		Tech Mahindra	Limited Conso P&L Summary (eet Data.			
Revenue From Services 33,272 35,237 36,688 37,673 143,322 41,032 47,773 47,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,00	Particulars							
Cost of services	Povenue Erom Corniges							
Gross Profit SCA 532 537 538 547 558 548 5592 5397 5598 5792 67741 30,688 5592 5397 5598 7742 30,688 5464 777 678 678 678 678 678 678 678 678 678			THE RESERVE OF THE PERSON NAMED IN COLUMN 2 IS NOT THE PERSON NAME			_		
Solid		THE RESERVE OF THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN		THE RESERVE OF THE PERSON NAMED IN				
Operating Profit				THE RESERVE OF THE PERSON NAMED IN				
Other Income								
Interest pages					THE RESERVE OF THE PERSON NAMED IN		The second second	
Depreciation								
Profit Refor Tax		THE RESERVE THE PERSON NAMED IN COLUMN 2 IS NOT THE PERSON NAMED I						
Provision for taxes								
Profit After Tax Before Exceptional, Earlier Period Items and Minority Interest 1,400 1,500 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,								
Name	Profit After Tax Before Exceptional, Earlier Period		1,170	1,551	2)102	0,175		2,040
Minority Intreest	Items and Minority Interest	5,446	4,573				6,993	7,188
Popi Propert		(40)	(15)				(120)	
Profit Arter lax	iviliority interest	(40)	(15)	(109)	(137)	(301)	(130)	(4)
Basic 23.40 19.72 26.62 21.75 91.36 20.60 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0	Profit After Tax	5,405	4,558	3,215	6,377	19,556	6,863	7,184
Basic 23.40 19.72 26.62 21.75 91.36 20.60 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30.0	EDS (In Rs), Refore Non Recurring / Exceptional Items							
Diluted 22.88 19.27 25.99 21.22 89.10 20.00 30.2		22.40	10.72	26.62	21.75	01.20	20.60	20.00
Basic 19.27 13.91 27.54 84.45 29.60 30.9				THE RESERVE AND ADDRESS OF THE PERSON NAMED IN				
Basic 23.40 19.72 13.91 27.54 8.445 29.60 30.9 Diluted 22.88 19.27 13.58 26.86 82.36 29.00 30.2 Total Headcount (As at period-end)		22.00	15.27	25.99	21.22	89.10	29.00	30.27
Basic 23.40 19.72 13.91 27.54 8.445 29.60 30.9 Diluted 22.88 19.27 13.58 26.86 82.36 29.00 30.2 Total Headcount (As at period-end)	EPS (In Rs)- After Non Recurring / Exceptional Items						1	
Diluted 22.88 19.27 13.58 26.86 82.36 29.00 30.2		23.40	19.72	13.91	27.54	84 45	29.60	30.96
Total Headcount (As at period-end)				THE RESERVE AND ADDRESS OF THE PARTY OF THE				
Q1		22.00	13.27	15.50	20.00	02.50	23.00	30.27
Software professionals	Total Headcount (As at period-end)	01	02		04			
BPO professionals	Software professionals							
Sales & support 5,647 5,920 6,195 6,284 6,457 6,57 7,57 7,57 7,58 7,629 8,500 85,646 83,109 83,063 85,22 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,59 7,5				THE RESERVE AND ADDRESS OF THE PARTY OF THE				
Total Employees 76,292 86,906 85,646 83,109 83,663 85,23 TAttrition % (LTM)								6,577
IT Utilization % 75% 74% 76% 77% 76% 76% 76% 77% 76% 76% 76% 77% 76% 76% 76% 77% 76% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 76% 77% 76% 76% 76% 77% 77% 70% 74% 74% 77% 70% 74% 74% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76%	Total Employees							85,234
IT Utilization % 75% 74% 76% 77% 76% 76% 76% 77% 76% 76% 76% 77% 76% 76% 76% 77% 76% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 77% 76% 76% 76% 77% 76% 76% 76% 77% 77% 70% 74% 74% 77% 70% 74% 74% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76% 76%								
Tutilization Revenue By Geography Quarter Ended		17%		16%	16%		15%	16%
Revenue By Geography % (Quarter Ended)		75%	74%	76%	77%	76%	76%	75%
Americas	IT Utilization % (Excluding Trainees)	80%	78%	78%	79%	79%	78%	77%
Americas								
Europe 33% 34% 35% 33% 34% 32% 32% 32% 32% 32% 32% 32% 32% 32% 32						The second secon		
Rest of world 21% 21% 22% 25% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22% 22%		_	THE RESERVE AND ADDRESS OF THE PERSON NAMED IN	THE RESERVE THE PERSON NAMED IN COLUMN TWO IS NOT THE OWNER.				44%
Total 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%		_						33%
Revenue By Industry % (Quarter Ended)								23%
Telecom^	Iotal	100%	100%	100%	100%	100%	100%	100%
Telecom^	Payanua Bu Industry (/ (Questas Ended)							
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			d Consolidated Fact Sheet Data. mmary (Rs in Mn)							
Particulars		FY 2013-14								
	Q1	Q2	Q3	Q4	Total	Q1	Q2			
On/Off Break-up in % (IT Business Revenue)										
Onsite	48%	48%	48%	48%	48%	51%	519			
Offshore	52%	52%	52%	52%	52%	49%	49%			
Rupee USD Rate						Q1	Q2			
Period closing rate	55.61	52.86	55.00	54.29		59.39	62.61			
Period average Rate	54.81	54.69	54.36	53.96		56.57	62.91			
Proportion of Revenues From Major Currencies						Q1	Q2			
USD	51%	50%	47%	47%	49%	50%	489			
GBP	22%	22%	24%	23%	23%	19%	209			
EURO	6%	6%	7%	7%	7%	8%	99			
AUD	8%	8%	9%	8%	8%	7%	79			
Others	13%	14%	14%	14%	14%	15%	179			
Consolidated Hedge Position						Q1	Q2			
GBP In Mn	285.7	278.4	276.6	262.8		267.9	244.2			
Strike rate (INR)	84.12	86.25	88.04	89.89		91.58	92.4			
USD In Mn	666.5	747.9	910.3	911.0		1,081.6	899.3			
Strike rate (INR)	53.02	54.39	55.64	56.93		58.22	58.9			
Receivable Days (DSO)-Including Unbilled	98	96	98	96		97	102			
Borrowings	9,144	10,660	10,955	11,596		7,466	3,351			
Cash and Cash Equivalent	31,847	33,204	37,180	36,589		36,547	32,727			
Capital Expenditure (Quarter Ended)	1.030	888	841	2,259	5,018					

* Notes :

- 1) Figures rounded off to the nearest million.
- 2) We have not obtained the audit opinion on the merged entity's consolidated financials for FY 2012-13
- 3) Q1F13 Merged results includes results of Vcustomer LLC which was acquired as 100% subsidiary
- 4) Q2 F13 results include one month results of Hutchison Global Services (HGS) which was acquired as 100% subsidiary effective 4th Sep 2012
- 5) Q3 F13 Exceptional item includes Rs. 2,940 Mn. towards Aberdeen (UK) settlement.
- 6) Q3 F13 results include 19 days results of Comviva Technologies Limited which was acquired as 47.02% subsidiary effective 12th December 2012
- 7) Q4 F13 Exceptional item includes Rs. (-1,340) Mn. towards reversal of provision for impairment losses in subsidiaries.
- 8) Q1F14 Merged results includes results of Complex IT which was acquired as 51 % subsidiary effective 2nd May2013
- 9) Figures are reclassified wherever necessary.
- 10) LTM: Last Twelve Months



Tech Mahindra Limited Consolidated Fact Sheet Data. P&L Summary (US\$ in Mn)

FY 2012-13*

FY 2013-14*

Particulars						112013-14		
T di ciculato	Q1	Q2	Q3	Q4	Total	Q1	Q2	
Revenue From Services	615.3	644.3	674.9	698.2	2,632.7	724.0	758.0	
Cost of services	383.2	407.2	418.7	444.2	1,653.4	454.0	458.2	
Gross Profit	232.1	237.1	256.1	254.0	979.3	270.0	299.8	
SGA	97.2	98.7	109.7	111.0	416.7	117.8	124.0	
Operating Profit	134.9	138.4	146.4	143.0	562.6	152.2	175.9	
Other income	20.6	(12.7)	24.1	7.1	39.0	36.6	6.1	
Interest expense	4.6	3.9	3.7	4.7	16.9	4.0	3.8	
Depreciation	16.7	16.6	15.9	22.4	71.6	20.7	19.9	
Profit Before Tax	134.2	105.1	150.8	123.0	513.1	164.0	158.6	
Provision for taxes	34.9	21.5	35.5	27.1	119.0	41.1	44.9	
Profit After Tax Before Exceptional, Earlier Period Items and Minority Interest	99.3	83.6	115.3	95.9	394.1	122.9	113.7	
Non recurring / exceptional Items			(54.1)	24.8	(29.3)		-	
Minority interest	(0.7)	(0.3)	(2.0)			(2.3)	(0.0	
Profit After Tax	98.6	83.4	59.2	118.2	359.3	120.6	113.7	
EPS (In USD)- Before Non Recurring /								
Exceptional Items								
Basic	0.43	0.36	0.49	0.40	1.68	0.52	0.49	
Diluted	0.42	0.35	0.48	0.39	1.64	0.51	0.4	
EPS (In USD)- After Non Recurring / Exceptional Items						0.02	0.1	
Basic	0.43	0.36	0.26	0.51	1.55	0.52	0.4	
Diluted	0.42	0.35	0.25	0.50	1.51	0.51	0.45	

98	96	98	96		97	102
164.4	201.7	199.2	213.6		125.7	53.5
572.7	628.1	676.0	673.9		615.4	522.7
10.0	16.0					23.80
	164.4	164.4 201.7 572.7 628.1	164.4 201.7 199.2 572.7 628.1 676.0	164.4 201.7 199.2 213.6 572.7 628.1 676.0 673.9	164.4 201.7 199.2 213.6 572.7 628.1 676.0 673.9	164.4 201.7 199.2 213.6 125.7 572.7 628.1 676.0 673.9 615.4

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