of Profit and Loss for the year ended March 31, 2019 is ₹ 1,770 Million, including ₹ 189 Million car lease expenses classified as employee benefit expenses (year ended March 31, 2018: ₹ 1,704 Million, including ₹ 181 Million car lease expenses classified as employee benefit expenses). The future lease payments of non-cancellable operating leases are as follows:

₹ in Million

Particulars	Not later than 1 year	Later than 1 year not later than 5 years	Later than 5 years
Minimum Lease rentals payable (March 31, 2018: ₹ 862 Million, ₹ 2.424 Million and ₹ 757		1,677	556
Million respectively.)			

ii. The Company has taken computers, software, plant & equipment and vehicles on finance lease. The future lease rent payable on such finance leases is as follows:

		₹ in Million
Particulars	As	at
	March 31, 2019	March 31, 2018
Minimum lease payments		
- Less than one year	87	1,171
- One to five years	44	1,488
Total	131	2,659
Present value of minimum lease payments		
- Less than one year	83	1,098
- One to five years	43	1,450
Total	126	2,548

iii. The Company has given land and building on operating lease. The rental income recognized in the Statement of Profit and Loss for the year ended March 31, 2019 is ₹ 296 Million (year ended March 31, 2018: ₹ 256 Million). The future lease rentals receivable on such non-cancellable operating leases are as follows:

Particulars	Not later	Later than 1 year not	Later than 5
	than 1 year	later than 5 years	years
Minimum Lease rentals receivable (March 31,	202	520	2,041
2018: ₹ 246 Million, ₹ 533 Million and ₹ 2,102			
Million respectively.)			

iv. The Company has given computer equipment on finance lease. The future lease rentals receivable are as follows:

Particulars	As	at
	March 31, 2019	March 31, 2018
Minimum lease receivables		
- Less than one year	292	205
- One to five years	180	209
Total	472	414
Present value of minimum lease receivables		
- Less than one year	275	188
- One to five years	158	191
Total	433	379

₹ in Million

#### 46 Financial Risk Management Framework

The Company's Board of Directors has overall responsibility for the establishment and oversight of the Companys's risk management framework. The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions.

#### **Financial Instruments by category**

The carrying value and fair value of financial instruments by categories as of March 31, 2019 is as follows:

₹ in Millio						
Particulars	Fair	Fair	Derivative	Amortised	Total	Total
	value	value	instruments	cost	carrying	Fair
	through	through	55		value	Value*
	P&L	OCI	relationship			
Assets:						
Cash and cash equivalents	-	-	-	9,581	9,581	9,581
Other balances with banks	-	-	-	2,504	2,504	2,504
Trade receivables	-	-	-	59,633	59,633	59,633
Investments (Other than in Subsidiary	59,270	21	-	11,000	70,291	70,291
and interest in TML Benefit Trust)						
Loans	-	-	-	68	68	68
Other financial assets	-	-	4,638	24,977	29,615	29,615
Total	59,270	21	4,638	107,761	171,692	171,692
Liabilities:						
Trade and other payables	-	-	-	28,880	28,880	28,880
Borrowings	-	-	-	126	126	126
Other financial liabilities	465	-	630	28,009	29,104	29,104
Total	465	-	630	57,015	58,110	58,110

The carrying value and fair value of financial instruments by categories as of March 31, 2018 is as follows:

₹ in Million

						n willion
Particulars	Fair	Fair	Derivative	Amortised	Total	Total
	value	value	instruments	cost	carrying	Fair
	through	through	in hedging		value	Value*
	P&L	OCI	relationship			
Assets:						
Cash and cash equivalents	-	-	-	8,892	8,892	8,892
Other balances with banks	-	-	-	10,411	10,411	10,411
Trade receivables	-	-	-	51,010	51,010	51,010
Investments (Other than in Subsidiary	39,693	122	-	5,500	45,315	45,315
and interest in TML Benefit Trust)						
Loans	-	-	-	2,009	2,009	2,009
Other financial assets	-	-	3,721	20,766	24,487	24,487
Total	39,693	122	3,721	98,588	142,124	142,124
Liabilities:						
Trade and other payables	-	-	-	20,679	20,679	20,679
Borrowings	-	-	-	2,548	2,548	2,548
Other financial liabilities	890	-	1,997	11,117	14,004	14,004
Total	890	-	1,997	34,344	37,231	37,231

\* The fair value of cash and cash equivalents, other balances with bank, trade receivables, unbilled receivables, loans, trade payables, borrowings and certain other financial assets and liabilities approximate their carrying amount largely due to the short term nature of these instruments.

#### Fair value Hierarchy:

The following table summarises financial assets and liabilities measured at fair value on a recurring basis and financial assets that are not measured at fair value on a recurring basis (but fair value disclosure are required):

#### The different levels have been defined as follows:

Level-1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level-2 – Inputs other than quoted prices included within level-1 that are observable for asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level- 3 – Inputs for the assets or liabilities that are not based on observable market data (unobservable inputs). Fair values are determined in whole or in part using a valuation model based on assumptions that are neither supported by prices from observable current market transactions in the same instrument nor are they based on available market data.

				₹ in Million
Particulars		As at Marc	h 31, 2019	
	Level 1	Level 2	Level 3	Total
Financial assets:				
Mutual fund investments	37,508	-	-	37,508
Equity Shares	21	-	-	21
Treasury Bonds and bills	42	-	-	42
Non-convertible Debentures	21,720	-	-	21,720
Derivative financial assets	-	4,638	-	4,638
Total	59,291	4,638	-	63,929
Financial Liabilities:				
Derivative financial Liabilities	-	630	-	630
Other financial liabilities	-	-	465	465
Total	-	630	465	1,095

#### ₹ in Million

Particulars	As at March 31, 2018			
	Level 1	Level 2	Level 3	Total
Financial assets:				
Mutual fund investments	25,479	-	-	25,479
Equity Shares	122	-	-	122
Treasury Bonds and bills	26	-	-	26
Non-convertible Debentures	14,188	-	-	14,188
Derivative financial assets	-	3,721	-	3,721
Total	39,815	3,721	-	43,536
Financial Liabilities:				
Derivative financial Liabilities	-	1,997	-	1,997
Other financial liabilities	-	-	890	890
Total	-	1,997	890	2,887

#### **Credit Risk**

Credit risk is the risk of financial loss arising from counterparty failure to repay or service debt according to the contractual terms or obligations. Credit risk encompasses of both, the direct risk of default and the risk of deterioration of creditworthiness as well as concentration of risk. Credit risk is controlled by analysing credit limits and creditworthiness of customers on a continuous basis to whom the credit has been granted after obtaining necessary approvals for credit.

Financial instruments that are subject to concentration of credit risk principally consist of trade receivables, investments, loans, cash and cash equivalents, other balances with banks and other financial assets. None of the financial instruments of the Company result in material concentration of credit risk.

Credit risk on cash and cash equivalents is limited as the Company generally invest in deposits with banks and financial institutions with high credit ratings assigned by international and domestic credit rating agencies. Investments primarily include investment in liquid mutual fund units, quoted bonds issued by government and quasi government organizations and non-convertible debentures issued by institutions with high credit ratings.

#### Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk was ₹ 171,692 and ₹ 142,124 Million as of March 31, 2019 and March 31, 2018 respectively, being the total of the carrying amount of trade receivables, investments, cash and cash equivalents, other balance with banks, loans and other financial assets.

In addition, the Company is exposed to credit risk in relation to financial guarantees given to banks provided by the Company. The Company's maximum exposure in this respect is the maximum amount the Company would have to pay if the guarantee is called on. (Refer Note 31.5 above).

#### Trade receivables

Ind AS requires expected credit losses to be measured through a loss allowance. The Company assesses at each Balance Sheet date whether a financial asset or a group of financial assets is impaired. The Company recognises lifetime expected losses for all contract assets and / or all trade receivables that do not constitute a financing transaction. For all other financial assets, expected credit losses are measured at an amount equal to the 12 months expected credit losses or at an amount equal to the life time expected credit losses has increased significantly since initial recognition.

The Company has used a practical expedient by computing the expected credit loss allowance for trade receivables based on a provision matrix. The provision matrix takes into account historical credit loss experience and adjusted for forward-looking information. The Company's exposure to customers is diversified and no single customer contributes to more than 10% of outstanding accounts receivable and unbilled revenue as of March 31, 2019 and March 31, 2018. The concentration of credit risk is limited due to the fact that the customer base is large.

The expected credit loss allowance is based on the ageing of receivables and the rates in the provision matrix. Movement in the expected credit loss allowance is as follows:

₹ in Million

Particulars	As at	
	March 31, 2019	March 31, 2018
Balance at the beginning of the year	5,335	6,218
Movement in the expected credit loss allowance on trade receivables and other financial assets:		
Provided during the year	2,649	1,493
Reversed/utilised during the year	(2,497)	(2,376)
Balance at the end of the year	5,487	5,335

#### Market Risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Such changes in the values of financial instruments may result from changes in the foreign currency exchange rates, interest rates, credit, liquidity and other market changes. The Company's exposure to market risk is primarily on account of foreign currency exchange currency risk.

#### a) Foreign Currency exchange rate risk

The fluctuation in foreign currency exchange rates may have potential impact on the statement of profit or loss and other comprehensive income and equity, where any transaction references more than one currency or where assets / liabilities are denominated in a currency other than the functional currency of the respective entities. Considering the countries and economic environment in which the Company operates, its operations are subject to risks arising from fluctuations in exchange rates in those countries. The risks primarily relate to fluctuations in US Dollar, Euro, Great

₹ in Million

Britain Pound, Australian Dollar and Canadian Dollar against the respective functional currency of the Company. The Company, as per its risk management policy, uses derivative instruments primarily to hedge foreign exchange currency risk.

The Company evaluates the impact of foreign exchange rate fluctuations by assessing its exposure to exchange rate risks. It hedges a part of these risks by using derivative financial instruments in line with its risk management policies.

The foreign exchange rate sensitivity is calculated by aggregation of the net foreign exchange rate exposure and a simultaneous parallel foreign exchange rates shift of all the currencies by 1% against the respective functional currency of the Company.

Further the exposure as indicated below is mitigated by some of the derivative contracts entered into by the Company as disclosed in note below.

The carrying amounts of the Company's foreign currency denominated monetary assets and monetary liabilities at the end of the year are as follows:

Particulars	Currency	March 31, 2019	March 31, 2018
	USD	39,655	42,928
	EUR	6,338	6,505
Financial Assets	GBP	5,004	7,246
Financial Assets	AUD	5,025	4,159
	CAD	2,368	2,218
	Others	33,502	12,412
Total		91,892	75,468
	USD	15,411	16,551
	EUR	2,233	2,240
Financial Liabilities	GBP	1,057	1,431
Financial Liabilities	AUD	428	898
	CAD	517	676
	Others	19,406	3,850
Total		39,052	25,646

A reasonably possible strengthening by 1% of USD, GBP, EUR, AUD and CAD against the Indian Rupee as at March 31, 2019 and March 31, 2018 will affect the statement of profit and loss by the amounts shown below:

		₹ in Million
Currency	March 31, 2019	March 31, 2018
USD	242	264
EUR	41	43
GBP	39	58
AUD	46	33
CAD	19	15

#### b) Foreign Exchange Contracts and Options

Tech Mahindra Limited is exposed primarily to fluctuations in foreign currency exchange rates, credit risk and liquidity risk which may impact the fair value of its financial instruments. The Company assesses the unpredictability of the financial environment and seeks to mitigate potential effects on the financial performance of the Company.

The Company enters into foreign Exchange Forward Contracts and Currency Option Contracts to offset the foreign currency risk arising from the amounts denominated in currencies other than the Indian Rupee. The counter party to the Company's foreign currency Forward Contracts and Currency Option Contracts is generally a bank. These contracts are entered into to hedge the foreign currency risks of certain forecasted transactions. These contracts are for a period between 1 day and 3 years.

The following are the principal amounts of outstanding foreign currency exchange forward and option contracts entered into by the Company which have been designated as Cash Flow Hedges:

Turne of course	Amount outstanding in Foreign	Fair Value Gain / (Loss)
Type of cover	currency (in FC Million)	(₹ in Million)
	GBP to USD 230	483
	(March 31, 2018: 192)	(March 31, 2018: 1,158)
	EUR to USD 266	967
	(March 31, 2018: 168)	(March 31, 2018: 819)
Forwards	AUD to USD 35	48
Forwards	(March 31, 2018: 34)	(March 31, 2018: 14)
	USD to CAD 35	24
	(March 31, 2018: 41)	(March 31, 2018: 15)
	USD to INR 1,486	2,361
	(March 31, 2018: USD: 1,100)	(March 31, 2018: 3,994)
	GBP to USD 3	4
	(March 31, 2018: 36)	(March 31, 2018: (202))
Options	EUR to USD 22	180
	(March 31, 2018: 69)	(March 31, 2018: (145))
	USD to INR 101	(76)
	(March 31, 2018 USD: 96)	(March 31, 2018: 7)

The movement in hedging reserve for derivatives designated as Cash Flow Hedges is as follows:

#### ₹ in Million

Particulars		culars As at	
		March 31, 2019	March 31, 2018
(a)	Balance at the beginning of the year	847	7,287
(b)	Changes in the fair value of effective portion of derivatives – Gain/(Loss)	2,743	(683)
(c)	Net (Gain)/Loss reclassified to statement of profit and loss on occurrence of hedged forecasted transactions	(230)	(5,757)
(d)	(Gain)/loss on cash flow hedging derivatives, net (b+c)	2,513	(6,440)
(e)	Balance as at the end of the year (a+d)	3,360	847
(f)	Tax Impact on effective portion of outstanding derivatives	(947)	(197)
(g)	Balance as at the end of the year, net of deferred tax (e+f)	2,413	650

#### Liquidity Risk

Liquidity risk refers to the risk that the Company cannot meet its financial obligations. The objective of liquidity risk management is to maintain sufficient liquidity and ensure that funds are available for use as per requirements. The Company manages liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities, by continuously monitoring forecast and actual cash flows, and by matching the maturity profiles of financial assets and liabilities.

The table below provides details regarding the contractual maturities of significant financial liabilities as of March 31, 2019:

				₹ in Million
Particulars	Less than 1	1-3 years	More than 3	Total
	year		years	
Non Derivative Financial Liabilities				
Finance lease obligation	83	43	-	126
Trade Payables	28,880	-	-	28,880
Financial Guarantees	72	144	318	534
Other financial liabilities	26,471	1,469	-	27,968
Total	55,506	1,656	318	57,480
Derivative Financial Liabilities	529	101	-	630
Total	56,035	1,757	318	58,110

The table below provides details regarding the contractual maturities of significant financial liabilities as of March 31, 2018:

				₹ in Million
Particulars	Less than 1	1-3 years	More than 3	Total
	year		years	
Non Derivative Financial Liabilities				
Finance lease obligation	1,098	1,359	91	2,548
Trade Payables	20,679	-	-	20,679
Financial Guarantees	75	149	404	628
Other financial liabilities	7,972	3,407	-	11,379
Total	29,824	4,915	495	35,234
Derivative Financial Liabilities	1,345	652	-	1,997
Total	31,169	5,567	495	37,231

#### 47 Current Tax and Deferred Tax

The income tax expense for the year ended can be reconciled to the accounting profit as follows:

		₹ in Million
Particulars	For the ye	ear ended
	March 31, 2019	March 31, 2018
Profit before tax	54,273	49,002
Enacted tax rate	34.944%	34.608%
Income tax expense calculated at enacted tax rate	18,965	16,958
Effect of income that is exempt from tax*	(7,603)	(6,875)
Impact of tax exemption which may not be fully utilized	1,851	-
Effect of expenses disallowed for tax purpose	304	1,229
Effect of tax on income at different rates	218	287
Effect of income taxes related to prior years	(3,018)	(1,805)
Others	(248)	(731)
Income tax expense recognised in statement of profit and loss	10,469	9,063

\*Includes allowance under section 10AA of Income Tax Act, 1961 and dividend received from subsidiaries.

The tax rate used for the above reconciliation is the rate as applicable for the respective period payable by corporate entities in India on taxable profits under the Indian income tax laws.

Current tax for the year ended March 31, 2019 includes tax expense with respect to foreign branches amounting to ₹ 1,066 Million (year ended March 31, 2018: ₹ 1,310 Million).

#### Deferred Tax:

The following is the analysis of Deferred Tax Assets presented in the Balance Sheet:

		₹ in Million
Particulars		At
	March 31, 2019	March 31, 2018
Deferred tax assets	3,307	3,150
Deferred tax liabilities	(1,125)	(397)
Deferred tax assets (net)	2,182	2,753

The tax effect of significant temporary differences that has resulted in deferred tax assets are given below:

#### ₹ in Million

Particulars	For the year ended March 31, 2019				
	Opening	Opening Recognised in Recognised in			
	balance	Profit and loss	OCI	balance	
Employee Benefits	1,358	85	(4)	1,439	
Property, Plant and Equipment	616	102	-	718	
Provisions	818	226	-	1,044	
Changes in fair value of derivatives	(397)	22	(750)	(1,125)	
Other Items	358	(252)	-	106	
Net Deferred Tax Assets	2,753	183	(754)	2,182	

#### ₹ in Million

Particulars	For year ended March 31, 2018			
	Opening balance	Recognised in Profit and loss	Recognised in OCI	Closing balance
Employee Benefits	832	594	(68)	1,358
Property, Plant and Equipment	1,257	(641)	-	616
Provisions	921	(103)	-	818
Changes in fair value of derivatives	(3,298)	576	2,325	(397)
Other Items	540	(182)	-	358
Net Deferred Tax Assets	252	244	2,257	2,753

Deferred tax expense for the year ended March 31, 2019 is net of MAT credit of ₹ 17 Million (year ended March 31, 2018: ₹ 270 Million).

#### 48 Related party relationships and transactions

#### i. List of Related Parties as of March 31, 2019

Name of Related Party	Extent of holding/ Relationship
Mahindra & Mahindra Limited	Promoter/Enterprise having significant Influence
Tech Mahindra GmbH and its following 100%	100% Subsidiary Company
subsidiaries	
TechM IT-Services GmbH	100% Subsidiary Company
Tech Mahindra Norway AS	100% Subsidiary Company
Tech Mahindra (Singapore) Pte Limited	100% Subsidiary Company
Tech Mahindra (Thailand) Limited	100% Subsidiary Company
PT Tech Mahindra Indonesia	100% Subsidiary Company
Tech Mahindra (Beijing) IT Services Limited	100% Subsidiary Company
Tech Mahindra (Nigeria) Limited	100% Subsidiary Company
Tech Mahindra (Bahrain) Limited S.P.C.	100% Subsidiary Company
Tech Mahindra Business Services Limited	100% Subsidiary Company

Name of Related Party	Extent of holding/ Relationship	
Comviva Technologies Limited and its following		
100% subsidiaries:	from Comviva ESOP Trust taking total holding	
	to 100% w.e.f. March 22, 2018)	
Comviva Technologies Madagascar Sarlu	100% Subsidiary Company	
Comviva Technologies Inc.	(closed w.e.f March 27, 2019)	
<ul> <li>YABX Technologies (Netherlands) B.V.</li> </ul>	100% Subsidiary Company (Incorporated on	
	June 4, 2018)	
Limited	100% Subsidiary Company	
<ul> <li>Comviva Technologies FZ-LLC</li> </ul>	100% Subsidiary Company	
Comviva Technologies B.V. and its following	100% Subsidiary Company	
subsidiaries		
	100% Subsidiary Company (Incorporated on	
R.L. de C.V	Feb. 9, 2018)	
<ul> <li>ATS Advanced Technology Solutions do Brasil Industria Comercio.</li> </ul>		
do Brasil Industria Comercio, Importacao e Exportacao Ltda		
<ul> <li>Comviva Technologies Colombia S.A.S</li> </ul>	100% Subsidiary Company	
<ul> <li>Comviva Technologies (Australia) Pty</li> </ul>		
Ltd	Aug. 17, 2017)	
Emagine International Pty Ltd	100% Subsidiary Company	
<ul> <li>Terra Payment Services South Africa (Pty)</li> </ul>		
Limited		
<ul> <li>Terra Payment Services (Netherlands) BV and its following 100% subsidiaries</li> </ul>	100% Subsidiary Company	
<ul> <li>Mobex Money Transfer Services Limited</li> </ul>	100% Subsidiary Company	
Terrapay Services (UK) Limited	(Dissolved w.e.f March 26, 2019)	
Terra Payment Services (Tanzania)		
Limited		
Terra Payment Services (Uganda)     Limited		
Terra Payment Services S.A.R.L	100% Subsidiary Company (Country of Incorporation is Senegal)	
<ul> <li>Terra Payment Services S.A.R.L</li> </ul>	100% Subsidiary Company (Country of	
	Incorporation is Congo B)	
Terra Payment Services (UK) Limited	100% Subsidiary Company	
<ul> <li>Terra Payment Services Botswana (Proprietary) Limited</li> </ul>	100% Subsidiary Company	
<ul> <li>Terra Payment Services (Mauritius)</li> </ul>	100% Subsidiary Company	
Terra Payment Services (Mauritus)	100% subsidiary of Company (Country of	
Terra i ayment services s.A.N.E	Incorporation is Democratic Republic of Congo)	
<ul> <li>Terra Payment Services (India) Private Limited</li> </ul>		
Comviva Technologies Nigeria Limited and		
<ul> <li>its following 75% subsidiary</li> <li>Hedonmark (Management Services) Limited</li> </ul>	74.99% Subsidiary Company	
<ul> <li>Comviva Technologies (Argentina) S.A</li> </ul>	95% subsidiary of Comviva Technologies B.V.	
	5% held by Comviva Technologies Limited	
	(Formerly known as ATS Advanced Technology	
Tech Makindra (Chanakai) Califat	Solutions S A.)	
Tech Mahindra (Shanghai) Co. Ltd	100% Subsidiary Company	
Tech Mahindra Holdco Pty Limited	96% Subsidiary Company (Incorporated on August.15, 2018.)	
• Tech Mahindra South Africa (Pty) Limited	48.96% Subsidiary Company	

Name of Related Party	Extent of holding/ Relationship
Tech Mahindra (Nanjing) Co. Ltd	100% Subsidiary Company
Tech Mahindra Technologies Inc.	100% Subsidiary Company
Citisoft Plc. and its following 100 % subsidiary	100% Subsidiary Company
Citisoft Inc.	100% Subsidiary Company
Satyam Venture Engineering Services Private	50% Subsidiary Company [Refer note 34]
Limited and its following 100 % subsidiary	
Satyam Venture Engineering Services	50% Subsidiary Company
(Shanghai) Co Limited	
Satven GmbH	50% Subsidiary Company
Tech Mahindra De Mexico S.DE.R.L.DE.C.V	100% Subsidiary Company
vCustomer Philippines, Inc. and its 100%	· · · ·
subsidiary	
• vCustomer Philippines (Cebu), Inc.	100% Subsidiary Company
Tech Mahindra Servicos De Informatica Ltda	99.99% Subsidiary Company
Tech Mahindra ICT Services (Malaysia) SDN. BHD	100% Subsidiary Company
FixStream Networks Inc. and its 100% subsidiary	73.38% Subsidiary Company
FixStream India Private Limited	73.38% Subsidiary Company
Mahindra Technologies Services, Inc.	100% Subsidiary Company
Mahindra Engineering Services (Europe) Limited	100% Subsidiary Company
and its 100% subsidiary	
K-Vision Co., Ltd	100% subsidiary of Company(Acquired effective
	14-Mar-2019)
<ul> <li>Inter-Informatics, spol. s r.o. and its</li> </ul>	100% subsidiary of Company (Acquired effective
following subsidiaries:	5-Sep-2018)
Inter-Informatics SRL	100% subsidiary of Inter-Informatics, spol. s r.o.
TC Inter-Informatics a.s.	100% subsidiary of Inter-Informatics, spol. s r.o.
Inter-Informatics s.r.o	(Dissolved w.e.f February 13, 2019)
Tech Mahindra (Americas) Inc. and its following	100% Subsidiary Company
subsidiaries:	100% Subsidiers Company
Tech Talenta Inc.     Tack Makindra IDD Inc.	100% Subsidiary Company
Tech Mahindra IPR Inc.,	100% Subsidiary Company (Merged with Tech Mahindra (Americas) Inc. w.e.f. Sept 1, 2018)
Lightbridge Communications Corporation	100% subsidiary Company
('LCC') and its following subsidiaries:	
Tech Mahindra Network Design	100% subsidiary Company
Services. Inc.	
Tech Mahindra Network Services	100% subsidiary Company
International Inc.	
Tech Mahindra Network Services	100% subsidiary Company (Formerly known as
Belgium	LCC Service Belgium NV)
LCC Middle East Holdings, Inc.	100% subsidiary Company (Merged with
	Lightbridge Communications Corporation w.e.f.
	November 15, 2018)
LCC Middle East FZ-LLC	100% subsidiary Company
LCC Engineering & Deployment	100% subsidiary Company
Services Misr, LTD	
LCC France SARL	100% subsidiary Company
LCC Telecom GmbH	100% subsidiary Company
LCC Design And Deployment Services	100% subsidiary Company
Ltd.	
LCC Italia s.r.l.	100% subsidiary Company
<ul> <li>LCC Saudi Telecom Services, Ltd.</li> </ul>	100% subsidiary Company
LCC Saudi Arabia Telecom Services Co.	100% subsidiary Company
Ltd/Jordan WLL	

Name of	Related Party	Extent of holding/ Relationship
•	LCC Central America de Mexico, SA de	99.98% subsidiary of LCC Wireless Services, Inc.
	CV	0.02% held by Tech Mahindra Network Design
		Services Inc.
•	LCC Wireless Communications Services	100% subsidiary Company
	Marox, SARLAU	
•	LCC Europe B.V	100% subsidiary Company (Formerly known as
		LCC Europe Cooperatief U.A.)
•	LCC Installation & Services Professionals	Merged with LCC Network Services, BV w.e.f.
	BV	November 6, 2018
•	LCC Installation & Services Projects BV	Merged with LCC Network Services, BV w.e.f.
		November 6, 2018
•	LCC Network Services, B.V.	100% subsidiary Company
•	LCC North Central Europe, B.V.	100% subsidiary Company
•	LCC Projects BV	Merged with LCC Network Services, BV w.e.f.
	-	November 6, 2018.
•	LCC Professionals, B.V.	Merged with LCC Network Services, BV w.e.f.
		November 6, 2018
•	LCC Telecom Infra Professionals BV	Merged with LCC Network Services, BV w.e.f.
		November 6, 2018
•	LCC Telecom Infra Projects BV	Merged with LCC Network Services, BV w.e.f.
		November 6, 2018
•	LCC Muscat LLC	100% subsidiary Company
•	LCC India Private Ltd.	100% subsidiary Company (Struck off w.e.f.
		August 9 2018)
•	LCC Networks Poland Sp.z.o.o	100% subsidiary Company
•	Light Bridge Communications	95% subsidiary Company
	Corporation LLC	
•	LCC Wireless Communications Espana,	100% subsidiary Company
	SA	
•	LCC Telekomunikasyon Servis Limited	100% subsidiary Company
•	LCC Deployment Services UK, Ltd.	100% subsidiary Company
•	LCC United Kingdom, Ltd.	100% subsidiary Company
•	Tech Mahindra S.A.	100% subsidiary Company
•	Tech-Mahindra Bolivia S.R.L.	100% subsidiary Company
•	Leadcom Integrated Solutions Tchad	100% subsidiary Company
	SARL	
•	Tech Mahindra Colombia S.A.S.	100% subsidiary Company
•	Leadcom DRC SPRL	100% subsidiary Company
•	Tech Mahindra Ecuador S. A.	100% subsidiary Company
•	Leadcom Integrated Solutions (SPV)	100% subsidiary Company
_	SAS	100% subsidiant Company
•	Leadcom Gabon S.A.	100% subsidiary Company
•	STA Gabon	100% subsidiary Company
•	Leadcom Ghana Limited	100% subsidiary Company
•	Tech Mahindra Guatemala S.A.	100% subsidiary Company
•	Leadcom Integrated Solutions (L.I.S.)	100% subsidiary Company
	Ltd Societa de Telecommunications	100% subsidiant Company
•	Societe de Telecommunications	100% subsidiary Company
	Africaine (STA) Abidjan	100% subsidiant Company
•	Leadcom Integrated Solutions Kenya Limited	100% subsidiary Company
_		Margad with LCC Acquisition Updatase DV
•	Leadcom Integrated Solutions Myanmar Co., Ltd	Merged with LCC Acquisition Holdings, B.V
_		100% subsidiary Company
•	Leadcom Integrated Solutions International B.V.	100% subsidiary Company

Name of Related Party	Extent of holding/ Relationship	
<ul> <li>Tech Mahindra Panama S.A.</li> </ul>	100% subsidiary Company	
<ul> <li>Tech Mahindra de Peru S.A.C.</li> </ul>	100% subsidiary Company	
Leadcom Integrated Solutions Rwanda     Ltd	100% subsidiary Company	
STA Dakar	100% subsidiary Company	
Leadcom Integrated Solutions Tanzania Ltd.	100% subsidiary Company	
<ul> <li>Leadcom Uganda Limited</li> <li>Coniber S.A.</li> </ul>	100% subsidiary Company 100% subsidiary Company	
Tech Mahindra Costa Rica Sociedad     Anonima.	100% subsidiary Company	
LCC do Brasil Ltda.	100% subsidiary Company	
• LCC Diseno y Servicios de RED Peru S.R.L	Dissolved w,e,f, November 16, 2018	
Tech Mahindra Healthcare Systems Holdings LLC		
and its following subsidiaries	Inc. (Incorporated on April 6, 2017)	
Tech Mahindra Healthcare LLC	88.81% subsidiary Company (Incorporated on April 6, 2017)	
The CJS Solutions Group, LLC	88.81% subsidiary Company (Acquired w.e.f May 4, 2017)	
HCl Group UK Limited	88.81% subsidiary Company	
	88.81% subsidiary Company	
High Resolution Consulting Limited	88.81% subsidiary Company	
High Resolution Resourcing Limited	88.81% subsidiary Company	
HCl Group DMCC	88.81% subsidiary Company	
CJS Solutions Group Canada ULC	88.81% subsidiary Company	
HCI Group Australia Pty Ltd	88.81% subsidiary Company	
Sofgen Holdings Limited and its following	100% subsidiary company	
subsidiaries		
Sofgen Americas Inc	(Merged with Tech Mahindra (Americas) Inc. w.e.f. June 11, 2018)	
Sofgen Services Limited	(Dissolved w.e.f. October 25, 2018)	
Sofgen Limited	(Dissolved w.e.f. May 16, 2018)	
• Sofgen (UK) Limited (refer note 33)	(Merged with Tech Mahindra India Ltd w.e.f April 1, 2018)	
Sofgen Ireland Limited	(Liquidated w.e.f. July 31, 2018)	
• Sofgen India Private Limited (refer note 33)	(Merged with Tech Mahindra India Ltd w.e.f August 17, 2018)	
Sofgen SA	100% subsidiary of Sofgen Holdings Limited	
Sofgen Consulting AG	100% subsidiary of Sofgen SA	
<ul> <li>Sofgen Africa Limited</li> </ul>	100% subsidiary of Sofgen Holdings Limited	
Sofgen West Africa Limited	(Liquidated w.e.f. August 17, 2018)	
• Sofgen Sdn. Bhd.	100% subsidiary of Sofgen Holdings Limited	
Sofgen Services Pte. Ltd.	100% subsidiary of Sofgen Holdings Limited	
Tech Mahindra DRC SARLU	100% Subsidiary Company	
NTH Dimension Ltd	100% Subsidiary Company (Effective November 13, 2018, Tech Mahindra Ltd has become 100%	
	shareholder)	
Tech Mahindra Arabia Limited	51% subsidiary Company	
Tech Mahindra Netherlands B.V.	100% Subsidiary Company	
Tech Mahindra Growth Factories Limited	100% Subsidiary Company	
Tech Mahindra France SAS	(Liquidated on May 22, 2018)	
Tech Mahindra Sweden AB	100% Subsidiary Company	
Tech Mahindra LLC	100% Subsidiary Company (Incorporated on June 14, 2018)	
Tech Mahindra Chile SpA	100% subsidiary Company (Incorporated on December 17, 2018)	

Tech Mahindra Vietnam Company Limited         100% Subsidiary Company           Tech Mahindra Fintech Holdings Limited and Its         100% Subsidiary of Tech Mahindra Fint           Holdings subsidiaries:         100% Subsidiary of Target Topco Limited           • Target TG Investments Limited         100% Subsidiary of Target Topco Limited           • Target Financial System Limited         100% Subsidiary of Target Group Limited           • Target Financial System Limited         100% Subsidiary of Target Group Limited           • Target Financial System Limited         100% Subsidiary of Target Group Limited           • Target Financial System Limited         100% Subsidiary of Target Group Limited           • Harlosh NZ Limited         100% Subsidiary of Target Group Limited           The Bio Agency Limited         100% subsidiary of Pininfarina S.p.A.           • Pininfarina Extra S.r.I.         60% subsidiary of Pininfarina S.p.A.           • Pininfarina Deutschland Holding Gmbh         100% subsidiary of Pininfarina S.p.A.           • Pininfarina Deutschland Gmbh         100% subsidiary of Pininfarina S.p.A.           • Pininfarina Deutschland Gmbh         100% subsidiary of Pininfarina S.p.A.           • Pininfarina Deutschland Gmbh         100% subsidiary of Pininfarina S.p.A.           • Pininfarina Solutions WLL (till November         Associate Company           IQS Information Solutions WLL (till November         Asso	Name of Related Party	Extent of holding/ Relationship
Tech Mahindra Fintech Holdings Limited and Its following subsidiaries:       100% Subsidiary Company         Target Topco       Limited and its following       100% Subsidiary of Tech Mahindra Fint subsidiaries         Target TG Investments Limited       100% Subsidiary of Target Topco Limited         Target Servicing limited       100% Subsidiary of Target Group Limited         Target Friancial System Limited       100% Subsidiary of Target Group Limited         Harlosh NZ Limited       100% Subsidiary of Target Group Limited         Harlosh NZ Limited       100% Subsidiary of Target Group Limited         The Bio Agency Limited       100% subsidiary of Target Group Limited         Phinifarina S.P.A. and its following subsidiaries       60% subsidiary of Prinifarina S.P.A.         Pininfarina S.P.A. and its following subsidiaries       100% subsidiary of Prinifarina S.P.A.         Pininfarina Deutschland Holding Gmbh       100% subsidiary of Prinifarina S.P.A.         Pininfarina Engineering S.r.I.       100% subsidiary of Prinifarina S.P.A.         Pininfarina Deutschland Gmbh       100% subsidiary of Prinifarina S.P.A.         Noton Networks, Inc.       Associate Company         Z6_2018)       Altiostar Networks, Inc.       Associate Company         Z6_2018)       Altiostar Company       Section 8 Company         Tech Mahindra Funted       Trust to hold the fractional shares       Trus		
following subsidiaries:       100% Subsidiary of Tech Mahindra Fint Holdings Limited         Target Topco Limited and its following subsidiaries       100% Subsidiary of Target Topco Limited         Target Group Limited       100% Subsidiary of Target Group Limited         Target Financial System Limited       100% Subsidiary of Target Group Limited         Target Financial System Limited       100% Subsidiary of Target Group Limited         Harlosh Limited       100% Subsidiary of Target Group Limited         Harlosh NZ Limited       100% Subsidiary of Target Group Limited         The Bio Agency Limited       100% Subsidiary of Target Group Limited         The Arlosh NZ Limited       100% Subsidiary of Target Group Limited         The Arlosh NZ Limited       100% Subsidiary of Target Group Limited         The Bio Agency Limited       100% subsidiary of Pininfarina S.P.A.         Pininfarina Actra S.r.I.       100% subsidiary of Pininfarina S.p.A.         Pininfarina Deutschland Holding Gmbh       100% subsidiary of Pininfarina S.p.A.         Pininfarina Deutschland Gmbh       100% subsidiary of Pininfarina S.p.A.         Noton Networks, Inc.       Associate Company         SARL Djazatech       Associate Company         EUR LICC UK Algerie       Associate Company         Signature S.r.I.       Associate Company         Signature S.r.I.       Associate Co		
Target TopcoLimited and its following100% Subsidiary of Tech Mahindra FintsubsidiariesTarget TG Investments Limited100% Subsidiary of Target Topco Limited•Target Group Limited100% Subsidiary of Target Group Limited•Target Servicing limited100% Subsidiary of Target Group Limited•Target Financial System Limited100% Subsidiary of Target Group Limited•Harlosh Limited100% Subsidiary of Target Group Limited•Harlosh NZ Limited100% Subsidiary of Parget Group Limited•Harlosh NZ Limited100% subsidiary of Parget Group Limited•Harlosh NZ Limited100% subsidiary CompanyPF Holdings B.V. and its following subsidiaries60% subsidiary of Pininfarina S.p.A.•Pininfarina Extra S.r.l.100% subsidiary of Pininfarina S.p.A.•Pininfarina Deutschland Holding Gmbh100% subsidiary of Pininfarina S.p.A. (Form known as Pininfarina A.p.A. (Form known as Pininfarina S.p.A. (Form known as Pininfarina S.p.A. (Form known as Pininfarina S.p.A. (Form known as Sciate Company•Pininfarina Deutschland Gmbh100% subsidiary of Pininfarina S.p.A. (Form Holding GmbhAvion Networks, Inc.Associate CompanySARL DjazatechAssociate CompanySARL DjazatechAssociate CompanySARL DjazatechAssociate CompanySignature S.r.l.Associate CompanyGoodmind S.r.l.Associate CompanyMahindra FoundationTrust to hold the fractional sharesTech Mahindra Limited Superannuation SchemePost-employment benefit P		, , ,
subsidiaries       Holdings Limited         • Target TG Investments Limited       100% Subsidiary of Target Topco Limited         • Target Group Limited       100% Subsidiary of Target Group Limited         • Target Financial System Limited       100% Subsidiary of Target Group Limited         • Target Financial System Limited       100% Subsidiary of Target Group Limited         • Harlosh NZ Limited       100% Subsidiary of Target Group Limited         • Harlosh NZ Limited       100% Subsidiary of Target Group Limited         The Bio Agency Limited       100% Subsidiary of Prinifarina Sp.A. and its following subsidiaries         • Pininfarina S.p.A. and its following subsidiaries       60% subsidiary of Pininfarina S.p.A.         • Pininfarina Attra S.r.I.       100% subsidiary of Pininfarina S.p.A.         • Pininfarina Coc., Ltd       100% subsidiary of Pininfarina S.p.A.         • Pininfarina Deutschland Holding Gmbh       100% subsidiary of Pininfarina S.p.A.         • Pininfarina Sultions WLL (till November       Associate Company         • Zoltas       Associate Company         • LCC UK Algerie       Associate Company         • Goodmind S.r.I.       Associate Company <td< td=""><td></td><td>100% Subsidiary of Tech Mahindra Fintech</td></td<>		100% Subsidiary of Tech Mahindra Fintech
<ul> <li>Target Group Limited</li> <li>Elderbridge Limited</li> <li>Target Servicing limited</li> <li>Target Servicing limited</li> <li>Target Servicing limited</li> <li>Target Servicing limited</li> <li>Harlosh Limited</li> <li>Harlosh NZ Limited</li> <li>Harlosh NZ Limited</li> <li>100% Subsidiary of Target Group Limited</li> <li>Harlosh NZ Limited</li> <li>100% Subsidiary of Harlosh Limited</li> <li>Harlosh NZ Limited</li> <li>100% Subsidiary of PF Holdings B.V.</li> <li>Pininfarina S.p.A. and its subsidiaries</li> <li>Pininfarina Attra S.r.l.</li> <li>Pininfarina Deutschland Holding Gmbh</li> <li>Pininfarina Begineering S.r.l.</li> <li>Pininfarina Deutschland Holding Gmbh</li> <li>Pininfarina Deutschland Gmbh</li> <li>Pininfarina Deutschland Gmbh</li> <li>Pininfarina S.p.A.</li> <li>Pininfarina S.p.A.</li> <li>Pininfarina Subsidiary of Pininfarina S.p.A.</li> <li>Pininfarina Supace</li> <li>Pininfarin</li></ul>	subsidiaries	
<ul> <li>Target Group Limited</li> <li>Elderbridge Limited</li> <li>Target Servicing limited</li> <li>Target Servicing limited</li> <li>Target Servicing limited</li> <li>Target Servicing limited</li> <li>Harlosh Limited</li> <li>Harlosh NZ Limited</li> <li>Harlosh NZ Limited</li> <li>100% Subsidiary of Target Group Limited</li> <li>Harlosh NZ Limited</li> <li>100% Subsidiary of Harlosh Limited</li> <li>Harlosh NZ Limited</li> <li>100% Subsidiary of PF Holdings B.V.</li> <li>Pininfarina S.p.A. and its subsidiaries</li> <li>Pininfarina Attra S.r.l.</li> <li>Pininfarina Deutschland Holding Gmbh</li> <li>Pininfarina Begineering S.r.l.</li> <li>Pininfarina Deutschland Holding Gmbh</li> <li>Pininfarina Deutschland Gmbh</li> <li>Pininfarina Deutschland Gmbh</li> <li>Pininfarina S.p.A.</li> <li>Pininfarina S.p.A.</li> <li>Pininfarina Subsidiary of Pininfarina S.p.A.</li> <li>Pininfarina Supace</li> <li>Pininfarin</li></ul>	<ul> <li>Target TG Investments Limited</li> </ul>	100% Subsidiary of Target Topco Limited
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The Bio Agency Limited       100% subsidiary company         PF Holdings B.V. and its subsidiaries       60% subsidiary of PF Holdings B.V.         Pininfarina S.p.A. and its following subsidiaries       76.15% subsidiary of Pininfarina S.p.A.         Pininfarina of America Corp.       100% subsidiary of Pininfarina S.p.A.         Pininfarina Deutschland Holding Gmbh       100% subsidiary of Pininfarina S.p.A.         Pininfarina Deutschland Holding Gmbh       100% subsidiary of Pininfarina S.p.A.         Pininfarina Engineering S.r.I.       100% subsidiary of Pininfarina S.p.A.         Pininfarina Deutschland Holding Gmbh       100% subsidiary of Pininfarina Deutschla         Avion Networks, Inc.       Associate Company         Avion Networks, Inc.       Associate Company         Altiostar Networks, Inc.       Associate Company         SARL Djazatech       Associate Company         Goodmind S.r.I.       Associate Company         Goodmind S.r.I.       Associate Company         Goodmind S.r.I.       Associate Company         Mahindra Foundation       Trust         Mahindra Educational Institutions       Section 8 Company         Mahindra Educational Institutions       Section 8 Company         TML Odd Lot Trust       Trust to hold the treasury stock         TML Odd Lot Trust       Trust to hold the fractional shares		
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(Incorporated on August 7, 2010)	Stichting YABX ESOP	
		(Incorporated on August 7, 2018.)
Anand G. Mahindra – Non-Executive Director Key Management Personnel		
Vineet Nayyar- Non-Executive Director * Key Management Personnel		
C.P. Gurnani - Managing Director and Chief Key Management Personnel		Key Management Personnel
Executive Officer	Executive Officer	

Name of Related Party	Extent of holding/ Relationship
Milind Kulkarni – Chief Financial Officer \$	Key Management Personnel
Manoj Bhat - Chief Financial Officer #	Key Management Personnel
Anil Khatri – Company Secretary	Key Management Personnel
Ulhas N. Yargop - Non-Executive Director	Key Management Personnel
V.S. Parthasarathy - Non-Executive Director	Key Management Personnel
Anupam Puri - Independent Director	Key Management Personnel
M. Rajyalakshmi Rao - Independent Director	Key Management Personnel
Ravindra Kulkarni - Independent Director	Key Management Personnel
T. N. Manoharan - Independent Director	Key Management Personnel
M. Damodaran - Independent Director	Key Management Personnel

\$upto May 31, 2018 #w.e.f. June 1, 2018

\*upto July 31, 2018

ii. Total Related Party Transactions and significant related party transactions (by entity) for the year ended March 31, 2019 and March 31, 2018

Nature of Transaction	Particulars		₹ In Million
		March 31, 2019	March 31, 2018
Revenue from operations		22,768	18,789
_	Tech Mahindra (Americas) Inc.	11,512	8,511
	Tech Mahindra GmbH	5,943	5,567
Sub-contracting Expenses		84,317	73,304
	Tech Mahindra (Americas) Inc.	67,091	57,914
Reimbursement of Expenses		(849)	(3,760)
(Net)-incurred/(Recovered)	Tech Mahindra (Americas) Inc.	(376)	(2,326)
	Tech Mahindra (Thailand)	(71)	(1,056)
	Limited		
	Sofgen Holdings Limited	(293)	(2)
Balances Written Off		3	193
	Satyam Europe Limited	-	193
	Mahindra & Mahindra Limited	3	-
Software/Hardware and		194	101
project specific expenses	FixStream Networks Inc	125	94
Rent expenses		9	2
-	Mahindra & Mahindra Limited	1	1
	LCC Wireless Communications	1	1
	Espana, SA		
	Comviva Technologies Limited	7	-
Rental Income		200	164
	Mahindra Educational	130	126
	Institution		
	Tech Mahindra Technologies, Inc.	47	12
Information Technology		-	18
Support Services	Mahindra & Mahindra Limited	-	18

Nature of Transaction	Particulars		₹ In Million
			March 31, 2018
Interest Income on loans		15	53
	Tech Mahindra Servicos De Informatica LTDA	2	13
	FixStream Networks Inc	3	12
	Tech Mahindra Fintech Holdings Limited	3	13
	Mahindra Engineering Services	3	8
	(Europe) Limited		
Corporate Social		859	716
Responsibility Expenditure	Tech Mahindra Foundation	649	506
	Mahindra Educational Institutions	210	210
		474	202
Remuneration to KMPs		474	293
(Including Salary, stock	C. P. Gurnani	449	277
compensation benefits & post-employment benefits) @	Milind Kulkarni \$ Anil Khatri	3	<u>12</u>
post-employment benefits) @	Manoj Bhat #	17	4
		17	-
Commission/Sitting fees/ stock compensation benefits	Non-Executive/Independent Directors	66	94
Dividend Daid		F 027	2 225
Dividend Paid	Mahindra & Mahindra Limited	5,037	3,235
	TML Benefit Trust	3,587 1,344	2,306 864
Other Income		1,419	961
	TML Benefit Trust	1,344	864
Dividend Income		1,103	4,288
Dividend income	Tech Mahindra (Americas) Inc.	1,105	2,744
	Tech Mahindra Business Services	600	600
	Tech Mahindra ICT Services (Malaysia) SDN. BHD.	503	-
Purchase of property, plant &	LCC Naturals Comisson DV(	17	1
equipment	LCC Network Services, B.V. Mahindra & Mahindra Limited	- 17	1
		17	-
Loans given		-	323
	Tech Mahindra Servicos De Informatica LTDA	-	226
	Tech Mahindra Arabia Limited	-	97
Loans received back	Tech Mahindre (Nilsenia) Lineit	1,980	32
	Tech Mahindra (Nigeria) Limited	-	32
	FixStream Networks Inc	305	-
	Tech Mahindra Fintech Holdings Limited	537	-
	Mahindra Engineering Services (Europe) Limited	344	-
	Tech Mahindra Servicos De Informatica Ltda	570	-

Nature of Transaction	Particulars		₹ In Million
		March 31, 2019	March 31, 2018
Investments		1,594	492
	Tech Mahindra Servicos De	1,016	-
	Informatica Ltda		
	Nth Dimension Limited	226	-
	Mahindra Engineering Services	344	-
	(Europe) Limited		

Note: Disclosure of entity wise transactions are given for material transactions within each category.

@ Employment benefits comprising gratuity and compensated absences are not disclosed as these are determined for the Company as a whole

\$ upto May 31, 2018

#w.e.f. from June 1, 2018

\* upto July 31, 2018

#### Closing Related Party Balances are as follows:

Balances as at	Particulars	As at	
Balances as at	Particulars		
		March 31, 2019	March 31, 2018
Loans		68	2,009
	Tech Mahindra Servicos De Informatica LTDA	-	554
	FixStream Networks Inc.	-	293
	Mahindra Engineering Services (Europe)	-	326
	Limited		
	Tech Mahindra Fintech Holdings Limited	-	549
	Tech Mahindra (Nigeria) Limited	68	65
Interest Receivable		12	96
	Tech Mahindra Servicos De Informatica LTDA	12	25
	FixStream Networks Inc.	-	25
Advances Receivable		742	1,294
	Tech Mahindra (Nigeria) Limited	400	368
	Tech Mahindra DRC SARLU	311	297
	Tech Mahindra (Americas) Inc.	-	216
	Lightbridge Communications Corporation	-	77
Trade Receivables		11,720	9,415
	Mahindra & Mahindra Limited	511	366
	Tech Mahindra (Americas) Inc.	5,542	4,449
	Tech Mahindra (Nigeria) Limited	742	817
	Tech Mahindra (Shanghai) Co. Limited	251	443
	Tech Mahindra Servicos De Informatica LTDA	414	394
	Tech Mahindra Norway AS	172	378
	Tech Mahindra De Mexico S.DE.R.L.DE.C.V.	557	451
Unbilled Revenue		1,466	1,555
	Mahindra & Mahindra Limited	38	254
	Tech Mahindra GmbH	517	515
	Tech Mahindra (Americas) Inc.	657	556
Contractually		33	39
Reimbursable expenses	Mahindra & Mahindra Limited	33	39
(Receivable)			

₹ In Million

Balances as at	Particulars	As	at
		March 31, 2019	March 31, 2018
Prepaid Expenses		140	75
	Tech Mahindra Business Services Limited	1	4
	FixStream Networks Inc.	96	58
	Comviva Technologies Limited	42	12
Rent Receivable		86	106
	Mahindra Educational Institutions	86	106
Financial Guarantee		534	629
Contracts	PF Holdings B.V.	534	629
Trade Payables		16,307	10,539
-	Tech Mahindra (Americas) Inc.	12,886	7,379
	Tech Mahindra GmbH	789	782
	Tech Mahindra Servicos De Informatica LTDA	40	254
	The Bio Agency Limited	458	435
Payable to Key		69	100
Management personnel	C P Gurnani	13	11
	Manoj Bhat #	3	-
	Milind Kulkarni \$	-	4
	Anil Khatri	0	1
	Ulhas N. Yargop	8	7
	Vineet Nayyar*	-	36
	V.S. Parthasarathy	7	6
	Anupam Puri	9	8
	M. Rajyalakshmi Rao	6	6
	Ravindra Kulkarni	8	7
	T. N. Manoharan	8	7
	M. Damodaran	7	7

Note: Disclosure of entity wise balances are given for material transactions within each category.

There are bank guarantee/corporate guarantee contracts, letters of support/letters of comfort issued on behalf of related parties amounting to ₹ 20,347 Million (March 31, 2018: ₹ 20,608 Million).

#### 49 Disclosures required by Schedule V of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Section 186 (4) of the Companies Act, 2013

#### a. Amount of investments outstanding as at March 31, 2019 include:

Name of the company	Outstanding as at March 31,2019 / March 31, 2018	outstanding
Mahindra Rural Housing Finance LTD	1,000	1,000
Mahindra Happinest Developers Limited	- 250	250
Mahindra World City Jaipur Limited	-	500
Mahindra Life Space Developers Limited	- 250	250
Mahindra & Mahindra Financials Services Limited	4,000 1,000	4,000 1,000
HDFC Limited	2,000 4,000	4,000 4,000
Bajaj Finance Limited	4,000	4,000

b. For other investments and loans refer note 6 and 10 and 48.

#### 50 Employee Stock Option Scheme

#### i. ESOP 2000 & ESOP 2010:

The Company has instituted 'Employee Stock Option Plan 2000' (ESOP 2000) and 'Employee Stock Option Plan 2010' (ESOP 2010) for eligible employees and Directors of the Company and its subsidiaries. The vesting pattern of the schemes has been provided below. The options can be exercised over a period of 5 years from the date of the grant. Each option carries with it the right to purchase one equity share of the Company at the exercise price determined by the Company at the time of grant for ESOP 2000 and exercise price as determined by the Nomination and remuneration Committee for ESOP 2010.

#### ii. ESOP 2006 & ESOP 2014:

The Company has instituted 'Employee Stock Option Plan 2006' (ESOP 2006) and 'Employee Stock Option Plan 2014' (ESOP 2014) for eligible employees and Directors of the Company and its subsidiaries. In terms of the said plan, the Nomination and Remuneration Committee has granted options to the employees of the Company and its subsidiaries. The maximum exercise period is 7 years from the date of grant for ESOP 2006 and options can be exercised over a period of 5 years from the date of each vesting for ESOP 2014.

The vesting period of the above mentioned 4 ESOP Schemes, namely ESOP 2000, ESOP 2006, ESOP 2010 and ESOP 2014 are as follows:

Vesting percentage of options					
Service period from date of grant ESOP 2000 and ESOP 2010 ESOP 2006 ESOP 2014					
12 months	33.33%	10%	15%		
24 months	33.33%	15%	20%		
36 months	33.33%	20%	30%		
48 months	-	25%	35%		
60 months	-	30%	-		

#### iii. TML ESOP – B 2013:

Erstwhile Satyam has established a scheme 'Associate Stock Option Plan – B' (ASOP - B) under which 28,925,610 options were available for grant/exercise at the time the Scheme of Amalgamation became effective. Post-merger, these options were adjusted in terms of the approved Scheme of Amalgamation. Each option entitles the holder one equity share of the Company. These options vest over a period of 1 to 4 years from the date of the grant. Upon vesting, employees have 5 years to exercise the options. Post-merger, the name of the ESOP scheme has been changed to 'TML ESOP B 2013'.

#### iv. TML- RSU:

The erstwhile Satyam has established a scheme 'Associate Stock Option Plan - Restricted Stock Units (ASOP – RSUs)' to be administered by the Administrator of the ASOP – RSUs, a committee appointed by the Board of Directors of the erstwhile Satyam in May 2000. Under the scheme, 1,529,412 equity shares (equivalent number of equity shares post-merger) are reserved to be issued to eligible associates at a price to be determined by the Administrator which shall not be less than the face value of the share. These RSUs vest over a period of 1 to 4 years from the date of the grant. The maximum time available to exercise the options upon vesting is five years from the date of each vesting. Post-merger, the name of the ESOP scheme has been changed to TML RSU.

#### v. ESOP – A:

Erstwhile Satyam had established an ESOP scheme viz., 'Associate Stock Option Plan – A' (ASOP - A) formulated prior to the SEBI Guidelines on ESOP and ESPS issued in 1999. This plan was administered through a Trust viz., Satyam Associates Trust (Satyam Trust). At the time the Scheme of Amalgamation and Arrangement became effective, the Satyam Trust was holding 2,055,320 shares of erstwhile Satyam, which post amalgamation were converted into 241,802 shares of the Company at the approved share exchange ratio and this scheme has been transitioned and renamed as ESOP-A. Satyam Trust grants warrants to the employees of the Company with an exercise price and terms of

vesting advised by the Nomination and Remuneration Committee of the Company. Each warrant shall entitle the warrant holder to one equity share. The exercise period is 180 days from the date of each vesting.

#### vi. Employee Stock Option Scheme – ESOS:

Erstwhile MESL has established Employee Stock Option Scheme (ESOS) - ESOS for which 1,400,000 equity shares were earmarked. ESOS Scheme is administered through a Trust viz., MES Employees Stock Option Trust. The options under this Scheme vest over a period of 1 to 3 years from the date of the grant. Upon vesting, employees have 7 years to exercise the options. As on the effective date of amalgamation, 18,084 options were outstanding under ESOS, which were converted into equivalent 30,144 options of the Company giving effect to approved share exchange ratio, split and bonus.

ESOP Scheme	Method of Settlement	Number of options granted during the year ended March 31, 2019	Grant date	Weighted average fair value
ESOP 2014	Equity settled Plans	968,000	May 25, 2018	671.01
ESOP 2014	Equity settled Plans	15,000	May 25, 2018	287.24
ESOP 2014	<b>Equity settled Plans</b>	210,000	July 30, 2018	608.20
ESOP 2014	Equity settled Plans	479,000	October 30, 2018	600.06
ESOP 2014	Equity settled Plans	10,000	October 30, 2018	245.32
ESOP 2014	Equity settled Plans	753,000	February 4, 2019	692.89
ESOP 2014	<b>Equity settled Plans</b>	8,000	February 4, 2019	286.19

#### vii. Details of options granted during the year ended March 31, 2019:

#### viii. Details of activity of the ESOP schemes

Movement for the year ended March 31, 2019 and year ended March 31, 2018:

ESOP Scheme	Particulars	Year ended	Outstanding at the beginning of the year	Granted during the year	Forfeited during the year	during	during	at the end of	
ESOP 2000	Number of options	March 31, 2019	-	-	-	-	-	-	-
ESOP 2000	WAEP*	March 31, 2019	-	-	-	-	-	-	-
ESOP 2000	Number of options	March 31, 2018	470,000	-	-	-	470,000	-	-
ESOP 2000	WAEP*	March 31, 2018	12.24	-	-	-	12.24	-	-
ESOP 2006	Number of options	March 31, 2019	623,900	-	8,400	104,000	360,850	150,650	150,650
ESOP 2006	WAEP*	March 31, 2019	194.81	-	230.50	175.25	190.22	217.30	217.30
ESOP 2006	Number of options	March 31, 2018	1,205,275	-	49,500	78,000	453,875	623,900	504,700
ESOP 2006	WAEP*	March 31, 2018	187.83	-	185.92	158.50	183.49	194.81	185.74
ESOP 2010	Number of options	March 31, 2019	6,668	-	-	-	-	6,668	6,668
ESOP 2010	WAEP*	March 31, 2019	1.01	-	-	-	-	5.00	5.00
ESOP 2010	Number of options	March 31, 2018	23,336	-	-	-	16,668	6,668	6,668
ESOP 2010	WAEP*	March 31, 2018	5.00	-	-	-	5.00	5.00	5.00

ESOP Scheme	Particulars	Year ended	Outstanding at the beginning of the year	during the year	during	Lapsed during the year	during	Outstanding at the end of the year	Exercisable at the end of the year
TML ESOP B-2013	Number of options	March 31, 2019	3,422,464	-	17,570	48,517	2,128,314	1,228,063	1,228,063
TML ESOP B-2013	WAEP*	March 31, 2019	79.68	-	372.28	220.92	42.62	134.15	134.15
TML ESOP B-2013	Number of options	March 31, 2018	7,360,115	-	63,568	80,444	3,793,639	3,422,464	3,392,464
TML ESOP B-2013	WAEP*	March 31, 2018	58.51	-	423.91	221	29.85	79.68	76.09
TML RSU	Number of options	March 31, 2019	442,100	-	472	2,500	158,504	280,624	280,624
TML RSU	WAEP*	March 31, 2019	5.00	-	5.00	5.00	5.00	5.00	5.00
TML RSU	Number of options	March 31, 2018	910,686	-	10,000	78	458,508	442,100	411,100
TML RSU	WAEP*	March 31, 2018	5.00	-	5.00	5.00	5.00	5.00	5.00
ESOP A	Number of options	March 31, 2019	380,808	-	-	13,056	320,340	47,412	47,412
ESOP A	WAEP*	March 31, 2019	13.72	-	-	30.00	10.65	30.00	30.00
ESOP A	Number of options	March 31, 2018	304,698	248,000	14,112	17,990	139,788	380,808	132,808
ESOP A	WAEP*	March 31, 2018	30.00	5.00	30.00	30.00	30.00	13.72	30.00
ESOP 2014	Number of options	March 31, 2019	13,522,078	2,443,000	785,560	-	980,994	14,198,524	6,039,678
ESOP 2014	WAEP*	March 31, 2019	292.77	13.04	381.02	-	204.52	245.85	450.66
ESOP 2014	Number of options	March 31, 2018	10,655,452	4,890,500	1,578,836	-	445,038	13,522,078	3,880,902
ESOP 2014	WAEP*	March 31, 2018	394.33	77.62	367.33	-	95.83	292.77	504.95
ESOS	Number of options	March 31, 2019	5,252	-	-	-	-	5,252	5,252
ESOS	WAEP*	March 31, 2019	6.00	-	-	-	-	6.00	6.00
ESOS	Number of options	March 31, 2018	20,196	-	-	13,132	1,812	5,252	5,252
ESOS	WAEP*	March 31, 2018	15.07	-	-	11	69.60	6.00	6.00
Total	Number of options	March 31, 2019	18,403,270	2,443,000	812,002	168,073	3,949,002	15,917,193	7,758,347
Total	Number of options	March 31, 2018	20,949,758	5,138,500	1,716,016	189,644	5,779,328	18,403,270	8,333,894

\* Weighted average exercise price

#### ix. Average Share price on date of exercise

The weighted average share price for the year over which stock options were exercised was ₹ 707.21 (year ended March 31, 2018: ₹ 428.75).

х.	Information in respect of options outstanding:
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		As at March 31, 2019		As at Marc	h 31, 2018
	Range of	Number	Weighted	Number	Weighted
ESOP Scheme	Exercise price	of Options	average	of Options	average
		Outstanding	remaining life	Outstanding	•
			(in Years)*		(in Years)*
ESOP 2006	151-300	146,650	0.83	603,900	0.78
ESOP 2006	301-450	4,000	1.37	20,000	2.37
ESOP 2010	5-150	6,668	0	6,668	0
TML ESOP B-2013	5-150	713,828	2.63	2,547,008	3.05
TML ESOP B-2013	151-300	338,171	1.22	620,900	1.79
TML ESOP B-2013	301-450	136,064	2.55	206,556	3.34
TML ESOP B-2013	451-600	40,000	2.84	48,000	3.84
TML RSU	5-150	280,624	2.31	442,100	3.31
ESOP A	5-150	47,412	0	380,808	0.61
ESOP-2014	5-150	7,364,162	6.32	5,726,687	6.66
ESOP-2014	301-450	3,578,200	5.15	4,131,590	6.03
ESOP-2014	451-600	46,000	4.75	41,600	4.33
ESOP-2014	601-750	3,210,162	3.17	3,622,201	4.12
ESOS	5-150	5,252	0	5,252	0

\*Weighted average remaining life for options exercised pending allotment as at year end has been disclosed as '0'.

- xi. The employee stock compensation cost for the Employee Stock Option Plan 2010, Employee Stock Option Plan 2000, Employee Stock Option Plan- B 2013, ESOP-A, ESOP 2014 and TML-RSU schemes has been computed by reference to the fair value of share options granted and amortized over each vesting period. For the period ended March 31, 2019, the Company has accounted for employee stock compensation cost (equity settled) amounting to ₹ 1,091 Million (March 31, 2018: ₹ 713 Million). This amount is net of cost of options granted to employees of subsidiaries.
- **xii.** The fair value of each option is estimated on the date of grant using Black-Scholes-Merton model with the following assumptions:

Assumptions	For the year ended March 31, 2019	For the year ende	ed March 31, 2018
Particulars	ESOP 2014	ESOP 2014	ESOP A
Weighted average share price	653	381-599	430
Exercise Price	5-635	5-362	5
Expected Volatility (%)	27-30	27-29	29
Expected Life (in years)	2-6	2-6	3
Expected Dividend (%)	1-2	1.2	1.2
Risk Free Interest Rate (%)	7-8	6-7	6.2

#### **Earnings Per Share:** 51

₹ in	Million except ea	arnings per share
Particulars	For the ye	ear ended
	March 31, 2019	March 31, 2018
Profit after taxation	43,804	39,939
Equity Shares outstanding as at the end of the year (in nos.) #	985,307,673	979,318,628
Weighted average Equity Shares outstanding as at the end of the year (in nos.) #	982,568,498	979,261,979
Add: Dilutive impact of employee stock options	8,473,480	7,365,157
Add: Dilutive impact for Buy Back (refer note 17(vi))	6,062,160	-
Number of Equity Shares used as denominator for calculating Diluted Earnings Per Share	997,104,138	986,627,136
Nominal Value per Equity Share (in ₹)	5.00	5.00
Earnings Per Share (Basic) (in ₹)	44.58	40.79
Earnings Per Share (Diluted) (in ₹)	43.93	40.48

# Includes adjustment for vested options exercisable for little or no consideration and treasury shares held by ESOP trusts.

52. Previous period figures have been regrouped wherever necessary, to correspond with the current period's classification / disclosure.

#### For BSR&Co.LLP

Chartered Accountants Firm Registration No.101248W/W-100022

Jamil Khatri Partner Membership No.102527

- Anand G. Mahindra C. P. Gurnani Chairman Anupam Puri Director Director V S Parthasarathy Director Director Ulhas N. Yarqop Director Director Manoj Bhat Chief Financial Officer Mumbai, India, May 21, 2019
  - Managing Director & CEO M. Damodaran Ravindra Kulkarni Mukti Khaire

For Tech Mahindra Limited

M. Rajyalakshmi Rao Director T. N. Manoharan Director

Anil Khatri Company Secretary

Mumbai, India, May 21, 2019



# Consolidated Financial Statements

#### **INDEPENDENT AUDITORS' REPORT**

#### To the Members of Tech Mahindra Limited

#### **Report on the Audit of Consolidated Financial Statements**

#### Opinion

We have audited the consolidated financial statements of Tech Mahindra Limited (hereinafter referred to as the "Holding Company") and its subsidiaries (Holding Company and its subsidiaries together referred to as "the Group"), and its associates, which comprise the consolidated balance sheet as at 31 March 2019, and the consolidated statement of profit and loss (including other comprehensive income), consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information (hereinafter referred to as "the consolidated financial statements").

In our opinion and to the best of our information and according to the explanations given to us, and based on the consideration of reports of other auditors on separate financial statements of such subsidiaries, and associates as were audited by the other auditors, the aforesaid consolidated financial statements give the information required by the Companies Act, 2013 ("Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the consolidated state of affairs of the Group, and its associates as at 31 March 2019, of its consolidated profit and other comprehensive income, consolidated changes in equity and consolidated cash flows for the year then ended.

#### **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those SAs are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India, and we have fulfilled our other ethical responsibilities in accordance with the provisions of the Act. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Emphasis of matter**

- 1. We draw attention to Note 41 (B) of the consolidated financial statements in respect of certain matters relating to erstwhile Satyam Computer Services Limited ("erstwhile Satyam"), amalgamated with the Holding Company with effect from 1 April 2011. The Holding Company's management, on the basis of current legal status and external legal opinion, has concluded that claims made by 37 companies in the City Civil Court, for alleged advances amounting to ₹ 12,304 million, to erstwhile Satyam and presented separately under 'Suspense account (net)' will not sustain on ultimate resolution by the Court as explained in the aforesaid note.
- 2. We further draw attention to Note 45 of the consolidated financial statements which more fully explains that in case of one of the subsidiaries of the Group, the other auditors in their auditors' report have drawn attention to a possible charge, that may arise in respect of the on-going dispute which is currently subjudice between the promoters of the subsidiary on various issues relating to the shareholders agreement, the outcome of which is not determinable at this stage.

Further, the auditors have drawn attention to the fact that the annual financial statements, of the said subsidiary, for the years ended from 31 March 2012 to 31 March 2018 have not yet been adopted by the members of that subsidiary in the annual general meetings in the absence of unanimous consent of both the shareholders. The financial statements as at and for the year ended 31 March 2019 have been drawn up by incorporating the opening balances based on the above mentioned financial statements. Adjustments to the opening balances, if any, will be made once the abovementioned financial statements are adopted.

Our opinion is not modified in respect of these matters.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

The key audit matter	How the matter was addressed in our audit
Revenue recognition – Fixed price development	Our audit procedures included:
contracts The Group engages in fixed price development contracts, wherein revenue is recognized using the percentage of completion method based on management's estimate of contract efforts. These contracts may also involve recognizing onerous obligations that require critical estimates to be made by the management. Further, the new revenue standard – Ind AS 115 "Revenue from contracts with customers" which became applicable from 1 April 2018, establishes a comprehensive framework for recognition of revenue and involves making judgements and estimates, which affect the accounting for such contracts. (Refer notes 2.5 (i), 2.11 and 51 to the consolidated financial statements).	of internal controls relating to recording of the contract value, efforts incurred and process around estimation of efforts required to complete the performance obligations.
	<ul> <li>Performed analytical procedures over revenue and receivables.</li> </ul>
Evaluation of uncertain tax positions	Our audit procedures included:
The Group operates in multiple global jurisdictions which require it to estimate its income tax liabilities according to the tax laws of the respective tax jurisdiction. Further, there are matters of interpretation in terms of application of tax laws and rules to determine current tax provision and deferred taxes. The Group's tax positions are challenged by the tax authorities on a range of tax matters including corporate tax and transfer pricing. The Group has	<ul> <li>tax positions.</li> <li>Obtained a list of updates to tax assessments and tax litigations during the year, including management's assessment of the impact of these updates on the uncertain tax positions and assessment of possible outcomes. As a part of this procedure, we also considered external legal opinions and consultations made by the Group for key uncertain tax positions.</li> </ul>
uncertain tax positions including erstwhile Satyam tax litigations. This requires the management to make significant judgements to determine the possible outcome of uncertain tax positions and consequently has an impact on related accounting and disclosures in the financial statements. (Refer notes 2.5 (ii), 2.16 and 38.4 to the consolidated financial statements).	tax provisions, inspect key correspondence and considered legal precedence and other tax rulings in evaluating the management's assessment of uncertain tax positions.
Goodwill impairment assessment	Our audit procedures included:
The Group carries goodwill resulting from business acquisitions across multiple geographic locations. There is a risk that the carrying amount of goodwill is not supported by performance of the Cash Generating Unit ('CGU') to which goodwill is allocated.	-

The Group tests goodwill for impairment annually which involves significant estimates and judgements.	<ul> <li>Obtained valuation reports, considered by the Group for its impairment assessment.</li> </ul>
Due to inherent uncertainties involved in forecasting of cash flows, which are the basis of the assessment of recoverability of goodwill, this is one of the key judgmental areas.	<ul> <li>Engaged independent valuation specialists to assist in the evaluation of assumptions and methodologies used by the Group and its experts.</li> </ul>
(Refer notes 2.9 (iii) and 47 to the consolidated financial statements)	• Evaluated the underlying key assumptions in estimating projections including cash flows.
	<ul> <li>Assessed the sensitivity of the outcome of impairment assessment to changes in key assumptions.</li> </ul>

#### Information other than the Consolidated Financial Statements and Auditors' Report Thereon ("Other Information")

The Holding Company's management and Board of Directors are responsible for the other information. The other information comprises the information included in the Holding Company's annual report, but does not include the financial statements and our auditors' report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed and based on the work done and audit report of other auditors, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

The Holding Company's management and Board of Directors are responsible for the preparation and presentation of these consolidated financial statements in term of the requirements of the Act that give a true and fair view of the consolidated state of affairs, consolidated profit/ loss and other comprehensive income, consolidated statement of changes in equity and consolidated cash flows of the Group including its associates in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards (Ind AS) specified under section 133 of the Act.

The respective Board of Directors of the companies included in the Group and of its associates are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of each company and for preventing and detecting frauds and other irregularities; the selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the consolidated financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial statements by the Directors of the Holding Company, as aforesaid.

In preparing the consolidated financial statements, the respective management and Board of Directors of the companies included in the Group and of its associates are responsible for assessing the ability of each company to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group and of its associates are responsible for overseeing the financial reporting process of each company.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the consolidated financial statements, whether

due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting in preparation of consolidated financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the appropriateness of this assumption. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group (company and subsidiaries) as well as associates to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of such entities or business activities within the Group and its associates to express an opinion on the consolidated financial statements, of which we are the independent auditors. We are responsible for the direction, supervision and performance of the audit of financial information of such entities. For the other entities included in the consolidated financial statements, which have been audited by other auditors, such other auditors remain responsible for the direction, supervision and performance of the direction, supervision and performance of the auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion. Our responsibilities in this regard are further described in the section titled 'Other Matters' in this audit report.

We believe that the audit evidence obtained by us along with the consideration of audit reports of the other auditors referred to in the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements.

We communicate with those charged with governance of the Holding Company and such other entities included in the consolidated financial statements of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Other Matters

We did not audit the financial statements / financial information of 83 subsidiaries, whose financial statements / financial information reflect total assets of ₹ 87,701 Million as at 31 March 2019, total revenues of ₹129,801 Million and net cash outflows amounting to ₹ 992 Million for the year ended on that date, as considered in the consolidated financial statements. The consolidated financial statements also include the Group's share of net loss (and other comprehensive income) of ₹ 655 million for the year ended 31 March 2019, in respect of 6 associates, whose financial statements / financial information have not been audited by us. These financial statements/financial information have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and associates, and our report in terms of subsection (3) of section 143 of the Act, in so far as it relates to the aforesaid subsidiaries and associates is based solely on the audit reports of the other auditors.

Our opinion on the consolidated financial statements, and our report on Other Legal and Regulatory Requirements below, is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors.

#### Report on Other Legal and Regulatory Requirements

- A. As required by section 143(3) of the Act, based on our audit and on the consideration of reports of the other auditors on separate financial statements of such subsidiaries and associates as were audited by other auditors, as noted in the 'Other Matters' paragraph, we report, to the extent applicable, that:
  - a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated financial statements.
  - b) In our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidated financial statements have been kept so far as it appears from our examination of those books and the reports of the other auditors.
  - c) The consolidated balance sheet, the consolidated statement of profit and loss (including other comprehensive income), the consolidated statement of changes in equity and the consolidated statement of cash flows dealt with by this Report are in agreement with the relevant books of account maintained for the purpose of preparation of the consolidated financial statements.
  - d) In our opinion, the aforesaid consolidated financial statements comply with the Ind AS specified under section 133 of the Act.
  - e) On the basis of the written representations received from the directors of the Holding Company as on 31 March 2019 taken on record by the Board of Directors of the Holding Company and the reports of the statutory auditors of its subsidiary companies incorporated in India, none of the directors of the Group companies, incorporated in India is disqualified as on 31 March 2019 from being appointed as a director in terms of section 164(2) of the Act.
  - f) With respect to the adequacy of the internal financial controls with reference to financial statements of the Holding Company, its subsidiary companies incorporated in India and the operating effectiveness of such controls, refer to our separate Report in "Annexure A".
- B. With respect to the other matters to be included in the Auditors' Report in accordance with Rule 11 of the Companies (Audit and Auditor's) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the reports of the other auditors on separate financial statements of the subsidiaries and associates, as noted in the 'Other Matters' paragraph:
  - i. The consolidated financial statements disclose the impact of pending litigations as at 31 March 2019 on the consolidated financial position of the Group and its associates. Refer Note 38.4 to the consolidated financial statements;
  - ii. Provision has been made in the consolidated financial statements, as required under the applicable law or Ind AS, for material foreseeable losses, on long-term contracts including derivative contracts. Refer Note 28 to the consolidated financial statements in respect of such items as it relates to the Group and its associates; and
  - iii. There has been no delay in transferring amounts to the Investor Education and Protection Fund by the Holding Company or its subsidiary companies incorporated in India during the year ended 31 March 2019.

#### C. With respect to the matter to be included in the Auditors' Report under section 197(16):

In our opinion and according to the information and explanations given to us and based on the reports of the statutory auditors of such subsidiary companies incorporated in India which were not audited by us, the remuneration paid during the current year by the Holding Company its subsidiary companies to its directors is in accordance with the provisions of section 197 of the Act. The remuneration paid to any director by the Holding Company and its subsidiary companies is not in excess of the limit laid down under section 197 of the Act. The Ministry of Corporate Affairs has not prescribed other details under section 197(16) which are required to be commented upon by us.

For **B S R & Co. LLP** *Chartered Accountants* Firm's registration No: 101248W/W-100022

> Jamil Khatri Partner Membership No. 102527

### ANNEXURE A TO THE INDEPENDENT AUDITORS' REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS OF TECH MAHINDRA LIMITED FOR THE YEAR ENDED 31 MARCH 2019

Report on the internal financial controls with reference to the aforesaid consolidated financial statements under Clause (i) of Sub-section 3 of section 143 of the Companies Act, 2013

## (Referred to in paragraph A (f) under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

#### Opinion

In conjunction with our audit of the consolidated financial statements of the Company as of and for the year ended 31 March 2019, we have audited the internal financial controls with reference to consolidated financial statements of Tech Mahindra Limited (hereinafter referred to as "the Holding Company") and such companies incorporated in India under the Companies Act, 2013 which are its subsidiary companies, as of that date.

In our opinion, the Holding Company and such companies incorporated in India which are its subsidiary companies have, in all material respects, adequate internal financial controls with reference to consolidated financial statements and such internal financial controls were operating effectively as at 31 March 2019, based on the internal financial controls with reference to consolidated financial statements criteria established by such companies considering the essential components of such internal controls stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (the "Guidance Note").

#### Management's Responsibility for Internal Financial Controls

The respective Company's management and the Board of Directors are responsible for establishing and maintaining internal financial controls with reference to consolidated financial statements based on the criteria established by the respective Company considering the essential components of internal control stated in the Guidance Note. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the respective company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013 (hereinafter referred to as "the Act").

#### Auditor's Responsibility

Our responsibility is to express an opinion on the internal financial controls with reference to consolidated financial statements based on our audit. We conducted our audit in accordance with the Guidance Note and the Standards on Auditing, prescribed under section 143(10) of the Act, to the extent applicable to an audit of internal financial controls with reference to consolidated financial statements. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to consolidated financial controls with reference to consolidated requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to consolidated financial statements were established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls with reference to consolidated financial statements and their operating effectiveness. Our audit of internal financial controls with reference to consolidated financial statements included obtaining understanding of internal financial controls with reference to consolidated financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of the internal controls based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained and the audit evidence obtained by the other auditors of the relevant subsidiary companies in terms of their reports referred to in the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls with reference to consolidated financial statements.

#### Meaning of Internal Financial controls with Reference to Consolidated Financial Statements

A company's internal financial controls with reference to consolidated financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial controls with reference to consolidated financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

#### Inherent Limitations of Internal Financial controls with Reference to consolidated Financial Statements

Because of the inherent limitations of internal financial controls with reference to consolidated financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to consolidated financial statements to future periods are subject to the risk that the internal financial controls with reference to consolidated financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### **Other Matters**

Our aforesaid report under section 143(3)(i) of the Act on the adequacy and operating effectiveness of the internal financial controls with reference to consolidated financial statements insofar as it relates to 1 subsidiary Company, which is a Company incorporated in India, is based on the corresponding report of the auditor of such Company incorporated in India.

For **B S R & Co. LLP** *Chartered Accountants* Firm's registration No: 101248W/W-100022

Place: Mumbai Date: 21 May 2019 Jamil Khatri Partner Membership No. 102527

#### **CONSOLIDATED BALANCE SHEET AS AT MARCH 31, 2019**

			₹ in Million
Consolidated Balance Sheet	Note No.	As March 31, 2019	at March 31, 2018
ASSETS	Note No.	Watch 51, 2015	
Non-Current Assets			
(a) Property, Plant and Equipment	3	26,229	29,810
(b) Capital Work-in-Progress		2,763	2,399
(c) Investment Property	4	1,708	1,906
(d) Goodwill	5	28,163	27,727
<ul> <li>(e) Other Intangible Assets</li> <li>(f) Investment accounted using Equity method</li> </ul>	6 7	14,512 361	16,781
<ul> <li>(f) Investment accounted using Equity method</li> <li>(g) Financial Assets</li> </ul>	/	301	1,010
(i) Investments	7	7,159	11,448
(ii) Trade Receivables	8	63	138
(iii) Loans	9	43	52
(iv) Other Financial Assets	10	4,785	2,468
(h) Advance Income Taxes (Net of provisions)		21,397	17,775
(i) Deferred Tax Assets (Net)		6,091	5,766
(j) Other Non-Current Assets	11	5,537	6,022
Total Non - Current Assets		118,811	123,302
Current Assets			
(a) Inventories	12	752	659
(b) Financial Assets			
(i) Investments	13	65,899	35,949
(ii) Trade Receivables	14	69,586	64,979
(iii) Cash and Cash Equivalents	15	20,427	19,661
(iv) Other Balances with Banks (vi) Other Financial Assets	16 17	3,160	10,782
	17	29,064 26,770	29,521 19,519
(c) Other Current Assets Total Current Assets	10	215,658	181.070
Total Assets		334,469	304,372
EQUITY AND LIABILITIES Equity			
(a) Equity Share Capital	19	4.437	4,417
(b) Other Equity	20	198,407	184,011
Equity Attributable to Owners of the Company	20	202,844	188,428
Non controlling Interest		4,777	5,091
Total Equity		207,621	193,519
Liabilities		-	
Non-current liabilities			
(a) Financial Liabilities			
(i) Borrowings	21	2.086	7,711
(ii) Other Financial Liabilities	22	3,009	5,729
(b) Provisions	23	5,801	5,551
(c) Deferred tax liabilities (Net)		11	58
(d) Other Non-Current Liabilities	24	325	333
Total Non - Current Liabilities		11,232	19,382
Current liabilities			
(a) Financial Liabilities			
(i) Borrowings	25	11,961	9,549
(ii) Trade Payables		24,893	20,368
(iii) Other Financial Liabilities	26	34,726	20,063
(b) Other Current Liabilities	27	17,605	15,778
(c) Provisions	28	3,952	4,030
(d) Current Tax Liabilities (Net of advance income taxes)		10,175	9,379
Total Current Liabilities Suspense Account (Net)	41	103,312	79,167 12.304
Suspense Account (Net) Total Equity and Liabilities and Suspense Account	41	<u>12,304</u> 334,469	304,372
See accompanying notes forming part of the financial statements	1 to 60	334,409	<u> </u>
As per our report of even date attached	1 10 00		

As per our report of even date attached For B S R & Co. LLP Chartered Accountants Firm Registration No.101248W/W-100022

**Jamil Khatri** Partner

Membership No.102527

Anand G. MahindraCChairmanMAnupam PuriMDirectorDV S ParthasarathyRDirectorDUlhas N. YargopMDirectorDManoj BhatChief Financial OfficerMumbai, India, May 21, 2019

C. P. Gurnani Managing Director & CEO M. Damodaran M Director E Ravindra Kulkarni T Director E Mukti Khaire Director

For Tech Mahindra Limited

M. Rajyalakshmi Rao Director T. N. Manoharan Director

Anil Khatri Company Secretary

#### CONSOLIDATED STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED MARCH 31, 2019

Cons	olidated Statement of Profit and Loss	Note No.	₹ in Million except For the yea	Earnings per share
			March 31, 2019	March 31, 2018
I	Revenue from Operations		347,421	307,729
II	Other Income	29	5,342	14,165
ш	Total Revenue (I +II)		352,763	321,894
IV	EXPENSES			
	Employee Benefit Expenses	30	175,079	166,240
	Subcontracting Expenses		43,497	38,880
	Finance Costs	31	1,332	1,624
	Depreciation and Amortisation Expense	32	11,292	10,850
	Other Expenses	33	65,476	55,513
	Total Expenses		296,676	273,107
v	Share in Profit / (Loss) of Associates		(655)	1
VI	Profit before Tax (III-IV+V)		55,432	48,788
VII	Income Tax Expense			· ·
	Current Tax		13,786	11,768
	Deferred Tax		(1,242)	(842)
	Total Tax Expense		12,544	10,926
VIII	Profit after tax (VI-VII)		42,888	37,862
	Profit for the year attributable to:		42,888	37,862
	Owners of the Company		42,976	37,998
	Non Controlling Interests		(88)	(136)
IX A	Other Comprehensive Income I. Items that will not be reclassified to Profit or Loss (a) Remeasurements of the Defined Benefit Liabilities -		(42)	162
	(loss)		(42)	102
	<ul> <li>(b) Equity Instruments through Other Comprehensive Income - (loss)</li> </ul>		(101)	(236)
	II. Income Tax relating to items that will not be reclassified to Profit or Loss		7	(70)
В	I. Items that will be reclassified to Profit or Loss			
	<ul> <li>Exchange differences in translating the Financial Statements of Foreign Operations - gain/(loss) (net)</li> </ul>		830	2,058
	(b) Effective portion of gains on Designated Portion of Hedging Instruments in a Cash Flow Hedge (net)		2,507	(6,454)
	II. Income Tax relating to items that will be reclassified to Profit or Loss		(775)	2,350
	Total Other Comprehensive Income / (Loss) (A+B)		2,426	(2,190)
x	Total Comprehensive Income (VIII+IX)		45,314	35,672
	Total Comprehensive Income for the year attributable to:		45,314	35,672
	Owners of the Company		45,376	35,519
	Non Controlling Interests		(62)	153
хі	Earnings per Equity Share (Face Value ₹ 5) in ₹	56		
	Basic		48.47	43.02
	Diluted		47.72	42.66
	See accompanying notes forming part of the financial statements	1 to 60		.2.00

As per our report of even date attached For **B S R & Co. LLP** *Chartered Accountants* Firm Registration No.101248W/W-100022

**Jamil Khatri** *Partner* Membership No.102527

Anand G. MahindraCChairmanMAnupam PuriMDirectorDV S ParthasarathyRDirectorDUlhas N. YargopMDirectorDManoj BhatChief Financial OfficerMumbai, India, May 21, 2019

C. P. Gurnani Managing Director & CEO M. Damodaran M Director E Ravindra Kulkarni T Director E Mukti Khaire Director

For Tech Mahindra Limited

M. Rajyalakshmi Rao Director T. N. Manoharan Director

Anil Khatri Company Secretary

### ANNUAL REPORT 2018 - 2019

### CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

Balance as of April 1, 2017         Changes in equity share capital during the year ended         Balance as at March 31, 2018           Balance as of April 1, 2018         Changes in equity share capital during the year ended         Balance as at March 31, 2019           Balance as of April 1, 2018         Changes in equity share capital during the year ended         Balance as at March 31, 2019           Att 7         Anti-1, 2018         Anti-1, 2018         Anti-1, 2019           Att 7         Anti-1, 2018         Anti-1, 2018         Anti-1, 2019           Anti-1, 2017         Anti-1, 2018         Balance as at March 31, 2018         Anti-1, 2018           Anti-1, 2017, at trapted         Earth Reserve         Ference Stapit         Anti-1, 2019         Anti-1, 2019           Anti-1, 2017, at trapted         Earth Reserve         Ference Stapit         Anti-1, 2019         Anti-1, 2019         Anti-1, 2019           Anti-1, 2017, at trapted         Earth Reserve         Ference Stapit         Anti-1, 2017, at trapted         Earth Reserve         Ference Stapit           Anti-2, 2018         Anti-2, 2018         Anti-2, 2018         Anti-2, 2018         Anti-2, 2018           Anti-2, 2018         Earth Reserve         Ference Stapit         Anti-2, 2018         Anti-2, 2018         Anti-2, 2018           Anti-2, 2018         Anti-2, 2018         Ant	Ä	Equity Share Capital														₹ in N	₹ in Million
4.3834.4174.417Balance as of April 1, 20134.4174.417Balance as of April 1, 20134.417Attr204.41720Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20Attr20<		Balance as of April 1, 20	17	ch	anges in e	equity	share cap	ital dı	uring t	he year ei	babr		Balance a	as at Mai	31,	2018	
Balance as of April 1, 2018Changes in equity share capital during the year endedBalance as at March 31, 2019 $4,417$ $2,417$ $2,417$ $4,437$ AthreadBalance as at March 31, 2019 $4,417$ $4,417$ $2,417$ $4,417$ $2,437$ AthreadBalance as at April 1, 2017, ar reportedBalance as at Amen 31, 2019AthreadBalance as at April 1, 2017, ar reportedBalance as at Amen 31, 2019AthreadBalance as at April 1, 2017, ar reportedBalance as at April 1, 2017, ar reportedBalance as at April 1, 2017, ar reportedAthreadBalance as at April 1, 2017, ar reportedBalance as at April 1, 2017, ar reportedBalance as at April 1, 2017, ar reportedTrans of the reportedAthreadAthreadBalance as at April 1, 2017, ar reportedBalance as at April 1, 2017, ar reportedBalance as at April 1, 2017, ar reportedBalance as at Amen 31, 2019, ar reportedBalance as at Amen 31, 2019, ar reportedAthreadAthreadBalance as at April 1, 2017, ar reportedBalance as at Amen 31, 2017, ar reportedBalance 31, 2019, ar reportedAthreadAthreadBalance as at April 1, 2017, ar reportedBalance 31, 2019, ar reportedBalance 31, 2019, ar reportedAthreadAthreadBalance as at April 1, 2017, ar reportedBalance 31, 2019, ar reportedAthreadAthreadAthreadBalance as at April 1, 2017, ar reportedBalance 31, 2019, ar reportedAthreadAthreadAthreadBalance 31, 2017, ar reportedBalance 31, 2019, ar reportedAthreadAthreadA		4,388					29							4,417			
4,417 $4,437$ $4,437$ A,417 $4,437$ A,417A,437A,417A,437A,417A,437A,417A,437A,417A,437A,417A,437A,4317A,437A,417A,437A,417A,437A,417A,437A,417A,437A,4317A,4317A,4317A,4317A,4317A,4317A,4317A,4317A,4317A,431A,4317A,431A,4317A,4317A,4317A,4317A,4317A,431A,4317A,431A,4317A,4317A,4317A,4317A,4317A,4317A,4317A,4317A,4317A,431A,4317A,431A,4317A,431A,4317A,431A,4317A,431A,4317A,431		Balance as of April 1, 20	18	Ŝ	anges in e	equity	share cap	ital dı	uring t	he year ei	nded			as at Mai	31,	2019	
Other Equity         Africants		4,417					2(	0						4,437			
als         Application Money pending         Eventee servee pending         State features         Resine features         Resine		Other Equity														.= *	Million
Application moment periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding periding peridi	Particu		Share				Reserves &	Surplus				Items of Ot	her comprehens	sive Income	Owners	Non	Total
e as thyli 1, 2017, ar reported         19         60         137         21,332         5,433         3,001         (4)         (6)         (13)         37,998         4,641         (6)           on the year endome         -         -         -         -         -         -         37,998         (13,6)         37,998         (13,6)         37,998         (13,6)         37,998         (13,6)         37,998         (13,6)         37,998         (13,6)         37,998         (13,6)         37,998         (13,6)         37,998         (13,6)         37,998         (13,6)         37,998         (13,6)         37,998         (13,6)         38,901         (13,6)         37,998         (13,6)         37,998         (13,6)         37,998         (13,6)         38,901         (13,6)         37,998         (13,6)         38,901         (13,6)         37,998         (13,6)         38,901         (13,6)         38,901         (13,6)         38,901         (13,6)         38,901         (13,6)         38,901         (14,6)         (13,6)         38,901         (14,6)         (13,6)         38,901         (14,6)         (14,6)         (14,6)         (14,6)         (14,6)         (14,6)         (14,6)         (14,6)         (14,6)         (14,6)			Application Money pending Allotment	Capital reserve	Capital Reserve on Consolidation	Securities Premium	Share Option Outstanding Account	General Reserve	Other Reserve	Special Economic Zone Reinvestment Reserve	Retained Earnings	Effective portion of Cash Flow Hedges	Equity Instruments through Other Comprehensive Income		Equity	Controlling Interest	
or the year ended         or the year ended         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i	Balan	ce as at April 1, 2017, as reported	19		137	21,392			m		128,436	4,901	(4)			4,641	164,625
omprehensive income (net of tax)         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         <	Profit	for the year ended				,		'	'		37,998	,		•	37,998		37,862
mprehensive income         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	Other	Comprehensive Income (net of tax)	•						'		92	(4,104)	(236)			289	(2, 190)
rtoSpecial EconomicZone	Total (	Comprehensive income	-	-			•	'	-	•	38,090	(4,104)	(236)			153	35,672
r on allotment of Equity Shares         (247)         -         219         -         219         -         -         (28)         -         -         (28)         -         -         (28)         -         -         (28)         -         -         (28)         -         -         (28)         -         -         (28)         -         -         (28)         -         -         (28)         -         -         (28)         -         -         (28)         -         -         (28)         -         -         252         252         -         -         252         252         -         -         253         -         -         253         -         -         253         -         -         253         -         -         252         252         -         -         253         -         -         253         -         -         253         -         -         -         253         -         -         -         253         -         -         -         253         -         -         -         253         -         -         -         -         253         -         -         -         -         -	Transf reinve	l Economic	-		1	1	I			42	(42)	1		1	1	1	
d on exercise of Stock options         252         252         252         252         252         252         252         252         252         252         252         252         252         252         252         252         252         252         252         252         252         252         252         252         252         252         252         252         252         253         253         254         253         254         253         254         253         255         252         252         252         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         253         2	Transf	er on allotment of Equity Shares	(247)			219			1		-			•	(28)		(28)
rredto/fromNonControlling <t< td=""><td>Receiv</td><td>ed on exercise of Stock options</td><td>252</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>252</td><td></td><td>252</td></t<>	Receiv	ed on exercise of Stock options	252												252		252
ased Payments to Employees (net)         -         -         -         890         -         890         -         890         -         890         -         -         890         -         -         890         -         -         890         -         -         890         -         -         890         -         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100         100	Transf Intere:	erred to/from Non Controlling st		'	•	'	•	I		•				1	I	1	1
d (including Tax on Dividend)       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       <	Share	Based Payments to Employees (net)	•				890			•				•	890		890
Durt of transaction with Non(3, 177)(3, 177)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 452)(1, 4	Divide	ind ( including Tax on Dividend)									(9,438)				(9,438)		(9,438)
r to / from retained earning on t of form retained earning on t of forfeiture of options(51)51	On Ac Contro	count of transaction with Non olling Interest	1		1	'					(3,177)	1	,		(3,177)	(1,452)	(4,629)
r from share option outstanding       -       -       2,168       (2,168)       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       1,749         ns during the year       (1)       -       -       -       -       -       -       -       -       -       -       -       -       -       -       1,749         ed during the year       (1)       -       -       10       -       -       -       -       -       -       -       1,749         ed during the year       (1)       -       -       10       -       -       -       -       -       1,749         ed during the year       (1)       -       -       10       -       -       -       -       -       -       -       -       -       -       -       -       -       -<	Transf accour	er to / from retained earning on nt of forfeiture of options	1		ı		(51)	1		•	51		·	1			1
ns during the year	Transf accour	er from share option outstanding nt on exercise of stock options	1		1	2,168											
ed during the year       (1)       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       10       -       -       10       -       -       10       -       -       10       -       -       10       -       -       10       -       -       10       -       -       10       -       -       10       -       -       10       -       -       10       -       -       10       -       -       10       -       -       10       -       -       10       -       -       10       -       -       -       10       -       -       -       10       -       -       -       10       -       -       -       10       -       -       -       10       -       -       -       10       -       -       -       10       10       10 <td< td=""><td>Additi</td><td>ions during the year</td><td>,</td><td></td><td>1</td><td>,</td><td></td><td>'</td><td>- -</td><td></td><td>'</td><td>,</td><td></td><td></td><td>'</td><td>1,749</td><td>1,749</td></td<>	Additi	ions during the year	,		1	,		'	- -		'	,			'	1,749	1,749
es at the March 31, 2018 23 60 137 23,789 4,124 397 3 42 153,918 797 (240) 960 184,011 5,091 189,1	Refun	ded during the year	(1)		I	' (						1		1	(1)	1	(1)
23 60 13/ 23/89 4,124 39/ 3 42 155,918 79/ (240) 960 184,011 5,091	Other.		' '			01	-		' '	-		'				- -	01
	Balanc	ce as at the March 31, 2018	23		137	23,789	4,124		m	42		797	(240)			5,091	189,102

	Share				Reserves & Surplus	Surplus				Items or U	Items of Other comprehensive Income	sive Income	Owners	Non	Total
AP N A	Application Capital Money reserve pending Allotment		Capital Reserve on Consolidation	Securities Premium	Share Option Outstanding Account	General Reserve	Other Reserve E	Other Special Reserve Economic Zone Reinvestment Reserve	Retained e Earnings	Effective portion of Cash Flow Hedges	Equity Instruments through Other Comprehensive Income	Foreign Currency Translation Reserve	Equity	Controlling Interest	
Balance as at April 1, 2018	23	60	137	23,789	4,124	397	m	42	153,918	797	(240)	096	184,011	5,091	189,102
Profit for the year ended									42,976				42,976		42,888
Other Comprehensive Income (net of tax)	'								- (35)	1,732	(101)	804			
Total Comprehensive income	'	·				'	'		42,941	1,732	(101)	804	45,376	(62)	45,314
Transfer to Special Economic Zone reinvestment reserve				•				8,160	(8,160)						
Transfer from Special Economic Zone re- investment reserve				1				(2,232)	2,232	·				1	
Transfer on allotment of Equity Shares	(361)	'		343								•	(18)		(18)
Received on exercise of Stock options	366			'									366		366
Transferred to/from Non Controlling Interest (Refer No.36.B. (i))									- 201	·	. –	-	201	(201)	
Share Based Payments to Employees (net)	'	'	1	'	1,263	ſ	'						1,263	'	1,263
Dividend (including Tax on Dividend)	'	'	1	,		,	'		(14,907)			-	(14,907)		(14,907)
Conractual obligation for Buyback (Refer No.19(vi))		,		(17,785)			1		(94)				(17,879)	,	(17,879)
Transfer to retained earnings on account of options lapsed	1		I	I	(62)	I	I		- 62	·				1	
Transfer from share option outstanding on account of exercise of stock options	-1	,		1,262	(1,262)					·				-1	
Refunded during the year	(8)			1	1	,						-	(8)	1	(8)
Others			'	2	'	'	2		- (2)			-	2	(51)	(49)
Balance as at March 31, 2019	20	60	137	7,611	4,063	397	5	5,970	176,191	2,529	(341)	1,764	198,407	4,777	203,184

Capital Reserve has been created pursuant to scheme of amalgamation of entities with Tech Mahindra Limited, as approved by the Courts.

Securities Premium : Securities premium reserve is used to record the premium on issue of shares. The fair value of employee stock options is recognised in Securities Premium once the shares have been allotted on exercise of the options.

Share Option Outstanding Account : It represents the fair value of services received against employees stock options outstanding as at balance sheet date.

Special Economic Zone reinvestment Reserve : The Special Economic Zone reinvestment reserve has been created out of the profit of eligible SEZ units in terms of the provisions of section 10AA(1)(ii) of the Income-tax Act,1961. The reserve needs to be utilised by the Company for acquiring new plant and machinery for the purpose of its business in the terms of section 10AA(2) of Income-tax Act,1961.

# **Retained Earnings:**

Retained earnings represents the undistributed profits of the group accumulated as on balance sheet date.

# Cash Flow Hedging Reserve :

The cash flow hedging reserve represents the cumulative effective portion of gains or losses arising on changes in fair value of designated portion of hedging instruments entered into for cash flow hedges. Such gains or losses will be reclassified to statement of profit and loss in the period in which the hedged transaction occurs.

Foreign currency translation reserve : The exchange differences arising from the translation of financial statements of foreign operations with functional currency other than Indian rupees is recognised in other comprehensive income and is presented within equity in the foreign currency translation reserve.

# Statutory reserve :

Statutory reserve represent reserve created out of profits for compliance of local laws of subsidiary.

# Capital reserve on consolidation :

The capital reserve on consolidation represent excess of net assets over consideration paid for the acquisition of a subsidiary.

# General Reserve :

The general reserve is a free reserve which is used from time to time to transfer profits from retained earnings for appropriation purposes.

Equity Instruments through Other Comprehensive Income : It renrecents cain/loss earned on investment in equity instruments valued at fair value through other comprehensive income

ensive income.	For Tech Mahindra Limited	C. P. Gurnani Vianaging Director & CEO M. Damodaran Director Avindra Kulkarni Director Director Director Director
truments valued at fair value through other comprene	For Tech M	Anand G. Mahindra C. P. Gurnani Chairman Managing Directo. Anupam Puri M. Damodaran Director Priector V S Parthasarathy Ravindra Kulkarni Director Director Mukri Khaire
it represents gainitioss earned on investment in equity instruments valued at fair value through other comprehensive income.	As per our report of even date attached For <b>B S R &amp; Co. LLP</b> <i>Chartered Accountants</i> Firm Registration No.101248W/M-100022	Jamil Khatri Ana Partner Cha Membership No.102527 Anu V 51

Mumbai, India, May 21, 2019

Mumbai, India, May 21, 2019 Chief Financial Officer Manoj Bhat Director

Director

Anil Khatri Company Secretary

#### CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2019

			₹ in Million
	Consolidated Cash Flow Statement	For the y	ear ended
		March 31, 2019	March 31, 2018
Α	Cash Flow from Operating Activities		
	Profit Before Tax	55,432	48,788
	Adjustments for :		
	Depreciation and Amortisation Expense	11,292	10,850
	Allowances / (Reversal) for Doubtful Receivables / Advances and	3,452	1,618
	Deposits and Bad Debts written off (net)		
	Share of (Profit) / Loss of Associates	655	(1)
	Net gain on disposal of Property, Plant and Equipment, Investment	(154)	(1,564)
	Property and Intangible Assets	4 222	4.634
	Finance Costs	1,332	1,624
	Unrealised Exchange (Gain) / Loss (net)	2,762 1,263	(119) 887
	Share Based Payments to Employees Interest Income	(2,077)	(1,455)
	Rental Income	(2,077)	(1,455) (269)
	Dividend Income on Investments	(243)	(583)
	Gain on sale of Investments, net	(871)	(499)
	Unrealised gain on fair valuation of investments through Profit and Loss	(1,490)	(794)
	Change in fair valuation of Contractual Obligation	445	-
	Profit on sale of subsidiary	-	(87)
	Provision for diminution in value of investment in associate	-	235
		71,506	58,631
	Changes in working capital		
	Trade Receivables and Other Assets	(16,190)	(10,442)
	Trade Payables, Other Liabilities and Provisions	5,616	2,610
		(10,574)	(7,832)
	Cash generated from operating activities before taxes	60,932	50,799
	Income taxes paid, net	(16,612)	(15,264)
	Net cash generated from operating activities (A)	44,320	35,535
в	Cash Flow from Investing Activities		
D	Purchase of Property, Plant and Equipment, Intangible Assets and	(8,046)	(10,166)
	Investment property	(0,010)	(10)100)
	Proceeds from Sale of Property, Plant and Equipment, Intangible	253	2,264
	Assets and Investment property		
	Purchase of Mutual Funds, Debentures and Other Investments	(234,272)	(180,863)
	Proceeds from sale / redemption of Mutual Funds, Debentures and Other Investments	211,056	162,948
	Payment for acquisition of business and related obligations, net	(1,350)	(11,321)
	of cash acquired	(1,550)	(11/521)
	Purchase Price Adjustment	-	442
	Proceeds from sale of Subsidiary	-	258
	Rental Income	315	196
	Fixed Deposit/ Margin Money Placed	(76,166)	(80,799)
	Fixed Deposit/ Margin Money Realized	85,564	82,199
	Interest Income Received	1,482	1,245
	Net cash (used in) investing activities (B)	(21,164)	(33,597)

#### CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2019

Consolidated Cash Flow Statement	For the y	₹ in Million ear ended
	March 31, 2019	March 31, 2018
C Cash Flow from Financing Activities		
Proceeds from Issuance of Equity Shares from exercise of stock options (net of refunds)	359	251
Payment of dividend (including dividend distribution tax thereon)	(14,907)	(9,438)
Deposits placed / earmarked for buyback of equity shares	(2,106)	-
Share application money infused by other share holders in subsidiaries	-	606
Proceeds from Long-Term Borrowings	180	9,545
Repayment of Long-Term Borrowings	(6,656)	(2,112)
Movement in Short-Term Borrowings (net)	1,972	53
Finance Costs paid	(1,354)	(1,599)
Net cash (used in) financing activities (C )	(22,512)	(2,694)
Net Increase / (Decrease) in cash and cash equivalents during the year (D=A+B+C)	644	(756)
Effect of exchange rate changes on cash and cash equivalents (E)	122	404
Cash and Cash Equivalents at the beginning of the year (F)	19,661	20,013
Cash and Cash Equivalents at the end of the year (G=D+E+F) (refer note 15)	20,427	19,661

#### Notes :

- I Purchase of Property, Plant and Equipment and Intangible Assets include net movements in Capital Workin-Progress, Capital Creditors and Capital Advances between the commencement and end of the period and are considered as part of Investing Activity.
- II During the year ended, the Company has acquired assets on finance lease amounting to ₹ 383 million (year ended March 31, 2018 ₹ 825 million). The same are not reflected in the statement of cash flows being non cash in nature. (refer note 3)

See accompanying notes forming part of the Consolidated financial statements

As per our report of even date attached For **B S R & Co. LLP** *Chartered Accountants* Firm Registration No.101248W/W-100022

Jamil Khatri Partner Membership No.102527 Anand G. MahindraC. P. GurChairmanManagirAnupam PuriM. DamoDirectorDirectorV S ParthasarathyRavindraDirectorDirectorUlhas N. YargopMukti KIDirectorDirectorManoj BhatChief Financial OfficerMumbai, India, May 21, 2019

C. P. Gurnani Managing Director & CEO M. Damodaran M. Rajya Director Director Ravindra Kulkarni T. N. Mar Director Director Mukti Khaire

For Tech Mahindra Limited

M. Rajyalakshmi Rao Director T. N. Manoharan Director

Anil Khatri Company Secretary

Mumbai, India, May 21, 2019

#### Notes forming part of the Financial Statements for the year ended March 31, 2019

#### 1. Corporate Information:

Tech Mahindra Limited (referred to as "TechM" or the "Company") is a leading provider of consulting-led integrated portfolio services to customers which are Telecom Equipment Manufacturers, Telecom Service Providers and IT Infrastructure Service Providers, Business Process Outsourcing Service Providers as well as Enterprise Solutions Services (BFSI, Retail & Logistics, Manufacturing, Energy and Utility (E&U) and Healthcare, Life Sciences, etc.) of Information Technology (IT) and IT-enabled services delivered through a network of multiple locations around the globe. It also provides comprehensive range of IT services, including IT enabled services, application development and maintenance, consulting and enterprise business solutions, extended engineering solutions and infrastructure management services to a diversified base of corporate customers in a wide range of industries including insurance, banking and financial services, manufacturing, telecommunications. transportation and engineering services.

The Company is a public limited Company incorporated and domiciled in India. The address of its registered office is Gateway Building, Apollo Bunder, Mumbai – 400 001. The Company is listed on Bombay Stock Exchange (BSE) and National Stock Exchange (NSE).

The Board of Directors approved the consolidated financial statements for the year ended March 31, 2019 and authorized for issue on May 21, 2019.

#### 2. Significant accounting policies:

#### 2.1 Statement of Compliance:

These consolidated financial statements have been prepared in accordance with the Indian Accounting Standards (referred to as "Ind AS") prescribed under section 133 of the Companies Act, 2013 read with the Companies (Indian Accounting Standards) Rules as amended from time to time.

#### 2.2 Basis for preparation of financial statements:

The functional currency of the Company and its Indian subsidiaries is the Indian Rupee ("INR"). The functional currency of foreign subsidiaries is the currency of the primary economic environment in which the entity operates.

These consolidated financial statements have been prepared on historical cost basis except for certain financial instruments which are

measured at fair value or amortised cost at the end of each reporting period. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. All assets and liabilities have been classified as current and non-current as per the Group's normal operating cycle. Based on the nature of services rendered to customers and time elapsed between deployment of resources and the realisation in cash and cash equivalents of the consideration for such services rendered, the Group has considered an operating cycle of 12 months.

The statement of cash flows have been prepared under indirect method.

#### 2.3 Basis of Consolidation:

The consolidated financial statements comprise the financial statements of Tech Mahindra Limited and its subsidiaries (the Company and its subsidiaries constitute "the Group"). The Company consolidates all entities which are controlled by it.

The Company establishes control when; it has power over the entity, is exposed or has rights to variable returns from its involvement with the entity and has ability to affect the entity's returns by using its power over the entity. The results of subsidiaries acquired, or sold, during the year are consolidated from the effective date of acquisition and up to the effective date of disposal, as appropriate.

The consolidated financial statements of the Group companies are consolidated on a line-byline basis and intra-group balances, transactions including unrealized gain / loss from such transactions and cash flows are eliminated upon consolidation. These financial statements are prepared by applying uniform accounting policies in use at the Group. Non-controlling interests which represent part of the net profit or loss and net assets of subsidiaries that are not, directly or indirectly, owned or controlled by the company, are excluded.

Changes in the Company's interests in subsidiaries that do not result in a loss of control are accounted for as equity transactions. The carrying amount of the company's interests and the non-controlling interests are adjusted to reflect changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognized directly in equity and attributed to owners of the Company.

An associate is an entity over which the investor has significant influence but not control. An investment in an associate is accounted for using the equity method from the date on which the investee becomes an associate. On acquisition of the investment in an associate, any excess of the cost of investment over the Company's share of the net fair value of the identifiable assets and liabilities of the investee is recognised as goodwill, which is included in the carrying amount of investment. Any excess of the Company's share of the net fair value of the identifiable assets and liabilities over the cost of investment, after reassessment, is recognised in capital reserve in the period in which investment is acquired.

#### 2.4 Business Combinations:

Business combinations are accounted for using the purchase (acquisition) method. The cost of an acquisition is measured as the fair value of the assets transferred, liabilities incurred or assumed and equity instruments issued at the date of exchange by the Group. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at fair value at the date of acquisition. Transaction costs incurred in connection with a business acquisition are expensed as incurred.

The interest of non-controlling shareholders is initially measured either at fair value or at the non-controlling interests' proportionate share of the fair value of the acquiree's identifiable net assets. The choice of measurement basis is made on an acquisition-by-acquisition basis. Subsequent to acquisition, the carrying amount of non-controlling interests is the amount of those interests at initial recognition plus the non-controlling interests' share of subsequent changes in equity of subsidiaries.

When the consideration transferred by the Company in a business combination includes assets or liabilities resulting from a contingent arrangement, the contingent consideration is measured at its acquisition date fair value and included as part of the consideration transferred in a business combination. Contingent consideration that is classified as an asset or liability is remeasured at subsequent reporting dates in accordance with IND AS 109 Financial Instruments or IND AS 37 Provisions, Contingent Liabilities and Contingent Assets, with the corresponding gain or loss being recognised in profit or loss.

Business combinations arising from transfers of interests in entities that are under the common control are accounted at historical cost. The difference between any consideration given and the aggregate historical carrying amounts of assets and liabilities of the acquired entity are recorded in shareholders' equity.

#### Goodwill and intangible assets

Goodwill represents the cost of acquired business as established at the date of acquisition of the business in excess of the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities less accumulated impairment losses, if any. Goodwill is tested for impairment annually or when events or circumstances indicate that the implied fair value of goodwill is less than its carrying amount.

Intangible assets acquired separately are measured at cost of acquisition. Intangible assets acquired in a business combination are measured at fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less accumulated amortization and impairment losses, if any.

#### 2.5 Use of Estimates:

The preparation of consolidated financial statements requires the management of the Group to make estimates and assumptions that affect the reported amounts of assets and liabilities on the date of consolidated financial statements, disclosure of contingent liabilities as at the date of the consolidated financial statements, and the reported amounts of income and expenses during the reported period. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised prospectively.

#### **Critical accounting estimates**

#### i) Revenue Recognition

The Group applies the percentage of completion method in accounting for its fixed price development contracts. Use of the percentage of completion method requires the Group to estimate the efforts or costs expended to date (input method) as a proportion of the total efforts or costs to be expended. Efforts or costs expended have been used to measure progress towards completion as there is a direct relationship between input and productivity. Provisions for estimated losses, if any, on uncompleted contracts are recorded in the period in which such losses become probable based on the expected contract estimates at the reporting date. The estimated amount of variable consideration is adjusted in the transaction price only to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognised will not occur and is reassessed at the end of each reporting period.

Further, the group exercises significant judgments while determining the transaction price allocated to performance obligations using the expected cost plus margin approach.

#### ii) Income taxes and deferred taxes

The major tax jurisdictions for the Company are India and the United States of America. Significant judgments are involved in determining the provision for income taxes including judgment on whether tax positions are probable of being sustained in tax assessments. A tax assessment can involve complex issues, which can only be resolved over extended time periods. Deferred tax is recorded on temporary differences between the tax bases of assets and liabilities and their carrying amounts, at the rates that have been enacted or substantively enacted at the reporting date. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable profits during the periods in which those temporary differences and tax loss carry forwards become deductible. The Company considers the expected reversal of deferred tax liabilities and projected future taxable income in making this assessment. The amount of the deferred tax assets considered realizable, however, could be reduced in the near term if estimates of future taxable income during the carry-forward period are reduced. The policy for the same has been explained under Note 2.16.

#### iii) Property, plant and equipment

Property, plant and equipment represent a significant proportion of the asset base

of the Group. The charge in respect of periodic depreciation is derived after determining an estimate of an asset's expected useful life and the expected residual value at the end of its life. The useful lives and residual values of Group's assets are determined by management at the time the asset is acquired and reviewed at the end of each reporting period. The lives are based on historical experience with similar assets as well as anticipation of future events, which may impact their life, such as changes in technology. The policy for the same has been explained under Note 2.6.

iv) Provisions

A provision is recognised when the Company has a present obligation as a result of a past event and it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates. The policy for the same has been explained under Note 2.20.

# v) Business combinations and intangible assets

Business combinations are accounted for using Ind AS 103. Ind AS 103 requires the identifiable net assets and contingent consideration to be fair valued in order to ascertain the net fair value of identifiable assets, liabilities and contingent liabilities of the acquiree. Significant estimates are required to be made in determining the value of contingent consideration and intangible assets and their estimated useful life. These valuations are generally conducted by independent valuation experts.

#### vi) Impairment of Goodwill

Goodwill is tested for impairment on an annual basis and whenever there is an indication that the recoverable amount of a cash generating unit is less than its carrying amount based on a number of factors including operating results, business plans, future cash flows and economic conditions. The recoverable amount of cash generating units is determined based on higher of valuein-use and fair value less cost to sell. The goodwill impairment test is performed at the level of the cash-generating unit or groups of cash-generating units which are benefitting from the synergies of the acquisition and which represents the lowest level at which good will is monitored for internal management purposes. Market related information and estimates are used to determine the recoverable amount. Key assumptions on which management has based its determination of recoverable amount include estimated long term growth rates, weighted average cost of capital and estimated operating margins. Cash flow projections take into account past experience and represent management's best estimate about future developments.

# vii) Defined benefit plans and compensated absences

The cost of the defined benefit plans, compensated absences and the present value of the defined benefit obligation are based on actuarial valuation using the projected unit credit method. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases and mortality rates. Due to the complexities involved in the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date. The policy for the same has been explained under Note 2.15.

#### viii) Expected credit losses on financial assets

The impairment provisions of financial assets are based on assumptions about risk of default and expected timing of collection. The Company uses judgment in making these assumptions and selecting the inputs to the impairment calculation, based on the Company's past history, customer's creditworthiness, existing market conditions as well as forward looking estimates at the end of each reporting period. The policy for the same has been explained under Note 2.9.

#### ix) Other estimates

The share based compensation expense is determined based on the Group's estimate of equity instruments that will eventually vest.

# 2.6 Property, Plant & Equipment and Intangible assets:

Property, Plant & Equipment and intangible assets are stated at cost less accumulated depreciation/ amortisation and net of impairment. Cost of an item of property, plant and equipment comprises its purchase price, including import duties and non-refundable purchase taxes, after deducting trade discounts and rebates, any directly attributable costs of bringing the item to it working condition for its intended use and estimated cost of dismantling and removing the item and restoring the site on which it is located. Subsequent expenditure relating to property, plant and equipment is capitalized only when it is probable that future economic benefits associated with these will flow to the company and the cost of the item can be measured reliably.

The cost of property, plant and equipment not available for use as at each reporting date is disclosed under capital work in progress.

Depreciable amount for assets is the cost of an asset, less its estimated residual value. Depreciation on Property, Plant & Equipment (including assets taken on lease), other than freehold land, is charged based on the straight line method on the estimated useful life as prescribed in Schedule II to the Companies Act, 2013 except in respect of the certain categories of assets, where the life of the assets has been assessed based on internal technical estimate, considering the nature of the asset, estimated usage of the asset, the operating conditions of the asset and past history of replacement, technological anticipated changes. The estimated useful lives of assets are as follows:

Particulars	Life
Buildings	28 to 50 years
Computers	2 to 5 years
Plant and Equipments	3 to 20 years
Furniture and Fixtures	3 to 15 years
Vehicles	3 to 5 years
Office Equipments	3 to 20 years

Intangible assets are amortised on a straight line basis over their useful lives as given below:

Particulars	Life
Brand	4 to 10 years
Customer relationships/related	2 to 7 years
intangibles	-
Intellectual Property Rights	4 to 10 Years
Software taken on lease	2 to 5 years
Software other than taken on	1 to 10 years
lease	-
Others	3 to 5 years

The estimated useful lives and residual values of Property, Plant & Equipment and Intangible assets are reviewed at the end of each reporting period.

Assets acquired under finance lease and leasehold improvements are amortized over the shorter of estimated useful life of the asset or the related lease term.

The cost of software purchased for internal use is capitalized and depreciated in full in the month in which it is put to use.

Project specific intangible assets are amortised over their estimated useful lives on a straight line basis or over the period of the license/ project period, whichever is lower.

Intellectual Property Rights ('IPR') comprise right to use for licensed software. The Company has recognised the IPR based on present value of consideration paid. Subsequent to initial recognition, the intangible asset is measured at cost, less any accumulated amortization and accumulated impairment losses. The IPR's are amortised over their estimated useful life of 4 to 10 years on a straight line basis.

An item of Property, Plant & Equipment and intangibles asset is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of Property, Plant & Equipment and intangible assets is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

When the use of a property changes from owner occupied to investment property, the property is reclassified as investment property at its carrying amount on the date of reclassification.

#### 2.7 Investment Property:

Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are measured at cost less accumulated depreciation and accumulated impairment losses, if any in accordance with Ind AS 16 *Property, Plant and Equipment*.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from disposal. Any gain or loss arising on derecognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the period in which the property is derecognised.

#### Useful life of investment properties:

Particulars	Life
Buildings	28 to 50 years
Plant and Equipments	3 to 20 years
Furniture and Fixtures	3 to 15 years
Office equipment	3 to 20 years

#### 2.8 Leases:

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement at the inception date. The arrangement is, or contains a lease if, fulfilment of the arrangement is dependent on the use of a specific asset or assets, even if that right is not explicitly stated in the arrangement.

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### i. Finance lease:

Where the Group, as a lessor, leases assets under finance lease, such amounts are recognised as receivables at an amount equal to the net investment in the lease and the finance income is based on constant rate of return on the outstanding net investment.

Assets taken on lease by the Company in its capacity as lessee, where the Company has substantially all the risks and rewards of ownership are classified as finance lease. Such leases are capitalised at the inception of the lease at lower of the fair value or the present value of the minimum lease payments and a liability is recognised for an equivalent amount. Each lease rental paid is allocated between the liability and the interest cost so as to obtain a constant periodic rate of interest on the outstanding liability for each year.

#### ii. Operating lease:

Lease arrangements under which all risks and rewards of ownership are effectively retained by the lessor are classified as operating lease. Lease rental under operating lease are recognised in the consolidated statement of profit and loss on a straight line basis over the lease term except where the rentals are structured to increase in line with expected general inflation.

#### 2.9 Impairment of Assets:

#### i) Financial assets

The Group applies the expected credit loss model for recognizing impairment loss on financial assets. Expected credit loss is the difference between the contractual cash flows and the cash flows that the entity expects to receive discounted using effective interest rate.

Loss allowances for trade receivables are measured at an amount equal to lifetime expected credit losses. Lifetime expected credit losses are the expected credit losses that result from all possible default events over the expected life of a financial instrument. Lifetime expected credit loss is computed based on a provision matrix which takes in to the account historical credit loss experience adjusted for forward looking information. For other financial assets, expected credit loss is measured at the amount equal to twelve months expected credit loss unless there has been a significant increase in credit risk from initial recognition, in which case those are measured at lifetime expected credit loss.

#### ii) Non-financial assets

Property, plant and equipment and intangible assets with finite life are evaluated for recoverability whenever there is any indication that their carrying amounts may not be recoverable. If any such indication exists, the recoverable amount (i.e. higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash flows that are largely independent of those from other assets. In such cases, the recoverable amount is determined for the Cash Generating Unit (CGU) to which the asset belongs.

If the recoverable amount of an asset (or CGU) is estimated to be less than its carrying amount, the carrying amount of the asset (or CGU) is reduced to its recoverable amount. An impairment loss is recognised in the statement of profit and loss.

#### iii) Goodwill

Goodwill is tested for impairment on an annual basis and whenever there is an indication that goodwill may be impaired, relying on a number of factors including operating results, business plans and future cash flows.

The Group estimates the value-in-use of the cash generating unit (CGU) based on the future cash flows after considering current economic conditions and trends, estimated future operating results and growth rate and anticipated future economic and regulatory conditions. The estimated cash flows are developed using internal forecasts. The discount rate used for the CGU's represent the weighted average cost of capital based on the historical market returns of comparable companies.

#### 2.10 Inventories:

#### Hardware, Software and Product Components:

Product Components are valued at lower of cost or net realizable value. Cost is determined on First-In-First Out basis.

#### Projects in Progress / Work in Progress:

Hardware equipments, softwares and other items are carried at the lower of cost and net realisable value. Cost is determined on a specific identification basis. Cost includes material cost, freight and other incidental expenses incurred in bringing the inventory to the present location / condition.

#### 2.11 Revenue recognition:

Revenue from information technology services and business process outsourcing services include revenue earned from services rendered on 'time and material' basis, time bound fixed price engagements and fixed price development contracts.

Effective April 1, 2018, the Group adapted Ind AS 115 "Revenue from contracts with customers" which establishes a comprehensive framework for determining whether, how much and when revenue is to be recognised. Ind AS 115 replaces Ind AS 18 Revenue and Ind AS 11 Construction Contracts. The Group has adopted Ind AS 115 using the cumulative effect method. The effect of initially applying this standard is recognised at the date of initial application (i.e. April 1, 2018). The standard is applied retrospectively only to contracts that are not completed as at the date of initial application and the comparative information has not been restated – i.e. the comparative information continues to be reported under Ind AS 18 and Ind AS 11. The adoption of the standard did not have any significant impact to the consolidated financial statements of the Group.

Revenue is recognized upon transfer of control of promised products or services to customers in an amount that reflects the consideration the Group expect to receive in exchange for those products or services, net of indirect taxes, discounts, rebates, credits, price concessions, incentives, performance bonuses, penalties, or other similar items.

Revenue from time and material contracts is recognized as the related services are performed and revenue from the end of the last invoicing to the reporting date is recognized as unbilled revenue.

Revenue from fixed price maintenance contracts is recognised ratably over the period of the contract in accordance with its terms.

Revenue on fixed price development contracts is recognised using the 'percentage of completion' method of accounting, unless work completed cannot be reasonably estimated. Percentage of completion is determined based on project costs incurred to date as a percentage of total estimated project costs required to complete the project. The cost expended (or input) method has been used to measure progress towards completion as there is a direct relationship between input and productivity. If the Group does not have a sufficient basis to measure the progress of completion or to estimate the total contract revenues and costs, revenue is recognized only to the extent of contract cost incurred for which recoverability is probable. When total cost estimates exceed revenues in an arrangement, the estimated losses are recognized in the consolidated statement of profit and loss in the period in which such losses become probable based on the current contract estimates.

The solutions offered by the Group may include supply of third party equipment or software. In such cases, revenue for supply of such third party products are recorded at gross or net basis depending on whether the Group is acting as the principal or as an agent of the customer. The Group recognizes gross amount of consideration as revenue when it is acting as a principal and net amount of consideration as revenue when it is acting as an agent.

Contracts assets are recognised when there is excess of revenue earned over billings on contracts. Contract assets are classified as unbilled revenue when there is unconditional right to receive cash, and only passage of time is required, as per contractual terms.

Contract liability ("Unearned revenue") arises when there are billing in excess of revenue.

In arrangements for hardware and software implementation and integration, related services and maintenance services, the Group has applied the guidance in Ind AS 115, by applying the revenue recognition criteria for each distinct performance obligation. For allocating the transaction price, the Group has measured the revenue in respect of each performance obligation of a contract at its relative standalone selling price. The price that is regularly charged for an item when sold separately is the best evidence of its standalone selling price. In cases where the Group is unable to determine the standalone selling price, the Group uses the expected cost plus margin approach in estimating the standalone selling price. Fixed Price Development contracts and related services, the performance obligation are satisfied as and when the services are rendered since the customer generally obtains control of the work as it progresses.

Revenue from licenses where the customer obtains a 'right to use' the licenses is recognized at the time the license is made available to the customer. Revenue from licenses where the customer obtains a 'right to access' is recognised over the access period. The Group has applied the principles of Ind AS 115 to account for revenues for these performance obligations.

The Group recognises revenue for a sales-based or usage-based royalty promised in exchange for a license of intellectual property only when (or as) the subsequent sale or usage occurs.

The Group accounts for volume discount and pricing incentives to customers as a reduction based on ratable allocation of the discounts/ incentives amount to each of the underlying performance obligation that corresponds to the progress made by the customer towards earning the discount/incentive. Also, when the level of discount varies with increases in levels of revenue transactions, the Group recognises the liability based on its estimate of the customer's future purchases. If it is probable that the criteria for the discount will not be met, or if the amount thereof cannot be estimated reliably, then discount is not recognised until the payment is probable and the amount can be estimated reliably. The Group recognises changes in the estimated amount of obligations for discounts in the period in which the change occurs.

Deferred contract costs are upfront costs incurred for the contract and are amortized on a systematic basis that is consistent with the transfer to the customer of the goods or services to which the asset relates. Contract modifications are accounted for when additions, deletions or changes are approved either to the contract scope or contract price. The accounting for modifications of contracts involves assessing whether the services added to an existing contract are distinct and whether the pricing is at the standalone selling price. Services added that are not distinct are accounted for on a cumulative catch up basis, while those are distinct are accounted for prospectively, either as a separate contract, if the additional services are priced at the standalone selling price, or as a termination of the existing contract and creation of a new contract if not priced at the standalone selling price.

The Group disaggregates revenue from contracts with customers by nature of services, geography and industry verticals

Dividend income is recognised when the Group's right to receive dividend is established. Interest income is recognised using effective interest rate method.

Rental income from the investment property is recognised in consolidated statement of profit and loss on a straight-line basis over the term of lease except where the rentals are structured to increase in line with expected general inflation.

#### 2.12 Foreign currency transactions:

The functional currency of the Company and its Indian subsidiaries is Indian Rupees (INR) whereas the functional currency of foreign subsidiaries is the currency of their primary economic environment.

Foreign currency transactions are recorded at exchange rates prevailing on the date of the transaction. Foreign currency denominated monetary assets and liabilities are restated into the functional currency using exchange rates prevailing on the date of Balance Sheet. Gains and losses arising on settlement and restatement of foreign currency denominated monetary assets and liabilities are recognized in the profit or loss.

#### 2.13 Foreign Operations:

For the purpose of these consolidated financial statements, the assets and liabilities of the Group's foreign operations are translated using exchange rates prevailing at the end of each reporting period. Income and expense items are translated at the average exchange rates for the period. Exchange differences arising on translation are recognised in other comprehensive income and accumulated in equity.

When a subsidiary is disposed off, in full, the relevant amount is transferred to net profit in the consolidated statement of profit and loss.

#### 2.14 Financial Instruments:

Financial assets and liabilities are recognised when the Group becomes a party to the contractual provisions of the instruments.

Financial assets and liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value measured on initial recognition of financial asset or financial liability. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised in profit or loss.

#### i) Non-derivative financial instruments:

#### Cash and cash equivalents

The Group considers all highly liquid financial instruments, which are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value and having original maturities of three months or less from the date of purchase, to be cash equivalents.

#### Financial assets at amortised cost

Financial assets are subsequently measured at amortised cost using the effective interest rate method less impairment losses, if these financial assets are held within a business model whose objective is to hold these assets in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

#### Financial assets at fair value

Financial assets not measured at amortised cost are carried at fair value through profit or loss (FVTPL) on initial recognition, unless the Company irrevocably elects on initial recognition to present subsequent changes in fair value in 'other comprehensive income', for investment in equity instruments which are not held for trading.

The Group, on initial application of IND AS 109 *Financial Instruments* has made an

irrevocable election to present in 'other comprehensive income', subsequent changes in fair value of equity instruments not held for trading.

Financial asset at FVTPL, are measured at fair values at the end of each reporting period, with any gains or losses arising on remeasurement recognised in profit or loss.

#### Financial liabilities

Financial liabilities are subsequently carried at amortised cost using the effective interest rate method or at FVTPL. For financial liabilities carried at amortised cost, the carrying amounts approximate fair values due to the short term maturities of these instruments. Financial liabilities are classified as at FVTPL when the financial liability is either contingent consideration recognised in a business combination, or is held for trading or it is designated as FVTPL. Financial liabilities at FVTPL are stated at fair value, with any gains or losses arising on remeasurement recognised in profit and loss.

#### ii) Derivative financial instruments and hedge accounting

The Group is exposed to foreign currency fluctuations on foreign currency assets, liabilities and forecasted cash flows nominated in foreign currency. The Group uses foreign currency forward contracts / options to hedge its risks associated with foreign currency fluctuations relating to certain forecasted transactions. The Group designates some of these forward contracts / options as hedge instruments and accounts for them as cash flow hedges applying the recognition and measurement principles set out in Ind AS 109.

The use of foreign currency forward contracts / options is governed by the Group's risk management policy approved by the Board of Directors, which provide written principles on the use of such financial derivatives consistent with the Group's risk management strategy. The counter party to the Group's foreign currency forward contracts is generally a bank. The Group does not use derivative financial instruments for speculative purposes.

Foreign currency forward contract/ option derivative instruments are initially measured at fair value and are re-measured at subsequent reporting dates. Changes in the fair value of these derivatives that are designated and effective as hedges of future cash flows are recognised in other comprehensive income and accumulated under 'effective portion of cash flow hedges' (net of taxes), and the ineffective portion is recognised immediately in the consolidated statement of profit and loss.

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Amounts previously recognised in other comprehensive income and accumulated in effective portion of cash flow hedges are reclassified to the consolidated statement of profit and loss in the same period in which gains/losses on the item hedged are recognised in the consolidated statement of profit and loss.

Changes in the fair value of derivative financial instruments that do not qualify for hedge accounting are recognized in the consolidated statement of profit and loss as they arise.

Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated, or exercised, or no longer qualifies for hedge accounting. Cumulative gain or loss on the hedging instrument classified as effective portion of cash flow hedges is classified to consolidated statement of profit and loss when the forecasted transaction occurs. If a hedged transaction is no longer expected to occur, the net cumulative gain or loss recognised in effective portion of cash flow hedges is transferred to the consolidated statement of profit and loss for the period.

#### iii) Derecognition of financial instruments

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another party. If the Group retains substantially all the risk and rewards of transferred financial assets, the Group continues to recognize the financial asset and also recognizes the borrowing for the proceeds received.

The Group derecognises financial liabilities when, and only when, the Group's obligation are discharged, cancelled or have expired.

#### iv) Financial Guarantee contracts

Financial guarantee contracts issued by the Group are initially measured at

fair value and subsequently measured at the higher of the amount of loss allowance determined in accordance with impairment requirements of Ind AS 109; and the amount initially recognised less, when appropriate, the cumulative amount of income recognised in accordance with the principles of Ind AS 115 Revenue.

#### 2.15 Employee Benefits:

#### a. Defined benefit plans

For defined benefit plans, the cost of providing benefits is determined using the Projected Unit Credit Method, with actuarial valuations being carried out at each balance sheet date. Remeasurement, comprising actuarial gains and losses, the effect of the changes to the asset ceiling and the return on plan assets (excluding interest), is reflected immediately in the balance sheet with a charge or credit recognised in other comprehensive income in the period in which they occur. The gratuity plan provides for a lump sum payment to employees at retirement, death, incapacitation or termination of the employment based on the respective employee's last drawn salary and the tenure of the employment.

#### b. Defined contribution plans:

#### i. Provident fund:

The eligible employees of TechM and its Indian subsidiaries are entitled to receive the benefits of Provident fund, a defined contribution plan, in which both employees and TechM and its Indian subsidiaries make monthly contributions at a specified percentage of the covered employees' salary (currently at 12% of the basic salary) which are charged to the consolidated statement of profit and loss on accrual basis. The provident fund contributions are paid to the Regional Provident Fund Commissioner by TechM and its Indian subsidiaries, except in case of one subsidiary where a portion of the contribution is made to approved provident fund trust managed by that subsidiary. The contribution to trust managed by the subsidiary is accounted for as a defined benefit plan as the subsidiary is liable for any shortfall in the fund assets based on the government specified minimum rate of return.

#### ii. Superannuation and ESIC:

Contributions Superannuation fund and employees' state insurance scheme (ESI), which are defined contribution schemes, are charged to the consolidated statement of profit and loss on an accrual basis.

The Group has no further obligations for superannuation fund benefits other than its annual contributions.

#### c. Compensated absences:

The Group provides for compensated absences and long term service awards subject to Company's rules. The employees are entitled to accumulate leave subject to certain limits, for future encashment or availment. The liability is accrued based on the number of days of unavailed leave at each Balance Sheet date and the awards are accrued based on number years of service of an employee. It is measured at the balance sheet date on the basis of an independent actuarial valuation using the Projected Unit Credit method.

Actuarial gains and losses are recognised in full in the consolidated statement of profit and loss in the period in which they occur.

The Group also offers a short term benefit in the form of encashment of unavailed accumulated compensated absences above certain limits for all of its employees and same is recognised as undiscounted liability at the balance sheet date.

#### d. Other short term employee benefits:

Other short-term employee benefits such as overseas social security contributions and performance incentives expected to be paid in exchange for services rendered by employees, are recognised in the consolidated statement of profit and loss during the period when the employee renders the service.

#### 2.16 Taxation:

Tax expense comprises of current tax and deferred tax. The tax rates and tax laws used to compute the current tax amount are those that are enacted or substantively enacted as at the reporting date and applicable for the period. Current tax is measured at the amount expected to be paid to / recovered from the tax authorities, based on estimated tax liability computed after taking credit for allowances and exemptions in accordance with the local tax laws existing in the respective countries. Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the income taxes are recognised in other comprehensive income or directly in equity, respectively.

The current income tax expense includes income taxes payable by the Company and its branches in India and overseas. The current tax payable by the Company in India is Indian income tax payable on worldwide income after taking credit for tax relief available for export operations in Special Economic Zones (SEZs). Current income tax payable by overseas branches of the Company is computed in accordance with the tax laws applicable in the jurisdiction in which the respective branch operates. The proportionate credit for the taxes paid outside India are generally available for set off against the Indian income tax liability of the Company's worldwide income.

Advance taxes and provisions for current income taxes are presented in the consolidated statement of financial position after off-setting advance tax paid and income tax provision arising in the same tax jurisdiction and where the relevant tax paying unit has a legally enforceable right and intends to settle the asset and liability on a net basis.

#### Deferred income taxes

Deferred income tax is recognised using the balance sheet approach. Deferred income tax assets and liabilities are recognised for deductible and taxable temporary differences arising between the tax base of assets and liabilities and their carrying amount, except when the deferred income tax arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and affects neither accounting nor taxable profit or loss at the time of the transaction.

Deferred income tax assets are recognised to the extent it is probable that taxable profit will be available against which the deductible temporary differences and the carry forward of unused tax credits and unused tax losses can be utilised.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised.

Deferred tax assets and liabilities are measured using substantively enacted tax rates expected to apply to taxable income in the years in which the temporary differences are expected to be recovered or settled. Deferred tax assets include Minimum Alternative Tax (MAT) paid in accordance with the tax laws in India. MAT credit is recognized for future economic benefits in the form of adjustment of future income tax liability and is considered as an asset if there is probable evidence that the Company will pay normal income tax.

Deferred tax assets and liabilities are offset when it relates to income taxes levied by the same taxation authority and the relevant entity intends to settle its current tax assets and liabilities on a net basis.

Deferred tax liability (DTL) is not recognised on the accumulated undistributed profits of the subsidiary company in the consolidated financial statements of the company, if it is determined that such accumulated undistributed profits will not be distributed in the foreseeable future. When it is probable that the accumulated undistributed profits will be distributed in the foreseeable future, then DTL on accumulated undistributed profits of the subsidiary company is recognised in the consolidated statement of profit and loss of the Company.

In cases, where the dividend distribution tax (DDT) paid by a subsidiary on distribution of its accumulated undistributed profits/ tax on dividend from a foreign subsidiary is allowed as a set off against the Company's own DDT liability, then the amount of DDT paid by domestic subsidiary/ tax paid on foreign dividend is recognised in the consolidated statement of changes in equity.

The Group recognises interest levied and penalties related to income tax assessments in interest expenses.

#### 2.17 Employee Stock Option Plans:

Equity instruments granted are measured by reference to the fair value of the instrument at the date of grant. The equity instruments generally vest in a graded manner over the vesting period. The fair value determined at the grant date is expensed over the vesting period of the respective tranches of such grants (accelerated amortization). The share based compensation expense is determined based on the Group's estimate of equity instruments that will eventually vest.

The expense is recognized in the consolidated statement of profit and loss with a corresponding increase to the 'share option outstanding account', which is a component of equity.

#### 2.18 Research and development:

Research costs are recognized as an expense in the consolidated statement of profit and loss in the period they are incurred. Development costs are recognized in the consolidated statement of profit and loss unless technical and commercial feasibility of the project is demonstrated, future economic benefits are probable, the Company has an intention and ability to complete the development project and use the asset and the costs can be measured reliably.

#### 2.19 Earnings per Share:

Basic earnings per share is calculated by dividing the net profit for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period. The weighted average number of equity shares outstanding during the period are adjusted for any bonus shares issued during the period.

For calculating diluted earnings per share, the net profit for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares. The dilutive potential equity shares are adjusted for the proceeds receivable had the equity shares been actually issued at fair value (i.e. the average market value of the outstanding equity shares).

#### 2.20 Provisions:

A provision is recognized when the Group has a present obligation as a result of past event, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance costs.

#### 2.21 Recent Indian Accounting Standards (Ind AS):

Ministry of Corporate Affairs ("MCA") through Companies (Indian Accounting Standards) Amendment Rules, 2019 has notified the following new Accounting Standards ('Ind AS') and amendments to Ind ASs which the Company has not applied as they are effective for annual periods beginning April 1, 2019:

#### Ind AS 116 - Leases

Ind AS 116 will replace the existing leases standard, Ind AS 17 Leases. Ind AS 116 sets out the principles for the recognition, measurement, presentation and disclosure of leases for both lessees and lessors. It introduces a single, onbalance sheet lessee accounting model for lessees. A lessee recognises right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. The standard also contains enhanced disclosure requirements for lessees. Ind AS 116 substantially carries forward the lessor accounting requirements in Ind AS 17.

The Company will adopt Ind AS 16, effective annual reporting period beginning April 1, 2019. The Company will apply the standard to its leases, retrospectively, with the cumulative effect of initially applying the standard, recognised on the date of initial application (April 1, 2019). Accordingly, the Company will not restate comparative information, instead, the cumulative effect of initially applying this Standard will be recognised as an adjustment to the opening balance of retained earnings as on April 1, 2019. On that date, the Company will recognise a lease liability measured at the present value of the remaining lease payments. The right-of-use asset is recognised at its carrying amount as if the standard had been applied since the commencement date, but discounted using the lessee's incremental borrowing rate as at April 1, 2019. In accordance with the standard, the Company will elect not to apply the requirements of Ind AS 116 to short-term leases and leases for which the underlying asset is of low value.

On transition, the Company will be using the practical expedient provided the standard and therefore, will not reassess whether a contract, is or contains a lease, at the date of initial application.

The Company is in the process of finalising changes to systems and processes to meet the accounting and reporting requirements of the standard.

With effect from April 01, 2019, the Company will recognise new assets and liabilities for its operating leases of premises and other assets. The nature of expenses related to those leases will change from lease rent in previous periods to a) amortization change for the right-to-use asset, and b) interest accrued on lease liability.

Previously, the Company recognised operating lease expense on a straightline basis over the term of the lease, and recognised assets and liabilities only to the extent that there was a timing difference between actual lease payments and the expense recognised.

As a lessor, sublease shall be classified an operating lease if the head lease is classified as a short term lease. In all other cases the sublease shall be classified as a finance lease.

On preliminary assessment, the Company does not expect a significant impact to opening retained earnings on adoption of Ind AS 116.

#### Ind AS 12 Income taxes (amendments relating to income tax consequences of dividend and uncertainty over income tax treatments)

The amendment relating to income tax consequences of dividend clarify that an entity shall recognise the income tax consequences of dividends in profit or loss, other comprehensive income or equity according to where the entity originally recognised those past transactions or events. The Group does not expect any impact from this pronouncement. It is relevant to note that the amendment does not amend situations where the entity pays a tax on dividend which is effectively a portion of dividends paid to taxation authorities on behalf of shareholders. Such amount paid or payable to taxation authorities continues to be charged to equity as part of dividend, in accordance with Ind AS 12. The amendment to Appendix C of Ind AS 12 specifies that the amendment is to be applied to the determination of taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates, when there is uncertainty over income tax treatments under Ind AS 12. It outlines the following: (1) the entity has to use judgement, to determine whether each tax treatment should be considered separately or whether some can be considered together. The decision should be based on the approach which provides better predictions of the resolution of the uncertainty (2) the entity is to assume that the taxation authority will have full knowledge of all relevant information while examining any amount (3) entity has to consider the probability of the relevant taxation authority accepting the tax treatment and the determination of taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates would depend upon the probability.

The Group does not expect any significant impact of the amendment on its financial statements.

# Ind AS 109 – Financial Instruments (Prepayment Features with Negative Compensation)

The amendments relate to the existing requirements in Ind AS 109 regarding termination rights in order to allow measurement at amortised cost (or, depending on the business model, at fair value through other comprehensive income) even in the case of negative compensation payments. The Group does not expect any significant impact of the amendment on its financial statements.

#### Ind AS 19 – Employee Benefits (Plan Amendment, Curtailment or Settlement)

The amendments clarify that if a plan amendment, curtailment or settlement occurs, it is mandatory that the current service cost and the net interest for the period after the re-measurement are determined using the assumptions used for the remeasurement. In addition, amendments have been included to clarify the effect of a plan amendment, curtailment or settlement on the requirements regarding the asset ceiling. The Group does not expect any significant impact of the amendment on its financial statements.

#### Ind AS 23 – Borrowing Costs

The amendments clarify that if any specific borrowing remains outstanding after the related asset is ready for its intended use or sale, that borrowing becomes part of the funds that an entity borrows generally when calculating the capitalisation rate on general borrowings. The Group does not expect any significant impact of the amendment on its financial statements.

# Ind AS 28 – Long-term Interests in Associates and Joint Ventures

This amendment is effective for annual reporting period beginning April 1, 2019. The amendments clarify that an entity applies Ind AS 109 Financial Instruments, to long-term interests in an associate or joint venture that form part of the net investment in the associate or joint venture but to which the equity method is not applied. The Group does not currently have any long-term interests in associates and joint ventures and hence does not expect impact of the amendment on its financial statements.

# Ind AS 103 – Business Combinations and Ind AS 111 – Joint Arrangements

The amendments to Ind AS 103 relating to remeasurement clarify that when an entity obtains control of a business that is a joint operation, it re-measures previously held interests in that business. The amendments to Ind AS 111 clarify that when an entity obtains joint control of a business that is a joint operation, the entity does not re-measure previously held interests in that business. The Group currently does not have control / joint control of a business that is a joint operation and hence does not expect impact of the amendment on financial statements.

														₹ in Million
Particulars			-	Gross Block						Accumul	Accumulated Depreciation	ſ		Net Block
	Cost as at	Acquisitions	Additions	5	Reclassification	Foreign	Balance	As at	Depreciation	nO	Reclassification	Foreign	Upto	As at
	April 01,	during the	ring	during	to Investment	Currency	as at	April 01,	for the year	deletion	to Investment	Currency	March 31,	March 31,
	2018	year (refer note 36)	the year	the year	Property (refer note 4)	Translation	March 31, 2019	2018			Property (Refer note 4)	Translation	2019	2019
Freehold Land	1,088	•	5	•	•	(21)	1,072		•	'	•	•		1,072
	1,004	1	'	1	1	85	1,088	'	-	'	1	'	•	1,088
Buildings	24,927	•	125	19	-	(196)	24,837	8,561	819	8	-	(110)	9,262	15,575
	23,839	I	629	45	280	784	24,927	7,378	808	25	17	417	8,561	16,366
Computers	20,043	1	2,629	1,315	•	(3)	21,355	16,046	2,522	1,263	•	(30)	17,275	4,080
	17,933	23	2,881	1,086	1	292	20,043	14,390	2,289	875	1	242	16,046	3,997
Plant and Equipment	25,060	1	515	235	•	(118)	25,223	21,449	1,451	228	•	(134)	22,538	2,685
	23,650	1	1,141	672	179	1,119	25,060	19,476	1,556	573	61	1,051	21,449	3,611
Furniture and Fixtures	8,094	•	408	152	-	1	8,351	6,373	663	149	•	8	6,895	1,456
	7,679	10	477	82	66	76	8,094	5,736	684	71	28	52	6,373	1,721
Vehicles	514	•	45	54	•	-	506	334	63	51	•	-	347	159
	548	5	55	117	1	23	514	362	63	103	-	12	334	180
Office Equipments	2,245	-	250	199	•	14	2,310	1,693	257	195	•	6	1,764	546
	2,007	0	279	53	13	25	2,245	1,482	249	49	5	16	1,693	552
Leasehold Improvements	2,121	1	95	135	•	31	2,113	1,765	140	134	•	27	1,798	315
	2,117	9	233	250	1	15	2,121	1,791	193	231	'	12	1,765	356
Taken on Finance Lease :														
Computers	4,665	•	228	3,888	-	(10)	995	2,847	865	2,859	1	(8)	845	150
	3,814	I	777	'	-	74	4,665	1,485	1,314	'	I	48	2,847	1,818
Plant and Equipment	349	•	•	45	-	(1)	303	279	22	28	•	(1)	272	31
	302	I	33	2	I	16	349	241	30	1	I	9	279	70
Furniture and Fixtures	30	•	•	•	-	-	30	18	3	•	•	•	21	9
	26	I	0	-	-	4	30	14	2	1	I	2	18	12
Vehicles	271	12	155	209	-	11	240	232	55	209		11	89	151
	431	I	15	181	I	6	271	278	90	141	I	5	232	39
Total	89,407	15	4,455	6,251	-	(291)	87,335	59,597	6,860	5,124	'	(227)	61,106	26,229
	83,350	45	6,520	2,489	538	2,519	89,407	52,633	7,278	2,069	111	1,866	59,597	29,810

Note 3 : Property, Plant and Equipment

Notes: ...

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- Plant and Equipment includes electrical installations and equipments.
  - Amounts less than ₹ 0.5 are reported as '0'.

In respect of certain freehold lands and buildings, the Company has received a provisional attachment order from the Income-tax authorities which has since been stayed by Orders passed by the Hon'ble High Court of Andhra Pradesh. (Refer Note 38.6) Numbers in Italics pertains to the previous year.

		₹ in Million
Note 4 : Investment Property	As	at
	March 31, 2019	March 31, 2018
Description of Assets		
Investment Properties (I -II) (refer note 43)	1,708	1,906
I. Gross Block		
Opening Balance	3,356	2,026
Additions	17	590
Reclassification from Property, Plant and Equipment (Refer Note. 2.7)		538
Effect of foreign currency exchange differences (net)	(50)	202
Closing Balance	3,323	3,356
II. Accumulated depreciation		
Opening Balance	1,450	1,015
Reclassification from Property, Plant and Equipment (Refer Note. 2.7)		111
Depreciation for the year	195	211
Effect of foreign currency exchange differences (net)	(30)	113
Closing Balance	1,615	1,450
Note 5 : Goodwill		
Opening Balance	27,727	26,279
Addition/ Acquisition (refer note 36)	86	4,715
Effect of foreign currency exchange differences (net) and other adjustments	350	(3,267)
Closing Balance	28,163	27,727

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caraction         riopervy         rel           9         56         247         3,425           5         -         176         -           1         -         9,220         -         -           7         -         9,220         -         -           7         -         9,220         -         -           7         -         9,220         -         -           7         -         9,220         -         -           7         -         9,220         -         -           7         -         -         9,249         -         -           7         -         -         9,249         -         -           8         -         -         -         -         -         -           9         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	De	Description of Assets	Software (other	Software	Intellectual	Brand	Customer	Others Total	Total
(1)(1)(2)(2)(2)(2)(2)(2) $(1,2,0)$ $(2,1)$ $(2,1)$ $(2,1)$ $(2,1)$ $(2,1)$ $(2,1)$ $(2,1)$ $(1,2,1)$ $(1,2,1)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(1,2,1)$ $(1,2,1)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(1,2,1)$ $(1,2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(1,2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(1,2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(1,2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(1,2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(1,2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(1,2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(1,2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(1,2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(1,2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(1,2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(1,2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(1,2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(1,2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(2,2)$ $(1,2,2)$ $(2,2)$ $(2,2)$			unan internaliy generated)	taken on lease	r roper u Rights		related intangibles		
7,819 $56$ $247$ $3,425$ $6$ $7,810$ $5$ $ 176$ $ 7$ $1,200$ $ 9,220$ $  1,201$ $      1,217$ $      1,217$ $      1,217$ $      1,220$ $                                                                                                       -$ <t< th=""><th><u> </u></th><th>Gross carring value</th><th></th><th></th><th></th><th></th><th></th><th></th><th></th></t<>	<u> </u>	Gross carring value							
(1) $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ <th< td=""><td></td><td>As at April 1, 2017</td><td>7,819</td><td>56</td><td>247</td><td>3,425</td><td>2,198</td><td>896</td><td>14,641</td></th<>		As at April 1, 2017	7,819	56	247	3,425	2,198	896	14,641
1,200         -         9,220         -           differences         (124)         -         -         -           differences         127         56         9,700         3,849           note 36A)         1,290         56         9,700         3,849           note 36A)         1,290         -         -         -         -           note 36A)         1,290         56         9,700         3,849         -           note 36A)         1,290         -         -         -         -         -           note 36A)         1,290         -         -         90         3,849         -           note 36A)         1,290         -         -         -         -         -         -           differences         17,037         56         9,774         3,834         -         -           differences         11,186         42         5,774         3,834         -         -           differences         1,186         42         543         543         -         -         -         -         -         -         -         -         -         -         -         -         -		Acquisitions (refer note 36B)	5	1	176		2,127	1	2,308
(124)(124)differences127-57424hote 36A)9,027569,7003,849note 36A)1,290note 36A)1,290note 36A)1,290note 36A)1,290note 36A)1,290note 36A)1,290note 36A)1,29090differences17,037569,7743,834note 36A)10,037569,7743,834note 36A)10,037569,7743,834differences11,1864255463differences1,186differences1,1320-1,1189660differences1,320-1,1189660differences1,320-1,1189-differences1,320-1,1189-differences1,320-1,1189-lib72991,799lib729607,9332,035lib1,7911,799-lib7,568-9,091lib7,568-9,091		Additions during the year	1,200	1	9,220	1	1	1	10,420
differences $127$ $5$ $57$ $424$ note 36A) $9,027$ $56$ $9,700$ $3,849$ note 36A) $1,290$ $   1,290$ $1,290$ $   1,290$ $     1,290$ $     1,290$ $     1,290$ $                                                                                                          -$ <td></td> <td>Disposals / Adjustments</td> <td>(124)</td> <td>1</td> <td>1</td> <td>1</td> <td>•</td> <td>1</td> <td>(124)</td>		Disposals / Adjustments	(124)	1	1	1	•	1	(124)
note $36A$ )9,027569,7003,849note $36A$ )211,2901,290-90differences $(17)$ - $(16)$ $(15)$ -differences10,037569,7743,834- $(10)$ 7,088147,834 $(10)$ 11,8642542627- $(109)$ 1,18642542627- $(1109)$ -11291 $(116)$ 1,186-11291- $(116)$ 1,320-1,1896601,181 $(116)$ 1,320-1,189660- $(116)$ 1,320-1,189660- $(116)$ 1,320-1,1896601,181 $(116)$ 1,320 $(116)$ 1,320 $(116)$ 1,320-1,1896601,181 $(116)$ 1,320 $(116)$ 1,320 $(116)$ 1,320 $(116)$ 1,1896601,1811,799 $(116)$ $(116)$ $(116)$ $(116)$ <td< td=""><td></td><td></td><td>127</td><td>1</td><td>57</td><td>424</td><td>407</td><td>122</td><td>1,137</td></td<>			127	1	57	424	407	122	1,137
note $36A$ ) $21$ $2$ $                                                                                                                                                                     -$ <		As at March 31, 2018	9,027	56	9,700	3,849	4,732	1,018	28,382
1,290 $ 90$ $  (318)$ $ (318)$ $   (318)$ $ (15)$ $   (16)$ $(15)$ $ (16)$ $(15)$ $ (17)$ $      (10)$ $                                                                                                                      -$ </td <td></td> <td></td> <td>21</td> <td>1</td> <td>1</td> <td></td> <td>567</td> <td>1</td> <td>588</td>			21	1	1		567	1	588
(318)(318)(15)(15)differences17,037569,7743,83410,037569,7743,834(15)10,037569,7743,834(16)11,037569,7743,834(16)11,18611,34254262711,18642542627(11)11,186425426279111,18011,320-1,18966011,1320-1,1896601,18111,320-1,1896601,18111,320-1,1896601,18111,320-1,1896601,18111,320-1,1896601,18111,320-1,1896601,18111,320-1,1896601,18111,320-1,1896601,18111,320-1,1896601,18111,320-1,1896601,18111,320-1,1896601,18111,320-1,1896601,29911,1811,18966011,1811,18911,1811,18911,1811,18911,1811,19911,1811,29911,1811,29911,1811,2991		Additions during the year	1,290	1	06	I	•	S	1,385
differences $17$ $ (16)$ $(15)$ differences $10,037$ $56$ $9,774$ $3,834$ $10,037$ $56$ $9,774$ $3,834$ $3,834$ $10,037$ $7,088$ $14$ $55$ $463$ $1,186$ $42$ $552$ $627$ $627$ $1,186$ $42$ $542$ $627$ $627$ $1,186$ $42$ $542$ $627$ $91$ $1,186$ $2,23$ $56$ $91,181$ $91$ $1,1320$ $1,180$ $660$ $1,181$ $660$ $1,1320$ $1,180$ $660$ $1,181$ $660$ $1,1320$ $1,180$ $660$ $1,181$ $660$ $1,1320$ $1,180$ $660$ $1,181$ $660$ $1,1320$ $1,180$ $660$ $1,181$ $660$ $1,1320$ $1,180$ $660$ $1,181$ $660$ $1,1320$ $1,180$ $660$ $1,181$ $660$ $1,1320$ $1,180$ $660$ $1,180$ $660$ $1,1320$ $1,180$ $660$ $1,180$ $660$ $1,1320$ $1,180$ $1,190$ $1,790$ $1,1320$ $1,791$ $1,790$ $1,790$ $1,1320$ $1,791$ $1,790$ $1,790$ $1,131$ $1,791$ $1,790$ $1,790$ $1,131$ $1,791$ $1,790$ $1,790$ $1,131$ $1,791$ $1,790$ $1,790$ $1,131$ $1,791$ $1,790$ $1,790$ $1,131$ $1,791$ $1,791$ $1,790$ </td <td></td> <td>Disposals / Adjustments</td> <td>(318)</td> <td>1</td> <td>1</td> <td>I</td> <td>•</td> <td>1</td> <td>(318)</td>		Disposals / Adjustments	(318)	1	1	I	•	1	(318)
10,037569,7743,83410,037569,7743,834107,0881455463111186425426271111,186425426271111,186425426271111,186425426271111,18629,121111,32021,1811111,32021,1811111,32021,1811111,32021,1811111,32021,1811111,32021,1811121,7911,79911111,7911,79911112,668111112,6681112,668			17	1	(16)	(15)	(1)	(16)	(12)
(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(		Balance as at March 31, 2019	10,037	56	9,774	3,834	5,298	1,007	30,006
7,0881455463 $7,088$ 1455463 $1,186$ 42542627 $(109)$ $   (109)$ $ 1,186$ $ (109)$ $ 1,22$ $ (109)$ $ 1,22$ $ (109)$ $ 1,12$ $(1,32)$ $ 1,189$ $(1,32)$ $ 1,189$ $(11)$ $(299)$ $ (11)$ $ (7)$ $(12)$ $(1,799)$ $(1)$ $7,983$ $2,035$ $(1)$ $7,983$ $2,035$ $(1)$ $7,911$ $2,668$									
7,0881455463 $1,186$ $42$ $542$ $627$ $1,186$ $42$ $542$ $627$ $(109)$ $   (109)$ $   (109)$ $   (109)$ $   (109)$ $   (109)$ $   (112)$ $   (12)$ $   (12)$ $   (12)$ $   (12)$ $   (12)$ $   (12)$ $   (12)$ $   (12)$ $   (12)$ $   (12)$ $   (12)$ $   (12)$ $   (12)$ $   (12)$ $   (12)$ $   (12)$ $   (12)$ $   (12)$ $   (12)$ $   (12)$ $   (12)$ $   (12)$ $   (12)$ $   (12)$ $ -$ <	<b>=</b>	Accumulated depreciation							
1,18642542627 $(109)$ $(109)$ $   (109)$ $    (109)$ $     (109)$ $     (109)$ $     (109)$ $     (1132)$ $     (1132)$ $     (112)$ $     (112)$ $     (11)$ $     (11)$ $     (11)$ $     (12)$ $     (12)$ $     (12)$ $     (12)$ $     (12)$ $     (12)$ $     (12)$ $     (12)$ $     (12)$ $     (12)$ $     (12)$ $  -$		Balance as at April 1, 2017	7,088	14	55	463	305	122	8,047
(109)(109)differences108-10291 $8, 273$ 566091,181 $8, 273$ 566091,181 $1, 320$ -1,189660 $1, 320$ -1,189660 $1, 320$ -1,189660 $1, 1, 2, 9$ $1, 1, 1, 1, 2, 1, 1, 2, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, \mathbf$		Amortisation expense for the year	1,186	42	542	627	217	192	3,361
differences108-1291differences $8$ , 273566091, 181 $8$ , 27356 $600$ 1, 189660 $1, 320$ $ 1, 189$ 660 $ (299)$ $ (1, 189)$ 660 $-$ differences $(14)$ $  -$ differences $  (7)$ $(42)$ l) $729$ $56$ $\mathbf{1, 799}$ l) $754$ $ 9, 091$ $2, 668$		Disposals / Adjustments	(109)	•	I	-	-	1	(601)
(1) $(2)$ $(2)$ $(2)$ $(2)$ $(2)$ $(2)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$ $(1)$			108	•	12	16	09	31	302
1,320 $1,180$ $660$ $1,320$ $ 1,189$ $660$ $1,1320$ $   1,1320$ $   1,1791$ $1,791$ $1,792$ $1,171$ $1,792$ $ 1,171$ $1,792$ $ 1,171$ $1,792$ $ 1,171$ $1,792$ $ 1,171$ $1,792$ $ 1,171$ $1,792$ $ 1,171$ $1,792$ $ 1,171$ $1,792$ $ 1,171$ $1,792$ $ 1,171$ $1,792$ $ 1,171$ $1,792$ $ 1,171$ $1,792$ $ 1,171$ $1,792$ $ 1,171$ $1,792$ $ 1,171$ $1,792$ $ 1,171$ $1,792$ $ 1,171$ $1,792$ $ 1,171$ $1,792$ $ 1,171$ $1,792$ $ 1,171$ $1,792$ $ 1,171$ $1,792$ $ 1,171$ $  1,171$ $  1,171$ $  1,171$ $  1,171$ $  1,171$ $  1,171$ $  1,171$ $  1,171$ $  1,171$ $  1,171$ $  1,171$ $  1,171$ $-$		Balance as at March 31, 2018	8,273	56	609	1,181	1,137	345	11,601
(299)         (299)         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -		Amortisation expense for the year	1,320	1	1,189	660	865	204	4,238
differences         14         -         (7)         (42)           9,308         56         1,791         1,799           II)         729         (0)         7,983         2,035           II)         754         -         9,091         2,668		Disposals / Adjustements	(299)	1	I	I	1	1	(562)
9,308         56         1,791         1,799           II)         729         (0)         7,983         2,035           II)         754         -         9,091         2,668			14	1	(2)	(42)	(3)	(8)	(46)
II)         729         (0)         7,983         2,035           II)         754         -         9,091         2,668		Balance as at March 31, 2019	9,308	26	1,791	1,799	666'1	541	15,494
II) 754 - 9,091 2,668			729	(0)	7,983	2,035	3,299	466	14,512
			754	1	9,091	2,668	3,595	673	16,781

Part	iculars	As	₹ in Million
		March 31, 2019	March 31, 2018
(A)	e 7 : Investments - Non Current In Associates		<u>.</u>
(a)	In Associates - unquoted, at cost		
	In Equity Shares: 1,225 Ordinary Shares (March 31, 2018 - 1,225) of DZD 1,000 each fully paid up of SARL Djazatech. <sup>^</sup>	50	50
	<ul> <li>^ includes Goodwill of ₹ 71 Million and share of post acquisition profit of ₹ 6 Million (March 31, 2018 ₹ 6 Million)</li> <li>Less: Provision for Impairment</li> </ul>	50	50
	Less. Provision for impairment		
	4,000 Shares (March 31, 2018 - 4,000) of EUR 1 each fully paid up of Goodmind Srl $^{\wedge}$	8	7
	^^includes share of post acquisition profit of ₹ 2 Million (March 31, 2018 ₹ 1 Million)		
	2,400 Shares (March 31, 2018 - 2,400) of EUR 1 each fully paid up of Signature Srl ^^^	37	45
(b)	^^^ share of post acquisition loss of ₹ 5 Million (March 31, 2018 ₹ Nil) In Preference Shares:		
	600,000 Series A Preference Shares (March 31, 2018 - 600,000) of USD 0.001 each fully paid up of Avion Networks, Inc. #	188	188
	# includes Goodwill of ₹ 186 Million and share of post acquisition profit ₹ 2 Million (March 31, 2018 ₹ 2 Million)		
	Less: Provision for Impairment	188	188
	18,518,518 Convertible Preference Shares (March 31, 2018 -	316	- 958
	18,518,518) of USD 0.81 each fully paid up of Altiostar Networks Inc. ^^ includes Goodwill of ₹ 946 Million and share of post acquisition	510	550
	loss of ₹ 642 Million (March 31, 2018 ₹ Nil )		
	Total A - Investment accounted using equity method (a+b)	361	1,010
(B)	Investments (other than investment accounted using equity method)		
(a)	Other Investments		
-	Quoted		
	5,147,058 Equity Shares (March 31, 2018 - 5,147,058) of ₹ 10 each, fully paid up of Dion Global Solutions Limited	21	122
	1,352,058 Equity Shares (March 31, 2018 - 1,352,058) of EUR 0.20 each, fully paid up of Midi Plc.	20	20
-	In Mutual Funds*	40	36
-	Unquoted In Equity Shares:		
	1 Equity Share (March 31, 2018 - 1) of EUR 516 each, fully paid up of Idroenergia Soc. Cons. a.r.l. (refer note (i) below)	0	0
	1 Equity Share (March 31, 2018 - 1) of EUR 300 each, fully paid up of Volksbank Region Leonberg (refer note (i) below)	0	0
	25 Equity Shares (March 31, 2018 - 25) of EUR 5.16 each, fully paid up of Unionfidi S.c.r.l.p.A Turin (refer note (i) below)	0	0
	4,232,622 Ordinary Shares (March 31, 2018 - 4,232,622) of GBP 0.002 each fully paid up of Servista Limited	1	1

	₹ in Millio			
Part	iculars	As	at	
		March 31, 2019	March 31, 2018	
Not	e 7 : Investments - Non Current (Contd.)			
-	In Preference Shares:			
	1,603,380 E1 Preference Shares (March 31, 2018 - 1,603,380) of GBP 0.002 each fully paid up of Servista Limited	54	54	
	896,620 E2 Preference Shares (March 31, 2018 - 896,620) of GBP 0.002 each fully paid up of Servista Limited	30	30	
		85	85	
	Less: Provision for Diminution	85	85	
		-	-	
	5,106 Convertible Preference Shares of USD 0.05 each fully paid up of Trade IX Limited	120	-	
	Sub-total (a)	201	179	
(b)	In Bonds, Debentures and Trust Securities			
-	Unquoted			
	Treasury Bonds and Bills *	49	32	
	Investment in TML Odd Lot Trust (refer note (i) below & note 35)	0	0	
	New Democratic Electoral Trust (refer note (i) below)	0	0	
	National Savings Certificates, VIII Series (refer note (i) below) (Lodged as Security with Government Authorities)	0	0	
	10,000 Equity Shares (March 31, 2018 -10,000) of ₹ 10 each fully	0	0	
	paid of Mahindra Educational Institutions. (refer note 35) (refer note (i))	0	U	
	50,000 Equity Shares (March 31, 2018 - 50,000) of ₹10 each fully paid-up of Tech Mahindra Foundation.(refer note 35)	1	1	
-	Quoted			
	Non Convertible Debentures *	6,908	11,236	
	Sub total -(b)	6,958	11,269	
	Total B - Investments (other than investment accounted using equity method) (a+b)	7,159	11,448	
Net	equity method) (a+b)	/,159	11,448	

#### Note :

i) Amounts less than ₹ 0.5 are reported as '0'.

\* Carried at fair value through statement profit and loss

		₹ in Million
Particulars		at
	March 31, 2019	March 31, 2018
Note 8 : Trade Receivables : Non Current		
Trade receivables (Unsecured)	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	100
Unsecured, considered good	63	138
Credit Impaired (Refer Note 46)	2,410 2,410	2,367
Less: Allowance for expected credit loss Total	63	2,367
lota	03	136
Note 9 : Loans : Non Current		
(Unsecured, considered good)		
Loans to related parties (refer note 54)	43	52
Total	43	52
Note 10 : Other Financial Assets : Non Current		
(Unsecured, considered good unless otherwise stated) Interest Receivable		
On Bank Deposits	17	
On Non Convertible Debentures	17	- 7
on non convertible Debentares	17	7
Security Deposits		
Unsecured, considered good	1,463	1,323
Credit Impaired	36	33
Less : Allowance for expected credit loss	36	33
	1,463	1,323
Lease Receivable	180	269
Fixed Deposits / Margin Money Deposits having maturities of more than 12 months	526	115
Foreign currency derivative assets (refer note 52)	2,291	346
Others	308	408
Total	4,785	2,468
Note 11 : Other Non-Current Assets		
(Unsecured)		
Considered good		
Capital Advances	199	234
Prepaid Expenses (including rentals for leasehold land)	3,015	3,018
Deferred Contract Costs	666	1,055
Balance with Government Authorities	1,651	1,713
Other Advances	6	2
Subtotal	5,537	6,022
Considered doubtful		
Other advances	387	390
Less: Allowance for amounts considered doubtful	387	390
Total	5,537	6,022
ισται		0,022

		₹ in Million
Particulars	As	at
	March 31, 2019	March 31, 2018
Note 12 : Inventories		
Hardware, Software and Product Components	752	659
Total	752	659
Note 13 : Investments : Current		
Investments	20.024	26 760
In Mutual Funds (carried at fair value through profit and loss)	39,024	26,768
In Non-convertible debentures, commercial paper and Bonds (carried at fair value through profit and loss)	15,875	3,681
Term Deposit with Financial Institutions (carried at amortized cost)	11,000	5,500
Total	65,899	35,949
Note 14 : Trade Receivables : Current		
Trade receivables (Unsecured)		
Considered good	69,586	64,979
Credit Impaired	6,917	5,136
	76,503	70,115
Less: Allowance for expected credit loss	6,917	5,136
Total	69,586	64,979
Note 15 : Cash and Cash Equivalents		
Cash in hand	7	9
Funds in Transit	238	537
Balances with banks		
In Current Account	10,603	16,445
In Deposit Account (original maturities less than three months)	9,579	2,670
Total	20,427	19,661
		i
Note 16 : Other Balances with Banks		
In Deposit Accounts (refer note below)	453	10,320
Earmarked Balances with Banks		
Unclaimed Dividend	177	100
Balances held as Margin Money/Security towards obtaining Bank Guarantees	283	320
Balance held under Escrow Account	141	42
Balance in Deposit Account pursuant to the buyback of equity	2,106	-
shares (Refer No.19(vi))	2,100	
Total	3,160	10,782

#### Note : -

Certain fixed deposits of the Company with certain banks, then aggregating to ₹ 8,220 Million were alleged by ED to be 'proceeds of crime' and were provisionally attached vide Order dated October 18, 2012 by the ED (the Order). The Hon'ble High Court of Andhra Pradesh (the Court) granted stay of the said Order and all proceedings thereto vide its Order dated December 11, 2012. The Hon'ble High Court of Andhra Pradesh, vide its Order dated December 31, 2018 set aside the provisional attachment Order of ED and directed Banks to release the Fixed deposits to the Company.

Particulars	A	₹ in Million s at
	March 31, 2019	March 31, 2018
Note 17 : Other Financial Assets : Current		
(Unsecured, considered good unless otherwise stated)		
Unbilled Revenue (refer note 54)	24,613	24,722
Interest Receivable		
On Bank Deposits	47	60
On Term Deposit with Financial Institutions	484	259
On Non Convertible Debentures	382	10
	913	329
Lease Receivable	346	259
Advances to Related Parties	-	10
Contractually Reimbursable Expenses (refer note 54)		
Considered Good	399	277
Credit Impaired	113	50
Less: Allowance for expected credit loss	113	50
	399	277
Foreign currency derivative assets (refer note 52)	2,544	3,522
Security Deposits	102	211
Less : Allowance for expected credit loss	-	1
	102	210
Financial guarantee	48	49
Others Receivables	99	143
Total	29,064	29,521
Note 18 : Other Current Assets		
(Unsecured)		
Considered good		
Advance to employees	967	753
Prepaid Expenses (including rentals for leasehold land)	4,049	4,208
Contract Assets (Refer Note 51)	6,303	-
Deferred Contract Costs	814	828
Balance with Government Authorities	6,263	7,031
Others Advances (refer note below)	8,374	6,699
Subtotal	26,770	19,519
Considered doubtful		
Considered doubtful advances	347	309
Less: Allowance for amounts considered doubtful	347	309
	-	-
Total	26,770	19,519
Note: Others advances include :		
- Amount deposited and held in escrow account towards Aberdeen	4,704	3,628
UK settlement consideration and interest. (refer note 42)		
<ul> <li>Amount deposited and held in escrow account towards Aberdeen US claims settlement consideration. (refer note 42)</li> </ul>	840	648
- Amount deposited and held in initial escrow account towards class action settlement consideration.	265	265

Particulars	March 31, 2	2019	March 31, 2	2018
	Number	₹ in Million	Number	₹ in Million
Note 19 : Equity Share Capital Authorised				
Equity shares of ₹ 5/- each.	1,586,300,000	7,932	1,586,200,000	7,931
Issued, Subscribed and Paid up	983,362,470	4,917	979,733,808	4,899
Less: Equity Shares of ₹ 5 each fully paid up	96,093,840	480	96,415,180	482
issued to ESOP/ TML Benefit Trust				
Adjusted: Issued, Subscribed and Paid up Share Capital	887,268,630	4,437	883,318,628	4,417
Reconciliation of number of Equity Shares and amount outstanding				
Shares outstanding at the beginning of the year	979,733,808	4,899	974,096,080	4,871
Shares issued during the year	3,628,662	18	5,637,728	28
Total	983,362,470	4,917	979,733,808	4,899
Less : Shares held by ESOP Trust but not allotted to employees	93,840	0	415,180	2
Less : Shares held by TML Benefit Trust	96,000,000	480	96,000,000	480
Adjusted: Issued, Subscribed and Paid up Share Capital	887,268,630	4,437	883,318,628	4,417

Number of shares held by each shareholder holding more than 5 percent of the Equity Shares of the Company are as follows:

A - - +

#### Name of Sharabolder

Name of Shareholder	As at		As at		
	March 31, 2019		March 31, 2019 March 31, 20		2018
	No. of Shares	% of	No. of Shares	% of	
	held	Holding#	held	Holding#	
Mahindra & Mahindra Limited	256,248,704	26	256,248,704	26	

# This percentage of holding is presented with reference to Issued, Subscribed and Paid up.

i) Aggregate number of fully paid-up Equity Shares allotted by way of Bonus Shares in the immediately preceding five years : 240,161,577 Equity Shares of ₹10 each fully paid-up (equivalent to 480,323,154 Equity Shares of ₹ 5 each fully paid-up) were allotted as Bonus shares during the year ended March 31, 2015.

- Each Equity Share entitles the holder to one vote and carries an equal right to dividend. ii)
- iii) Refer note 55 for details relating to stock options.
- The shareholders at the Annual General Meeting held on July 31, 2018 approved dividend of ₹ 14 per equity iv) share for year ended March 31, 2018 which was subsequently paid during the quarter ended September 30, 2018. The amount was recognized as distributions to equity shareholders, the total appropriation was ₹ 16,411 Million including corporate dividend tax of ₹ 2,682 Million.
- On May 21, 2019 the board of directors of the Company have proposed a final dividend of ₹14 per share in v) respect of year ended March 31, 2019 subject to the approval of shareholders at the Annual General Meeting. If approved, the dividend would result in cash outflow of ₹ 16,597 Million inclusive of dividend distribution tax of ₹ 2,830 Million.
- vi) The Board of Directors of the Company at its meeting held on February 21, 2019 approved a proposal to buyback upto 20,585,000 equity shares of the Company for an aggregate amount not exceeding ₹ 19,556 Million being 2.09% of the total paid up equity share capital at ₹ 950 per equity share. Letter of Offer was issued to all eligible shareholders holding shares as on March 6, 2019. The period for tendering of shares for buyback was from March 25, 2019 to April 5, 2019. The intimation regarding acceptance or non-acceptance of tendered equity shares to the stock exchange was made on April 12, 2019, the bids were settled and payment was made to shareholders on April 15, 2019. The unaccepted shares were returned to eligible shareholders on April 16, 2019. Pursuant to the issuance of Letter of Offer, the Company has recorded a payable of ₹ 17,879 Million as at March 31, 2019 as contractual financial liability to external shareholders. (refer note 26)
- The Company manages its capital to ensure that it will be able to continue as a going concern while maximizing vii) the return to stakeholders through the optimisation of the debt and equity balance. The Company is not subject to any externally imposed capital requirements. The Company's risk management committee reviews the capital structure of the Company on an ongoing basis. As part of this review, the committee considers the cost of capital and the risks associated with capital.

Particulars	As	₹ in Million
	March 31, 2019	March 31, 2018
Note 20 : Other Equity		
Share Application Money Pending Allotment		10
Opening Balance	23	19
Add: Received during the year Less: Shares allotted	366 361	252 247
Less: Refunded during the year	8	247
Less. Nerunded during the year	0	1
Closing Balance	20	23
Capital Reserve	60	60
	00	00
Capital Reserve on Consolidation	137	137
Securities Premium Account		
Opening Balance	23,789	21,392
Add: Transfer on allotment of Equity Shares	343	219
Transfer from share option outstanding account on exercise of stock options	1,262	2,168
Others	2	10
Less: Contractual Obligation for Buyback	17,785	-
Closing Balance	7,611	23,789
Share Options Outstanding Account (refer note 55)		
Opening Balance	4,124	5,453
Add: Amortized amount of Share Based Payments to Employees (net) for the year	1,263	890
Less: Transfer to Securities Premium account on exercise of stock option	1,262	2,168
Less: Transfer to/from retained earnings on account of options lapsed	62	51
Closing Balance	4,063	4,124
	4,005	
Statutory Reserve		
Opening Balance	3	3
Add: Transfer from retained earning	2	-
Closing Balance	5	3
General Reserve	397	397
Special Economic Zone Reinvestment Reserve		
Opening Balance	42	-
Add: Transfer from Special Economic Zone re-investment reserve	8,160	42
Less: Transfer to Special Economic Zone re-investment reserve	2,232	-
Closing Balance	5,970	42
	5,970	<u> </u>

₹ in Million			
Particulars	A	s at	
	March 31, 2019	March 31, 2018	
Note 20 : Other Equity (Contd.)			
Retained Earnings			
Opening balance	153,918	128,436	
Add: Profit for the year	42,976	37,998	
Other Comprehensive Income (net)	(35)	92	
Transfer to/from retained earnings on account of options lapsed	62	51	
Transfer from Special Economic Zone re-investment reserve on utilization	2,232	-	
Transfer to Non Controlling Interest	201	-	
Less: Equity Dividend (including Tax on Dividend)	14,907	9,438	
Conractual obligation for Buyback (Refer No.19(vi))	94	-	
Transfer to Statutory Reserve	2	-	
Transfer to Special Economic Zone re-investment reserve	8,160	42	
On Account of transaction with Non Controlling Interest (refer note 36B(i))	-	3,177	
Closing Balance	176,191	153,918	
Effective portion of Cash Flow Hedges (refer note 52)			
Opening Balance	797	4,901	
Add: Movement during the year	1,732	4,104	
Closing Balance	2,529	797	
Equity Instruments through Other Comprehensive Income			
Opening Balance	(240)	(4)	
Add: Movement during the year (net)	(101)	(236)	
Closing Balance	(341)	(240)	
Foreign Currency Translation Reserve			
Opening Balance	960	(811)	
Add: Movement during the year	804	1,769	
Closing Balance	1,764	960	
Total	198,407	184,011	

Particulars	۵	₹ in Million
	March 31, 2019	March 31, 2018
<ul> <li>Note 21 : Borrowings : Non Current</li> <li>Measured at amortised cost</li> <li>Secured Borrowings: <ul> <li>(i) Finance Lease Obligations (Refer Note 50)</li> <li>'(Lease obligations are secured by the assets financed through the finance lease arrangements and are repayable in monthly / quarterly installments over a period of 1-5 years and carry a finance charge.)</li> </ul> </li> </ul>	242	1,707
<ul> <li>From Banks</li> <li>(ii) Loans</li> <li>Secured by charge over receivables and vehicles and are repayable in quarterly installments over a period of 2-6 years. Interest rate ranges from 1% to10%.</li> </ul>	11	3,935
Unsecured Borrowings	253	5,642
From Banks Loans are repayable in 1-4 years. Interest rate ranges from 0.25% to 2%.	1,833	1,983
From Others Loans are repayable in 1-6 years. Interest rate ranges from 8% to 11%.	-	86
	1,833	2,069
Total	2,086	7,711
Note 22 : Other Financial Liabilities : Non Current Contractual Obligation (refer note 36) Foreign currency Derivatives liabilities (refer note 52) Creditors for capital supplies/services Security Deposits Total Note 23 : Provisions : Non Current Provision for employee benefits Gratuity (Refer note 48) Compensated absences and Long service awards Other Provisions Total	1,747 101 1,148 13 3,009 3,342 2,370 89 5,801	1,787 654 3,276 12 5,729 2,977 2,572 2 5,551
Note 24 : Other Non Current Liabilities	225	
Unearned Revenue Total	325	333
Note 25 : Borrowings : Current Secured Borrowings From Banks (Secured by Bank Deposits, Trade Receivables and Inventory). Interest rate ranges from 2% to 11.5%.	3,879	1,675
Unsecured Borrowings	3,879	1,675
From Banks/ Financial Institutions Interest rate ranges from 1% to 10%.	8,082	7,874
	8,082	7,874
Total	11,961	9,549

Particulars	₹ in Million As at	
	March 31, 2019	March 31, 2018
Note 26: Other Financial Liabilities : Current	· · · · · · · · · · · · · · · · · · ·	·
Current maturities of Finance Lease Obligations (refer note 21)	299	1,331
Current maturities of other long-term borrowings (Secured) (refer note 21)	24	37
Current maturities of long-term borrowings (Unsecured) (refer note 21)	5,585	5,338
Foreign currency Derivative Liabilities (refer note 52)	531	1,363
Creditors for capital supplies/services	3,145	3,068
Contractual Obligation for Buyback (Refer note.19 (vi))	17,879	-
Interest payable on borrowings	46	68
Unclaimed dividends	178	100
Other Contractual Obligation (refer note 36)	607	1,402
Accrued Salaries and Benefits	5,873	6,062
Discounts payable to Customers	559	1,294
Total	34,726	20,063
Note 27 : Other Current Liabilities		
Advances received from customers	3,962	3,336
Unearned Revenue	2,168	2,419
Statutory Dues	4,396	4,139
Others (refer note below)	7,079	5,884
Total	17,605	15,778
lotai		
Note: Others mainly include :		
Aberdeen UK Claims settlement consideration (including interest)	4,704	3,628
(refer note 42)		
Aberdeen US claim settlement consideration (refer note 42)	840	648
Class action suit settlement consideration	265	265
Note 28 : Provisions : Current		
Provision for employee benefits		
Gratuity (Refer note 48)	409	348
Compensated absences and Long service awards	2,021	1,980
Other Provision		
Provision for Claims (refer note 39)	167	115
Provision for Contingencies (refer note 40)	1,097	882
Others	258	705
Total	3,952	4,030
iOldi	5,952	4,030

		₹ in Million	
Particulars	For the Year Ended		
	March 31, 2019	March 31, 2018	
Note 29 : Other Income			
Interest Income	2,077	1,455	
Dividend Income on Investments carried at fair value through profit and loss	243	583	
Profit on sale of Investments carried at fair value through profit and loss	871	499	
Gain on investments carried at fair value through profit and loss	1,490	794	
Profit on sale of subsidiary	-	87	
Net gain on disposal of Property, Plant and Equipment and Intangible Assets	154	76	
Net gain on disposal of Immovable property (Assets held for sale)	-	1,488	
Rental income	292	269	
Foreign Exchange Gain / Loss (net)	121	7,750	
Miscellaneous Income	94	1,164	
Total	5,342	14,165	
Note 30 : Employee Benefit Expenses			
Salaries and wages	160,786	152,950	
Contribution to provident and other funds	10,398	9,754	
Gratuity	860	980	
Share Based Payments to Employees (refer note 55)	1,263	887	
Staff welfare expenses	1,772	1,669	
Total	175,079	166,240	
Note 31 : Finance Costs			
Interest expenses	1,117	896	
Others	215	728	
Total	1,332	1,624	
Note 32 : Depreciation and Amortisation Expense			
Depreciation / Amortisation on Property, Plant and Equipment and Intangible assets	11,097	10,639	
Depreciation on Investment Property	195	211	
Total	11,292	10,850	

culars For the year ended		
March 31, 2019	March 31, 2018	
Note 33 : Other Expenses		
Power and Fuel Expenses 1,992	1,947	
Rent 3,785	3,562	
Rates and Taxes 850	713	
Communication Expenses 3,658	3,166	
Travelling Expenses 11,553	10,200	
Recruitment Expenses 909	658	
Training 226	262	
Hire Charges 2,165	2,095	
Legal and Other Professional fees 4,391	3,049	
Repair and Maintenance Expenses		
Buildings (including leased premises) 405	400	
Machinery and Computers 2,215	2,472	
Others949	802	
3,569	3,674	
Insurance Charges 4,517	4,097	
Software, Hardware and Project Specific Expenses 18,966	15,142	
Claims and Warranties (Net) -	371	
Advertisement, Promotion & Selling Expenses 1,590	1,486	
General Office Expenses 1,712	1,647	
Allowance for Doubtful Receivables and Bad Debts written off (net)		
Provided during the period 1,749	419	
Bad Debts written off 1,626	1,033	
3,375	1,452	
Allowance for Doubtful Advances, Deposits and Advances written off (net)		
Provided during the period 39	(271)	
Advances written off38	437	
77	166	
Donation 18	9	
Corporate Social Responsibility Expenditure 912	774	
Provision for Impairment of Investment	185	
Miscellaneous Expenses 1,211	858	
Total 65,476	55,513	

#### Note : Corporate Social Responsibility Expenditure

- a. Gross amount required to be spent by the holding Company and Indian subsidiaries during the year is ₹ 897 Million (previous year ₹ 774 million) (calculated at 2% of the average net profits of the holding Company and Indian subsidiaries during the three immediately preceding financial years)
- b. Amount spent during the year on:

Particulars	In cash	Yet to be paid in cash	Total
Construction/acquisition of any asset*	- (-)	- (-)	- (-)
On purposes other than Construction/acquisition of any asset*	912 (774)	-0	912 (774)

\* Numbers in brackets pertains to previous year.

# 34 Particulars of Consolidation

The financial statements present the consolidated accounts of the Group, which consists of financial statements of TechM and its subsidiaries / associates

# i. Subsidiaries:

		Extent of	Extent of Holding		
Name of Company	Country of Incorporation	As at			
	incorporation	March 31, 2019	March 31, 2018		
Tech Mahindra GmbH and its following subsidiaries:	Germany	100%	100%		
TechM IT-Services GmbH	Austria	100%	100%		
Tech Mahindra Norway AS	Norway	100%	100%		
Tech Mahindra (Singapore) Pte. Limited	Singapore	100%	100%		
Tech Mahindra (Thailand) Limited	Thailand	100%	100%		
PT Tech Mahindra Indonesia	Indonesia	100%	100%		
Tech Mahindra (Beijing) IT Services Limited	China	100%	100%		
Tech Mahindra (Nigeria) Limited	Nigeria	100%	100%		
Tech Mahindra (Bahrain) Limited S.P.C.	Bahrain	100%	100%		
Tech Mahindra Business Services Limited	India	100%	100%		
Comviva Technologies Limited and its following 100% subsidiaries	India	100%	100%		
Comviva Technologies Madagascar Sarlu	Madagascar	100%	100%		
• Comviva Technologies Inc. (closed w.e.f March 27, 2019)	USA	-	100%		
• YABX Technologies (Netherlands) B.V. (Incorporated on June 4, 2018)	Netherlands	100%	-		
Comviva Technologies Singapore Pte. Limited.	Singapore	100%	100%		
Comviva Technologies FZ-LLC	UAE	100%	100%		
• Comviva Technologies B.V. and its following subsidiaries	Netherlands	100%	100%		
Comviva Technologies Mexico S.DE R.L.DE C.V.	Mexico	100%	100%		
• Comviva Technologies (Argentina) S A [(Formerly known as ATS Advanced Technology Solutions S A) name change w.e.f. October 4, 2018]	Argentina.	100%	100%		
• ATS Advanced Technology Solutions do Brasil Industria Comercio, Importacao e Exportacao Ltda	Brazil	100%	100%		
Comviva Technologies Colombia S.A.S	Columbia	100%	100%		
Comviva Technologies (Australia) Pty Ltd.	Australia	100%	100%		
Emagine International Pty Ltd	Australia	100%	100%		
• Terra Payment Services South Africa (Pty) Limited	South Africa	100%	100%		
<ul> <li>Terra Payment Services (Netherlands) BV and its following subsidiaries</li> </ul>	Netherlands	100%	100%		
Mobex Money Transfer Services Limited	Kenya	100%	100%		
<ul> <li>Terrapay Services (UK) Limited (Dissolved effective March 26, 2019)</li> </ul>	UK	-	100%		
Terra Payment Services (Tanzania) Limited	Tanzania	100%	100%		
Terra Payment Services (Uganda) Limited	Uganda	100%			
• Terra Payment Services S.A.R.L.	Senegal	100%	100%		
• Terra Payment Services S.A.R.L.	Congo (DRC)	100%	100%		
Terra Payment Services (UK) Limited	UK	100%	100%		
• Terra Payment Services Botswana (Proprietary) Limited	Botswana	100%	100%		
Terra Payment Services (Mauritius)	Mauritius	100%	100%		
Terra Payment Services S.A.R.L	Congo B	100%	100%		

	C	Extent of	Extent of Holding		
Name of Company	Country of Incorporation	As at			
	incorporation	March 31, 2019	March 31, 2018		
<ul> <li>Terra Payment Services India Private Limited. (Incorporated on September 1, 2017)</li> </ul>	India	100%	100%		
Comviva Technologies Nigeria Limited and its following     75% subsidiary	Nigeria	100%	100%		
Hedonmark {Management Services} Limited	Nigeria	74.99%	74.38%		
Tech Mahindra Holdco Pty Limited and its subsidiary (incorporated on August 15, 2018)	South Africa	96%	-		
Tech Mahindra South Africa (Pty) Limited	South Africa	48.96%	51%		
Tech Mahindra (Shanghai) Co. Limited	China	100%	100%		
Tech Mahindra (Nanjing) Co. Ltd.	China	100%	100%		
Tech Mahindra Technologies Inc.	USA	100%	100%		
Citisoft Plc. and its following 100% subsidiary	UK	100%	100%		
Citisoft Inc.	USA	100%	100%		
Satyam Venture Engineering Services Private Limited and its following 100% subsidiary	India	50%	50%		
• Satyam Venture Engineering Services (Shanghai) Co. Limited.	China	50%	50%		
Satven Gmbh	Germany	50%	50%		
Tech Mahindra De. Mexico S.DE.R.L.DE.C.V	Mexico	100%	100%		
vCustomer Philippines Inc and its following 100% subsidiary	Philippines	100%	100%		
vCustomer Philippines (Cebu), Inc.	Philippines	100%	100%		
Tech Mahindra Servicos De Informatica LTDA	Brazil	100%	100%		
Tech Mahindra ICT Services (Malaysia) SDN. BHD.	Malaysia	100%	100%		
FixStream Networks Inc. and its 100% subsidiary	USA	73.38%	73.50%		
<ul> <li>Fixstream India Private Limited (Formerly known as Quexa System Private Limited)</li> </ul>	India	73.38%	73.50%		
Mahindra Technologies Services Inc.	USA	100%	100%		
Mahindra Engineering Services (Europe) Limited and its 100% subsidiary	UK	100%	100%		
• K-Vision Co., Ltd (acquired effective March 14,2019)	Japan	100%	-		
<ul> <li>Inter-Informatics, spol. s r.o. and its following subsidiaries (aquired effective September. 5, 2018)</li> </ul>	Czech Republic	100%	-		
Inter-Informatics SRL	Czech Republic	100%	-		
• TC Inter-Informatics a.s.	Czech Republic	100%	-		
<ul> <li>Inter-Informatics s.r.o (Dissolved w.e.f February 13, 2019)</li> </ul>	Czech Republic	-	-		
Tech Mahindra (Americas) Inc. and its following subsidiaries:	USA	100%	100%		
Tech Talenta Inc.	USA	100%	100%		
• Tech Mahindra IPR Inc. (Merged with Tech Mahindra (Americas) Inc. w.e.f. September 1, 2018)	USA	-	100%		
<ul> <li>Lightbridge Communications Corporation and its following subsidiaries</li> </ul>	USA	100%	100%		
<ul> <li>Tech Mahindra Network Design Services, Inc. (merged with Tech Mahindra Network Services International, Inc. w.e.f February 27,2019)</li> </ul>	USA	100%	100%		
<ul> <li>Tech Mahindra Network Services International, Inc.</li> </ul>	USA	100%	100%		
<ul> <li>Tech Mahindra Network Services Belgium (formerly known as LCC Services Belgium NV)</li> </ul>	Belgium	100%	100%		

		Country of	Extent of	Holding	
Name of	Company	Incorporation	As at		
			March 31, 2019	March 31, 2018	
•	<ul> <li>LCC Middle East Holdings, Inc. (Merged with Lightbridge Communications Corporation w.e.f. November 15, 2018)</li> </ul>		-	100%	
•	LCC Middle East FZ-LLC	UAE	100%	100%	
•	LCC Engineering & Deployment Services Misr, LTD	Egypt	100%	100%	
•	LCC France SARL	France	100%	100%	
•	LCC Telecom GmbH	Germany	100%	100%	
•	LCC Design and Deployment Services Limited.	Greece	100%	100%	
•	LCC India Private Limited (Liquidated w.e.f. August 9, 2018)	India	-	100%	
•	LCC Italia S.R.L.	Italy	100%	100%	
•	LCC Saudi Telecom Services, Limited.	Saudi Arabia	100%	100%	
•	LCC Saudi Arabia Telecom Services Co. Ltd/Jordan WLL	Saudi Arabia	100%	-	
•	LCC Central America de Mexico, SA de CV	Mexico	100%	100%	
•	LCC Wireless Communications Services Marox, SARLAU	Morocco	100%	100%	
•	LCC Europe BV	Netherlands	100%	100%	
•	LCC Installation & Services Professionals BV (Merged with LCC Network Services B V w.e.f. November 6, 2018)	Netherlands	-	100%	
•			-	100%	
•	LCC Network Services, B.V.	Netherlands	100%	100%	
•	LCC North Central Europe, B.V.	Netherlands	100%	100%	
•	LCC Projects BV (Merged with LCC Network Services BV w.e.f. November 6, 2018)	Netherlands	-	100%	
•	LCC Professionals, B.V. (Merged with LCC Network Services B V w.e.f. November 6, 2018)	Netherlands	-	100%	
•	LCC Telecom Infra Professionals BV (Merged with LCC Network Services B V w.e.f. November 6, 2018)	Netherlands	-	100%	
•	LCC Telecom Infra Projects B V (Merged with LCC Network Services B V w.e.f. November 6, 2018)	Netherlands	-	100%	
•	LCC Muscat LLC	Oman	100%	100%	
•	LCC Networks Poland Sp.z.o.o	Poland	100%	100%	
•	Light Bridge Communications Corporation LLC	Qatar	95%	95%	
•	LCC Wireless Communications Espana, SA	Spain	100%	100%	
•	LCC Telekomunikasyon Servis Limited	Turkey	100%	100%	
•	LCC Deployment Services UK, Ltd.	UK	100%	100%	
•	LCC United Kingdom, Ltd.	UK	100%	100%	
•	Tech Mahindra S.A.	Argentina	100%	100%	
•	Tech Mahindra Bolivia S.R.L.	Bolivia	100%	100%	
•	Leadcom Integrated Solutions Tchad SARL	Chad	100%	100%	
•	Tech Mahindra Colombia S.A.S.	Colombia	100%	100%	
•	Leadcom DRC SPRL	Congo	100%	100%	
•	Tech Mahindra Ecuador S. A.	Ecuador	100%	100%	
•	Leadcom Integrated Solutions (SPV) SAS	France	100%	100%	

		Country of	Extent of		
Name o	of Company	Incorporation	As at		
			March 31, 2019	March 31, 2018	
•	Leadcom Gabon S.A.	Gabon	100%	100%	
•	STA Gabon	Gabon	100%	100%	
•	Leadcom Ghana Limited	Ghana	100%	100%	
•	Tech Mahindra Guatemala S.A.	Guatemala	100%	100%	
•	Leadcom Integrated Solutions (L.I.S.) Ltd	Israel	100%	100%	
•	Societe de Telecommunications Africaine (STA) Abidjan	Ivory Coast	100%	100%	
•	Leadcom Integrated Solutions Kenya Limited	Kenya	100%	100%	
•	Leadcom Integrated Solutions Myanmar Co., Ltd.	Myanmar	100%	100%	
•	LeadCom Integrated Solutions International B.V.	Netherlands	100%	100%	
•	Tech Mahindra Panama S.A.	Panama	100%	100%	
•	Tech Mahindra de Peru S.A.C.	Peru	100%	100%	
•	Leadcom Integrated Solutions Rwanda Ltd	Rwanda	100%	100%	
•	STA Dakar	Senegal	100%	100%	
•	Leadcom Integrated Solutions Tanzania Ltd	Tanzania	100%	100%	
•	Leadcom Uganda Limited	Uganda	100%	100%	
•	Coniber S.A.	Uruguay	100%	100%	
•	Tech Mahindra Costa Rica Sociedad Anonima	Costa Rica	100%	100%	
•	LCC do Brasil Ltda.	Brazil	100%	100%	
•	LCC Diseno y Servicios de RED Peru S.R.L (Dissolved on November.16, 2018)	Peru	-	100%	
	ech Mahindra Healthcare Systems Holdings LLC and its oblowing subsidiaries(Incorporated on April 6, 2017)	Delaware	88.81%	84.74%	
•	Tech Mahindra Healthcare LLC (Incorporated on April 6, 2017)	Delaware	88.81%	84.74%	
•	The CJS Solutions Group, LLC(Acquired on May 4, 2017) and its 100% subsidiaries	Florida	88.81%	84.74%	
•	HCI Group UK Limited	υκ	88.81%	84.74%	
•	Healthcare Clinical Informatics Limited	UK	88.81%	84.74%	
•	High Resolution Consulting Limited (application for liquidation filed on December 21, 2018)	UK	88.81%	84.74%	
•	High Resolution Resourcing Limited (application for liquidation filed on December 21, 2018)	UK	88.81%	84.74%	
•	HCI Group DMCC	Dubai	88.81%	84.74%	
•	CJS Solutions Group Canada ULC	Canada	88.81%	84.74%	
•	HCI Group Australia Pty Ltd	Australia	88.81%	84.74%	
Sofgen	Holdings Limited and its following subsidiaries:	Cyprus	100%	100%	
•	Sofgen Americas Inc. (Merged with Tech Mahindra (Americas) Inc. w.e.f. June 11, 2018)		-	100%	
•	Sofgen Services Limited (Dissolved w.e.f. October 25, 2018)	Cyprus	-	100%	
•	Sofgen Limited (Dissolved w.e.f. May 16, 2018)	Cyprus	-	100%	
•	Sofgen (UK) Limited (Merged with Tech Mahindra India Limited. w.e.f. April 1, 2018)	UK	-	100%	
•	Sofgen Ireland Limited (Liquidated w.e.f. July 31, 2018)	Ireland	-	100%	
•	Sofgen India Private Limited (Merged with Tech Mahindra India Limited. w.e.f. August 17, 2018)	India	-	100%	
•	Sofgen SA	Switzerland	100%	100%	
-	-				

		Extent of	Holding	
Name of Company	Country of Incorporation	As at		
	incorporation	March 31, 2019	March 31, 2018	
Sofgen Consulting AG	Switzerland	100%	100%	
Sofgen Africa Limited	Kenya	100%	100%	
<ul> <li>Sofgen West Africa Limited (Liquidated w.e.f. August 17, 2018)</li> </ul>	Ghana	-	100%	
• Sofgen SDN. BHD.	Malaysia	100%	100%	
Sofgen Services Pte. Ltd.	Singapore	100%	100%	
Tech Mahindra DRC SARLU	Congo DRC	100%	100%	
NTH Dimension Ltd (100% subsidiary w.e.f. November 13, 2018)	UK	100%	86.50%	
Tech Mahindra Chile SpA (Incorporated on December 17, 2018)	Chile	100%	-	
Tech Mahindra Arabia Limited	Saudi Arabia	51%	51%	
Tech Mahindra Netherlands B.V.	Netherlands	100%	100%	
Tech Mahindra Growth Factories Limited	India	100%	100%	
Tech Mahindra France SAS (liquidated on May 22, 2018)	France	-	100%	
Tech Mahindra Sweden AB	Sweden	100%	100%	
Tech Mahindra LLC (Incorporated on June 14, 2018)	USA	100%	-	
Tech Mahindra Vietnam Company Limited	Vietnam	100%	100%	
Tech Mahindra Fintech Holdings Limited and its following subsidiaries:	UK	100%	100%	
<ul> <li>Target Topco Limited and its following subsidiaries:</li> </ul>	UK	100%	100%	
<ul> <li>Target TG Investment Limited and its following subsidiaries:</li> </ul>	UK	100%	100%	
<ul> <li>Target Group Limited and its following subsidiaries:</li> </ul>	UK	100%	100%	
Elderbridge Limited	UK	100%	100%	
Target Servicing limited	UK	100%	100%	
Target Financial System Limited	UK	100%	100%	
Harlosh Limited and its following subsidiary	UK	100%	100%	
Harlosh NZ Limited	NZ	100%	100%	
The Bio Agency Limited	UK	100%	100%	
PF Holdings B.V. and its following subsidiaries	Netherlands	60%	60%	
<ul> <li>Pininfarina S.p.A. and its following subsidiaries:</li> </ul>	Italy	45.71%	45.71%	
<ul> <li>Pininfarina Extra S.r.l.(merged with Pininfarina S.p.A. effective January 1,2019)</li> </ul>	Italy	-	45.71%	
Pininfarina of America Corp.	USA	45.71%	45.71%	
<ul> <li>Pininfarina Deutschland Holding Gmbh and its subsidiary</li> </ul>	Germany	45.71%	45.71%	
Pininfarina Deutschland Gmbh	Germany	45.71%	45.71%	
<ul> <li>Pininfarina Shanghai Co. Ltd. (Formerly known as Pininfarina Automotive Engineering (Shanghai) Co., Limited) Name changed w.e.f. June 15, 2018.)</li> </ul>	China	45.71%	45.71%	
Pininfarina Engineering S.r.I.	Italy	45.71%	-	

### ii. Associates:

Name of Company	Country of	Extent of H	Extent of Holding As at		
	Incorporation		March 31, 2018		
Avion Networks, Inc.	USA	30%	30%		
SARL Djazatech	Algeria	49%	49%		
EURL LCC UK Algerie	Algeria	49%	49%		
IQS Information Solutions WLL (till November 26, 2018)	Qatar	-	20%		
Goodmind S.r.l.	Italy	20%	20%		
Signature S.r.l.	Italy	24%	24%		
Altiostar Networks, Inc.	USA	22.50%	22.50%		

#### 35. Following entities have not been considered for consolidation:

The Group while considering the nature and insignificant variability of its return has concluded that it does not 'control' these foundations/trusts.

- Tech Mahindra Foundation (Section 8 company)
- Mahindra Educational Institutions (Section 8 Company)
- Mahindra Satyam Foundation Trust (Trust)
- TML Odd Lot Trust (Trust)

#### 36. Business Combinations:

#### A. Details of acquisitions during the year ended March 31, 2019

i. During the year ended March 31, 2019, the Company has completed 3 business combinations (which both individually and in aggregate are not material) for a total consideration of ₹ 834 million. These transactions include (a) an engineering services company with presence in Czech Republic and Romania, (b) a Company primarily engaged in providing network services for mobile communication carriers in Japan, and (c) acquisition of certain tangible and intangible assets, assembled workforce and a multi-year service agreement, which qualify as a business combination.

The pro-forma effects of these acquisitions on the Group's results are not material. The following table presents the allocation of purchase price -

Particulars	Allocation of purchase price ₹ Million
Fair value of net assets as on date of acquisition	181
Customer Relationship	567
Goodwill #	86
Total Purchase Consideration	834

# Goodwill comprises of acquired workforce and expected synergies arising from the acquisition

Note: The pro-forma effects of these acquisitions on the Group's results are not material

ii. The Company has entered into an agreement to acquire 100% stake in Dynacommerce Holdings B.V. vide Share Purchase Agreement dated January 31, 2019 with purchase consideration of EUR 0.48 Million (₹ 37 Million).

Particulars	CJS Solutions Group, LLC (refer note i below)		Emagine h (refer note	
	USD Million	₹ Million	AUD Million	₹ Million
Property, plant and equipment	0.58	38	0.13	7
Intangible Assets	0.08	5	-	-
Deferred Tax Assets	-	-	0.43	22
Non-current assets	2.49	160	0.03	2
Current Assets	33.40	2,143	2.84	143
Non-Current liabilities	(2.48)	(159)	(0.34)	(17)
Deferred Tax Liabilities			(1.43)	(73)
Current Liabilities	(28.64)	(1,836)	(1.80)	(91)
Fair value of net assets as on date of acquisition	5.43	351	(0.15)	(7)
Intellectual Property Right	-	-	3.48	176
Customer Relationship	32.60	2,092	0.70	35
Goodwill #	66.13	4,242	5.50	279
Purchase Consideration	104.16*	6,685	9.53	483

## B. Details of acquisitions during the previous year ended March 31, 2018.

\* Excludes consideration allocated to deferred employee compensation of USD 7.5 Million (₹ 489 Million) recognized in statement of profit and loss account on proportionate basis over the service period.

# Goodwill comprises of acquired workforce and expected synergies arising from the acquisition.

Note: The pro-forma effects of these acquisitions on the Group's results are not material.

i. The Company on May 4, 2017, through its wholly owned subsidiary Tech Mahindra (Americas) Inc. acquired 84.7% stake in CJS Solutions Group, LLC (CJS) for an initial consideration of USD 89.5 Million (₹ 5,742 Million). Further the subsidiary of the Company has acquired call and a written put options on the 15.3% Non-Controlling Interest to be exercised over three-year period ending December 31, 2020, based on variable pricing formula determined in the share purchase agreement with an overall cap of USD 130.5 Million. During the year as per the agreement with minority stakeholders, Company has acquired additional 4.07% stake in CJS Solutions Group, LLC (CJS) for USD 7.4 Million (₹ 510 Million)

Estimated fair value of financial liability towards consideration payable for acquisition of balance stake of 11.23% from minority shareholders as at March 31, 2019 amounts to USD 17.9 Million (₹ 1,238 Million).

ii. On August 31, 2017, Comviva Technologies B.V. through its 100% subsidiary Comviva Technologies (Australia) Pty. Ltd, has acquired 100% stake of Emagine International Holdings Pty. Ltd. and its subsidiary Emagine International Pty. Ltd., as per share purchase agreement entered dated August 31, 2017, for a consideration of AUD 9.52 Million (₹ 468 Million).

#### 37 Disclosure as required under Ind AS 112:

- i. Non- controlling interest reported in the consolidated financial statements, based on the shareholding as stated in note 35 (i) comprises of entities which are not individually material to the Group. Therefore, disclosures as per Ind AS 112 are not given in the consolidated financial statements.
- ii. The associates forming part of the Group are not material to the Group and hence disclosure under Ind AS 112 is not given.

## 38 Commitments and Contingencies

## 38.1 Capital Commitments

The estimated amount of contracts remaining to be executed on capital account (net of capital advances) and not provided for as at March 31, 2019 is ₹ 1,351 Million (March 31, 2018: ₹ 1,193 Million).

### 38.2 Purchase commitments in respect of investments

During the year ended March 31, 2016, the Company had entered into a subscription agreement for a Limited Partnership interest with a USA based fund namely Northgate FinTech Innovations Partners, L.P (Northgate) for an investment upto USD 40 Million (₹ 2,766 Million) as a limited partner in Northgate. On September 26, 2016, the Partnership made a capital call of USD 1.04 Million. There is an ongoing arbitration between Northgate and the Company pertaining to the Company's capital commitment. Management believes that this matter will be resolved in the Company's favour during the arbitration proceedings.

### **38.3 Contingent Liabilities**

- i. Bank Guarantees outstanding as at March 31, 2019: ₹ 4,270 Million (March 31, 2018: ₹ 5,455 Million).
- ii. During the year ended March 31, 2019, the Company has given letters of support of USD 79 Million: ₹ 5,463 Million (March 31, 2018: USD 75 Million, ₹ 4,855 Million) to banks for loans availed by step down subsidiaries of the Company.

# 38.4 Contingent Liabilities in respect of Income Taxes/ Service Tax/Value Added Tax/Customs and International tax

# 38.4.1 Contingent Liabilities in respect of Income Taxes/ Service Tax/Value Added Tax/Customs and International tax to the extend not provided for

		₹ in Million	
	As at		
Contingent Liabilities to the extend not provided for	March 31, 2019	March 31, 2018	
- Matters relating to Income Tax	30,798	31,947	
- Matters relating to Service Tax	18,323	18,227	
- Matters relating to VAT/CST/Entry Tax/Custom Duty/Stamp Duty	286	287	
- Matters relating to International Tax	1,535	1,075	
- Other Matter	-	61	

Details of major cases in respect of Income Taxes/ Service Tax/Value Added Tax/Customs and International tax matters

₹ in Million

Nature of	Pertaining	Period	Matters Included	As	at
dues	to			March 31, 2019	March 31, 2018
Income-tax	TechM	2002-2003 to 2017-2018	Adjustments on account of various expenses disallowed by taxation authority and interest u/s 234 a,b,c	3,802	3,889
Income-tax	Erstwhile MSat	2002-2003 to 2007-2008	Adjustment to exemption under section 10A, various adjustments to total income and correct quantification of income. (refer footnote (i) below)	4,024	4,024
Income-tax	Erstwhile MSat	2001-2002	Transfer Pricing adjustment and various adjustments to the total income (refer footnote (ii) below)	7,948	7,948
Income-tax	Erstwhile MSat	2006-2007	Transfer Pricing adjustment and various adjustments to the total income (refer footnote (ii) below)	9,637	9,637
Income-tax	TMBSL	2007-2008 to 2012-2013	<ul> <li>Income tax order on account of</li> <li>1. Transfer Pricing Adjustment</li> <li>2. Disallowance of deduction under section 10 A</li> </ul>	1,504	2,080

Nature of	······································		As	at	
dues	to			March 31, 2019	March 31, 2018
Income-tax	SVES	2003-2004 to 2010-2011	Deductibility of expenditure, transfer pricing matters and exemptions u/s 10A	145	115
Service Tax	TechM	May 2008 to July 2013	Onsite services rendered by overseas branches considered as import of service	12,753	12,753
Service Tax	TechM	July 2012 to September 2014	1. Onsite services provided by overseas subsidiaries/branches are not considered as export of service	3,196	3,196
			2. Disallowance of Cenvat credit for service tax paid under reverse charge mechanism related to overseas branches		
Service Tax	CTL	2004 to 2008	1) Taxability of service provided by CTL as business support Service and Supply and development of Content service	407	407
			2) Non-payment of service tax on reverse charge on Import of Services		
			3) Nonpayment of service tax on maintenance service of software		
			<ol> <li>Availment of Cenvat Credit on invoices addressed to non-registered premises</li> </ol>		
Andra Pradesh VAT	Erstwhile MSat	2002-2003 to 2010-2011	Software development services considered as sale of goods	231	231
International Tax - Tanzania.	TechM	2013 & 2014	Dispute on account of withholding taxes/ VAT/ Corporate tax	86	774
International Tax - New Jersey	Tech M	July 2005 to September 2009		948	-

## Abbreviations:

TechM Erstwhile MSat Tech Mahindra Limited

Satyam Computer Services Limited

# 38.4.2 Footnotes to the Schedule

# i. Petition before Hon'ble High Court of Judicature at Hyderabad: Financial years 2002-03 to 2007-08

Erstwhile Satyam had filed various petitions before Central Board of Direct Taxes (CBDT) requesting for stay of demands aggregating to ₹ 6,170 Million for the financial years 2002-03 to 2007-08 till the correct quantification of income and taxes payable is done for the respective years. In March 2011, the CBDT rejected the petition and erstwhile Satyam filed a Special Leave Petition before the Hon'ble Supreme Court which directed erstwhile Satyam to file a comprehensive petition/ representation before CBDT and to submit a Bank Guarantee (BG) for ₹ 6,170 Million which was complied by erstwhile Satyam. The BG has been extended upto October 14, 2019.

The Assessing Officer served an Order dated January 30, 2012, for provisional attachment of properties under Section 281B of the Income-tax Act, 1961 attaching certain immovable assets of erstwhile Satyam. Erstwhile Satyam filed a writ petition in the Hon'ble High Court of Judicature at Hyderabad that has granted a stay on the provisional attachment order.

### ii. Appointment of Special Auditor and re-assessment proceedings

- In August, 2011, the Additional Commissioner of Income-tax issued the Draft of Proposed Assessment Orders accompanied with the Draft Notices of demand resulting in a contingent liability of ₹ 7,948 Million and ₹ 9,637 Million for the financial years 2001-2002 and 2006-2007, respectively, proposing adjustments to the total income, including adjustments on account of Transfer Pricing. Erstwhile Satyam has filed its objections to the Draft of Proposed Assessment Orders for the aforesaid years on September 16, 2011 with the DRP, Hyderabad, which is pending disposal.
- Consequent to the letter of erstwhile Chairman of the erstwhile Satyam, the Assessing Officer had commissioned special audits for the financial years 2001-2002, 2002-2003, 2006-2007, 2007-2008 and 2008-2009 on various dates. Erstwhile Satyam had filed petitions before Hon'ble High Court of Judicature of Hyderabad challenging the special audits, which are pending disposal.

#### 38.5 Other Claims on the Company not acknowledged as debts

- i. Claims against erstwhile Satyam not acknowledged as debts: ₹ 1,411 Million (March 31, 2018 ₹ 1,389 Million).
- ii. Claims made on the Company not acknowledged as debts: ₹ 263 Million (March 31, 2018 ₹ 113 Million).
- iii. The Company has received an order passed under section 7A of Employees Provident Fund & Miscellaneous Provisions Act, 1952 for the period March 2013 to April 2014 from Employees Provident Fund Organization (EPFO) claiming provident fund contribution amounting to ₹ 2,448 million for employees deputed to non-SSA (Countries with which India do not have Social Security Agreement) countries. The Company has assessed that it has legitimate grounds for appeal, and has contested the order by filing an appeal which is pending before Central Government Industrial Tribunal. The Company has also submitted a bank guarantee of ₹ 500 million towards this order.

The Company has also received a notice based on inquiry under section 7A for the period May 2014 to March 2016 indicating a claim of ₹ 5,668 Million on (a) employees deputed to non – SSA countries and (b) certain allowances paid to employees. Further based on recent Supreme Court Judgement, the Company has reassessed the components to be included in basic salary for the purpose of contribution towards Provident Fund and based on legal advice believes that there would be no additional liability on the Company.

- iv. Others ₹ 407 Million (March 31, 2018 ₹ 407 Million).
- v. Claim against the Company for transfer of land in SEZ at Nagpur considered by Maharashtra Airport Development Company Limited (MADC) as 'non-formal transfer' as per its Transfer Policy and claiming the transfer fee of ₹ 152 Million.

#### 38.6 Delay in Conveyance of Immovable Properties

Pursuant to the Scheme of Amalgamation and Arrangement ('the Scheme') sanctioned by the Hon'ble High Courts of Andhra Pradesh and Bombay, Venturbay Consultants Private Limited (Venturbay), CanvasM Technologies Limited (CanvasM) and Mahindra Logisoft Business Solutions Limited (Logisoft), the wholly owned subsidiaries of the Company, and Satyam Computer Services Limited (Satyam) (through Venturbay) and C&S System Technologies Private Limited (C&S) a wholly owned subsidiary of erstwhile Satyam, merged with the Company with effect from April 1, 2011 ('the appointed date'). Pursuant to the Scheme, the title deeds for the immovable properties pertaining to the amalgamating companies are pending conveyance in the name of the Company. The Company has initiated the name change formalities.

₹ In Million

## 39. Provision for claims

The details of provision for claims are as follows:

		₹ in Million
Deutinulaur	As	at
Particulars	March 31, 2019	March 31, 2018
Opening balance	115	319
Provision made during the year	102	398
Reversals during the year	(25)	(26)
Utilisation during the year	(25)	(576)
Closing balance	167	115

## 40. Provision for contingencies

The Group carries a general provision for contingencies towards various claims made/anticipated against the Group based on the Management's assessment. The movement in the said provisions is summarized below:

Deutieuleur	As at	
Particulars	March 31, 2019	March 31, 2018
Opening Balance	882	929
Provision made during the year	215	17
Reversals during the year	-	(19)
Utilisation during the year	-	(45)
Closing balance	1,097	882

## 41 A. Certain matters relating to erstwhile Satyam Computer Services Limited (erstwhile Satyam):

In the letter dated January 7, 2009 Mr. B. Ramalinga Raju, the then Chairman of erstwhile Satyam, stated that the Balance Sheet of erstwhile Satyam as at September 30, 2008 carried inflated cash and bank balances, non-existent accrued interest, an understated liability and an overstated debtors position. Consequently, various regulators/investigating agencies such as the Serious Fraud Investigation Office ('SFIO')/Registrar of Companies ('ROC'), Directorate of Enforcement ('ED'), Central Bureau of Investigation ('CBI') had initiated investigations on various matters and conducted inspections and issued notices calling for information including from certain subsidiaries which have been responded to.

In 2009, SFIO initiated two proceedings against erstwhile Satyam for violations of Companies Act, 1956, which were compounded.

Further, ED issued show-cause notices for certain non-compliances of provisions of the Foreign Exchange Management Act, 1999 ('FEMA') and the Foreign Exchange Management (Realisation, Repatriation and Surrender of Foreign Exchange) Regulations, 2000 by the erstwhile Satyam. These pertained to

- a) alleged non-repatriation of American Depository Receipts ('ADR') proceeds aggregating to USD 39.2 Million; and
- b) non-realisation and repatriation of export proceeds to the extent of foreign exchange equivalent to ₹ 506 Million for invoices raised during the period from July 1997 to December 31, 2002.

These have been responded to by the erstwhile Satyam/the Company, the Company has not received any further communication in this regard and with the passage of time, the Company does not expect any further proceedings in this regard.

As per the assessment of the Management, based on the forensic investigation and the information available, all identified/required adjustments/disclosures arising from the identified financial irregularities, were made in the financial statements of erstwhile Satyam as at March 31, 2009.

Considerable time has elapsed after the initiation of investigation by various regulators/agencies and no new information has come to the Management's notice which requires adjustments to the financial statements. Further, as per above, the investigations have been completed and no new claims have been received which need any further evaluation/adjustment/disclosure in the books of account.

### B. Proceedings in relation to 'Alleged Advances':

Erstwhile Satyam received letters from 37 companies seeking confirmation by way of acknowledgement of receipt of certain alleged amounts by the erstwhile Satyam (referred to as 'alleged advances'). These letters were followed by legal notices from these companies dated August 4 and August 5, 2009, claiming repayment of the alleged advances aggregating ₹ 12,304 Million stated to be given as temporary advances but without any evidence in support of the nature of these transactions. This was also borne out in the internal forensic investigation. The legal notices also claimed damages/compensation @18% per annum from the date of the advances till the date of repayment. The erstwhile Satyam has not acknowledged any liability to any of the 37 companies and has replied to the legal notices stating that the claims are legally untenable.

The 37 companies have filed petitions/suits for recovery against the erstwhile Satyam before the City Civil Court, Secunderabad (Court), of which one petition has been converted into suit and balance 36 petitions are at various stages of pauperism/suit admission.

The Hon'ble High Court in its Order approving the merger of the erstwhile Satyam with the Company, further held that in the absence of Board resolutions and documents evidencing acceptance of unsecured loans, i.e. alleged advances, by the former Management of the erstwhile Satyam, the new Management of the erstwhile Satyam is justified in not crediting the amounts received in their names and not disclosing them as creditors and in disclosing such amounts as 'Amounts pending investigation suspense account (net)' in the financial statements. The Hon'ble High Court held, inter-alia, that the contention of the 37 companies that Satyam is retaining the money, i.e. the alleged advances, of the 'creditors' and not paying them does not appear to be valid and further held that any right of the objecting creditors can be considered only if the genuineness of the debt is proved beyond doubt which is not so in this case.

The said 37 companies have filed appeals before the Division Bench of the Hon'ble High Court of Andhra Pradesh, against the Orders of the Hon'ble High Court of Andhra Pradesh and the Hon'ble High Court of Bombay sanctioning the scheme of merger of Satyam Computer Services Limited (Satyam) with the Company w.e.f. April 1, 2011, which are yet to be heard. One of the aforesaid companies has also appealed against the Order rejecting the Petition for winding-up of the erstwhile Satyam. These matters have been combined for hearing.

The Directorate of Enforcement (ED) while investigating the matter under the Prevention of Money Laundering Act, 2002 (PMLA) had directed the erstwhile Satyam not to return the alleged advances until further instructions. In furtherance to the investigation, certain fixed deposits of the Company with certain banks, then aggregating to ₹ 8,220 Million were alleged by ED to be 'proceeds of crime' and were provisionally attached vide Order dated October 18, 2012 by the ED (the Order). The Hon'ble High Court of Judicature at Hyderabad quashed the said Provisional attachment Order and directed Banks to release the Fixed deposits to the Company vide its Order dated December 31, 2018. Accordingly, these deposits have been released by the Banks.

Criminal prosecution was initiated by the ED against SCSL, since merged with Tech Mahindra Limited (Company) under Section 3 of The Prevention of Money-Laundering Act, 2002 for alleged money laundering along with 212 accused persons. Upon an application challenging the prosecution against the Company, the Hon'ble High Court of Andhra Pradesh quashed the proceedings by its Order dated December 22, 2014. The appeal preferred by the ED challenging the order of quashing the prosecution before the Division Bench of the Hon'ble High Court was dismissed by an order dated March 30, 2017 and confirmed the order of quashing. A Special Leave Petition was filed by ED before the Hon'ble Supreme Court of India. By an order dated December 8, 2017, the Hon'ble Supreme Court dismissed the SLP filed by the ED and affirmed the order of the Single Judge quashing the prosecution against the Company.

In view of the aforesaid developments and based on an independent external legal opinion, the Management believes that the claim by the 37 companies for repayment of the alleged advances,

including interest thereon is not legally tenable. Consequently, pending the final outcome of the proceedings, as a matter of prudence, the Company has accounted and disclosed the amount of ₹ 12,304 Million as 'Suspense Account (net)'.

#### 42 Claims by certain Shareholders of erstwhile Satyam

In terms of the Settlement of claims made by Aberdeen Asset Management PLC., UK and Aberdeen Claims Administration Inc., USA, (together referred to as 'Aberdeen') the erstwhile Satyam had deposited a total amount of USD 80.16 Million towards the Settlement Amount and interest in an Escrow Account during the financial year ended March 31, 2013.

In the meanwhile, Commissioner of Income Tax Mumbai has filed two write petitions before the Hon'ble High Court of Bombay, seeking to set aside the orders of Authority for Advance Ruling dated February 15, 2016, which ruled that no withholding tax is applicable for remittance of Settlement Amount. The above writ petitions have been disposed off by the Prothonotary authority of non-removal of office objections.

Considering the disposal of writs filed by the Commissioner of Income Tax Mumbai and no subsequent action being taken by the Income tax department to restore such writs / file fresh writ petitions before the Hon'ble High Court of Bombay. The Company is in discussions with Aberdeen trusts to obtain letters of indemnity from the claimants, indemnifying the Company in regard to future actions by Indian Income tax department. Post receipt of such letters, the Company seeks to remit the Settlement amounts to Aberdeen trusts.

## 43 Details of the investment property and its fair value

The Group has obtained the fair valuation of its investment property as at March 31, 2019 from a Government registered independent valuer who holds recognised and relevant professional qualification and has experience in the location and category of the investment property being valued.

		₹ in Million
Description	As at	
	March 31, 2019*	March 31, 2018*
Land	1,211	1,116
Building	1,144	1,179
Plant & Machinery	535	603
Furniture & Fixtures	92	106
Office Equipment	2	3
Total	2,985	3007

#### The fair values of investment properties are given below:

\*Includes effect of foreign currency rate fluctuation.

#### 44 Dispute with Venture Global Engineering LLC

Pursuant to a Joint Venture Agreement in 1999, the erstwhile Satyam and Venture Global Engineering LLC ('VGE') incorporated Satyam Venture Engineering Services Private Limited ('SVES') in India with an objective to provide engineering services to the automotive industry.

On March 20, 2003, numerous corporate affiliates of VGE filed for bankruptcy and consequently the erstwhile Satyam, exercised its option under the Shareholders Agreement (the 'SHA'), to purchase VGE's shares in SVES. The erstwhile Satyam's action, disputed by VGE, was upheld in arbitration by the London Court of International Arbitration vide its award in April 2006 (the 'Award').

The Courts in Michigan, USA, confirmed and directed enforcement of the Award. They also rejected VGE's challenge of the Award. In 2008, the District Court of Michigan further held VGE in contempt for its failure to honour the Award and inter-alia directed VGE to dismiss the nominees of VGE on its Board and replace them with individuals nominated by the erstwhile Satyam. This Order was also confirmed by the Sixth Circuit Court of Appeals in 2009. Consequently, erstwhile Satyam's nominees were appointed on the Board of SVES and SVES confirmed their appointment at its Board meeting held on June 26, 2008. The erstwhile Satyam was legally advised that SVES became its subsidiary with effect from that date.

In the meantime, while proceedings were pending in the USA, VGE filed a suit in April 2006, before the District Court of Secunderabad in India for setting aside the Award. The City Civil Court, vide its judgment in January 2012, has set aside the Award, against which the erstwhile Satyam preferred an appeal (Company Appeal) before the Hon'ble High Court.

VGE also filed a suit before the City Civil Court, Secunderabad inter alia seeking a direction to the Company to pay sales commission that it was entitled to under the Shareholders Agreement. In the said suit, two ex-parte Orders were issued directing the Company and Satyam to maintain status quo with regard to transfer of 50% shares of VGE and with regard to taking major decisions which are prejudicial to the interests of VGE. The said suit filed by VGE is still pending before the Civil Court. The Company has challenged the ex-parte Orders of the City Civil Court Secunderabad, before the Hon'ble High Court (SVES Appeal).

The Hon'ble High Court of Andhra Pradesh consolidated all the Company appeals and by a common Order dated August 23, 2013 set aside the Order of the City Civil Court, Hyderabad setting aside the award and also the ex-parte Orders of the City Civil Court, Secunderabad. The Hon'ble High Court as an interim measure ordered status quo with regard to transfer of shares. VGE has filed special leave petition against the said Order before Supreme Court of India, which is currently pending. The Supreme Court by an interim Order dated October 21, 2013 extended the Hon'ble High Court Order of status-quo on the transfer of shares. The Company has also filed a Special Leave Petition ('SLP') before the Supreme Court of India challenging the judgment of the Hon'ble High Court only on the limited issue as to whether the Civil Court has jurisdiction to entertain VGE's challenge to the Award. The said Petitions are pending before the Supreme Court. The Hon'ble Bench of Supreme Court, in view of the difference of opinion by an order dated November 1, 2017 has directed the registry to place the SLP's before the Chief Justice of India for appropriate further course of action.

In a related development, in December 2010, VGE and the sole shareholder of VGE (the Trust, and together with VGE, the Plaintiffs), filed a complaint against the erstwhile Satyam in the United States District Court for the Eastern District of Michigan (District Court) inter alia asserting claims under the Racketeer Influenced and Corrupt Organization Act, 1962 (RICO), fraudulent concealment and seeking monetary and exemplary damages (the Complaint). The District Court vide its order in March 2012 has dismissed the Plaintiffs Complaint. The District Court also rejected VGE's petition to amend the complaint. In June 2013, VGE's appeal against the order of the District Court has been allowed by the US Court of Appeals for the Sixth Circuit. The matter is currently before the District Court and the Company has filed a petition before District Court. On March 31, 2015, the US District Court stayed the matter pending hearing and decision by the Indian Supreme Court in the Special Leave Petitions filed by VGE and the Company.

## 45 Satyam Venture Engineering Services Private Limited (SVES)

## 45.1 Accounting for sales commission

During the financial year 2011-2012, the Board of SVES reassessed the need to accrue sales commission considering that no services were rendered by Venture Global LLC during the period from FY 2005-2006 to FY 2011-2012. Accordingly, the Board of SVES decided to write back sales commission amounting to ₹ 359 Million pertaining to the years from FY 2005-2006 to FY 2010-2011 and to not accrue for sales commission for FY 2011-2012 amounting to ₹ 170 Million. However, pending the final disposal of legal proceedings in relation to disputes between Tech Mahindra Ltd and Venture Global LLC, the Board decided to account for a contingency provision for the sales commission amounting to ₹ 529 Million covering the period from FY 2005-2006 to FY 2011-2012. Considering the Order of the Honorable High Court of Andhra Pradesh dated August 23, 2013 directing all parties to maintain status quo, the Board based on a legal opinion decided not to reverse the contingency provision made in FY 2011-2012. Further, since the matter is subjudice, sales commission for subsequent periods has been disclosed as a contingent liability amounting to ₹ 1,784 Million as on March 31, 2019 (March 31, 2018: ₹ 1,446 Million).

#### 45.2 Adoption of financial statements

At the Annual General Meetings of the SVES held on October 29, 2012, September 10, 2013, September 22, 2014, September 07, 2015, July 29, 2016, July 19, 2017 and July 23, 2018 one of the shareholders abstained from voting on the resolution for adoption of audited financial statements as at and for the year ended March 31, 2012, March 31, 2013, March 31, 2014, March 31, 2015, March 31, 2016, March 31, 2017 and March 31, 2018 respectively. In terms of Article 66 of the Articles of Association of SVES, the

adoption of audited financial statements requires unanimous consent of both the shareholders of SVES. Therefore, the said financials have not been approved by the shareholders.

The financial statements as at and for the year ended March 31, 2019 have been drawn up incorporating the opening balances based on above said financial statements which have not been adopted by the Shareholders. Adjustments required, if any, will be made in accounts as and when determined.

#### 46 Foreign currency receivables:

In respect of overdue foreign currency receivables for the period's upto March 31, 2009 pertaining to erstwhile Satyam, the Company is taking steps under the provisions of FEMA, for recovery and/or permissions for write-offs as appropriate. The Management has fully provided for these receivables.

#### 47 Goodwill

Following is the summary of changes in carrying amount of goodwill:

Particulars	Year ended	
	March 31, 2019	March 31, 2018
Balance at the beginning of the year	27,727	26,279
On addition/ acquisition during the year (refer note 36.A)	86	4,715
Effect of foreign currency exchange differences (net) and other adjustments	350	(3,267)
Balance at the end of the year	28,163	27,727

Allocation of goodwill by segments as of March 31, 2019 and March 31, 2018 is as follows:

Amount	in ₹	Million
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₹ in Million

Particulars	As at	
	March 31, 2019	March 31, 2018
IT	24,418	23,982
BPO	3,745	3,745
Total	28,163	27,727

#### Allocation of goodwill to cash-generating units:

Goodwill has been allocated for impairment testing purposes to the underlying cash generating unit ('CGU') identified based on business units/geographies. The goodwill impairment test is performed at the level of the CGU or groups of cash-generating units which are benefiting from the synergies of the acquisition and which represents the lowest level at which goodwill is monitored for internal management purposes. The recoverable amount of CGUs is determined based on higher of value-in-use and fair value less cost to sell. Value-in-use is the present value of future cash flows over a period of 3-5 years expected to be derived from the CGU.

Market related information and estimates are used to determine the recoverable amount. Key assumptions on which management has based its determination of recoverable amount include estimated long term growth rates, weighted average cost of capital and estimated operating margins. Cash flow projections take into account past experience and represent management's best estimate about future developments. The key assumptions used for the calculations are as follows:

Assumption	As at	
	March 2019	31 March 2018
Terminal growth rate	2-3%	2-3%
Pre-tax discount rate	18-25%	18-25%

The management believe that any reasonably possible change in the key assumptions on which recoverable amount is based would not cause the carrying amount to exceed the recoverable amount of the respective cash generating unit.

# 48 Details of employee benefits as required by IND AS-19 - Employee Benefits are as under:

# a) Defined Contribution Plans

Amount recognized as an expense in the Statement of Profit and Loss for the year ended March 31, 2019 in respect of defined contribution plan is ₹ 2,990 Million (year ended March 31, 2018: ₹ 2,980 Million).

# b) Defined Benefit Plan

The movement of present value of defined obligation is as follows:

		₹ in Million
Particulars	As at	
	March 31, 2019	March 31, 2018
Defined benefit obligation at the beginning of the year	3488	3,391
Less – Transfer on account of sale of subsidiary	-	(31)
Current Service cost	643	719
Past Service Cost	-	66
Interest cost	229	209
Actuarial (gain)/loss – experience	3	(113)
Actuarial (gain)/loss – financial assumptions	45	(46)
Benefits paid	(482)	(707)
Projected benefit obligation at the end of the year	3,926	3,488

The composition of Funded Balance as at March 31, 2019 and March 31, 2018 is as follows:

₹ in Million

Change in Fair Value of Plan Assets *	As	As at	
	March 31, 2019	March 31, 2018	
Fair value of plan assets at the beginning of the year	163	152	
Interest income on Plan Assets	7	12	
Actuarial (gain)/loss on plan assets	5	(1)	
Fair value of plan assets at the end of the year	175	163	

\*The plan assets are primarily invested in insured managed fund and approved securities.

#### ₹ in Million

Particulars	As at	
	March 31, 2019	March 31, 2018
Defined benefit obligation	3,926	3,488
Fair Value of Plan Assets	(175)	(163)
Net defined benefit obligation disclosed as:	3,752	3,325
- Current provisions	409	348
- Non current provisions	3,342	2,977

# Expense recognized in the Statement of Profit and Loss

		₹ in Million	
Particulars	As	As at	
	March 31, 2019	March 31, 2018	
Service cost	643	719	
Past Service Cost	-	66	
Interest cost	229	209	
Interest Income on Plan Assets	(12)	(14)	
Expense recognized in the Statement of Profit and Loss	860	980	

		₹ in Million	
Actuarial (Gain)/Loss recognized in OCI	As	As at	
	March 31, 2019	March 31, 2018	
Actuarial (Gain)/Loss arising during the year	47	(162)	
Actuarial (loss)/gain on plan assets	(5)	(0)	
Net gain/(loss) recognised in Other Comprehensive Income	42	(162)	
Principal Actuarial Assumptions (Non Funded)	March 31, 2019	March 31, 2018	
Discount Rate	5.00% to	5.00% to	
	8.00%	8.00%	
Expected rate of increase in compensation	2.00% to	2.00% to	
	12.00%	12.00%	
Mortality rate	Indian assured	Indian assured	
	lives Mortality	lives Mortality	
	(2006-08)	(2006-08)	
	Modified Ult.	Modified Ult.	
Withdrawal Rate	10.00% to	10.00% to	
	50.00%	50.00%	

Principal Actuarial Assumptions (Funded)	March 31, 2019	March 31, 2018
Discount Rate	7.10%	7.00%
Expected rate of increase in compensation	7.00%	7.00%
Withdrawal Rate	16.00%	17.00%

The rate used to discount defined benefit obligations (both funded and unfunded) is determined by reference to market yields at the end of the reporting period on government bonds. However, for subsidiaries domicile outside India, discount rate on defined benefit obligation plan are with reference to market yield at the end of reporting period on high quality corporate bonds.

The estimate of future salary increase takes into account inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

# Disclosure related to indication of effect of the defined benefit plan on the entity's future cash flows

		₹ in Million
Payout in the next	March 31, 2019	March 31, 2018
1 year	604	524
1-2 years	569	542
2-3 years	629	568
3-4 years	671	637
4-5 years	744	684
5 and beyond	3,446	3,207

Sensitivity analysis: A quantitative sensitivity analysis for significant assumption as at March 31, 2019 and March 31 2018 is as shown below:

Effect on DBO on account of 0.5 % change in the assumed rates:						
Year	Discount Rate Salary Escalation Rate Withdr		Withdra	wal Rate		
	0.5%	0.5%	0.5%	0.5%	5%	5%
	Increase	Decrease	Increase	Decrease	Increase	Decrease
March 31, 2019	(105)	111	109	(104)	(27)	8
March 31, 2018	(94)	100	101	(96)	(21)	(19)

The sensitivity results above determine their individual impact on Defined Benefit Obligation. In reality, the Plan is subject to multiple external experience items which may move the defined Benefit Obligation in similar or opposite directions, while the Plan's sensitivity to such changes can vary over time.

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# 49 Auditors Remuneration (exclusive of service tax/GST):

₹ in Million

Particulars	As at	
	March 31, 2019	*March 31, 2018
Audit fees (including quarterly audits)	46	39
For other services (certifications, etc)	16	16
For taxation matters	7	10
For reimbursement of expenses	2	1
Total	71	66

\*Includes an amount ₹ 13 Million paid to the erstwhile auditors

#### 50 Leases

i. Group has taken premises and vehicles on operating lease. The expense on such lease rentals recognized in the Statement of Profit and Loss for the year ended March 31, 2019 is ₹ 4,079 Million including ₹ 294 Million car lease expenses classified as employee benefit expenses (year ended March 31, 2018: ₹ 3,789 Million including ₹ 227 Million car lease expenses classified as employee benefit expenses). The future lease payments of non-cancellable operating leases are as follows:

Particulars	Not later than 1 year	Later than 1 year not later than 5 years	
Minimum Lease rentals payable (March 31, 2018: ₹ 1,451 Million, ₹ 2,837 Million and ₹ 672 Million respectively)		4,347	1,134

ii. Group has taken computers, software, plant & equipment and vehicles on finance lease. The future lease rent payable on such finance leases is as follows:

₹ir	Mil	lion
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Particulars	As	As at	
	March 31, 2019	March 31, 2018	
Minimum lease payments			
- Less than one year	326	1,415	
- One to five years	264	1,748	
Total	580	3,163	
Present value of minimum lease payments			
- Less than one year	299	1,331	
- One to five years	242	1,707	
Total	541	3,038	

iii. Group has given premises, plant and equipment on operating lease. The rental income recognized in the Statement of Profit and Loss for the year ended March 31, 2019 is ₹ 292 Million (year ended March 31, 2018: ₹ 269 Million). The future lease rental receivable non-cancellable operating leases are as follows:

₹	in	Million

Particulars	Not later	Later than 1 year not	Later than 5
	than 1 year	later than 5 years	years
Minimum Lease rentals receivable (March 31, 2018: ₹ 346 Million, ₹ 818 Million and ₹ 2,296 Million respectively)		594	2,041

iv. Group has given computer equipment on finance lease. The future lease rentals receivable are as follows:

		₹ in Million	
Particulars	As	As at	
	March 31, 2019	March 31, 2018	
Minimum lease receivables			
- Less than one year	367	291	
- One to five years	203	292	
Total	570	583	
Present value of minimum lease receivables			
- Less than one year	346	257	
- One to five years	180	259	
Total	526	516	

# 51 Disclosures for Revenue from Contracts with Customers

## i. Disaggregation of revenue

Revenue disaggregation by industry verticals is as follows:

		₹ in million
Industry vertical	As at	
	March 31, 2019	March 31, 2018
Telecomunication	143,248	133,335
Manufacturing	70,278	59,001
Media and Entertainment	25,166	19,828
Banking and Finance	46,398	42,041
Retail, Transport and Logistics	22,357	21,007
Others	39,974	32,515
Total	347,421	307,729

Revenue disaggregation by reportable segments and by geography has been included in segment information (refer note 57).

## ii. Remaining performance obligations

The remaining performance obligations disclosure provides the aggregate amount of the transaction price yet to be recognised as of the end of the reporting period and an explanation as to when the Group expects to recognise these amounts in revenue. Applying the practical expedient as given in Ind AS 115, the Group has not disclosed the remaining performance obligation for contracts where the entity has a right to consideration from a customer in an amount that corresponds directly with the value to the customer of the entity's performance completed to date, typically those contracts where invoicing is on time and material basis. Remaining performance obligation estimates are subject to change and are affected by several factors, including terminations, changes in scope of contracts, periodic revalidations, adjustments for revenue that has not materialized and adjustments for currency.

The aggregate value of performance obligations that are completely or partially unsatisfied as of March 31, 2019, other than those meeting the exclusion criteria mentioned above, is ₹ 197,324 Million. Out of this, the Group expects to recognise revenue of around 60% within the next one year and the remaining thereafter. This includes contracts that can be terminated for convenience without a substantive penalty since, based on current assessments the occurrence of the same is expected to be remote.

### iii. Contract assets and liabilities

Changes in the contract assets balances during the year ended March 31, 2019 are as follows:

	₹ in Million
Particulars	March 31, 2019
Contract assets:	
Balances as of April 1, 2018	4,507
Add: Revenue recognised during the year	29,165
Less: Invoiced during the year	(27,369)
Balances as of March 31, 2019 (refer note 18)	6,303

Contract assets as on March 31, 2018 are included as a part of unbilled revenue.

Changes in the unearned revenue balances during the year ended March 31,2019 are as follows:

	₹ in Million
Particulars	March 31, 2019
Unearned Revenue:	
Balances as of April 1, 2018	2,752
Less: Revenue recognised that was included in the unearned revenue at the	(2,132)
beginning of the year	
Add: Invoiced during year (excluding revenue recognized during the year)	1,873
Balances as of March 31, 2019 (refer note 24 and 27)	2,493

#### iv. Contract Price

Reconciliation of revenue recognised in the statement of profit and loss with the contracted price: The company has recognized revenue of ₹ 347,421 Million which is mainly adjusted by volume discounts of ₹ 7,142 Million for the year ended March 31, 2019

#### 52 Financial Instruments and Risk Review

#### **Financial Risk Management Framework**

The Group's Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The Group's risk management policies are established to identify and analyze the risks faced by the Group, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions.

#### **Financial Instruments by category**

The carrying value and fair value of financial instruments by categories as of March 31, 2019 is as follows:

					(	In Willion
Particulars	Fair	Fair value	Derivative	Amortised	Total	Total fair
	value	through	instruments	cost	carrying	value*
	through	OCI	in hedging		value	
	P&L		relationship			
Assets:						
Cash and cash equivalents	-	-	-	20,427	20,427	20,427
Other balances with banks	-	-	-	3,160	3,160	3,160
Trade receivables	-	-	-	69,649	69,649	69,649
Investments (Other than associates)	61,917	21	-	11,120	73,058	73,058
Loans	-	-	-	43	43	43
Other financial assets	-	-	4,835	29,014	33,849	33,849
Total	61,917	21	4,835	133,413	200,186	200,186
Liabilities:						
Trade and other payables	-	-	-	24,893	24,893	24,893
Borrowings	-	-	-	19,955	19,955	19,955
Other financial liabilities	2,354	-	632	28,841	31,827	31,827
Total	2,354	-	632	73,689	76,675	76,675

₹ in Million

The carrying value and fair value of financial instruments by categories as of March 31, 2018 is as follows:

					۲	in Million
Particulars	Fair	Fair value	Derivative	Amortised	Total	Total fair
	value	through	instruments	cost	carrying	value*
	through	OCI	in hedging		value	
	P&L		relationship			
Assets:						
Cash and cash equivalents	-	-	-	19,661	19,661	19,661
Other balances with banks	-	-	-	10,782	10,782	10,782
Trade receivables	-	-	-	65,117	65,117	65,117
Investments (Other than associates)	41,773	122	-	5,503	47,398	47,398
Loans	-	-	-	52	52	52
Other financial assets	-	-	3,868	28,121	31,989	31,989
Total	41,773	122	3,868	129,236	174,999	174,999
Liabilities:						
Trade and other payables	-	-	-	20,368	20,368	20,368
Borrowings	-	-	-	23,965	23,965	23,965
Other financial liabilities	3,189	-	2,017	13,881	19,087	19,087
Total	3,189	-	2,017	58,214	63,420	63,420

\*The fair value of cash and cash equivalents, other balances with bank, trade receivables, unbilled receivables, loans, trade payables, borrowing and certain other financial assets and liabilities approximate their carrying amount largely due to the short term nature of these instruments.

# Fair Value Hierarchy

The following table summarises financial assets and liabilities measured at fair value on a recurring basis and financial assets that are not measured at fair value on a recurring basis (but fair value disclosure are required):

The different levels have been defined as follows:

Level-1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level-2 – Inputs other than quoted prices included within level-1 that are observable for asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level- 3 – Inputs for the assets or liabilities that are not based on observable market data (unobservable inputs). Fair values are determined in whole or in part using a valuation model based on assumptions that are neither supported by prices from observable current market transactions in the same instrument nor are they based on available market data.

₹	in	Million

Particulars	As at March 31, 2019				
	Level 1	Level 2	Level 3	Total	
Financial assets:					
Mutual fund investments	39,064	-	-	39,064	
Equity Shares	41	-	-	41	
Treasury Bonds and bills	49	-	-	49	
Non-convertible debentures	22,783	-	-	22,783	
Derivative financial assets	-	4,835	-	4,835	
Total	61,937	4,835	-	66,772	
Financial Liabilities:					
Other financial Liabilities	-	-	2,354	2,354	
Derivative financial Liabilities	-	632	-	632	
Total		632	2,354	2,986	

₹	in	Mil	lion
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Particulars	As at March 31, 2018			
	Level 1	Level 2	Level 3	Total
Financial assets:				
Mutual fund investments	26,804	-	-	26,804
Equity Shares	142	-	-	142
Treasury Bonds and bills	32	-	-	32
Non-convertible debentures	14,917	-	-	14,917
Derivative financial assets	-	3,868	-	3,868
Total	41,895	3,868	-	45,763
Financial Liabilities:				
Other financial Liabilities	-	-	3,189	3,189
Derivative financial Liabilities	-	2,017	-	2,017
Total	-	2,017	3,189	5,206

#### Credit Risk

Credit risk is the risk of financial loss arising from counterparty failure to repay or service debt according to the contractual terms or obligations. Credit risk encompasses of both, the direct risk of default and the risk of deterioration of creditworthiness as well as concentration of risk. Credit risk is controlled by analysing credit limits and creditworthiness of customers on a continuous basis to whom the credit has been granted after obtaining necessary approvals for credit.

Financial instruments that are subject to concentration of credit risk principally consist of trade receivables, investments, loans, cash and cash equivalents, other balances with banks and other financial assets. None of the financial instruments of the Company result in material concentration of credit risk.

Credit risk on cash and cash equivalents is limited as the Company generally invest in deposits with banks and financial institutions with high credit ratings assigned by international and domestic credit rating agencies. Investments primarily include investment in liquid mutual fund units, quoted bonds issued by government and quasi government organizations and non-convertible debentures issued by institutions with high credit ratings.

#### Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk was ₹ 200,186 and ₹ 176,009 Million as of March 31, 2019 and March 31, 2018 respectively, being the total of the carrying amount of trade receivables, investments, cash and cash equivalents, other balance with banks, loans and other financial assets.

In addition, the Company is exposed to credit risk in relation to financial guarantees given to banks provided by the Company. The Company's maximum exposure in this respect is the maximum amount the Company would have to pay if the guarantee is called on. (refer note 38.3.1 above).

#### **Trade receivables**

Ind AS requires expected credit losses to be measured through a loss allowance. The Company assesses at each Balance Sheet date whether a financial asset or a group of financial assets is impaired. The Company recognises lifetime expected losses for all contract assets and / or all trade receivables that do not constitute a financing transaction. For all other financial assets, expected credit losses are measured at an amount equal to the 12 months expected credit losses or at an amount equal to the life time expected credit losses has increased significantly since initial recognition.

The Company has used a practical expedient by computing the expected credit loss allowance for trade receivables based on a provision matrix. The provision matrix takes into account historical credit loss experience and adjusted for forward-looking information. The Company's exposure to customers is diversified and no single customer contributes to more than 10% of outstanding accounts receivable and unbilled revenue as of March 31, 2019 and March 31, 2018. The concentration of credit risk is limited due to the fact that the customer base is large.

The expected credit loss allowance is based on the ageing of receivables and the rates in the provision matrix. Movement in the expected credit loss allowance is as follows:

		₹ In Million
Particulars	As	at
	March 31, 2019	March 31, 2018
Balance at the beginning of the year	7,554	7,008
Movement in the expected credit loss allowance on trade receivables		
and other financial assets:		
Provided during the year	4,688	2,917
Reversed/utilised during the year	(2,939)	(2,498)
Translation Adjustment	137	127
Balance at the end of the year	9,440	7,554

#### Market Risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Such changes in the values of financial instruments may result from changes in the foreign currency exchange rates, interest rates, credit, liquidity and other market changes. The Company's exposure to market risk is primarily on account of foreign currency exchange currency risk.

#### a) Foreign Currency exchange rate risk

The fluctuation in foreign currency exchange rates may have potential impact on the statement of profit or loss and other comprehensive income and equity, where any transaction references more than one currency or where assets / liabilities are denominated in a currency other than the functional currency of the respective entities. Considering the countries and economic environment in which the Company operates, its operations are subject to risks arising from fluctuations in exchange rates in those countries. The risks primarily relate to fluctuations in US Dollar, Euro, Great Britain Pound, Australian Dollar and Canadian Dollar against the respective functional currency of the Company. The Company, as per its risk management policy, uses derivative instruments primarily to hedge foreign exchange currency risk.

The Company evaluates the impact of foreign exchange rate fluctuations by assessing its exposure to exchange rate risks. It hedges a part of these risks by using derivative financial instruments in line with its risk management policies.

The foreign exchange rate sensitivity is calculated by aggregation of the net foreign exchange rate exposure and a simultaneous parallel foreign exchange rates shift of all the currencies by 1% against the respective functional currency of the Company.

Further the exposure as indicated below is mitigated by some of the derivative contracts entered into by the Company as disclosed in note below.

The carrying amounts of the Company's foreign currency denominated monetary assets and monetary liabilities at the end of the year are as follows:

			₹ in Million
Particulars	Currency	March 31, 2019	March 31, 2018
	USD	42,914	45,885
	EUR	7,896	8,515
	GBP	5,122	7,756
Financial Assets	AUD	5,066	4,309
	CAD	2,411	2,394
	Others	35,496	14,933
Total		98,905	83,792
	USD	20,607	20,901
	EUR	3,077	2,505
	GBP	1,075	1,442
Financial Liabilities	AUD	600	1,072
	CAD	517	676
	Others	20,618	4,922
Total		46,494	31,518

A reasonably possible strengthening by 1% of USD, GBP, EUR, AUD and CAD against the Indian Rupee as at March 31, 2019 and 31 March 2018 will affect the statement of profit and loss by the amounts shown below:

₹	in	Million

Currency	March 31, 2019	March 31, 2018
USD	223	250
EUR	48	60
GBP	40	63
AUD	45	32
CAD	19	17

#### b) Foreign Exchange Contracts and Options

The Group is exposed primarily to fluctuations in foreign currency exchange rates, credit risk and liquidity risk which may impact the fair value of its financial instruments. The Group assesses the unpredictability of the financial environment and seeks to mitigate potential effects on the financial performance of the Group.

The Group enters into foreign Exchange Forward Contracts and Currency Option Contracts to offset the foreign currency risk arising from the amounts denominated in currencies other than the Indian Rupee. The counter party to the Group's foreign currency Forward Contracts and Currency Option Contracts is generally a bank. These contracts are entered into to hedge the foreign currency risks of certain forecasted transactions. These contracts are for a period between 1 day and 3 years.

The following are the principal amounts of outstanding foreign currency exchange forward contracts entered into by the Group which have been designated as Cash Flow Hedges:

Type of cover	Amount outstanding in Foreign currency (in FC Million)	Fair Value Gain / (Loss) (₹ in Million)
	GBP to USD 230 (March 31, 2018: 192)	<b>483</b> (March 31, 2018: (1,158))
	<b>EUR to USD 266</b> (March 31, 2018: 170)	<b>971</b> (March 31, 2018: (826))
	AUD to USD 35 (March 31, 2018: 34)	<b>48</b> (March 31, 2018: 14)
Forwards	USD to CAD 35 (March 31, 2018: 41)	<b>24</b> (March 31, 2018: 15)
Forwards	<b>USD to INR 1507</b> (March 31, 2018: 1,121)	<b>2,389</b> (March 31, 2018: 4,004)
	AUD to INR 22 (March 31, 2018: 3)	<b>57</b> (March 31, 2018: 2)
	EUR to INR 5 (March 31, 2018: 5)	<b>17</b> (March 31, 2018: (8))
	GBP to INR 10 (March 31, 2018: 8)	<b>18</b> (March 31, 2018:(7))
	GBP to USD 3 (March 31, 2018: 36)	<b>4</b> (March 31, 2018: (202))
Options	<b>EUR to USD 22</b> (March 31, 2018: 69)	<b>180</b> (March 31, 2018: (145))
	USD to INR 101 (March 31, 2018: 96)	( <b>76</b> ) (March 31, 2018: 7)

The movement in hedging reserve for derivatives designated as Cash Flow Hedges is as follows:

			₹ in Million
Davt	Particulars		at
Fart		March 31, 2019	March 31, 2018
(a)	Balance at the beginning of the year	974	7,428
(b)	Changes in the fair value of effective portion of derivatives – Gain/(Loss)	2,881	(697)
(c)	Net (Gain)/Loss reclassified to statement of profit and loss on occurrence of hedged forecasted transactions	(374)	(5,757)
(d)	Gain/(Loss) on cash flow hedging derivatives, net (b+c)	2,507	(6,454)
(e)	Balance as at the end of the year (a+d)	3,481	974
(f)	Tax Impact on effective portion of outstanding derivatives	(952)	(177)
(g)	Balance as at the end of the year, net of deferred tax (e+f)	2,529	797

## c) Details of Interest Rate Swap Contracts

Details of Interest Rate Swap Contracts outstanding at the end of year:

₹ in Million

Particulars	Average ContractedNotional PrincipalFair Value aFixed Interest RateValue(liabilitie)		-			
Farticulars	March 31,	March 31,	March 31,	March 31,	March 31,	March 31,
	2019	2018	2019	2018	2019	2018
	%	%	₹	₹	₹	₹
Cash Flow Hedges						
Outstanding receive floating pay fixed contracts						
Less than 1 year	1.224%	1.224%	6,362	4,562	51	47
	to	to				
	2.373%	3.281%				
1 to 2 years	1.224%	1.224%	4,979	3,910	20	53
	to	to				
	2.373%	1.804%				
2 to 5 years	-	1.224%	-	2,607	-	29
5 years +	-	-	-	-	-	-

## **Interest Rate Sensitivity Analysis**

If interest rates had been 0.25 basis points higher/lower and all other variables were held constant, the Group's profit for the year ended March 31, 2019 would decrease/increase by ₹ 14 Million (March 31, 2018: decrease/increase by ₹ 9 Million). This is mainly attributable to the Group's exposure to interest rates on its variable rate borrowings.

## **Liquidity Risk**

Liquidity risk refers to the risk that the Group cannot meet its financial obligations. The objective of liquidity risk management is to maintain sufficient liquidity and ensure that funds are available for use as per requirements. The Group manages liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities, by continuously monitoring forecast and actual cash flows, and by matching the maturity profiles of financial assets and liabilities.

The table below provides details regarding the contractual maturities of significant financial liabilities as of March 31, 2019:

# ₹ in Million

	-		-	
Particulars	Less than 1	1-3 years	More than 3	Total
	year		years	
Non Derivative Financial Liabilities				
Finance lease obligation	299	214	28	541
Other borrowings	17,570	1,844	-	19,414
Trade Payables	24,893	-	-	24,893
Other financial liabilities	28,287	2,908	-	31,195
Total	71,049	4,966	28	76,043
Derivative Financial Liabilities	531	101	-	632
Total	71,580	5,067	28	76,675

The table below provides details regarding the contractual maturities of significant financial liabilities as of March 31, 2018:

				₹ in Million
Particulars	Less than 1	1-3 years	More than 3	Total
	year		years	
Non Derivative Financial Liabilities				
Finance lease obligation	1,331	1,562	145	3,038
Other borrowings	14,924	6,004	-	20,928
Trade Payables	20,368	-	-	20,368
Other financial liabilities	11,994	5,075	-	17,069
Total	48,617	12,641	145	61,403
Derivative Financial Liabilities	1,363	654	-	2,017
Total	49,980	13,295	145	63,420

### 53 Current Tax and Deferred Tax

The income tax expense for the year ended can be reconciled to the accounting profit as follows:

		₹ in Million
Particulars	Year	ended
	March 31, 2019	March 31, 2018
Profit before income taxes	55,432	48,788
Enacted tax rates in India	34.944%	34.608%
Income tax expense calculated at enacted tax rate	19,370	16,885
Effect of income that is exempt from tax	(6,774)	(5,390)
Impact of tax exemption which may not be fully utilized	1,851	-
Effect of expenses disallowed for tax purpose	1,169	1,806
Effect of tax on income at different rates	680	642
Effect of income taxes related to prior years	(3,032)	(2,573)
Others	(720)	(444)
Income tax expense recognised in profit or loss	12,544	10,926

The tax rate used for the above reconciliation is the rate as applicable for the respective period payable by corporate entities in India on taxable profits under the Indian income tax laws.

# Deferred Tax:

The breakup of Deferred Tax Assets presented in the Balance Sheet is as follows:

		₹ in Million	
Particulars	As at		
	March 31, 2019	March 31, 2018	
Employee Benefits	1,953	1,841	
Property, Plant and Equipment	1,450	1,105	
Provisions	1,592	1,315	
Changes in fair value of derivatives designated as hedges	(1,110)	(372)	
Other Items*	2,206	1,877	
Total	6,091	5,766	

\*Other items also includes deferred tax on brought forward losses.

The breakup of Deferred Tax Liability presented in the Balance Sheet is as follows:

₹ in Million

Particulars	As at		
	March 31, 2019	March 31, 2018	
Other Items	(11)	(58)	
Total	(11)	(58)	

The tax effect of significant temporary differences that has resulted in deferred tax assets for the year ended March 31, 2019 are given below:

				``	
Particulars	For year ended March 31, 2019				
	Opening	<b>Recognised in</b>	Recognised	Others*	Closing
	balance	Profit and loss	in OCI		balance
Employee Benefits	1,841	105	7	-	1,953
Property, Plant and Equipment	1,105	345	-	-	1,450
Provisions	1,315	277	-	-	1,592
Changes in fair value of derivatives designated as hedges	(372)	37	(775)	-	(1,110)
Other Items	1,877	431	-	(102)	2,206
Net Deferred Tax Assets	5,766	1,195	(768)	(102)	6,091

The tax effect of significant timing differences that has resulted in deferred tax liabilities for the year ended March 31, 2019 are given below:

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1

Particulars	For year ended March 31, 2019				
	Opening	<b>Recognised in</b>	Recognised	Others*	Closing
	balance	<b>Profit and loss</b>	in OCI		balance
Other Items	(58)	47	-	-	(11)
Net Deferred Tax Liabilities	(58)	47	-	-	(11)

₹ in Million

The tax effect of significant timing differences that has resulted in deferred tax assets for the year ended March 31, 2018 are given below:

				₹	in Million
Particulars		For year end	led March 31,	2018	
	Opening balance	Recognised in Profit and loss	Recognised in OCI	Other*	Closing balance
Employee Benefits	1,591	320	(70)	-	1,841
Property, Plant and Equipment	1,589	(484)	-	-	1,105
Provisions	1,365	(50)	-	-	1,315
Changes in fair value of derivatives designated as hedges	(3,298)	576	2,350	-	(372)
Other Items	1,425	480	-	(29)	1,877
Net Deferred Tax Assets	2,674	842	2,280	(29)	5,766

The tax effect of significant timing differences that has resulted in deferred tax liabilities for the year ended March 31, 2018 are given below:

-			
₹	ın	mıl	lion

Particulars	For year ended March 31, 2018				
		Recognised in Profit and loss		Others*	Closing balance
Other Items	(95)	-	-	37	(58)
Net Deferred Tax Liabilities	(95)	-	-	37	(58)

\*includes exchange (gain)/ loss

Deferred income tax liabilities have not been recognized on temporary differences amounting to ₹ 23,525 Million and ₹ 22,615 Million as of March 31, 2019 and March 31, 2018 respectively, associated with investments in subsidiaries and branches as it is probable that the temporary differences will not reverse in the foreseeable future.

#### 54 Related party relationships and transactions

## a) List of Related Parties and Relationships

Name of Related Party	Relation
Mahindra & Mahindra Limited	Promoter/Enterprise having significant influence
Avion Networks, Inc.	Associate
SARL Djazatech	Associate
EURL LCC UK Algerie	Associate
IQS Information Solutions WLL (till November 26,2018)	Associate
Goodmind S.r.l	Associate
Signature S.r.l.	Associate
Altiostar Networks, Inc.	Associate
Tech Mahindra Foundation	Section 8 company (refer note 35)
Mahindra Satyam Foundation	Trust (refer note 35)
Mahindra Educational Institutions	Section 8 company (refer note 35)
TML Odd Lot Trust	Trust to hold the fractional shares (refer note 35)
Tech Mahindra Limited Superannuation Scheme	Post-employment benefit Plan
Tech Mahindra Limited Employees Gratuity Scheme	Post-employment benefit Plan
Tech Mahindra Limited Employees Gratuity Scheme	Post-employment benefit Plan (Formerly known as Axes Technologies Employees Gratuity Trust)

Name of Related Party	Relation
Anand G. Mahindra - Non-Executive Director	
Vineet Nayyar * - Non-Executive Director	
C.P. Gurnani – Managing Director and Chief Executive Officer	
Milind Kulkarni \$ - Chief Financial Officer	
Manoj Bhat # – Chief Financial Officer	
Anil Khatri - Company Secretary	
Ulhas N. Yargop - Non-Executive Director	Key Management Personnel
V. S. Parthasarathy - Non-Executive Director	
Anupam Puri - Independent Director	
M. Rajyalakshmi Rao - Independent Director	
Ravindra Kulkarni - Independent Director	
T. N. Manoharan - Independent Director	
M. Damodaran - Independent Director	

\$upto May 31, 2018 #w.e.f. June 1, 2018 \*upto July 31, 2018

Total Related Party Transactions and significant related party transactions (by entity) for the year ended March 31, 2019 and March 31, 2018.

			₹ in Million		
Nature of Transactions	Name of the party	For the ye	For the year ended		
		March 31, 2019	March 31, 2018		
Revenue		2,731	2,503		
	Mahindra & Mahindra Limited	1,945	1,957		
	Avion Networks, Inc.	774	538		
Sub-contracting cost		7	10		
	Mahindra & Mahindra Limited	0	9		
	Signature S.r.l.	7	-		
Reimbursement of Expenses		9	(62)		
(Net)-Paid/ (Receipt)	Mahindra & Mahindra Limited	10	(62)		
Rent Expense		1	1		
	Mahindra & Mahindra Limited	1	1		
Rent Income		130	126		
	Mahindra Educational Institutions	130	126		
Information Technology Support		0	18		
Services	Mahindra & Mahindra Limited	0	18		
Purchase of property, plant &		17	-		
equipment	Mahindra & Mahindra Limited	17	-		
Loan Received Back		8	-		
	Goodmind S.R.L	8	-		
Interest Expenses		46	46		
	Mahindra & Mahindra Limited	46	46		
Dividend Paid		3,682	3,230		
	Mahindra & Mahindra Limited	3,587	2,306		
Corporate Social Responsibility		912	773		
Expenditure (donations)	Tech Mahindra Foundation	702	563		
	Mahindra Educational Institutions	210	210		

Nature of Transactions	Name of the party	For the year ended	
		March 31, 2019	March 31, 2018
Remuneration to KMPs (Including		474	293
Salary, stock compensation benefits	C. P. Gurnani	449	277
& post-employment benefits) @	Milind Kulkarni \$	3	12
	Manoj Bhat #	17	-
	Anil Khatri	5	4
Commission/Sitting fees/stock	Non-Executive/Independent	66	94
compensation benefits	Directors		

Note: Disclosure of entity wise transactions are given for material transactions within each category.

@ Employment benefits comprising gratuity and compensated absences are not disclosed, as these are determined for the Company as a whole

₹ in Million

\$upto May 31, 2018

#w.e.f. June 1, 2018

#### **Closing Related Party Balances as follows:**

Balance as on	Name of the party	As	at
		March 31, 2019	March 31, 2018
Trade Payables		48	62
	Mahindra & Mahindra Limited	47	61
Trade Receivables		1,148	957
	Mahindra & Mahindra Limited	576	430
	Avion Networks, Inc	572	527
Contractually Reimbursable		33	39
Expenses receivable	Mahindra & Mahindra Limited	33	39
Rent Receivable		86	106
	Mahindra Educational Institutions	86	106
Unbilled Revenue Receivable		38	254
	Mahindra & Mahindra Limited	38	254
Financial Guarantee Contracts		356	419
	Mahindra & Mahindra Limited	356	419
Loan Given		43	52
	Signature S.r.l.	43	44
Advances		181	195
	SARL Djazatech	114	118
	EURL LCC UK Algerie	67	69
Payable to Key management		69	100
personnel	C P Gurnani	13	11
	Milind Kulkarni \$	-	4
	Anil Khatri	0	1
	Manoj Bhat #	3	-
	Vineet Nayyar *	-	36
	Ulhas N. Yargop	8	7
	V.S. Parthasarathy	7	6
	Anupam Puri	9	8
	M. Rajyalakshmi Rao	6	6
	Ravindra Kulkarni	8	7
	T. N. Manoharan	8	7
	M. Damodaran	7	7

Note: Disclosure of entity wise balances are given for material transactions within each category. \$upto May 31, 2018

#w.e.f. June 1, 2018

\*upto July 31, 2018

# 55 Employee Stock Option Scheme

# i. ESOP 2000 & ESOP 2010:

The Company has instituted 'Employee Stock Option Plan 2000' (ESOP 2000) and 'Employee Stock Option Plan 2010' (ESOP 2010) for eligible employees and Directors of the Company and its subsidiaries. The vesting pattern of the schemes has been provided below. The options can be exercised over a period of 5 years from the date of the grant. Each option carries with it the right to purchase one equity share of the Company at the exercise price determined by the Company at the time of grant for ESOP 2000 and exercise price as determined by the Nomination and remuneration Committee for ESOP 2010.

# ii. ESOP 2006 & ESOP 2014:

The Company has instituted 'Employee Stock Option Plan 2006' (ESOP 2006) and 'Employee Stock Option Plan 2014' (ESOP 2014) for eligible employees and Directors of the Company and its subsidiaries. In terms of the said plan, the Nomination and Remuneration Committee has granted options to the employees of the Company and its subsidiaries. The maximum exercise period is 7 years from the date of grant for ESOP 2006 and options can be exercised over a period of 5 years from the date of each vesting for ESOP 2014.

The vesting period of the above mentioned 4 ESOP Schemes, namely ESOP 2000, ESOP 2006, ESOP 2010 and ESOP 2014 are as follows:

Vesting percentage of options						
Service period from date of grant	ESOP 2006	ESOP 2014				
12 months	33.33%	10 %	15 %			
24 months	33.33%	15 %	20 %			
36 months	33.33%	20 %	30 %			
48 months	-	25 %	35 %			
60 months	-	30 %	-			

# iii. TML ESOP – B 2013:

Erstwhile Satyam has established a scheme 'Associate Stock Option Plan – B' (ASOP - B) under which 28,925,610 options were available for grant/exercise at the time the Scheme of Amalgamation became effective. Post-merger, these options were adjusted in terms of the approved Scheme of Amalgamation. Each option entitles the holder one equity share of the Company. These options vest over a period of 1 to 4 years from the date of the grant. Upon vesting, employees have 5 years to exercise the options. Post-merger, the name of the ESOP scheme has been changed to 'TML ESOP B 2013'.

# iv. TML- RSU:

The erstwhile Satyam has established a scheme 'Associate Stock Option Plan - Restricted Stock Units (ASOP – RSUs)' to be administered by the Administrator of the ASOP – RSUs, a committee appointed by the Board of Directors of the erstwhile Satyam in May 2000. Under the scheme, 1,529,412 equity shares (equivalent number of equity shares post-merger) are reserved to be issued to eligible associates at a price to be determined by the Administrator which shall not be less than the face value of the share. These RSUs vest over a period of 1 to 4 years from the date of the grant. The maximum time available to exercise the options upon vesting is five years from the date of each vesting. Post-merger, the name of the ESOP scheme has been changed to TML RSU.

# v. ESOP – A:

Erstwhile Satyam had established an ESOP scheme viz., 'Associate Stock Option Plan – A' (ASOP - A) formulated prior to the SEBI Guidelines on ESOP and ESPS issued in 1999. This plan was administered through a Trust viz., Satyam Associates Trust (Satyam Trust). At the time the Scheme of Amalgamation and Arrangement became effective, the Satyam Trust was holding 2,055,320 shares of erstwhile Satyam, which post amalgamation were converted into 241,802 shares of the Company at the approved share exchange ratio and this scheme has been transitioned and renamed as ESOP-A. Satyam Trust grants warrants to the employees of the Company with an exercise price and terms of vesting advised by the Nomination and Remuneration Committee of the Company. Each warrant shall entitle the warrant holder to one equity share. The exercise period is 180 days from the date of each vesting.

### vi. Employee Stock Option Scheme – ESOS:

Erstwhile MESL has established Employee Stock Option Scheme (ESOS) - ESOS for which 1,400,000 equity shares were earmarked. ESOS Scheme is administered through a Trust viz., MES Employees Stock Option Trust. The options under this Scheme vest over a period of 1 to 3 years from the date of the grant. Upon vesting, employees have 7 years to exercise the options. As on the effective date of amalgamation, 18,084 options were outstanding under ESOS, which were converted into equivalent 30,144 options of the Company giving effect to approved share exchange ratio, split and bonus.

#### vii. Details of options granted during the year ended March 31, 2019:

ESOP Scheme	Method of Settlement	Number of options granted during the year ended March 31, 2019	Grant date	Weighted average fair value
ESOP 2014	Equity settled Plans	968,000	May 25, 2018	671.01
ESOP 2014	Equity settled Plans	15,000	May 25, 2018	287.24
ESOP 2014	Equity settled Plans	210,000	July 30, 2018	608.20
ESOP 2014	Equity settled Plans	479,000	October 30, 2018	600.06
ESOP 2014	Equity settled Plans	10,000	October 30, 2018	245.32
ESOP 2014	Equity settled Plans	753,000	February 4, 2019	692.89
ESOP 2014	Equity settled Plans	8,000	February 4, 2019	286.19

### viii. Details of activity of the ESOP schemes

Movement for the year ended March 31, 2019 and year ended March 31, 2018:

ESOP Scheme	Particulars	Year ended	Outstanding at the beginning of the year	Granted during the year	Forfeited during the year	Lapsed during the year		Outstanding at the end of the year	
ESOP 2000	Number of options	March 31, 2019	-	-	-	-	-	-	-
ESOP 2000	WAEP*	March 31, 2019	-	-	-	-	-	-	-
ESOP 2000	Number of options	March 31, 2018	470,000	-	-	-	470,000	-	-
ESOP 2000	WAEP*	March 31, 2018	12.24	-	-	-	12.24	-	-
ESOP 2006	Number of options	March 31, 2019	623,900	-	8,400	104,000	360,850	150,650	150,650
ESOP 2006	WAEP*	March 31, 2019	194.81	-	230.50	175.25	190.22	217.30	217.30
ESOP 2006	Number of options	March 31, 2018	1,205,275	-	49,500	78,000	453,875	623,900	504,700
ESOP 2006	WAEP*	March 31, 2018	187.83	-	185.92	158.50	183.49	194.81	185.74
ESOP 2010	Number of options	March 31, 2019	6,668	-	-	-	-	6,668	6,668
ESOP 2010	WAEP*	March 31, 2019	1.01	-	-	-	-	5.00	5.00
ESOP 2010	Number of options	March 31, 2018	23,336	-	-	-	16,668	6,668	6,668
ESOP 2010	WAEP*	March 31, 2018	5.00	-	-	-	5.00	5.00	5.00
TML ESOP B-2013	Number of options	March 31, 2019	3,422,464	-	17,570	48,517	2,128,314	1,228,063	1,228,063
TML ESOP B-2013	WAEP*	March 31, 2019	79.68	-	372.28	220.92	42.62	134.15	134.15
TML ESOP B-2013	Number of options	March 31, 2018	7,360,115	-	63,568	80,444	3,793,639	3,422,464	3,392,464
TML ESOP B-2013	WAEP*	March 31, 2018	58.51	-	423.91	221	29.85	79.68	76.09
TML RSU	Number of options	March 31, 2019	442,100	-	472	2,500	158,504	280,624	280,624
TML RSU	WAEP*	March 31, 2019	5.00	-	5.00	5.00	5.00	5.00	5.00

ESOP Scheme	Particulars	Year ended	Outstanding at the beginning of the year	during the year	Forfeited during the year	Lapsed during the year	during	at the end of	Exercisable at the end of the year
TML RSU	Number of options	March 31, 2018	910,686	-	10,000	78	458,508	442,100	411,100
TML RSU	WAEP*	March 31, 2018	5.00	-	5.00	5.00	5.00	5.00	5.00
ESOP A	Number of options	March 31, 2019	380,808	-	-	13,056	320,340	47,412	47,412
ESOP A	WAEP*	March 31, 2019	13.72	-	-	30.00	10.65	30.00	30.00
ESOP A	Number of options	March 31, 2018	304,698	248,000	14,112	17,990	139,788	380,808	132,808
ESOP A	WAEP*	March 31, 2018	30.00	5.00	30.00	30.00	30.00	13.72	30.00
ESOP 2014	Number of options	March 31, 2019	13,522,078	2,443,000	785,560	-	980,994	14,198,524	6,039,678
ESOP 2014	WAEP*	March 31, 2019	292.77	13.04	381.02	-	204.52	245.85	450.66
ESOP 2014	Number of options	March 31, 2018	10,655,452	4,890,500	1,578,836	-	445,038	13,522,078	3,880,902
ESOP 2014	WAEP*	March 31, 2018	394.33	77.62	367.33	-	95.83	292.77	504.95
ESOS	Number of options	March 31, 2019	5,252	-	-	-	-	5,252	5,252
ESOS	WAEP*	March 31, 2019	6.00	-	-	-	-	6.00	6.00
ESOS	Number of options	March 31, 2018	20,196	-	-	13,132	1,812	5,252	5,252
ESOS	WAEP*	March 31, 2018	15.07	-	-	11	69.60	6.00	6.00
Total	Number of options	March 31, 2019	18,403,270	2,443,000	812,002	168,073	3,949,002	15,917,193	7,758,347
Total	Number of options	March 31, 2018	20,949,758	5,138,500	1,716,016	189,644	5,779,328	18,403,270	8,333,894

\* Weighted average exercise price

## ix. Average Share price on date of exercise

The weighted average share price for the year over which stock options were exercised was ₹ 707.21 (year ended March 31, 2018: ₹ 428.75).

## x. Information in respect of options outstanding:

		As at Marc	h 31, 2019	As at Marc	h 31, 2018
	Range of	Number	Weighted	Number	Weighted
ESOP Scheme	Exercise	of Options	average	of Options	average
	price	Outstanding	remaining life	Outstanding	remaining life
			(in Years)*		(in Years)*
ESOP 2006	151-300	146,650	0.83	603,900	0.78
ESOP 2006	301-450	4,000	1.37	20,000	2.37
ESOP 2010	5-150	6,668	0	6,668	0
TML ESOP B-2013	5-150	713,828	2.63	2,547,008	3.05
TML ESOP B-2013	151-300	338,171	1.22	620,900	1.79
TML ESOP B-2013	301-450	136,064	2.55	206,556	3.34
TML ESOP B-2013	451-600	40,000	2.84	48,000	3.84
TML RSU	5-150	280,624	2.31	442,100	3.31
ESOP A	5-150	47,412	0	380,808	0.61
ESOP-2014	5-150	7,364,162	6.32	5,726,687	6.66
ESOP-2014	301-450	3,578,200	5.15	4,131,590	6.03
ESOP-2014	451-600	46,000	4.75	41,600	4.33
ESOP-2014	601-750	3,210,162	3.17	3,622,201	4.12
ESOS	5-150	5,252	0	5,252	0

\*Weighted average remaining life for options exercised pending allotment as at year end has been disclosed as '0'.

- xi. The employee stock compensation cost for the Employee Stock Option Plan 2010, Employee Stock Option Plan 2000, Employee Stock Option Plan- B 2013, ESOP-A, ESOP 2014 and TML-RSU schemes has been computed by reference to the fair value of share options granted and amortized over each vesting period. For the period ended March 31, 2019, the Company has accounted for employee stock compensation cost (equity settled) amounting to ₹ 1,263 Million (March 31, 2018: ₹ 887 Million). This amount is net of cost of options granted to employees of subsidiaries.
- **xii.** The fair value of each option is estimated on the date of grant using Black-Scholes-Merton model with the following assumptions:

Assumptions	For the year ended March 31, 2019	For the year ended March 31, 2018		
Particulars	ESOP 2014	ESOP 2014	ESOP A	
Weighted average share price	653	381-599	430	
Exercise Price	5-635	5-362	5	
Expected Volatility (%)	27-30	27-29	29	
Expected Life (in years)	2-6	2-6	3	
Expected Dividend (%)	1-2	1.2	1.2	
Risk Free Interest Rate (%)	7-8	6-7	6.2	

xiii. Pininfarina S.p.A. Stock Option Plan (SOP) 2016 - 2023:

Pininfarina S.p.A. has instituted 'Stock Option Plan 2016-2023' for employees of Pininfarina S.p.A. The options can be exercised over a period of 7 years from the date of grant (November 21, 2016) each option carries with it the right to purchase one equity share of Pininfarina S.p.A. at the exercise price determined by Pininfarina S.p.A.

The vesting period of the SOP Pininfarina S.p.A. 2016 – 2023 is as follows:

Vesting percentage of options				
Service period from date of grant	SOP 2016 and SOP 2023			
12 months	33.33%			
24 months	33.33%			
36 months	33.33%			

Pininfarina S.p.A has instituted 'Stock Option Plan 2016-2023' for which 2,225,925 equity shares were earmarked.

xiv. The fair value of SOP Pininfarnia S.p.A 2016 – 2023 option is estimated on the date of grant based on the following assumptions (on weighted average basis):

Particulars	For the year ended	
	*March 31, 2019	March 31, 2018
Weighted average share price	-	Euro 0.9959
Exercise price	-	Euro 1.1
Expected Volatility (%)	-	80
Expected life	-	3.3 Years
Expected dividend (%)	-	0
Risk free interest rate (%)	-	(0.41)

\*There are no grants in FY 2018-19

The Black and Scholes valuation model has been used for computing the weighted average fair value.

# 56 Earnings Per Share is calculated as follows:

₹ in Million except earnings per sha			
Particulars	For the year ended		
	March 31, 2019	March 31, 2018	
Net Profit attributable to shareholders after taxation	42,976	37,998	
Equity Shares outstanding as at the end of the year (in nos.) #	889,307,673	883,318,628	
Weighted average Equity Shares outstanding as at the end of the year (in nos.) #	886,568,498	883,261,979	
Add: Dilutive impact of employee stock options	8,473,480	7,365,157	
Add: Dilutive impact for Buy Back (refer note 19(vi))	5,542,563	-	
Number of Equity Shares used as denominator for calculating Diluted Earnings Per Share	900,584,541	890,627,136	
Nominal Value per Equity Share (in ₹)	5.00	5.00	
- Earnings Per Share (Basic) (in ₹)	48.47	43.02	
- Earnings Per Share (Diluted) (in ₹)	47.72	42.66	

# includes adjustment for vested options exercisable for little or no consideration

**57** Ind AS 108 establishes standards for the way that companies report information about their operating segments and related disclosures, as applicable about products and services, geographic areas, and major customers.

Based on the "management approach" as defined in Ind AS 108, the management evaluates the Group's performance and allocates resources based on an analysis of various performance indicators by business segments and geographic segments. Accordingly, information has been presented both along business segments and geographic segments.

The accounting principles used in the preparation of the financial statements are consistently applied to record revenue and expenditure in individual segments, and are as set out in the significant accounting policies. Revenue and identifiable operating expenses in relation to segments are categorized based on items that are individually identifiable to that segment. Certain expenses such as depreciation and finance cost, which form a significant component of total expenses, are not specifically allocable to specific segments as the underlying assets are used interchangeably. Management believes that it is not practical to provide segment disclosures relating to those expenses, and accordingly these expenses are separately disclosed as "unallocated" and adjusted against the operating income of the Group.

Operating segments are defined as components of an enterprise for which discrete financial information is available that is evaluated regularly by the chief operating decision maker, in deciding how to allocate resources and assessing performance. The Group's chief operating decision maker is the Managing Director and Chief Executive Officer.

The Group has identified business segments as reportable segments. Accordingly, Information Technology (IT) Business and Business Processing Outsourcing (BPO) has been disclosed as business segments. Geographical information on revenue and business segment revenue information is collated based on individual customers invoiced or in relation to which the revenue is otherwise recognized.

Segregation of assets (except trade and other receivables), liabilities, depreciation and other non-cash expenses into various business segments has not been done as the assets are used interchangeably between segments and TechM is of the view that it is not practical to reasonably allocate liabilities and other non-cash expenses to individual segments as the same will not be meaningful.

# Information on reportable segments for the year ended March 31, 2019 is given below:

# A. Business Segments

₹ in Million

Particulars	For the year ended						
	Ma	March 31, 2019			March 31, 2018		
	IT	BPO	Total	IT	BPO	Total	
	Services			Services			
Revenue	319,235	28,186	347,421	285,715	22,014	307,729	
Direct Expenses	261,097	22,955	284,052	242,719	17,914	260,633	
Segmental Operating Income	58,138	5,231	63,369	42,996	4,100	47,096	
Less : Unallocable Expenses							
Finance Costs			1,332			1,624	
Depreciation and amortisation expense			11,292			10,850	
Total Unallocable Expenses			12,624			12,474	
Operating Income			50,745			34,622	
Other Income			5,342			14,165	
Share in Profit/(Loss) of Associate			(655)			1	
Profit before Tax			55,432			48,788	
Provision for Taxation:							
Current tax and deferred tax			12,544			10,926	
Profit for the year attributable to:							
Owners of the Company			42,976			37,998	
Non-Controlling Interest			(88)			(136)	

₹ in Million

Statement of segment Assets and Liabilities	March 31, 2019	March 31, 2018
Segment Assets		
Trade and Other Receivables		
ПТ	94,141	84,461
BPO	7,348	6,182
Total Trade Receivables	101,489	90,643
Goodwill		
П	24,419	23,982
BPO	3,745	3,745
Total Goodwill	28,163	27,727
Unallocable Assets	204,816	186,002
TOTAL ASSETS	334,469	304,372
Segment Liabilities		
Unearned revenue		
IT	2,453	2,752
BPO	39	-
Total Unearned revenue	2,492	2,752
Advance from customer		
IT	3,314	3,336
BPO	648	-
Advance from customer	3,962	3,336
Unallocable Liabilities	120,394	104,765
TOTAL LIABILITIES	126,848	110,853

## B. Revenues as per geographies

		₹ in Million
Geography	For the y	ear ended
	March 31, 2019	March 31, 2018
Americas	164,065	143,391
Europe region	101,646	91,695
India	22,286	17,991
Rest of world	59,424	54,652
Total	347,421	307,729

During the year ended March 31, 2019 one customer individually accounted for more than 10% of the revenue.

Management believes that it is currently not practicable to provide disclosure of geographical location wise assets.

- 58. Disclosures required by Schedule V of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Section 186 (4) of the Companies Act, 2013
  - a. Amount of investments outstanding as at March 31, 2019 include:

Name of the company	Outstanding as at March 31,2019 / March 31, 2018	outstanding during
Mahindra Rural Housing Finance LTD	1,000	1,000
Mahindra Happinest Developers Limited	- 250	250
Mahindra World City Jaipur Limited	-	500
Mahindra Life Space Developers Limited	- 250	250
Mahindra & Mahindra Financials Services Limited	4,000 1,000	4,000 1,000
HDFC Limited	2,000 4,000	4,000 4,000
Bajaj Finance Limited	4,000	4,000

b. For other investments refer note 7 and 13.

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		Foreign	E.Y. 2018-2019	.e., total asset	ISSETS MINUS TOTAI II ADVIITUES	2018	18	019	2019 F.Y. 2017-2018	2018	5018-2018-20	other comp. 19	EY. 2018-2019 E.Y. 2017-2018	18	EY. 2018-2	019 01	FY. 2018-2019 FY. 2017-2018	018
	Subsidiaries / Associate / Joint Venture		As % of consolidated Net Assets	INR Amount (In Million)	As % of consolidated Net Assets (	INR Amount (In Million)	As % of consolidated Profit or Loss (I	INR Amount (In Million)	As % of consolidated Profit or Loss (	R ount Illion)	As % of consolidated / other (Ir comprehensive income	INR Amount (In Million)	As % of consolidated other (I comprehensive income	INR Amount (In Million)	As % of consolidated Total comprehensive income	INR Amount (In Million)	As % of consolidated Total comprehensive income	INR Amount (In Million)
Parent Company Tech Mahindra Limited (refer	Parent	Indian	101.79%	206,474	103.71%	195,348	102.14%	43,804	105.63%	39,939	68.84%	1,670	191.64%	(4,196)	100.35%	45,474	100.35%	35,797
note (4) below) Subsidiaries	Company							1						1				
Indian						l				l		t						
Tech Mahindra Business Services Limited	Subsidiary	Indian	1.88%	3,817	2.05%	3,865	1.53%	655	2.14%	808	0.84%	20	1.44%	(31)	1.49%	675	2.18%	11
Comviva Technologies Limited	Subsidiary	Indian	3.24%	6,577	3.05%	5,748	1.92%	825	2.45%	929	0.16%	4	0.65%	(14)	1.83%	829	2.56%	915
Fech Mahindra Benefit Trust	Subsidiary	Indian	11.69%	23,705	12.58%	23,705	3.13%	1,344	2.28%	864	0.00%		0.00%		2.97%	1,344	2.42%	
Satyam Associates Trust	Subsidiary	Indian	0.01%	24	0.01%	19	0.01%	5	-0.01%	(2)	0.00%		0.00%	'	0.01%	50	-0.01%	5
Mahindra Engineering Services ESOP Trust	subsidiary	Indian	0.03%	75	0.03%	2	0.01%	'n	0.01%	'n	0.00%	'	0.00%	1	0.01%	'n	0.01%	
Satyam Venture Engineering	Subsidiary	Indian	1.04%	2,100	0.92%	1,738	0.80%	343	0.66%	249	-0.10%	(2)	0.26%	(9)	0.75%	340	0.68%	244
xstream India Private limited	Subsidiary	Indian	0.02%	36	0.01%	26	0.02%	10	0.02%	80	0.00%	0	(00.0)	0	0.02%	10	0.02%	
Tech Mahindra Growth	Subsidiary	Indian	%00.0	2	%00.0	ø	-0.03%	(14)	-0.15%	(58)	0.02%	0	-0.09%	2	-0.03%	(14)	-0.16%	(26)
Ictories Limited				T				T				t						
Tech Mahindra (Americas) Inc.,	Subsidiary	Foreign	6.93%	20,148	9.26%	17,443	5.94%	2,548	7.30%	2,765	58.39%	1,416	-17.51%	383	8.75%	3,965	8.83%	3,148
Tech Talenta Inc	Subsidiary	Foreian	0.14%	275	%60.0	176	0.21%	89	0.17%	64	0.40%	10	-0.06%	F	0.22%	66	0.18%	
Lightbridge Communications Corporation (refer note (2), (3) and (4) below)	Subsidiary	Foreign	-0.27%	(551)	0.25%	477	-3.50%	(1,501)	0.83%	316	19.48%	473	29.06%	(636)	-2.27%	(1,028)	-0.90%	(321)
Comviva Technologies Inc. (refer note (3) below)	Subsidiary	Foreign	%00.0		0.01%	20	-0.01%	(5)	%00.0	2	%00.0	'	0.00%	'	-0.01%	(5)	%00.0	
Comviva Technologies FZ-LLC		Foreign	0.12%	236	0.11%	206	0.04%	17	0.27%	103	0.00%		0.00%		0.04%		0.29%	
Comviva lechnologies Nigeria Ltd. Subsidiary		Foreign	0.05%		0.04%	9/	0.02%	0. r	%70.0-	(9)	0.00%		0.00%		0.02%		-0.03%	(9)
Hedonmark {Management Services} Limited		roreign	%c1.0-	(115)	-0.12%	(233)	-0.13%	(/c)	% 87·0-	(c01)	%nn.n	'	0.00%		-0.13%	:-	%67.0-	
Comviva Technologies Singapore Pte. Ltd	Subsidiary	Foreign	0.01%	15	0.01%	18	-0.01%	(4)	-0.01%	(4)	%00.0	1	%00.0		-0.01%	(4)	-0.01%	(4)
Comviva Technologies Netherland BV		Foreign	-0.15%	(312)	%60:0-	(161)	-0.41%	(177)	-0.25%	(94)	%00.0		%00.0		-0.39%	(177)	-0.26%	
Terra Payment Services (Netherlands) BV	Subsidiary	Foreign	0.01%	30	0.03%	55	-0.06%	(26)	-0.03%	(13)	%00.0		%00.0		-0.06%	(26)	-0.04%	(13)
Terra Payment Services (Tanzania) Limited	Subsidiary	Foreign	-0.00%	(4)	-0.00%	(1)	-0.01%	(3)	%00.0-	(1)	%00.0	'	%00.0	'	-0.01%	(3)	%00.0-	(1)
ferra Payment Services (UK) Jimited		Foreign	0.00%	m	%00.0	œ	-0.02%	(10)	-0.01%	(5)	%00.0	'	%00.0	'	-0.02%	(10)	-0.01%	(2)
ferra Payment Services (Uganda) Limited		Foreign	-0.00%	(1)	-0.00%	(4)	0.01%	m	%00.0		%00'0		%00.0		0.01%	ε	%00.0	
Terra Payment Services (Mauritius)	Subsidiary	Foreign	-0.01%	(14)	-0.01%	(11)	-0.01%	(3)	-0.03%	(12)	%00.0		%00.0		-0.01%	(3)	-0.03%	)
Terra Payment Services Botswana (PTY) Limited	Subsidiary	Foreign	-0.00%	(1)	-0.00%	(0)	-0.00%	(0)	%00.0-	(0)	%00.0		%00.0		%00:0-	(0)	%00 <b>.</b> 0-	(0)
Terra Payment Services South Africa (PTY) Limited	Subsidiary	Foreign	0.01%	22	0.01%	27	%00.0-	(1)	%00.0-	(1)	%00.0	-	%00.0		%00.0-	(1)	%00.0-	(1)
Terra Payment Services S.A.R.L. Subsidiary		Foreign	%00.0-	(1)	-0.00%	(0)	%00 <sup>.0-</sup>	(1)	%00.0-	(0)	%00.0		0.00%		%00:0-	(1)	%00.0-	0)
Terra Payment Services S.A.R.L. Subsidiary	1	Foreign	0.00%	0	%00:0	-	-0.00%	(E	%00'0	-	%00.0	-	0.00%		%00.0-	(1)	%00.0	
Ferra Payment Services S.A.R.L. (Senegal)	Subsidiary	Foreign	-0.00%	0)	-0.00%	(0)	-00.0%	0)	%00.0-	(0)	0.00%	-	0.00%		-0.00%	(0)	%00.0-	0)
Mobex Money Transfer Services Limited	Subsidiary	Foreign	0.01%	16	0.01%	15	-0.00%	(1)	-0.00%	(1)	%00.0	'	0.00%		-0.00%	(1)	%00.0-	(1)

Name of the entity	Parent		Net Assets, i.e., total a	e., total asset	assets minus total liabilities	abilities		Share in profit or loss	ofit or loss		Share i	n other comp	Share in other comprehensive Income		Share in ot	her Total col	Share in other Total comprehensive Income	ome
	Company /	Foreign	F.Y. 2018-	-2019	EY. 2017-	2018	FY. 2018-2019	-2019	F.Y. 2017-2018	-2018	EY. 2018-2019	019	EY. 2017-2018	18	FY. 2018-2019	019	EY. 2017-2018	018
	/ Associate		AS % OT consolidated Net Accete	Amount (In Million)	AS % OT consolidated Net Accete	Amount Amount (In Million)	AS % OT consolidated Profit or Loss	Amount (In Million)	AS % OT consolidated Profit or Loss	Amount Amount (In Million)	AS % OT consolidated other	Amount (In Million)	AS % OT consolidated	Amount In Million)	AS % OT consolidated Total	Amount Amount (In Million)	AS % OT consolidated Total	Amount Amount (In Million)
	Venture										comprehensive income		sive		sive		comprehensive income	
Comviva Technologies Colombia S.A.S	Subsidiary	Foreign	%00:0	m	%00.0	0	0.01%	m	-0.02%	(2)	0.00%		%00.0	ľ	0.01%	m	-0.02%	(1)
Comviva Technologies (Australia) Ptv. Ltd	Subsidiary	Foreign	-0.05%	(92)	-0.03%	(50)	-0.09%	(40)	-0.13%	(20)	00.00%		%00.0		%60.0-	(40)	-0.14%	(50)
Emagine International Pty. Ltd.	Subsidiary	Foreign	0.12%	241	0.05%	88	-0.09%	(37)	0.23%	89	0.00%		0.00%	ľ	-0.08%	(37)	0.25%	89
Comviva Technologies Mexico, S. de R.L. de C.V.	Subsidiary	Foreign	%00.0		%00.0	'	0.00%	1	%00.0	'	%00.0	'	%00.0	'	%00.0		%00.0	'
Terra Payment Services (India) Private Limited	Subsidiary	Indian	%00.0	'	0.00%		0.00%	'	0.00%	'	%00.0	'	%00.0	'	%00.0	'	%00.0	'
Comviva Technologies Madagascar Sarlu	Subsidiary	Foreign	0.01%	21	0.01%	13	0.02%	6	0.03%	13	00.0		%00.0		0.02%	6	0.04%	13
(UK) Limited ow)	Subsidiary	Foreign	%00.0		0.00%		%00:0		00.0		%00.0	'	%00.0		%00.0		%00.0	
Comviva Technologies (Argentina) S.A. ( formerly, ATS Advanced Technology Solutions S.A.)	Subsidiary	Foreign	0.04%	91	-0.04%	(13)	0.10%	44	-0.21%	(81)	-0.63%	(15)	%00.0	1	0.06%	28	-0.23%	(81)
ATS Advanced Technologies Solutions do Brasil Industria, Comercio, importacao y Exportacao LTDA	Subsidiary	Foreign	-0.04%	(06)	-0.05%	(89)	-0.02%	(6)	-0.29%	(110)	0.00%	1	0.00%	1	-0.02%	(6)	-0.31%	(110)
YABX Technologies (Netherlands) BV (refer note. (6) below)	Subsidiary	Foreign	%00.0-	(4)	%00.0		-0.01%	(4)	%00.0		%00.0	1	%00.0	1	-0.01%	(4)	%00.0	1
Satyam Venture Engineering Services (Shanghai) Co. Ltd.	Subsidiary	Foreign	0.04%	73	0.01%	25	0.00%	0	0.03%	11	%00.0		%00.0	'	%00.0	0	0.03%	11
Satvan GmbH (Formerly known Subsidiary as Satyam Venture Engineering Services GmbH)		Foreign	0.02%	43	0.00%	×	0.01%		0.01%		0.00%		0.00%	'	0.01%	2	0.01%	4
Tech Mahindra Norway AS Tech Mahindra GMBH (refer	Subsidiary Subsidiary	Foreign Foreign	0.02%	38 1,612	0.01%	11 1,217	0.07%	378	0.03%	10	-0.07%	(2) (60)	-0.02%	107	0.06%	27 318	0.03%	10 293
TechM IT-Services GmbH	Subsidiary	Foreian	%00.0	2	0.00%		0.00%	-	0.00%	-	-0.01%	(0)	-0.04%	-	0.00%	-	0.00%	2
te	Subsidiary	Foreign	%00.0	'	0.22%	411	0.00%	'	0.00%	(37)	0.00%	1	-2.75%	60	%00.0		0.07%	24
vCustomer Philippines, Inc. group	Subsidiary	Foreign	0.41%	822	0.17%	328	0.29%	126	0.12%	46	0.03%	-	-0.72%	16	0.28%	127	0.17%	62
vCustomer Philippines (Cebu), Inc.	Subsidiary	Foreign	0.22%	438	0.18%	333	0.20%	86	0.20%	75	-0.01%	(0)	-0.88%	19	0.19%	86	0.26%	94
Tech Mahindra (Singapore) Pte Limited	Subsidiary	Foreign	0.15%	306	0.14%	266	0.08%	ŝ	0.06%	22	0.28%	2	%6/.0-	17	%60.0	40	0.11%	39
Tech Mahindra (Thailand) Limited	Subsidiary	Foreign	0.03%	59	0.03%		0.01%	m	0.08%	31	0.11%	m	-0.18%	4	0.01%	9	0.10%	35
PT Tech Mahindra Indonesia Tech Mahindra (Reiind) וד	Subsidiary Subsidiary	Foreign	0.24%	493	0.42%	787	-0.82%	(352)	-0.08%	(29)	2.38%	58	-0.12%	4 0	-0.65%	(294) 8	-0.07%	(25)
Services Limited	, with the second	rueigii	0.00	Ŧ	0.02 /0	ţ	0.02 %	0	0.0	'n	0/ 10:0-	è	0/ C 1-0-	n	0.20.0	0	0.702 /0	Þ
Tech Mahindra (Bahrain) Limited (S.P.C)	Subsidiary	Foreign	0.03%	70	0.03%	65	0.00%	-	%00.0	-	0.16%	4	-0.02%	0	0.01%	5	0.00%	-
Tech Mahindra (Nigeria) Limited	Subsidiary	Foreign	-0.32%	(657)	-0.29%	(541)	-0.15%	(99)	-1.02%	(387)	-2.01%	(49)	-0.20%	4	-0.25%	(115)	-1.07%	(383)
Tech Mahindra Holdco Pty Limited (refer note.(6) below)	Subsidiary	Foreign	%00.0	'	%00.0		%00.0		%00.0		%00.0		%00.0		%00.0		%00.0	
Tech Mahindra South Africa (Ptv) Limited	Subsidiary	Foreign	0.06%	116	0.02%	39	0.21%	88	0.18%	68	-0.45%	(11)	-0.15%	m	0.17%	77	0.20%	71
Tech Mahindra Technologies Inc.	Subsidiary	Foreign	0.22%	445	%60.0	174	0.61%	263	0.20%	76	0.30%	2	-0.05%	-	0.60%	271	0.22%	77
n Mahindra (Shanghai) Co. ited	Subsidiary	Foreign	0.32%	659	0.28%	525	0.32%	137	-0.13%	(49)	-0.13%	(3)	-2.24%	49	0.29%	134	-0.00%	(0)

Name of the entity	_		Net Assets, i.	e., total asset	Net Assets, i.e., total assets minus total liabilities	abilities		Share in pro	Share in profit or loss		Share in	n other comp	Share in other comprehensive Income		Share in o	ther Total co	Share in other Total comprehensive Income	ame
		Foreign	F.Y. 2018-	2019	EY. 2017-	018	EY. 2018-2019	2019	F.Y. 2017-	2018	EY. 2018-2019	019	EY. 2017-2018	018	EY. 2018-2	2019	EY. 2017-2	:018 
	Subsidiaries / Associate / Inint	-	As % of consolidated Net Assets	Amount (In Million)	As % of consolidated Net Assets	INR Amount (In Million)	As % of consolidated Profit or Loss	INR Amount (In Million)	As % of consolidated Profit or Loss	INR Amount (In Million)	As % of consolidated other	INK Amount (In Million)	As % of consolidated other	INR Amount (In Million)	As % of consolidated Total	INK Amount (In Million)	As % of consolidated Total	INK Amount (In Million)
	Venture									-	sive		comprehensive income		comprehensive income		comprehensive income	
	Subsidiary F	Foreign	0.05%	108	0.05%	101	0.02%	8 (14)	-0.02%	(1)	0.01%	0	-0.56%	12				
Tech Mahindra (Nanjing) Co.	Subsidiary Foreign	Foreign	0.05%	94	0.05%	88	0.01%		0.01%	2	-0.02 %	0	-0.36%	7 00	0.01%	6	0.04%	13
ahindra Servicos De atira I TDA	Subsidiary F	Foreign	0.05%	109	0.05%	92	-2.32%	(366)	-0.62%	(235)	1.40%	34	-0.17%	4	-2.12%	(961)	-0.65%	(231)
Tech Mahindra ICT Services (Malavsia) SDN BHD		Foreign	0.47%	952	0.62%	1,161	0.68%	294	0.10%	37	0.06%	2	-6.85%	150	0.65%	296	0.52%	187
Tech Mahindra De Mexico S.DE Subsidiary R.L.DE C.V	1	Foreign	0.08%	156	0.05%	97	0.14%	59	0.08%	29	0.01%	0	-0.11%	2	0.13%	59	%60.0	31
	Subsidiary F	Foreign	-0.71%	(1,444)	-0.54%	(1,021)	-0.85%	(365)	-2.52%	(952)	-2.42%	(59)	0.50%	(11)	-0.93%	(423)	-2.70%	(663)
Mahindra Technologies		Foreign	0.04%	81	0.04%	76	%00.0	0	0.01%	m	0.19%	2	-0.02%	0	0.01%	2	0.01%	4
Mahindra Engineering Services Subsidiary (Europe) Limited		Foreign	1.12%	2,271	0.10%	185	0.03%	12	%00.0-	(1)	-0.13%	(3)	-1.02%	22	0.02%	6	0.06%	21
(refer note	Subsidiary F	Foreign	%00.0	9	%00.0		-0.02%	(10)	%00.0		%00.0-	0)	0.00%		-0.02%	(10)	%00.0	<b>'</b>
K Vision Co. Ltd Subsidiary	Subsidiary F	Foreign	-0.01%	(21)	0.00%	'	0.00%		0.00%	-	-0.00%	(0)	0.00%	-	0.00%			
Sofgen Holdings Limited (refer [ note (2), (3) and (4) below)	Subsidiary	Foreign	-0.23%	(462)	-0.29%	(547)	0.35%	148	-0.78%	(295)	-2.63%	(64)	2.44%	(53)	0.19%	85	%86'0-	)
	Subsidiary F	Foreign	%00:0	80	%60.0-	(177)	-0.11%	(45)	-0.20%	(28)	0.14%	m	0.78%	(17)	-0.09%	(42)	-0.27%	(62)
Tech Mahindra DRC SARLU		Foreign	-0.07%	(146)	-0.06%	(108)	-0.08%		-0.18%	(68)	-0.20%	(2)	-0.48%		-0.08%		-0.16%	
Tech Mahindra Netherlands B.V. 5	Subsidiary F	Foreign	-0.04%	10)	0.01%	13	-0.14%		0.01%	112	-0.03%	33	-0.07%	0	0.01%		-0.05%	
AB AB	Subsidiary F	-oreign	0.02%	42	0.01%	24	0.05%	21	0.04%	15	-0.08%	(2)	-0.04%	-	0.04%	19		
Tech Mahindra Fintech Holdings Limited	Subsidiary F	Foreign	4.55%	9,220	4.98%	9,385	-0.02%	(10)	0.12%	45	0.16%	4	-42.97%	941	-0.01%	(2)		986
Target Topco Ltd (refer note (2) below)	Subsidiary F	Foreign	1.62%	3,286	1.57%	2,953	1.29%	555	0.16%	59	-2.25%	(54)	-14.15%	310	1.10%	500	1.03%	369
	Subsidiary F	Foreign	2.36%	4,781	2.63%	4,957	-0.01%	4	-0.01%	'n	9.92%	241	-28.80%	631	0.52%	237	1.76%	628
e	Subsidiary I	Foreign	2.83%	5,749	3.17%	5,967	-0.13%	-56	0.35%	133	-7.84%	(190)	-22.78%	499	-0.54%		1.77%	632
The Bio Agency Limited	Subsidiary F	Foreign	0.42%	849	0.44%	825	0.62%	266	-0.22%	(83)	%69.0-	(17)	-3.47%	76	0.55%	249	-0.02%	(2)
	Subsidiary I	Foreign	3.58%	7,258	3.41%	6,430	-0.48%		0.02%	∞	20.22%		-0.55%	12	0.62%			
Tech Mahindra Vietnam Company Limited		Foreign	%00.0-	(6)	%00.0	-	-0.02%	(10)	-0.01%	(3)	%00.0	0	0.00%	(0)	-0.02%	(10)	-0.01%	(3)
Tech Mahindra LLC (refer note. Subsidiary		Foreign	%00.0-	(0)	%00.0		%00.0-	(0)	%00.0	'	%00.0	'	%00.0		%00.0-	(0)	%00.0	'
Tech Mahindra Chile SpA (refer Subsidiary note.(6) below)		Foreign	%00'0		%00.0		%00.0		%00.0		%00.0		%00.0		%00.0		%00.0	<u>'</u>
France SAS	Subsidiary F	Foreign	%00.0		%00.0	9	%00.0		%00.0-	(0)	%00.0		-0.04%	-	%00.0		%00.0	0
Tech Mahindra IPR Inc (refer S	Subsidiary F	Foreign	%00.0	'	-0.15%	(289)	%00.0		-0.27%	(103)	%00.0	'	0.10%	(2)	%00.0		-0.30%	(105)
NDS	Subsidiary F	Foreign	%00'0		%00.0-	(0)	%00.0		-0.00%	(1)	%00.0		-0.03%	-	0.00%		%00.0-	(0)
Adjustments arising out of			-48.11%	(97,582)	-45.44%	(85,617)	-12.21%	(5,237)	-14.22%	(5,385)	-62.37%	(1,513)	0.60%	(13)	-14.90%	(6,750)	-15.13%	(5, 398)
Total			100.00%	202,844	100.00%	197,254	100.00%	42,888	100.00%	38,722	100.00%	2,426	100.00%	(1,622)	100.00%	45,314	100.00%	37,154
Minority Interest in all Subsidiaries			2.36%	4,777	2.70%	5,091	-0.21%	(88)	-0.36%	(136)	-1.06%	-26	-13.19%	289	-0.25%	(114)	0.43%	153
Associates (Investment as per Equity Method) (Refer note (5) below)																		
Foreian	T	1																
Avion Networks, Inc.	Associate F	Foreign	%00'0		0.00%		%00.0		0.00%	ŀ	0.00%	-	0.00%		0.00%	_ _	0.00%	<u> </u>

	_				- 1 1 2 1 1								-7 UU - 7 UU - 7	2018	EV 2018.2	DLUC	EV 2018_2010 EV 2017_2018	018
	Subsidiaries	,		As % of INR As % of INR	As % of			INR	INR As % of IN	INR	As % of	INR	% of INR As % of	INR	As % of	INR	As % of	INR
	/ Associate / Joint Venture		consolidated Net Assets	Amount (In Million)	consolidated Net Assets	Amount (In Million)	consolidated Profit or Loss	Amount (In Million)	consolidated Profit or Loss	Amount (In Million)	consolidated other comprehensive	Amount (In Million)	consolidated other comprehensive	Amount (In Million)		Amount (In Million)	consolidated Total comprehensive	Amount (In Million)
SARL Djazatech A		Foreign	0.00%			ľ	00.0	ľ	0.00%	ľ	0.00%	ľ	0.00%	,	0.00%		0.00%	
	П	Foreign	%00.0	8			0.00%		%00.0 %00.0	'	%00.0 %00.0		%00 <sup>.0</sup>	-	%00.0	'	0.00%	
Associate Associate Associate		Foreign	0.16%	316	0.51%	958	0.00%		0.00%		%00.0		0.00%	· ·	0.00%		0.00%	
<ul> <li>Archiniculation of the entities which has not been considered for consolidation.</li> <li>These modes rate indication that not been considered for consolidation.</li> <li>The numbers are indication that match and a sociates, if any.</li> <li>Conviva Technologies INC, USA we f. March 27, 2019</li> <li>Ferangary Services (INC) lumide with the match and a sociates, if any.</li> <li>For Mahindra Mayaia (SNU) lumide with match and a sociates, if any.</li> <li>Ferch Mahindra Mayaia (SNU) lumide with match and a sociates, if any.</li> <li>Sofgen Services Limited w.e.f. October 25, 2019</li> <li>Sofgen Services Limited w.e.f. August 17, 2018</li> <li>Sofgen Americas inc. w.e.f. Haper 13, 2017</li> <li>Sofgen Americas inc. w.e.f. Haper 13, 2017</li> <li>Ench Mahindra Mayaia (SNU BHD)</li> <li>Sofgen Americas inc. w.e.f. Haper 15, 2018</li> <li>Sofgen Americas inc. w.e.f. Haper 16, 2018</li> <li>Corporation west. June 11, 2018</li> <li>Ench Mahindra Network Dayasia (SNU BHD)</li> <li>Sofgen Americas inc. w.e.f. Inter 11, 2018</li> <li>Ench Mahindra Network Dayasia (SNU BHD)</li> <li>Ench Mahindra Network Services (Morember 16, 2018</li> <li>Corporation west. Americas inc. w.e.f. Inter 41, 2018</li> <li>Corporation west. America Services (Morember 16, 2018</li> <li>Ench Mahindra Network Dayasia Services (Morember 16, 2018</li> <li>Corporation we.f. November 15, 2018</li> <li>Sofgen Americas inc has been merged with Tech Mahindra Network Services International, Inc. we.f. February 17, 2019</li> <li>Sofgen Americas inc has been merged with Tech Mahindra Metwork Services (Morember 15, 2018</li> <li>Sofgen Americas inc has been merged with Tech Mahindra Metwork Any 2018</li> <li>Sofgen Americas inc has been merged with Tech Mahindra Network Services (Morember 15, 2018</li> <li>Sofgen Americas inc has been merged with Te</li></ul>	which has no weils. It february 1 is february 1 is february 1 is 2018 BHD weils. And weils hear of the set	<ul> <li>interface of the second second</li></ul>	<ul> <li>considered for considered for considered for considered for considered for constraints, if an associates, if an avoid the constraint constraint for a constraint co</li></ul>	ny. consolidation. ny. aws of the doi aws of the doi aws of the doi 2018 2018 2018 2016 2018 2016 2016 2016 2016 2016 2017 2016 2017 2017 2018 2018 2018 2018 2018 2018 2018 2018	ion. ion. auntries during the the we.f. Septem h Mahindra Networ h Mahindra Networ A unifactions Corpor unifactions Corpor to we.f. June 11, 2 f. April 1, 2018 hindra GmbH w.e.	ies. ie year mber 1, 201 vork Servica vork Servica vo	IS but thernations f. November 1 017	1, Inc w.e.f. 5, 2018	February 17,	2019								
60. Previous year figures have been regrouped wherever necessary, to correspond with the current year's classification / disclosure.	figures	have	e been re	droup	ed wher	ever n	ecessary	, to co	rrespon	d with	n the curr	ent vea	ır's classi	fication	/ disclos	ure.		
As per our report of even date attached For B S R & Co. LLP Chartered Accountants Firm Registration No.101248W/W-100022	n date at 1248W/W	tachec -10002	4							For	For Tech Mahindra Limited	dra Limite	þ					
<b>Jamil Khatri</b> <i>Partner</i> Membership No.102527					~~~~	Anand G. Mahin Chairman Anupam Puri Director V S Parthasarath Director Director Director Manoj Bhat	Anand G. Mahindra <i>Chairman</i> Anupam Puri <i>Director</i> V S Parthasarathy <i>Director</i> Ulhas N. Yargop <i>Director</i> Manoj Bhat	m.		C. P. Mar. D Dire Dire Dire	C. P. Gurnani Managing Director & CEO M. Damodaran Director Bavindra Kulkarni Director Mukti Khaire Director	tor & CE( 'ni	0		M. Rajya Director T. N. Ma Director Anil Kha	M. Rajyalakshmi Rao Director T. N. Manoharan Director Anil Khatri	hmi Rao ıran	
Mumbai. India. Mav 21. 2019	2019				2	<i>Thief Fin</i> Aumbai,	Chief Financial Officer Mumbai. India. Mav 21. 2019	cer v 21. 201	6						Com	Company Secretary	cretary	

## GLOSSARY

AI	Artificial Intelligence
aPaaS	application platform as a service
AR	Augmented reality
AS9100	Quality Management Systems for Aerospace
Rev D	industry
AUD	Australian Dollar
BE	Business Excellence
BFSI	Banking Financial Services & Insurance
BPM	Business Process Management
Bps	Basis points
BSE	BSE Limited
Bus	Business Units
C.A.R.E.	Connect with Associates and Resolve with
	Engagement
CA	Current Assets
CAPEX	Capital Expenditure
CaPS	Customer as Promoter Score
CDP	Carbon Disclosure Project
CII	Confederation of Indian Industry
CIO	Chief Information Officer
	Chief Information Risk Officer
CIRO	
CL	Current Liabilities
CMMI Dev	Capability Maturity Model Integration -
v1.3, L5	Development
CoEs	Centers of Excellence
COGS	Cost of Goods Sold
CPCB	Central Pollution Control Board
CQGR	Compounded Quarterly Growth Rate
CSR	Corporate Social Responsibility
CWIP	Capital work in Progress
CWIP CX	Capital work in Progress Customer Experience
CWIP	Capital work in Progress Customer Experience Decentralized Apps
CWIP CX	Capital work in Progress Customer Experience
CWIP CX dApps	Capital work in Progress Customer Experience Decentralized Apps
CWIP CX dApps DEXT	Capital work in Progress Customer Experience Decentralized Apps a cloud based new age learning platform Dow Jones Sustainability Index
CWIP CX dApps DEXT DJSI	Capital work in Progress Customer Experience Decentralized Apps a cloud based new age learning platform Dow Jones Sustainability Index Depository Participant
CWIP CX dApps DEXT DJSI DP E&U	Capital work in Progress Customer Experience Decentralized Apps a cloud based new age learning platform Dow Jones Sustainability Index Depository Participant Energy and Utility
CWIP CX dApps DEXT DJSI DP E&U EBIT	Capital work in Progress Customer Experience Decentralized Apps a cloud based new age learning platform Dow Jones Sustainability Index Depository Participant Energy and Utility Earnings Before Interest and Tax
CWIP CX dApps DEXT DJSI DP E&U	Capital work in Progress Customer Experience Decentralized Apps a cloud based new age learning platform Dow Jones Sustainability Index Depository Participant Energy and Utility Earnings Before Interest and Tax Earnings Before Interest, Tax Depreciation
CWIP CX dApps DEXT DJSI DP E&U EBIT EBITDA	Capital work in Progress Customer Experience Decentralized Apps a cloud based new age learning platform Dow Jones Sustainability Index Depository Participant Energy and Utility Earnings Before Interest and Tax Earnings Before Interest, Tax Depreciation and Amortization
CWIP CX dApps DEXT DJSI DP E&U EBIT EBITDA EMS	Capital work in Progress Customer Experience Decentralized Apps a cloud based new age learning platform Dow Jones Sustainability Index Depository Participant Energy and Utility Earnings Before Interest and Tax Earnings Before Interest, Tax Depreciation and Amortization Emergency Management System
CWIP CX dApps DEXT DJSI DP E&U EBIT EBITDA EMS EPS	Capital work in Progress Customer Experience Decentralized Apps a cloud based new age learning platform Dow Jones Sustainability Index Depository Participant Energy and Utility Earnings Before Interest and Tax Earnings Before Interest, Tax Depreciation and Amortization Emergency Management System Earning Per Share
CWIP CX dApps DEXT DJSI DP E&U EBIT EBITDA EMS EPS ERP	Capital work in Progress Customer Experience Decentralized Apps a cloud based new age learning platform Dow Jones Sustainability Index Depository Participant Energy and Utility Earnings Before Interest and Tax Earnings Before Interest, Tax Depreciation and Amortization Emergency Management System Earning Per Share Enterprise Resource Planning
CWIP CX dApps DEXT DJSI DP E&U EBIT EBITDA EMS EPS ERP ESG	Capital work in Progress Customer Experience Decentralized Apps a cloud based new age learning platform Dow Jones Sustainability Index Depository Participant Energy and Utility Earnings Before Interest and Tax Earnings Before Interest, Tax Depreciation and Amortization Emergency Management System Earning Per Share Enterprise Resource Planning Environmental, social and governance
CWIP CX dApps DEXT DJSI DP E&U EBIT EBITDA EMS EPS ERP ESG ESOP/ESOS	Capital work in Progress Customer Experience Decentralized Apps a cloud based new age learning platform Dow Jones Sustainability Index Depository Participant Energy and Utility Earnings Before Interest and Tax Earnings Before Interest, Tax Depreciation and Amortization Emergency Management System Earning Per Share Enterprise Resource Planning Environmental, social and governance Employee Stock Option Plans / Schemes
CWIP CX dApps DEXT DJSI DP E&U EBIT EBITDA EMS EPS ERP ESG ESOP/ESOS ESRO	Capital work in Progress Customer Experience Decentralized Apps a cloud based new age learning platform Dow Jones Sustainability Index Depository Participant Energy and Utility Earnings Before Interest and Tax Earnings Before Interest, Tax Depreciation and Amortization Emergency Management System Earning Per Share Enterprise Resource Planning Environmental, social and governance Employee Stock Option Plans / Schemes Employee Social Responsibility Options
CWIP CX dApps DEXT DJSI DP E&U EBIT EBITDA EMS EPS ERP ESG ESCO/ESOS ESRO GBP	Capital work in Progress Customer Experience Decentralized Apps a cloud based new age learning platform Dow Jones Sustainability Index Depository Participant Energy and Utility Earnings Before Interest and Tax Earnings Before Interest, Tax Depreciation and Amortization Emergency Management System Earning Per Share Enterprise Resource Planning Environmental, social and governance Employee Stock Option Plans / Schemes Employee Social Responsibility Options Great Britain Pound
CWIP CX dApps DEXT DJSI DP E&U EBIT EBITDA EMS EPS ERP ESG ESCP/ESOS ESRO GBP GHG	Capital work in Progress Customer Experience Decentralized Apps a cloud based new age learning platform Dow Jones Sustainability Index Depository Participant Energy and Utility Earnings Before Interest and Tax Earnings Before Interest, Tax Depreciation and Amortization Emergency Management System Earning Per Share Enterprise Resource Planning Environmental, social and governance Employee Stock Option Plans / Schemes Employee Social Responsibility Options Great Britain Pound Green House Gas
CWIP CX dApps DEXT DJSI DP E&U EBIT EBITDA EMS EPS ERP ESG ESCP/ESOS ESRO GBP GHG GLC	Capital work in Progress Customer Experience Decentralized Apps a cloud based new age learning platform Dow Jones Sustainability Index Depository Participant Energy and Utility Earnings Before Interest and Tax Earnings Before Interest, Tax Depreciation and Amortization Emergency Management System Earning Per Share Enterprise Resource Planning Environmental, social and governance Employee Stock Option Plans / Schemes Employee Social Responsibility Options Great Britain Pound Green House Gas Global Leadership Cadre
CWIP CX dApps DEXT DJSI DP E&U EBIT EBITDA EMS EPS ERP ESG ESCO/ESOS ESRO GBP GHG GLC GRI	Capital work in Progress Customer Experience Decentralized Apps a cloud based new age learning platform Dow Jones Sustainability Index Depository Participant Energy and Utility Earnings Before Interest and Tax Earnings Before Interest, Tax Depreciation and Amortization Emergency Management System Earning Per Share Enterprise Resource Planning Environmental, social and governance Employee Stock Option Plans / Schemes Employee Social Responsibility Options Great Britain Pound Green House Gas Global Leadership Cadre Global Reporting Initiative
CWIP CX dApps DEXT DJSI DP E&U EBIT EBITDA EMS EPS ERP ESG ESOP/ESOS ESRO GBP GHG GLC GRI HVAC	Capital work in Progress Customer Experience Decentralized Apps a cloud based new age learning platform Dow Jones Sustainability Index Depository Participant Energy and Utility Earnings Before Interest and Tax Earnings Before Interest, Tax Depreciation and Amortization Emergency Management System Earning Per Share Enterprise Resource Planning Environmental, social and governance Employee Stock Option Plans / Schemes Employee Social Responsibility Options Great Britain Pound Green House Gas Global Leadership Cadre Global Reporting Initiative Heating, ventilation, and air conditioning
CWIP CX dApps DEXT DJSI DP E&U EBIT EBITDA EMS ERP ESG ESRO GBP GHG GLC GRI HVAC ICCC	Capital work in Progress Customer Experience Decentralized Apps a cloud based new age learning platform Dow Jones Sustainability Index Depository Participant Energy and Utility Earnings Before Interest and Tax Earnings Before Interest, Tax Depreciation and Amortization Emergency Management System Earning Per Share Enterprise Resource Planning Environmental, social and governance Employee Stock Option Plans / Schemes Employee Social Responsibility Options Great Britain Pound Green House Gas Global Leadership Cadre Global Reporting Initiative Heating, ventilation, and air conditioning Integrated Command and Control Centre
CWIP CX dApps DEXT DJSI DP E&U EBIT EBITDA EMS EPS ERP ESG ESOP/ESOS ESRO GBP GHG GLC GRI HVAC	Capital work in Progress Customer Experience Decentralized Apps a cloud based new age learning platform Dow Jones Sustainability Index Depository Participant Energy and Utility Earnings Before Interest and Tax Earnings Before Interest, Tax Depreciation and Amortization Emergency Management System Earning Per Share Enterprise Resource Planning Environmental, social and governance Employee Stock Option Plans / Schemes Employee Social Responsibility Options Great Britain Pound Green House Gas Global Leadership Cadre Global Reporting Initiative Heating, ventilation, and air conditioning
CWIP CX dApps DEXT DJSI DP E&U EBIT EBITDA EBITDA EMS EPS ERP ESG ESOP/ESOS ESRO GBP GHG GLC GRI HVAC ICCC	Capital work in Progress Customer Experience Decentralized Apps a cloud based new age learning platform Dow Jones Sustainability Index Depository Participant Energy and Utility Earnings Before Interest and Tax Earnings Before Interest, Tax Depreciation and Amortization Emergency Management System Earning Per Share Enterprise Resource Planning Environmental, social and governance Employee Stock Option Plans / Schemes Employee Social Responsibility Options Great Britain Pound Green House Gas Global Leadership Cadre Global Reporting Initiative Heating, ventilation, and air conditioning Integrated Command and Control Centre Indian Accounting Standards
CWIP CX dApps DEXT DJSI DP E&U EBIT EBITDA EMS EPS ERP ESG ESOP/ESOS ESRO GBP GHG GLC GRI HVAC ICCC IND AS	Capital work in Progress Customer Experience Decentralized Apps a cloud based new age learning platform Dow Jones Sustainability Index Depository Participant Energy and Utility Earnings Before Interest and Tax Earnings Before Interest, Tax Depreciation and Amortization Emergency Management System Earning Per Share Enterprise Resource Planning Environmental, social and governance Employee Stock Option Plans / Schemes Employee Social Responsibility Options Great Britain Pound Green House Gas Global Leadership Cadre Global Reporting Initiative Heating, ventilation, and air conditioning Integrated Command and Control Centre Indian Accounting Standards Internet of things
CWIP CX dApps DEXT DJSI DP E&U EBIT EBITDA EBIT EBITDA EMS EPS ERP ESG ESOP/ESOS ESRO GBP GHG GLC GRI HVAC ICCC IND AS IOT IP	Capital work in Progress Customer Experience Decentralized Apps a cloud based new age learning platform Dow Jones Sustainability Index Depository Participant Energy and Utility Earnings Before Interest and Tax Earnings Before Interest, Tax Depreciation and Amortization Emergency Management System Earning Per Share Enterprise Resource Planning Environmental, social and governance Employee Stock Option Plans / Schemes Employee Social Responsibility Options Great Britain Pound Green House Gas Global Leadership Cadre Global Reporting Initiative Heating, ventilation, and air conditioning Integrated Command and Control Centre Indian Accounting Standards Internet of things Intellectual Property
CWIP CX dApps DEXT DJSI DP E&U EBIT EBITDA EBITDA EMS EPS ERP ESG ESOP/ESOS ESRO GBP GHG GLC GRI HVAC ICCC IND AS IOT	Capital work in Progress Customer Experience Decentralized Apps a cloud based new age learning platform Dow Jones Sustainability Index Depository Participant Energy and Utility Earnings Before Interest and Tax Earnings Before Interest, Tax Depreciation and Amortization Emergency Management System Earning Per Share Enterprise Resource Planning Environmental, social and governance Employee Stock Option Plans / Schemes Employee Stock Option Plans / Schemes Employee Social Responsibility Options Great Britain Pound Green House Gas Global Leadership Cadre Global Reporting Initiative Heating, ventilation, and air conditioning Integrated Command and Control Centre Indian Accounting Standards Internet of things

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ISO 13485:2016	Quality Management Systems for medical devices
ISO 14001:2015	Environmental Management System
ISO 20000- 1:2011	Information Technology Service Management System
ISO 22301: 2012	Societal Security and Business Continuity Management System
ISO 27001: 2013	Information Security Management System
ISO	Quality Management System
9001:2015 IT-BPM	Information Technology and Business Process
ITEI	Management In-Service Teacher Education Institute
KMP	
	Key Managerial Personnel
MEC	Mahindra Ecole Centrale
ML	Machine Learning
МРСВ	Maharashtra Pollution Control Board
NASSCOM	National Association of Software and Services Companies
NFV	Network functions virtualization
NGOs	Non Government Organisations
NPS	Net Promoter Score
NRC	Nomination and Remuneration Committee
_	
NSE	The National Stock Exchange of India Limited
OEMs	Original Equipment Manufacturers
OHSAS	Occupational Health and Safety
18001	Management System
PAT	Profit After Tax
PBIT	Profit Before Interest and Tax
PBT	Profit Before Tax
ROCE	Return on Capital Employed
RPA	Robotic process automation
RTA	Registrar and Transfer Agents
SDN	Software defined networks
SEBI	Securities and Exchange Board Of India
-	-
SLA	Service-level agreement
SMART	Skills for Market Training
SPCB	State Pollution Control Board
TL9000 R	Quality Management Systems for
6.1/R5.5	Communications industry
TMF	Tech Mahindra Foundation
TMW	The Mahindra Way
TRAI	Telecom Regulatory Authority of India
UCC	Unsolicited Commercial Communication
UNGC	United Nations Global Compact
USD	US Dollars
VR	Virtual Reality
WBCSD	World Business Council for Sustainable
	Development
YoY	Year on Year
2FA	Two-factor authentication
	Fourth Generation / Fifth Generation
4G/5G	Fourth Generation / Filth Generation

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**Note:** Secretarial and Financial Report section of Annual Report 2018-2019 has been printed on recycled paper as part of our commitment to sustainability.

## **Beneficiaries of Tech Mahindra CSR Activities**



# Creating world-class healthcare professionals...

Youth getting training to save lives at Tech Mahindra SMART Academies. Muskan Khan, a Medical Lab Technician student at the Tech Mahindra SMART Academy for Healthcare, New Delhi.

## Supporting Children with Disabilities...

Students at ARISE+ (All Round Improvement in School Education) supported by Tech Mahindra Foundation. Sneha. A, beneficiary of TMF centre Mathruchaya learning to read the Braille script at an ARISE+ School. Recently, she passed SSLC (class 10) with 98%.





# Nurturing joy for learning in Teachers...

Tech Mahindra Foundation is committed to teacher empowerment, teacher capacity building and enrichment in learning opportunities for children. Shivangi Singh, Teacher at In-service Teacher Education Institute (ITEI) EDMC School, Mayur Vihar learnt the strategies to using the languages being spoken in her class, as resources.

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