



Sahil Dhawan

Head – India, Middle East, and Africa (IMEA) Business

Sahil Dhawan is the Head for India, Middle East, and Africa (IMEA) Business at Tech Mahindra. He is responsible for overseeing business operations across all industry verticals, driving growth, innovation, and customer success across the region.

With over 22 years of rich experience in the technology industry, Sahil has built a reputation for establishing high-performance teams, cultivating robust business development engines, and delivering profitable and sustainable growth. He is known for crafting and executing go-to-market strategies and delivering transformational outcomes for global clients through innovative solutions.

Prior to his current role, Sahil served as the Senior Vice President and Global Head of the Digital Enterprise Applications (DEA) Service Line, where he managed the global P&L for Tech Mahindra's Enterprise Platform Business. Before that, he led the Global Energy & Utilities Business Unit, playing a pivotal role in shaping vertical-specific growth strategies and building customer-centric digital transformation roadmaps.

Sahil has been an integral part of Tech Mahindra's growth journey, playing a pivotal role in shaping the organization's strategic direction and driving its success across key markets. His deep understanding of the technology landscape, combined with sharp business acumen, has been instrumental in fostering innovation and delivering measurable outcomes. With a proven track record in P&L management, strategy formulation and execution, and building strategic partnerships and alliances, he brings a wealth of experience and insight into his leadership role.

Before joining Tech Mahindra, Sahil held leadership positions at several renowned technology firms. Most notably, he served as Vice President at KPIT Technologies, where he was responsible for Enterprise IT across APJ and EMEA regions.

Sahil holds a Master of Business Administration (MBA) with a focus on Marketing and Strategy, and a Postgraduate degree in International Business and Foreign Trade from the Indian Institute of Foreign Trade (IIFT). He has also completed an Executive Development Program at Harvard University, further enhancing his leadership and strategic capabilities.