



Tech Mahindra Limited
Audited Financial Results for the Quarter ended June 30th, 2011

Particulars	Rs. In Lakhs			Segmentwise Revenue, Results and Capital Employed			Rs. In Lakhs		
	Quarter ended 30th June		Year ended 31st March	Particulars		Quarter ended 30th June		Year ended 31st March	
	2011	2010	2011		2011	2010	2011		
1 Income from Operations	123436	109357	496549	Segment Revenue					
2 Expenditure				a) Telecom Service Provider	102627	96118	435306		
Personnel Cost	52113	45029	194383	b) Telecom Equipment Manufacturer	7440	4961	22063		
Travelling Expenses	7466	6897	29833	c) BPO	11316	6686	31908		
Services rendered by Business Associates & Others	28239	25941	103894	d) Others	2053	1592	7272		
Depreciation	3146	3424	13833	Total	123436	109357	496549		
Operating and other expenses	13995	12344	75544	Less: Inter Segment Revenue					
Total	104959	93635	417487	Net Sales / Income from operations	123436	109357	496549		
3 Profit from operations before Other Income , Interest and Tax	18477	15722	79062	Segment Profit before tax, interest and depreciation					
4 Other Income	4424	3841	12673	a) Telecom Service Provider	31805	29809	135098		
5 Profit before Interest and Tax	22901	19563	91735	b) Telecom Equipment Manufacturer	1724	1606	6515		
6 Interest	2229	4195	11133	c) BPO	5076	2761	13967		
7 Profit before tax	20672	15368	80602	d) Others	264	431	1319		
8 Provision for taxation	4449	2535	10929	Total	38869	34607	156899		
9 Profit after tax	16223	12833	69673	Less:					
10 Paid-up Equity Share Capital (Face Value of Share Rs. 10)	12699	12407	12596	(i) Interest	2229	4195	11133		
11 Loan Funds - Listed Debentures	60000	75000	60000	(ii) Other un-allocable expenditure Net off un-allocable income	15968	15044	65164		
12 Reserves excluding revaluation reserve			295306	Profit before tax	20672	15368	80602		
13 Debenture Redemption Reserve			26375	Notes :					
14 Earnings Per Share (Rs.): (Not Annualized)			55.81	1. The quarterly results have been reviewed by the Audit Committee and taken on records by the Board of Directors in its meeting held on 12th August 2011.					
- Basic	12.84	10.41	55.81	2. Information on investor complaints pursuant to Clause 41 of the Listing Agreement for the quarter ended 30th June, 2011.					
- Diluted	12.29	9.84	53.36						
15 Public Share Holding -									
- Number of shares	36703840	32514540	35671580						
- Percentage of shareholding	28.90%	26.21%	28.32%						
16 Promoters and promoter group Shareholding									
a) Pledged/encumbered									
- Number of shares	-	-	-						
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-						
- Percentage of shares (as a % of the total share capital of the company)	-	-	-						
b) Non-encumbered									
- Number of shares	90283901	91553901	90283901						
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%						
- Percentage of shares (as a % of the total share capital of the company)	71.10%	73.79%	71.68%						

Nature of Investor complaints	Opening Balance	Additions	Disposal	Closing Balance
Allotment/Refund/Transfer/Others	0	36	36	0

3. Previous period figures have been regrouped/rearranged wherever necessary.

Notes for Segmental Information:
Primary Segments
The Primary Segment of the Company is business segment by category of customers in the Telecom Service Provider, Telecom Equipment Manufacturer sectors, Business Process Outsourcing and others.

Segmental Capital Employed
Segregation of assets, liabilities, depreciation and other non-cash expenses into various primary segments has not been done as the assets are used interchangeably between segments. Accordingly no disclosure relating to Segmental assets and liabilities has been made.